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# Supply and Demand and the Term Structure of Interest Rates

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## Abstract

We survey the growing literature emphasizing the role that supply and demand forces play in shaping the term structure of interest rates. Our starting point is the Vayanos and Vila model of the term structure of default-free bond yields, which we present in both discrete and continuous time. The key friction in the model is that the bond market is partially segmented from other financial markets: The prices of short-rate and bond supply risks are set by specialized bond arbitrageurs who must absorb shocks to the supply and demand for bonds from other preferred-habitat agents. We discuss extensions of this model in the context of default-free bonds and other asset classes.

## 1. INTRODUCTION

The past 15 years have witnessed a resurgence of interest in the role that supply and demand forces play in shaping the term structure of interest rates. In part, this interest has been driven by the widespread adoption of quantitative easing (QE) policies by major central banks, which, beginning in 2008, have sought to depress long-term interest rates by purchasing vast quantities of long-term bonds. An enormous literature has demonstrated that large shocks to the supply of long-term bonds—such as those stemming from QE—and shocks to demand from investors—such as pension funds—exert significant effects on long-term interest rates. For example, Gagnon et al. (2011) report that the combined announcement effect of US QE policies between 2008 and 2010 was to reduce 10-year US Treasury yields by 91 basis points. Similar effects have been documented in numerous other countries, including the United Kingdom, Japan, and the eurozone.[1]

The role of supply and demand forces in the term structure is puzzling, from the perspectives of both textbook macroeconomic theory and traditional asset-pricing theory. In textbook macroeconomic models with intergenerational risk-sharing and nondistortionary taxes, Ricardian equivalence holds. As a result, households' consumption profiles and the term structure of interest rates do not depend on whether the government finances its expenditures using debt or taxes or whether it borrows using short-term or long-term bonds. For instance, consider a government that seeks to reduce long-term interest rates by buying back long-term bonds and replacing them with short-term bonds—i.e., by pursuing a form of QE. Because households sell long-term bonds to the government, they will realize smaller capital losses if interest rates rise in the future. However, because the government's outstanding debt has become shorter term, households must pay higher taxes if interest rates rise. These two effects exactly offset each other, leaving households' consumption profiles and interest rates unchanged. As a result, the maturity structure of the government's debt is irrelevant. Eggertsson & Woodford (2003) prove irrelevance propositions along these lines.

The role of supply and demand forces in the term structure is also puzzling from the perspective of traditional asset-pricing theory, which assumes frictionless and fully integrated financial markets. In models with fully integrated financial markets, changes in the net supply of debt, whether short- or long-term, can only impact bond risk premia and yields through their impact on the aggregate risks that highly diversified investors must bear in equilibrium and only to the extent to which these risks are correlated with investors' marginal utility. But if global financial markets are fully integrated, even seemingly large supply shocks such as those stemming from QE policies are a tiny drop in the ocean of global aggregate risk. This explains why Federal Reserve chair Benjamin Bernanke once quipped "the problem with quantitative easing (QE) is that it works in practice but not in theory."

A more promising and natural approach to understanding how changes in the supply and demand for bonds affect the term structure has been to assume that the investors who must accommodate these changes are not the highly diversified investors envisioned by traditional asset-pricing theory but instead are bond market specialists. For these specialized investors to accommodate changes in the supply and demand for bonds, bond risk premia must adjust to compensate them for the additional risk they are bearing. This approach to bond markets was first proposed by Tobin (1958, 1969). Modigliani & Sutch (1966) later introduced the notion that investors differ in their "preferred habitats" along the term structure, with some investors preferring long maturities and some preferring shorter ones. This approach has been modernized

[1]Table 1 in Williams (2014) collects empirical estimates from studies of QE in the United States and other countries.

and substantially generalized by Vayanos & Vila (2009, 2021), generating a host of additional predictions.

In the Vayanos & Vila (2009, 2021) model, the short-term interest rate, and hence the expectations hypothesis (EH) component of longer-term bond yields, follows an exogenous stochastic process. The key focus is on how bond risk premia—the expected excess returns on longer-term bonds over the short rate—are shaped by supply and demand in equilibrium. The key friction in the Vayanos & Vila (2009, 2021) model is that the bond market is partially segmented from broader financial markets as well as from the economy at large. Formally, the marginal investors in bonds—whom we call bond arbitrageurs—are specialized traders who choose portfolios consisting of short- and long-term bonds. Arbitrageurs have mean-variance preferences over next-period wealth and accommodate changes in the supply and demand for bonds from other agents. Changes in bond supply and demand can arise from government issuance, from central bank purchases, or from other investors such as pension funds that have a demand for long-term bonds. We refer to all bond market participants other than arbitrageurs as preferred-habitat agents. We refer to the net supply coming from these preferred-habitat agents as supply, although this should be understood as gross supply from issuers minus demand from preferred-habitat investors. Since specialized bond arbitrageurs are risk averse, they will only absorb supply shocks from preferred-habitat agents if bond expected returns adjust in response.

Over the past 15 years, the Vayanos & Vila (2009, 2021) approach has become the standard model for understanding the impact of large-scale bond purchases by central banks as well as a host of other supply and demand–driven phenomena in bond markets. The Vayanos & Vila (2009, 2021) model has also been extended to make sense of similar supply and demand effects in other asset classes, including foreign exchange (FX), interest rate derivatives, and credit instruments.

In this review, we present the Vayanos & Vila (2009, 2021) model of the term structure and its applications and extensions. While the original Vayanos & Vila (2009, 2021) model was developed in continuous time, we begin by presenting it in discrete time, as was first done by Hanson (2014). We then present the continuous-time version of the Vayanos & Vila (2009, 2021) model in parallel and briefly discuss a simplified version in which there are only short-term bonds and a single class of perpetual long-term bonds. Our goal is to present a set of workhorse models that researchers can adapt for use in other settings and to sketch out a number of ways that researchers have already adapted the Vayanos & Vila (2009, 2021) model. We both draw out the key economic intuitions that emerge from these models and present the "cookbook" for solving them.

We begin our analysis by studying a setting where the only risky asset is a set of zero-coupon bonds that are present in constant and inelastic supply. Bond arbitrageurs are risk averse and can flexibly allocate their wealth among bonds of different maturities. Critically, "bad times" for specialized bond arbitrageurs need not coincide with bad times for well-diversified investors or for the representative household. Specifically, under the natural assumption that specialized bond arbitrageurs typically have a long position in long-term bonds, periods of rising interest rates will be "bad times" for bond arbitrageurs, and long-term bonds must offer a positive risk premium even though rising interest rates often imply good news for well-diversified investors and the overall macroeconomy. Thus, in contrast to traditional integrated-market theories, the Vayanos & Vila (2009, 2021) approach makes it easy to understand why bond term premia are usually positive and why the yield curve is typically upward sloping. Specifically, if bond supply is positive, the yield curve is upward sloping on average, and its average slope is proportional to the amount of dollar-duration risk that arbitrageurs must bear, arbitrageur risk aversion, and the variance of short-rate shocks.

With a single risk factor, the effects that any supply shock has on the term structure work through the shock's contribution to dollar-duration risk. To illustrate the striking implications of

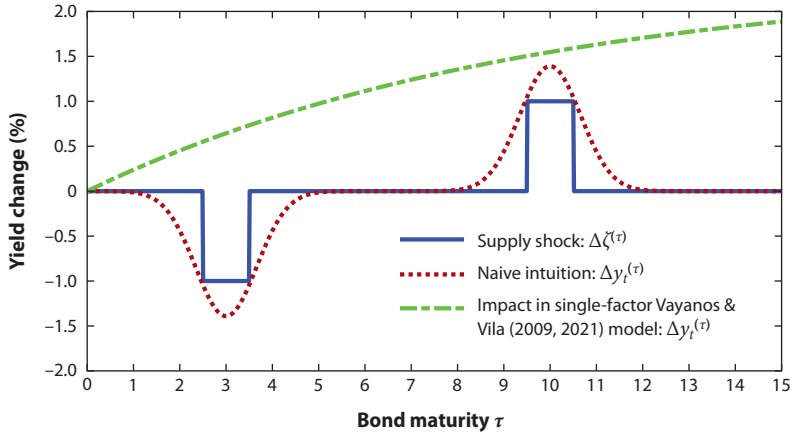


**Figure 1**

Effects of bond supply with one risk factor. The figure shows the effect of a permanent, unanticipated supply shock on the yield curve, $y_t^{(\tau)}$. Figure adapted with permission from Cochrane (2008).

this result, we use **Figure 1**, first introduced by Cochrane (2008). Suppose that there is an unanticipated and permanent supply shock consisting of an increase in the supply of 10-year bonds and an equal dollar reduction in the supply of 3-year bonds. What happens to the yield curve? A naive but incorrect intuition is that the effects are localized, with 10-year yields rising and 3-year yields declining. But this intuition misses a central insight from the model: With a single risk factor—i.e., the short-term interest rate—bond returns are perfectly correlated across maturities. As a result, the net impact of this shock depends solely on how it alters arbitrageurs' overall exposure to the short rate. Specifically, since the price of the 10-year bond is more sensitive to movements in the short rate than that of the 3-year bond, the supply shock raises the dollar-duration risk that arbitrageurs must bear, thereby pushing up the equilibrium price of short-rate risk. As a result, the supply shock leads the entire yield curve to steepen. In summary, the single-factor Vayanos & Vila (2009, 2021) model implies that local supply and demand shocks have global effects on the yield curve.

We next study the case when the supply of zero-coupon bonds responds elastically to bond prices. We consider the case where the supply curve is upward sloping (in quantity-price space) as well as the case where it is downward sloping. Upward-sloping bond supply could arise if the government and firms tend to issue more debt when interest rates are low, or if bond demand from preferred-habitat investors is downward sloping. We show that upward-sloping bond supply implies that bond risk premia will be low when short rates are high, leading long-term yields to underreact to movements in short rates relative to the EH benchmark. Thus, when bond supply is upward sloping, the Vayanos & Vila (2009, 2021) model can match the stylized fact from Fama (1984) and Campbell & Shiller (1991) that a steeper yield curve is associated with higher bond risk premia.

Perhaps surprisingly, at higher frequencies, bond supply may be downward sloping because of mortgage refinancing or extrapolative investors. We show that a downward-sloping bond supply generates a term premium that is high when short rates are high, leading bond yields to overreact to movements in short rates relative to the EH. As a result, Vayanos & Vila (2009, 2021) models with downward-sloping supply have been used to explain the finding that long-term rates appear to be excessively sensitive to movements in short rates at higher frequencies.

We next modify the model to consider the case where there are random shocks to bond supply from preferred-habitat agents as in the work by Greenwood & Vayanos (2014). Supply risk creates an additional source of priced risk that is reflected in the term structure. A key finding in this case is that the expected persistence of supply shocks determines their impact on the term structure of interest rates. If supply shocks are highly persistent, then they will have a monotonic effect on the yield curve, with the greatest effect being on long-term yields. However, if supply shocks are more transient, then they will have a hump-shaped effect on the yield curve, with the greatest effect being on intermediate-term yields.

The model we just described is developed in Section 2. In Section 3, we repeat a portion of the analysis in continuous time. Wherever possible, we use identical notation so that researchers can seamlessly switch between the two presentations. While our discrete-time model relies on an approximation that becomes exact only in the continuous-time limit, the derivations and formulas in the discrete-time model have perfect analogs in continuous time. But, as we show, the model is straightforward to express in either setting, with the discrete-time setting being simpler for some applications and the continuous-time setting for others. The advantage of discrete time is that it may be easier to incorporate into other models.

The continuous-time version of the model turns out to be well suited, however, for describing the case where supply is both random and price elastic. When supply is both random and elastic, even permanent supply shocks can have hump-shaped effects. The intuition for the hump shape is that because arbitrageurs sell bonds at a given maturity to accommodate a decrease in supply, they become more willing to buy bonds at other maturities to keep a similar risk profile. With elastic supply, the prices of these other bonds move only to the extent that arbitrageurs actually buy them. Arbitrageurs are not willing to buy them aggressively because, with random supply, bond returns are imperfectly correlated across maturities.

Finally, in Section 4, we develop a simplified version of the Vayanos & Vila (2009, 2021) model in which there are only short-term bonds and a single class of perpetual long-term bonds. While this model requires an additional approximation, it is very easy to solve. As a result, it may be useful to macroeconomists or macrofinance researchers who want to model the idea that supply and demand effects play a role in shaping long-term interest rates but who are not interested in modeling the full-term structure of yields.

Since the first version of Vayanos & Vila (2009, 2021) was circulated in 2007, the theoretical and empirical literature on supply and demand effects in the term structure has blossomed. In part, this growth has been driven by the widespread interest in QE policies. In Section 5, we provide a brief overview of empirical applications of the Vayanos & Vila (2009, 2021) framework, with the objective of connecting the findings to key economic ideas highlighted by the model. Most empirical applications of the Vayanos & Vila (2009, 2021) framework have sought to isolate shocks to the supply or demand for long-term bonds (such as QE or demand by pension funds) or, alternately, sought to construct empirical proxies for arbitrageurs' holdings of long-term bonds and risk aversion.

In Sections 6 and 7, we review several theoretical extensions of the Vayanos & Vila (2009, 2021) model that have been developed in the literature. Section 6 focuses on extensions that focus on the term structure of default-free bond yields. The main extensions that we review are multiple supply factors (Vayanos & Vila 2009, 2021), forward guidance about short rates and bond supply (Greenwood, Hanson & Vayanos 2016), the zero lower bound on short rates (King 2019), slow-moving capital (Greenwood, Hanson & Liao 2018), arbitrageur wealth effects and balance-sheet frictions (He, Nagel & Song 2022; Hanson, Malkhozov & Venter 2023; Kekre, Lenel & Mainardi 2023), convenience yields that arise because government bonds have some of the valuable

attributes of money (Krishnamurthy & Vissing-Jørgensen 2012), and real versus nominal yields (Campbell, Shiller & Viceira 2009).

Section 7 discusses applications to other domains, including FX (Gourinchas, Ray & Vayanos 2022; Greenwood et al. 2023), defaultable corporate bonds (Greenwood, Hanson & Liao 2018; Costain, Nuño & Thomas 2022), and investor segmentation across markets. Section 8 concludes, with some remarks about directions for future research.

## 2. THE VAYANOS & VILA (2009, 2021) MODEL IN DISCRETE TIME

### 2.1. Model

Time $t$ is discrete and infinite. At each time $t$, there are zero-coupon, default-free bonds that have a face value of one and mature in $\tau = 1, 2, \ldots, T$ periods. We refer to the bond maturing in $\tau$ periods as the $\tau$-period bond. The price of the $\tau$-period bond at time $t$ is denoted by

$$P_t^{(\tau)} = \exp(-\tau y_t^{(\tau)}), \qquad 1.$$

where $y_t^{(\tau)}$ denotes the bond's continuously compounded yield to maturity. We denote the log bond price by $p_t^{(\tau)} \equiv \log(P_t^{(\tau)}) = -\tau y_t^{(\tau)}$.

We refer to the yield of the 1-period bond as the short rate and denote it by $r_t = y_t^{(1)}$. We take $r_t$ as exogenous and assume that it follows the first-order autoregressive [AR(1)] process:

$$r_{t+1} = \bar{r} + \rho_r(r_t - \bar{r}) + \sigma_r \varepsilon_{r,t+1}, \qquad 2.$$

where $\rho_r \in (0, 1)$, $\bar{r}$, and $\sigma_r > 0$ are constants and $\varepsilon_{r,t+1}$ is a stochastic shock with $\mathbb{E}_t[\varepsilon_{r,t+1}] = 0$ and $\mathbb{V}\mathrm{ar}_t[\varepsilon_{r,t+1}] = 1$. Recent papers endogenize $r_t$ as a function of inflation in a Vayanos & Vila (2009, 2021) model, through a Taylor rule.[2]

We denote the return on the $\tau$-period bond between times $t$ and $t+1$ by $R_{t+1}^{(\tau)} \equiv P_{t+1}^{(\tau-1)}/P_t^{(\tau)} - 1$ and the log return by $r_{t+1}^{(\tau)} \equiv \log(1 + R_{t+1}^{(\tau)}) = p_{t+1}^{(\tau-1)} - p_t^{(\tau)}$. We denote these returns by $R_{t+1}^{(1)} = 1/P_t^{(1)} - 1 \equiv R_t$ and $r_{t+1}^{(1)} = -p_t^{(1)} = r_t$, respectively, for the 1-period bond. The return on the $\tau$-period bond between times $t$ and $t+1$ can be approximated by

$$R_{t+1}^{(\tau)} \approx r_{t+1}^{(\tau)} + \frac{1}{2}\mathbb{V}\mathrm{ar}_t[r_{t+1}^{(\tau)}]. \qquad 3.$$

The approximation becomes exact in the continuous-time limit of Section 3 as the time between periods goes to zero.[3]

There are two types of agents: bond arbitrageurs and preferred-habitat agents. Arbitrageurs are competitive and form a continuum with unit mass. They choose their bond portfolios to trade off the mean and variance of their wealth 1-period ahead. Denoting by $X_t^{(\tau)}$ the market value of

[2] Greenwood et al. (2023) introduce an exogenous inflation process and allow the real short rate to be negatively correlated with it, as required by a Taylor rule. Ray (2019) and Ray, Droste & Gorodnichenko (2024) endogenize both inflation and the real short rate within a New Keynesian model featuring a Taylor rule.

[3] This approximation follows from the second-order Taylor expansion,

$$1 + R_{t+1}^{(\tau)} = \exp\left(r_{t+1}^{(\tau)}\right) \approx 1 + r_{t+1}^{(\tau)} + \frac{1}{2}\left(r_{t+1}^{(\tau)}\right)^2 = 1 + r_{t+1}^{(\tau)} + \frac{1}{2}\left(\left(r_{t+1}^{(\tau)} - \mathbb{E}_t\left[r_{t+1}^{(\tau)}\right]\right) + \mathbb{E}_t\left[r_{t+1}^{(\tau)}\right]\right)^2,$$

and because, in the vicinity of the continuous-time limit, the term $\left(r_{t+1}^{(\tau)} - \mathbb{E}_t[r_{t+1}^{(\tau)}]\right)^2$ is close to $\mathbb{V}\mathrm{ar}_t[r_{t+1}^{(\tau)}]$, and the terms $2(r_{t+1}^{(\tau)} - \mathbb{E}_t[r_{t+1}^{(\tau)}])\mathbb{E}_t[r_{t+1}^{(\tau)}]$ and $\left(\mathbb{E}_t[r_{t+1}^{(\tau)}]\right)^2$ are small relative to $r_{t+1}^{(\tau)}$ and $\mathbb{V}\mathrm{ar}_t[r_{t+1}^{(\tau)}]$. Using log returns plus a Jensen's inequality adjustment to approximate simple net returns as in Equation 3 is a linearity-generating modeling device that does not qualitatively impact any of our conclusions. Indeed, the formulae we derive below are the exact discrete-time analogs of the formulae that arise in the continuous-time limit.

arbitrageurs' holdings of the $\tau$-period bond at time $t$, arbitrageur wealth evolves according to

$$W_{t+1} = \left(W_t - \sum_{\tau=2}^{T} X_t^{(\tau)}\right)(1 + R_t) + \sum_{\tau=2}^{T} X_t^{(\tau)}\left(1 + R_{t+1}^{(\tau)}\right). \quad 4.$$

The first term in Equation 4 is the arbitrageurs' return from investing in the short rate, and the second term is the return from investing their remaining wealth in $\tau$-period bonds for $\tau \geq 2$. Using Equation 3, we can approximate the evolution of arbitrageurs' wealth by

$$W_{t+1} \approx \hat{W}_{t+1} \equiv W_t(1 + r_t) + \sum_{\tau=2}^{T} X_t^{(\tau)}\left(r_{t+1}^{(\tau)} + \frac{1}{2}\mathbb{V}\mathrm{ar}_t\left[r_{t+1}^{(\tau)}\right] - r_t\right). \quad 5.$$

We assume that arbitrageurs choose their bond holdings $\{X_t^{(\tau)}\}_{\tau=2}^{T}$ to maximize

$$\mathbb{E}_t[\hat{W}_{t+1}] - \frac{a}{2}\mathbb{V}\mathrm{ar}_t[\hat{W}_{t+1}], \quad 6.$$

where $a \geq 0$ is the arbitrageurs' coefficient of risk aversion.

We use the term preferred-habitat agents to refer to all bond market participants other than arbitrageurs, including the government and other players who issue bonds as well as other investors who hold bonds. To clear the market, arbitrageurs must hold the net supply of bonds coming from preferred-habitat agents. For simplicity, we refer to this net supply as supply. However, it is worth bearing in mind that shifts in supply can stem either from shifts in the amount of outstanding bonds—e.g., due to issuance by the government—or from shifts in the holdings of other investors. We model supply in reduced form and consider different specifications for it in Sections 2.2 to 2.4.

We end this section by deriving a general relationship between bond yields, short rates, and bond excess returns that holds in all the equilibria that we derive in Sections 2.2 to 2.4. The return on the $\tau$-period bond between times $t$ and $t + 1$ can be written as the sum of the expected component $\mathbb{E}_t[R_t^{(\tau)}]$ and the unexpected component $R_t^{(\tau)} - \mathbb{E}_t[R_t^{(\tau)}]$. Using Equation 3, we can write the expected and unexpected components as

$$\mu_t^{(\tau)} \equiv \mathbb{E}_t\left[r_{t+1}^{(\tau)}\right] + \frac{1}{2}\mathbb{V}\mathrm{ar}_t\left[r_{t+1}^{(\tau)}\right] = \mathbb{E}_t\left[p_{t+1}^{(\tau-1)} - p_t^{(\tau)}\right] + \frac{1}{2}\mathbb{V}\mathrm{ar}_t\left[p_{t+1}^{(\tau-1)}\right] \quad 7.$$

and

$$r_{t+1}^{(\tau)} - \mu_t^{(\tau)} = r_{t+1}^{(\tau)} - \mathbb{E}_t\left[r_{t+1}^{(\tau)}\right] = p_{t+1}^{(\tau-1)} - \mathbb{E}_t\left[p_{t+1}^{(\tau-1)}\right], \quad 8.$$

respectively. Using Equation 7, the fact that $p_t^{(\tau)} = -\tau y_t^{(\tau)}$, and assuming that $\mathbb{V}\mathrm{ar}_t[r_{t+1}^{(\tau)}]$ is constant over time as will be the case in the equilibrium of our model, we can write the expected excess return over the short rate as

$$\mu_t^{(\tau)} - r_t = \tau y_t^{(\tau)} - (\tau - 1)\mathbb{E}_t\left[y_{t+1}^{(\tau-1)}\right] - r_t + \frac{1}{2}\mathbb{V}\mathrm{ar}^{(\tau)}, \quad 9.$$

where $\mathbb{V}\mathrm{ar}^{(\tau)}$ denotes the constant value of $\mathbb{V}\mathrm{ar}_t[r_{t+1}^{(\tau)}]$. Iterating Equation 9 forward, we find

$$y_t^{(\tau)} = \underbrace{\tau^{-1}\sum\nolimits_{j=0}^{\tau-1}\mathbb{E}_t[r_{t+j}]}_{\text{Expected short rates}} + \underbrace{\tau^{-1}\sum\nolimits_{j=0}^{\tau-1}\mathbb{E}_t[\mu_{t+j}^{(\tau-j)} - r_{t+j}]}_{\text{Expected excess bond returns}} - \underbrace{\tau^{-1}\sum\nolimits_{j=0}^{\tau-1}\frac{1}{2}\mathbb{V}\mathrm{ar}^{(\tau-j)}}_{\text{Convexity adjustment}}. \quad 10.$$

The yield of the $\tau$-period bond is equal to the sum of three terms. The first term is the average expected short rates over the bond's life. This term corresponds to the EH component of the term structure. The second term is the average of the bond's 1-period expected returns in excess of the short rate over the bond's life. We refer to expected excess returns as risk premia from now on because in our model they arise purely from risk. The third term is a convexity adjustment. Because zero-coupon bond prices are convex functions of zero-coupon yields, uncertainty about future bond yields pushes up current bond prices, lowering current zero-coupon yields.

## 2.2. Constant Supply

In this section, we assume that the supply coming from preferred-habitat agents, expressed in market-value terms, is constant over time.[4] Denoting the supply of the $\tau$-period bond in period $t$ by $S_t^{(\tau)}$, we assume

$$S_t^{(\tau)} = \zeta^{(\tau)} \tag{11.}$$

for a function $\zeta^{(\tau)}$ that depends only on maturity $\tau$.

We look for an equilibrium where bond yields are affine functions of the short rate. In our conjectured equilibrium, the log price of the $\tau$-period bond at time $t$ takes the form

$$p_t^{(\tau)} = -\tau y_t^{(\tau)} = -\left[A_r^{(\tau)}(r_t - \bar{r}) + C^{(\tau)}\right], \tag{12.}$$

where the functions $A_r^{(\tau)}$ and $C^{(\tau)}$ depend only on maturity $\tau$. The function $A_r^{(\tau)}$ characterizes the sensitivity of bond prices to the short rate factor $r_t$ as a function of bond maturity $\tau$, where we define factor sensitivity or dollar duration with respect to the factor as percentage decline in price per unit increase in the factor.[5]

We solve for the equilibrium when supply is constant in Section 2.2.1. Section 2.2.2 presents the key results and intuitions and is mostly self-contained. Thus, readers who want to pass over the mathematical derivations in Section 2.2.1 can skip ahead to Section 2.2.2.

**2.2.1. Deriving the equilibrium.** Substituting Equation 12 into Equations 7 and 8, and using the assumed AR(1) dynamics for the short rate, we can write the expected and unexpected components of the return of the $\tau$-period bond between times $t$ and $t+1$ as

$$\mu_t^{(\tau)} = A_r^{(\tau)}(r_t - \bar{r}) - A_r^{(\tau-1)}\rho_r(r_t - \bar{r}) + C^{(\tau)} - C^{(\tau-1)} + \frac{\sigma_r^2}{2}[A_r^{(\tau-1)}]^2, \tag{13.}$$

$$r_{t+1}^{(\tau)} - \mu_t^{(\tau)} = -A_r^{(\tau-1)}\sigma_r \varepsilon_{r,t+1}, \tag{14.}$$

respectively. Substituting Equations 13 and 14 into the arbitrageurs' budget constraint (Equation 5), we can write the arbitrageurs' objective (Equation 6) as

$$\sum_{\tau=2}^{T} X_t^{(\tau)}(\mu_t^{(\tau)} - r_t) - \frac{a\sigma_r^2}{2}\left(\sum_{\tau=2}^{T} X_t^{(\tau)} A_r^{(\tau-1)}\right)^2. \tag{15.}$$

Arbitrageurs maximize Equation 15 over their bond holdings $\{X_t^{(\tau)}\}_{\tau=2}^{T}$. The arbitrageurs' first-order condition for their holdings of the $\tau$-period bond, $X_t^{(\tau)}$, is

$$\mu_t^{(\tau)} - r_t = A_r^{(\tau-1)}\lambda_{r,t}, \tag{16.}$$

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[4] We express supply in market-value terms throughout our analysis. Assuming that supply in market-value terms is constant or linear in log price is key to the tractability of the exact version of the Vayanos & Vila (2009, 2021) model, derived in the continuous-time limit in Section 3. The approximate version of the Vayanos & Vila (2009, 2021) model, derived in discrete time in Section 2, can be used to treat supply that is constant in face-value terms. This is because we can then approximate supply in market-value terms using a constant plus a term that is linear in log price as in Equation 25 below: When supply is constant in face-value terms, it is increasing in log price in market-value terms. To be sure, this log-linear approximation for supply in market-value terms does not become exact in the continuous-time limit. We start with the case where supply is constant in market-value terms because this case is the simplest analytically and conceptually, even in the approximate version of the Vayanos & Vila (2009, 2021) model.

[5] Since $p_t^{(\tau)} = -\tau y_t^{(\tau)}$, the duration of the $\tau$-period bond—i.e., its percentage decline in price per unit increase in its yield—is trivially $\tau$. However, from Equation 12, the dollar duration of the $\tau$-period bond with respect to the short rate $r_t$ is $A_r^{(\tau)}$.

where

$$\lambda_{r,t} \equiv a\sigma_r^2 \sum_{\tau=2}^{T} X_t^{(\tau)} A_r^{(\tau-1)} \qquad 17.$$

is the price of short-rate risk.

The first-order condition (Equation 16) follows from the absence of arbitrage. Specifically, the absence of arbitrage requires that the ratio of a bond's risk premium $\mu_t^{(\tau)} - r_t$ to the bond's sensitivity $A_r^{(\tau-1)}$ to the short-rate risk factor must be the same for all bonds. If the ratio differed across bonds, then it would be possible to construct riskless arbitrage portfolios. However, the absence of arbitrage alone imposes no restrictions on the price of short-rate risk $\lambda_{r,t}$.[6]

We determine the equilibrium price of short-rate risk $\lambda_{r,t}$ from market-clearing—i.e., from the equilibrium interaction between arbitrageurs and preferred-habitat agents. Substituting the arbitrageurs' position $X_t^{(\tau)}$ from the market-clearing condition $X_t^{(\tau)} = S_t^{(\tau)} = \zeta^{(\tau)}$ into Equation 17, we find that

$$\lambda_{r,t} = a\sigma_r^2 \sum_{\tau=2}^{T} \zeta^{(\tau)} A_r^{(\tau-1)} \equiv \lambda_r. \qquad 18.$$

The price of short-rate risk is proportional to the arbitrageurs' risk aversion $a$, the variance $\sigma_r^2$ of short-rate shocks, and the sensitivity $\sum_{\tau=2}^{T} \zeta^{(\tau)} A_r^{(\tau-1)}$ of the arbitrageurs' bond portfolio to the short-rate factor. The portfolio's factor sensitivity or dollar duration with respect to the short-rate factor is obtained by multiplying the arbitrageurs' position $\zeta^{(\tau)}$ in the $\tau$-period bond by the bond's sensitivity $A_r^{(\tau-1)}$ to the factor and then summing across maturities. The price of short-rate risk is constant over time and is denoted by $\lambda_r$, because the constant supply assumption implies that arbitrageurs' bond positions are constant.

Substituting $\mu_t^{(\tau)}$ from Equation 13 and $\lambda_r$ from Equation 18 into Equation 16, we obtain the equation

$$A_r^{(\tau)}(r_t - \bar{r}) - A_r^{(\tau-1)}\rho_r(r_t - \bar{r}) + C^{(\tau)} - C^{(\tau-1)} + \frac{\sigma_r^2}{2}[A_r^{(\tau-1)}]^2 - r_t = A_r^{(\tau-1)}\lambda_r, \qquad 19.$$

which we use to solve for the functions $A_r^{(\tau)}$ and $C^{(\tau)}$. Equation 19 is affine in $r_t - \bar{r}$. Identifying linear terms in $r_t - \bar{r}$, we find the difference equation

$$A_r^{(\tau)} - A_r^{(\tau-1)}\rho_r - 1 = 0. \qquad 20.$$

Identifying constant terms, we find the difference equation

$$C^{(\tau)} - C^{(\tau-1)} - \bar{r} - A_r^{(\tau-1)}\lambda_r + \frac{\sigma_r^2}{2}[A_r^{(\tau-1)}]^2 = 0. \qquad 21.$$

The terminal conditions for Equations 20 and 21 are $A_r^{(0)} = 0$ and $C^{(0)} = 0$, respectively, because maturing bonds are worth their face value of one (i.e., $P_t^{(0)} = 1$).

The solution for $A_r^{(\tau)}$ is

$$A_r^{(\tau)} = \underbrace{\sum_{j=0}^{\tau-1} (\rho_r)^j}_{\frac{\partial}{\partial r_t}\left(\sum_{j=0}^{\tau-1} \mathbb{E}_t[r_{t+j}]\right)} = \frac{1-\rho_r^\tau}{1-\rho_r}, \qquad 22.$$

[6]Technically, Equation 16 only follows approximately from the absence of arbitrage since Equations 13 and 14 only hold approximately in discrete time. However, this equation follows strictly from the absence of arbitrage in the model's continuous-time limit since the continuous-time analogs to Equations 13 and 14 hold exactly.

and the solution for $C^{(\tau)}$ is

$$C^{(\tau)} = \underbrace{\tau \bar{r}}_{\sum_{j=0}^{\tau-1} \mathbb{E}[r_{t+j}]} + \underbrace{\left[\sum_{j=1}^{\tau} A_r^{(j-1)}\right] \lambda_r}_{\sum_{j=0}^{\tau-1} \mathbb{E}[\mu_{t+j}^{(\tau-j)} - r_{t+j}]} - \underbrace{\frac{\sigma_r^2}{2} \sum_{j=1}^{\tau} [A_r^{(j-1)}]^2}_{\sum_{j=0}^{\tau-1} \mathbb{V}\mathrm{ar}^{(\tau-j)}}. \quad 23.$$

Note that $\tau^{-1} C^{(\tau)}$ is the yield of the $\tau$-period bond when the short rate $r_t$ is equal to its long-run mean $\bar{r}$. According to Equation 23, that yield is equal to the sum of three terms, which correspond to those in the yield decomposition (Equation 10). The first term, $\bar{r}$, is the average of the expected short rates over the next $\tau$ periods. The second term is the average of the risk premia earned by the bond (and given by Equation 16) over the next $\tau$ periods. The third term is a convexity adjustment.

**2.2.2. Results and intuitions.** In this section, we examine how shocks to the short rate and to bond supply affect bond yields. Equation 22 implies that the effect of short-rate shocks on bond yields conforms to the EH: A unit short-rate shock raises the yield of the $\tau$-period bond by $\partial y_t^{(\tau)} / \partial r_t = \tau^{-1} A_r^{(\tau)} = \tau^{-1} \sum_{j=0}^{\tau-1} (\rho_r)^j$—i.e., by the shock's effect on the average of the expected short rates over the next $\tau$ periods.

What is the intuition for this result? Holding bond expected returns $\mu_t^{(\tau)}$ fixed, a decline in the short rate would raise $\mu_t^{(\tau)} - r_t$ and, hence, arbitrageurs' demand for longer-term bonds. However, since the supply of bonds is fixed, the expected returns on bonds must adjust in equilibrium so that bond risk premia $\mu_t^{(\tau)} - r_t$ are not impacted by changes in the short rate. Since the convexity adjustment terms also do not depend on the short rate, the yield decomposition (Equation 10) implies that the effect of short-rate shocks on yields works through expected short rates only and conforms to the EH. By contrast, when the supply coming from preferred-habitat agents is elastic, as we will assume in Section 2.3, the effect of short-rate shocks on yields does not conform to the EH.

Equation 22 further implies that the sensitivity $A_r^{(\tau)}$ of bond prices to short-rate shocks rises with bond maturity $\tau$, and the sensitivity $\tau^{-1} A_r^{(\tau)}$ of bond yields to short-rate shocks declines with maturity. Moreover, the effect of short-rate shocks is stronger when the short rate is more persistent (higher $\rho_r$).

Next, we consider shocks to bond supply. In line with the constant supply assumption in Section 2.2, we take supply shocks to be unanticipated and permanent. We represent a supply shock by a change $\Delta \zeta^{(\tau)}$ in the supply of $\tau$-period bonds for $\tau = 1, 2, \ldots, T$. Since Equation 22 implies that $A_r^{(\tau)}$ does not change, Equations 12, 18, and 23 imply that the yield for maturity $\tau$ changes by

$$\Delta y_t^{(\tau)} = \frac{\Delta C^{(\tau)}}{\tau} = \frac{\sum_{j=1}^{\tau} A_r^{(j-1)}}{\tau} \underbrace{a \sigma_r^2 \sum_{\tau=2}^{T} \Delta \zeta^{(\tau)} A_r^{(\tau-1)}}_{\Delta \lambda_r}. \quad 24.$$

The supply shock affects yields because it changes the dollar duration of arbitrageurs' portfolio with respect to the short rate. The dollar duration changes by $\sum_{\tau=2}^{T} \Delta \zeta^{(\tau)} A_r^{(\tau-1)}$, and the price of short-rate risk changes by $\Delta \lambda_r = a \sigma_r^2 \sum_{\tau=2}^{T} \Delta \zeta^{(\tau)} A_r^{(\tau-1)}$. If portfolio dollar duration increases, then yields for all maturities rise—even for maturities for which supply decreases. This is illustrated in **Figure 1**, which shows the term structure response to an unanticipated supply shock in which the supply of 3-year bonds drops and the supply of 10-year bonds rises by an equal amount. Because the change in the supply of 10-year bonds raises the portfolio dollar duration more than the change in the supply of 3-year bonds lowers it, yields for all maturities rise.

While changes in the supply of bonds of different maturities have different effects on yields, they all have the exact same relative effect across maturities, generating a term-structure response with the same shape. In other words, for any two maturities $\tau_2 > \tau_1$, the ratio $\Delta y_t^{(\tau_2)} / \Delta y_t^{(\tau_1)}$ is the same irrespective of the distribution of the supply shock $\Delta\zeta(\tau)$ across maturities $\tau$. In that sense, supply effects are fully global. By contrast, with random supply shocks, assumed in Sections 2.4 and 3, supply effects become partially localized: The shape of the term structure response depends on the distribution of the supply shock across maturities, and shifting that distribution toward longer maturities generates a term structure response that is relatively stronger for longer maturities.

Equation 24 also implies that the response of the term structure to supply shocks (of any maturity) increases with maturity: Long-term bonds are more impacted than short-term bonds. Indeed, since $A_r^{(\tau)}$ is increasing in $\tau$, so is $\tau^{-1} \sum_{j=1}^{\tau} A_r^{(j-1)}$. Intuitively, an increase in supply raises bond yields because it raises bond risk premia. Moreover, bond risk premia rise more for longer-maturity bonds because their prices are more sensitive to the short rate [$A_r^{(\tau)}$ increases in $\tau$]. Since supply changes are permanent, the average of the risk premia earned by a bond over its life increases more for longer-maturity bonds. However, supply shocks can instead have a hump-shaped effect on the term structure when they are random and mean-reverting, as in Section 2.4, or when they are random and the supply coming from preferred-habitat agents is elastic, as in Section 3.

An additional implication concerns the sign of bond risk premia and the average slope of the yield curve over time. In frictionless asset-pricing models—e.g., consumption-based models—bond risk premia are generally negative because short rates decline in "bad" economic times, making bonds a valuable hedge for diversified investors. This logic breaks down in our model of segmented markets, where the marginal investor in bonds is a specialized arbitrageur who holds a long position in bonds—i.e., $\lambda_r > 0$ if $\sum_{\tau=2}^{T} \zeta^{(\tau)} A_r^{(\tau-1)} > 0$. When short rates fall, specialized bond arbitrageurs earn large profits even though low short rates may correspond to bad times for the economy and for well-diversified investors. Thus, one appeal of the Vayanos & Vila (2009, 2021) model is that it provides a natural economic explanation for why bond risk premia are typically positive and yield curves are upward sloping on average.

## 2.3. Elastic Supply

In this section, we assume that the supply coming from preferred-habitat agents responds elastically to bond prices. For simplicity, we assume that the supply of the $\tau$-period bond depends only on the price of that bond and takes the form

$$S_t^{(\tau)} = \zeta^{(\tau)} + \eta^{(\tau)} p_t^{(\tau)} \qquad 25.$$

for functions $\zeta^{(\tau)}$ and $\eta^{(\tau)}$ that depend only on $\tau$. The function $\eta^{(\tau)}$ is the sensitivity of the supply of the $\tau$-period bond to changes in its log price.

If $\eta^{(\tau)} > 0$, then bond supply is increasing in price. This could be because gross bond supply increases with price—e.g., because the government and corporations issue more debt when interest rates are low. It could also be because bond demand from other preferred-habitat agents decreases with price—e.g., investors substitute away from bonds and toward equities when interest rates are low, thereby reaching for yield across asset classes.

If $\eta^{(\tau)} < 0$, then bond supply is decreasing in price. This could be because gross bond supply decreases with price or bond demand from other preferred-habitat agents increases with price. Perhaps surprisingly, the literature has explored a number of mechanisms that can cause net bond supply to decrease with price. These include mortgage refinancing, asset-liability hedging by insurers and pensions, investors who extrapolate recent changes in short rates, and investors who reach for yield across the term structure (Hanson 2014; Hanson & Stein 2015; Malkhozov

et al. 2016; Domanski, Shin & Sushko 2017; Hanson, Lucca & Wright 2021; Carboni & Ellison 2022).

If there were no arbitrageurs in the model with elastic supply, then yields would have to adjust so that the net supply from preferred-habitat agents in Equation 25 would be equal to zero. Equilibrium yields would be given by

$$y_t^{(\tau)} = \frac{\zeta^{(\tau)}}{\eta^{(\tau)}\tau}. \tag{26.}$$

As a result, yields would be constant over time and completely disconnected from changes in short rates, giving rise to severe failures of the EH. The market for each individual maturity would be completely segmented from that for other maturities, corresponding to an extreme form of the preferred-habitat view (Culbertson 1957, Modigliani & Sutch 1966).

**2.3.1. Deriving the equilibrium.** The derivation of the equilibrium begins as in Section 2.2.1 with constant supply. However, with elastic supply, $\lambda_{r,t}$ is not given by Equation 18 but by

$$\lambda_{r,t} = a\sigma_r^2 \sum_{\tau=2}^{T} [\zeta^{(\tau)} + \eta^{(\tau)} p_t^{(\tau)}] A_r^{(\tau-1)} = \lambda_{rr}(r_t - \bar{r}) + \lambda_r, \tag{27.}$$

where

$$\lambda_{rr} \equiv -a\sigma_r^2 \sum_{\tau=2}^{T} \eta^{(\tau)} A_r^{(\tau)} A_r^{(\tau-1)}, \tag{28.}$$

$$\lambda_r \equiv a\sigma_r^2 \sum_{\tau=2}^{T} \left[\zeta^{(\tau)} - \eta^{(\tau)} C^{(\tau)}\right] A_r^{(\tau-1)}. \tag{29.}$$

Substituting $\mu_t^{(\tau)}$ from Equation 13 and $\lambda_{r,t}$ from Equation 27 into Equation 16, we obtain the following counterpart of Equation 19:

$$\begin{aligned} &A_r^{(\tau)}(r_t - \bar{r}) - A_r^{(\tau-1)}\rho_r(r_t - \bar{r}) + C^{(\tau)} - C^{(\tau-1)} + \frac{\sigma_r^2}{2}[A_r^{(\tau-1)}]^2 - r_t \\ &\quad = A_r^{(\tau-1)}\left[\lambda_{rr}(r_t - \bar{r}) + \lambda_r\right]. \end{aligned} \tag{30.}$$

Identifying linear terms in $r_t - \bar{r}$, we find

$$A_r^{(\tau)} - A_r^{(\tau-1)}(\rho_r + \lambda_{rr}) - 1 = 0, \tag{31.}$$

which is the counterpart of Equation 20. Identifying constant terms, we find Equation 21.

A complication when solving the difference equation (Equation 31) for $A_r^{(\tau)}$ is that the coefficient $\lambda_{rr}$ depends on a sum involving $A_r^{(\tau)}$. This gives rise to a fixed-point problem, which we solve in two steps. First, we take $\rho_r^* \equiv \rho_r + \lambda_{rr}$ as given and solve Equation 31 as a difference equation with constant coefficients. The solution is

$$A_r^{(\tau)} = \frac{1 - (\rho_r^*)^\tau}{1 - \rho_r^*}. \tag{32.}$$

Second, we require that the solution in Equation 32 is consistent with the definition of $\lambda_{rr}$ in Equation 28. This gives rise to the following nonlinear fixed-point condition in $\rho_r^*$:

$$\rho_r^* = \rho_r - a\sigma_r^2 \sum_{\tau=2}^{T} \eta^{(\tau)} \frac{1 - (\rho_r^*)^\tau}{1 - \rho_r^*} \frac{1 - (\rho_r^*)^{\tau-1}}{1 - \rho_r^*}. \tag{33.}$$

$\rho_r^*$ can be interpreted as the short rate's persistence under the risk-neutral measure.

Solving for $C^{(\tau)}$ involves solving a similar fixed-point problem. Taking $\lambda_r$ as given, the solution of Equation 21 is Equation 23. Substituting Equation 23 into Equation 29 leads to a linear equation in $\lambda_r$ whose solution is

$$\lambda_r = \frac{a\sigma_r^2 \sum_{\tau=2}^{T} \left[\zeta^{(\tau)} - \eta^{(\tau)}\tau\bar{r} + \frac{\sigma_r^2}{2}\eta^{(\tau)} \sum_{j=1}^{\tau} [A_r^{(j-1)}]^2\right] A_r^{(\tau-1)}}{1 + a\sigma_r^2 \sum_{\tau=2}^{T} \eta^{(\tau)} \left[\sum_{j=1}^{\tau} A_r^{(j-1)}\right] A_r^{(\tau-1)}}. \quad 34.$$

**2.3.2. Results and intuitions.** When bond supply is elastic, short-rate shocks trigger an endogenous supply response from preferred-habitat agents, shifting bond risk premia. As a result, bond yields under- or overreact to short-rate shocks relative to the EH. Whether yields under- or overreact to the short rate depends on whether bond supply from preferred-habitat agents is increasing or decreasing in bond prices. When supply is upward sloping [$\eta^{(\tau)} > 0$], bond risk premia are decreasing in the short rate and bond yields underreact to the short rate relative to the EH. The converse happens when supply is downward sloping ($\eta^{(\tau)} < 0$).

To understand the intuition for under- and overreaction, consider the case where bond supply is upward sloping—i.e., where $\eta^{(\tau)} > 0$. Holding bond expected returns $\mu_t^{(\tau)}$ fixed, a decline in the short rate raises $\mu_t^{(\tau)} - r_t$ and, hence, arbitrageurs' demand for longer-term bonds. When supply is upward sloping, arbitrageurs' buying pressure not only leads bond prices to rise but also leads arbitrageurs to buy more bonds from preferred-habitat agents. Because arbitrageurs hold more bonds when short rates fall, they become more exposed to future movements in short rates, so the price $\lambda_{r,t}$ of short-rate risk rises. Since $\lambda_{r,t}$ rises, bond risk premia rise and bond yields underreact to declines in the short rate relative to the EH baseline. Formally, when $\eta^{(\tau)} > 0$, Equation 28 implies $\lambda_{rr} < 0$, so Equation 27 implies that that $\lambda_{r,t}$ rises when $r_t$ falls. As a result, when $\eta^{(\tau)} > 0$ and $\lambda_{rr} < 0$, we have $\rho_r^* \equiv \rho_r + \lambda_{rr} < \rho_r$—i.e., the persistence $\rho_r^*$ of the short rate under the risk-neutral measure is smaller than the persistence $\rho_r$ under the physical measure.

When $\eta^{(\tau)} > 0$, bond risk premia are positively related to the slope of the yield curve—i.e., to $y_t^{(\tau)} - r_t$ for $\tau \geq 2$. Indeed, a low short rate implies both a steeper-than-average yield curve and higher-than-average bond risk premia. As a result, a steep yield curve predicts higher future excess returns on bonds. The positive relationship between the slope of the yield curve and bond risk premia is one of the most widely documented empirical facts in the term-structure literature, starting with Fama & Bliss (1987) and Campbell & Shiller (1991).

Naturally, all of these results are reversed when $\eta^{(\tau)} < 0$. Specifically, when the supply from preferred-habitat agents is decreasing in bond prices, bond yields overreact to movements in short rates relative to the EH. As a result, versions of the Vayanos & Vila (2009, 2021) model in which $\eta^{(\tau)} < 0$ have proven useful in understanding the "excess sensitivity" of long-term yields to changes in short rates that has been documented at higher frequencies. (For example, see Hanson 2014; Hanson & Stein 2015; Malkhozov et al. 2016; Domanski, Shin & Sushko 2017; Hanson, Lucca & Wright 2021; Carboni & Ellison 2022.)

## 2.4. Random Supply

In this section, we allow the supply coming from preferred-habitat agents to fluctuate randomly over time. We focus on the case where supply does not respond to bond prices. In Section 3, we analyze the case where supply is both random and responds elastically to bond prices.

For simplicity, we assume that the random supply is driven by a single supply factor $s_t$. The supply of the $\tau$-period bond is

$$S_t^{(\tau)} = \zeta^{(\tau)} + \theta^{(\tau)} s_t \quad 35.$$

for functions $\zeta^{(\tau)}$ and $\theta^{(\tau)}$ that depend only on $\tau$. We parameterize the function $\theta^{(\tau)}$ so that an increase in $s_t$ raises the dollar duration of aggregate bond supply with respect to the short rate—i.e., $\sum_{\tau=2}^{T} \theta^{(\tau)} A_r^{(\tau-1)} > 0$. Dollar duration trivially increases in $s_t$ when bond supply for all maturities increases in $s_t$—i.e., $\theta^{(\tau)} > 0$ for all $\tau \geq 2$.[7] We assume that the supply factor $s_t$ follows the AR(1) process:

$$s_{t+1} = \rho_s s_t + \sigma_s \varepsilon_{s,t+1}, \tag{36.}$$

where $\rho_s \in (0, 1)$ and $\sigma_s > 0$ are constants, and $\varepsilon_{s,t+1}$ is a stochastic shock with $\mathbb{E}_t[\varepsilon_{s,t+1}] = 0$ and $\mathbb{V}\mathrm{ar}_t[\varepsilon_{s,t+1}] = 1$. Setting the long-run mean of $s_t$ to zero is without loss of generality because we can redefine $\zeta^{(\tau)}$. For simplicity, we also assume $\mathbb{C}\mathrm{ov}_t[\varepsilon_{s,t+1}, \varepsilon_{r,t+1}] = 0$—i.e., supply shocks are uncorrelated with short-rate shocks—but this assumption can easily be relaxed. Greenwood & Vayanos (2014) study the continuous-time version of this model.

We look for an equilibrium where bond yields are affine functions of the short rate and the supply factor. In our conjectured equilibrium, the log price of the $\tau$-period bond at time $t$ takes the form

$$p_t^{(\tau)} = -\tau y_t^{(\tau)} = -\left[A_r^{(\tau)}(r_t - \bar{r}) + A_s^{(\tau)} s_t + C^{(\tau)}\right], \tag{37.}$$

where the functions $A_r^{(\tau)}$, $A_s^{(\tau)}$, and $C^{(\tau)}$ depend only on maturity $\tau$.

**2.4.1. Deriving the equilibrium.** Substituting Equation 37 into Equations 7 and 8, and using the assumed AR(1) dynamics for the short rate and the supply factor, the expected and unexpected components of the return of the $\tau$-period bond between times $t$ and $t+1$ are

$$\begin{aligned}\mu_t^{(\tau)} = {} & A_r^{(\tau)}(r_t - \bar{r}) - A_r^{(\tau-1)}\rho_r(r_t - \bar{r}) + A_s^{(\tau)} s_t - A_s^{(\tau-1)}\rho_s s_t + C^{(\tau)} - C^{(\tau-1)} \\ & + \frac{\sigma_r^2}{2}[A_r^{(\tau-1)}]^2 + \frac{\sigma_s^2}{2}[A_s^{(\tau-1)}]^2,\end{aligned} \tag{38.}$$

$$r_{t+1}^{(\tau)} - \mu_t^{(\tau)} = -A_r^{(\tau-1)}\sigma_r \varepsilon_{r,t+1} - A_s^{(\tau-1)}\sigma_s \varepsilon_{s,t+1}, \tag{39.}$$

respectively. Substituting Equations 38 and 39 into the arbitrageurs' budget constraint (Equation 5) and using the assumption that supply shocks are uncorrelated with short-rate shocks, we can write the arbitrageurs' objective (Equation 6) as

$$\sum_{\tau=2}^{T} X_t^{(\tau)}(\mu_t^{(\tau)} - r_t) - \frac{a\sigma_r^2}{2}\left(\sum_{\tau=2}^{T} X_t^{(\tau)} A_r^{(\tau-1)}\right)^2 - \frac{a\sigma_s^2}{2}\left(\sum_{\tau=2}^{T} X_t^{(\tau)} A_s^{(\tau-1)}\right)^2. \tag{40.}$$

The arbitrageurs' first-order condition for $X_t^{(\tau)}$ is

$$\mu_t^{(\tau)} - r_t = A_r^{(\tau-1)}\lambda_{r,t} + A_s^{(\tau-1)}\lambda_{s,t}, \tag{41.}$$

where the prices of factor risk are $\lambda_{f,t} \equiv a\sigma_f^2 \sum_{\tau=2}^{T} X_t^{(\tau)} A_f^{(\tau-1)}$ for $f = r, s$. Using the market-clearing condition $X_t^{(\tau)} = S_t^{(\tau)} = \zeta^{(\tau)} + \theta^{(\tau)} s_t$, the equilibrium prices of factor risk are

$$\lambda_{f,t} \equiv a\sigma_f^2 \sum_{\tau=2}^{T} \left[\zeta^{(\tau)} + \theta^{(\tau)} s_t\right] A_f^{(\tau-1)} = \lambda_{fs} s_t + \lambda_f, \tag{42.}$$

[7] More general conditions ensuring that an increase in $s_t$ raises the dollar duration of aggregate bond supply with respect to the short rate are (i) $\sum_{\tau=2}^{T} \theta^{(\tau)} \geq 0$, and (ii) there exists $\tau^* \in [1, T-1]$ such that $\theta^{(\tau)} \leq 0$ for $\tau \leq \tau^*$ and $\theta^{(\tau)} > 0$ for $\tau > \tau^*$. Conditions (i) and (ii) imply $\sum_{\tau=2}^{T} \theta^{(\tau)} A_r^{(\tau-1)} > 0$ because the function $A_r^{(\tau)}$ is positive and increasing in $\tau$.

where

$$\lambda_{fs} \equiv a\sigma_f^2 \sum_{\tau=2}^{T} \theta^{(\tau)} A_f^{(\tau-1)}, \tag{43.}$$

$$\lambda_f \equiv a\sigma_f^2 \sum_{\tau=2}^{T} \zeta^{(\tau)} A_f^{(\tau-1)}. \tag{44.}$$

Substituting $\mu_t^{(\tau)}$ from Equation 38 and $\lambda_{f,t}$ from Equation 42 into Equation 41, we find the following:

$$\begin{aligned} &A_r^{(\tau)}(r_t - \bar{r}) - A_r^{(\tau-1)}\rho_r(r_t - \bar{r}) + A_s^{(\tau)} s_t - A_s^{(\tau-1)}\rho_s s_t + C^{(\tau)} - C^{(\tau-1)} \\ &\quad + \frac{\sigma_r^2}{2}[A_r^{(\tau-1)}]^2 + \frac{\sigma_s^2}{2}[A_s^{(\tau-1)}]^2 - r_t = A_r^{(\tau-1)}[\lambda_{rs} s_t + \lambda_r] + A_s^{(\tau-1)}[\lambda_{ss} s_t + \lambda_s], \end{aligned} \tag{45.}$$

which is affine in $r_t$ and $s_t$. Identifying linear terms in $r_t - \bar{r}$, we find Equation 20 from Section 2.2. Identifying linear terms in $s_t$, we find the following:

$$A_s^{(\tau)} - A_s^{(\tau-1)}(\rho_s + \lambda_{ss}) - A_r^{(\tau-1)}\lambda_{rs} = 0. \tag{46.}$$

Identifying constant terms, we find the following:

$$C^{(\tau)} - C^{(\tau-1)} - \bar{r} - A_r^{(\tau-1)}\lambda_r - A_s^{(\tau-1)}\lambda_s + \frac{\sigma_r^2}{2}[A_r^{(\tau-1)}]^2 + \frac{\sigma_s^2}{2}[A_s^{(\tau-1)}]^2 = 0. \tag{47.}$$

The solution for $A_r^{(\tau)}$ is Equation 22 from Section 2.2. Solving for $A_s^{(\tau)}$ entails a similar fixed-point problem as in Section 2.3. Taking $\lambda_{ss}$ as given, the solution of Equation 46 is $A_s^{(1)} = 0$ and, for $\tau > 2$,

$$A_s^{(\tau)} = \lambda_{rs} \sum_{j=1}^{\tau-1} \left(\rho_s^*\right)^{(j-1)} A_r^{(\tau-j)} = \lambda_{rs} \frac{1}{\rho_s^* - \rho_r} \left( \frac{1 - \left(\rho_s^*\right)^{\tau}}{1 - \rho_s^*} - \frac{1 - \rho_r^{\tau}}{1 - \rho_r} \right) > 0, \tag{48.}$$

where $\lambda_{rs} = a\sigma_r^2 \sum_{\tau=2}^{T} \theta^{(\tau)} A_r^{(\tau-1)} > 0$ and $\rho_s^* \equiv \rho_s + \lambda_{ss}$ satisfy the following fixed-point condition:

$$\rho_s^* = \rho_s + a\sigma_s^2 \lambda_{rs} \left[ \sum_{\tau=2}^{T} \theta^{(\tau)} \frac{1}{\rho_s^* - \rho_r} \left( \frac{1 - \left(\rho_s^*\right)^{\tau-1}}{1 - \rho_s^*} - \frac{1 - \rho_r^{\tau-1}}{1 - \rho_r} \right) \right]. \tag{49.}$$

The parameter $\rho_s^*$ can be interpreted as the persistence of the supply factor under the risk-neutral measure. Given our assumptions on $\theta^{(\tau)}$, any solution $\rho_s^*$ of Equation 49 satisfies $\rho_s^* > \rho_s$. The solution for $C^{(\tau)}$ is

$$C^{(\tau)} = \tau\bar{r} + \sum_{j=1}^{\tau} A_r^{(j-1)}\lambda_r + \sum_{j=1}^{\tau} A_s^{(j-1)}\lambda_s - \frac{\sigma_r^2}{2} \sum_{j=1}^{\tau} \left[A_r^{(j-1)}\right]^2 - \frac{\sigma_s^2}{2} \sum_{j=1}^{\tau} \left[A_s^{(j-1)}\right]^2. \tag{50.}$$

**2.4.2. Results and intuitions.** We first examine how shocks to bond supply affect bond yields and how the effect depends on the shocks' persistence. Recall from Section 2.2 that an unanticipated and permanent shock to the supply of bonds of any maturity has a larger effect on long-term yields than on short-term yields. Our results in this section imply that a mean-reverting supply shock can instead have a hump-shaped effect on the yield curve, which is largest for intermediate-maturity bonds. Formally, Equations 37 and 48 imply that a unit shock to the supply factor $s_t$ raises

the yield for maturity $\tau$ by

$$\frac{\partial y_t^{(\tau)}}{\partial s_t} = \frac{A_s^{(\tau)}}{\tau} = \frac{\lambda_{rs}}{\tau} \frac{\frac{1-(\rho_s^*)^\tau}{1-\rho_s^*} - \frac{1-\rho_r^\tau}{1-\rho_r}}{\rho_s^* - \rho_r} = \frac{\lambda_{rs}}{\tau} \sum_{j=0}^{\tau-1} \frac{(\rho_s^*)^j - \rho_r^j}{\rho_s^* - \rho_r} \equiv \frac{\lambda_{rs}}{\tau} \sum_{j=0}^{\tau-1} \varphi^{(j)}. \quad 51.$$

When $\rho_s^* > 1$, the positive sequence $\varphi^{(j)}$ is increasing in $j$. Since $\partial y_t^{(\tau)}/\partial s_t$ is an average of an increasing sequence of numbers, it is increasing in $\tau$. Therefore, the effect of a supply shock on the term structure increases with maturity. When instead $\rho_s^* < 1$, the positive sequence $\varphi^{(j)}$ is hump shaped and converges to zero when $\tau$ goes to infinity. Therefore, $\partial y_t^{(\tau)}/\partial s_t$ is a hump-shaped function in $\tau$, so supply shocks have a hump-shaped effect on the term structure. The condition $\rho_s^* < 1$ is met when $\rho_s$ is small—i.e., the supply shock is transitory.

The intuition for the hump shape follows from the decomposition (Equation 10). A supply shock raises bond yields because it raises the average of the risk premia earned by a bond over its life. Risk premia earned at any given time after the shock rise more for longer-term bonds because their prices are more sensitive to the short rate and to supply.[8] However, risk premia are expected to decline over time following a supply shock because the shock is transitory, so risk premia are expected to remain elevated over a smaller fraction of the life of a longer-term bond. If supply shocks are sufficiently transitory, then their maximum impact will be on intermediate-term yields.

The existence of random supply shocks reinforces the positive relationship between risk premia and the slope of the yield curve that arises in Section 2.3 when supply is upward sloping. An elevated supply from preferred-habitat agents implies that bond risk premia are higher than average because arbitrageurs must be induced to hold that supply. Holding short rates fixed, this means that long-term yields and the slope of the yield curve—i.e., $y_t^{(\tau)} - r_t$ for $\tau \geq 2$—are higher than average.

With random supply, the effects of supply are not fully global as in Section 2.2 but become instead partially localized. The relative effect of a supply shock on yields of different maturities depends on the distribution of the shock across maturities. In particular, the rise in long-term yields relative to the rise in short-term yields stemming from an increase in supply is greater when that increase concerns the supply of long-term bonds than when it concerns the supply of short-term bonds.

To explain the intuition for partial localization, consider an unanticipated and permanent change $\Delta\zeta^{(\tau)}$ in the supply of $\tau$-period bonds for $\tau = 1, 2, \ldots T$. Since Equations 22 and 48 imply that $A_r^{(\tau)}$ and $A_s^{(\tau)}$ do not change, Equations 37 and 50 imply that the yield for maturity $\tau$ changes by

$$\Delta y_t^{(\tau)} = \frac{\Delta C^{(\tau)}}{\tau} = \frac{\sum_{j=1}^{\tau} A_r^{(j-1)}}{\tau} \Delta\lambda_r + \frac{\sum_{j=1}^{\tau} A_s^{(j-1)}}{\tau} \Delta\lambda_s, \quad 52.$$

where $\Delta\lambda_f = a\sigma_f^2 \sum_{\tau=2}^{T} \Delta\zeta^{(\tau)} A_f^{(\tau-1)}$ for $f = r, s$ are the changes in the prices of short-rate and supply risks. Partial localization means that $\Delta y_t^{(\tau_2)}/\Delta y_t^{(\tau_1)}$ for any two maturities $\tau_2 > \tau_1$ is higher when the supply shock $\Delta\zeta^{(\tau)}$ originates at longer maturities. Key to partial localization is that $A_s^{(\tau)}/A_r^{(\tau)}$ is increasing in maturity $\tau$—i.e., supply shocks are a more important driver of long-term yields, whereas short-rate shocks are a more important driver of short-term yields. Indeed, when $A_s^{(\tau)}/A_r^{(\tau)}$ is increasing in $\tau$, an increase $\Delta\zeta^{(\tau)}$ in the supply of long-term bonds results in a larger increase in the price of supply risk relative to the price of short-rate risk—i.e., a larger

[8]Formally, Equations 41 and 42 and the facts that $\lambda_{rs} > 0$ and $\lambda_{ss} > 0$ imply that the risk premium $\mu_t^{(\tau)} - r_t$ of $\tau$-period bonds is increasing in $s_t$. Moreover, this effect becomes stronger for larger $\tau$ because $A_r^{(\tau-1)}$ and $A_s^{(\tau-1)}$ are increasing in $\tau$.

$\Delta\lambda_s/\Delta\lambda_r$, compared to a same-sized increase in the supply of short-term bonds. Since, in addition, $(\sum_{j=1}^{\tau_2} A_s^{(j-1)})/(\sum_{j=1}^{\tau_2} A_r^{(j-1)}) > (\sum_{j=1}^{\tau_1} A_s^{(j-1)})/(\sum_{j=1}^{\tau_1} A_r^{(j-1)})$ for $\tau_2 > \tau_1$, Equation 52 implies that $\Delta y_t^{(\tau_2)}/\Delta y_t^{(\tau_1)}$ is higher when $\Delta\zeta^{(\tau)}$ originates at longer maturities.

## 3. THE VAYANOS & VILA (2009, 2021) MODEL IN CONTINUOUS TIME

Our analysis of random supply shocks so far assumes that supply does not respond elastically to bond prices. In this section, we develop the continuous-time version of the Vayanos & Vila (2009, 2021) model and use it to analyze the case where supply is both random and elastic. As we show below, in this case, even permanent shocks can have hump-shaped effects.

### 3.1. Model

Time $t$ is continuous and infinite. At each time $t$, there is a continuum of zero-coupon, default-free bonds that have a face value of one and mature at time $t + \tau$, where $\tau \in (0, T]$. We denote the time-$t$ price of the bond that matures at $t + \tau$ by $P_t^{(\tau)}$ and define the bond's yield to maturity $y_t^{(\tau)}$ and log price $p_t^{(\tau)}$ as in Section 2. Taking the unit of time to be years, we refer to the bond with maturity $\tau$ as the $\tau$-year bond.

The short rate $r_t$ is the limit of the yield $y_t^{(\tau)}$ as $\tau$ goes to zero. We take $r_t$ as exogenous and assume that it follows the Orstein–Uhlenbeck (OU) process:

$$dr_t = -\kappa_r(r_t - \bar{r})dt + \sigma_r dB_{r,t}, \tag{53.}$$

where $\kappa_r > 0, \bar{r}$ and $\sigma_r > 0$ are constants, and $B_{r,t}$ is a Brownian motion. The process in Equation 53 is the continuous-time counterpart of the process in Equation 2. The persistence parameter $\rho_r$ of the discrete-time AR(1) process in Equation 2 maps to $\exp(-\kappa_r \Delta t)$, where $\Delta t$ is the time between discrete periods.

The instantaneous changes in the price and log price of the $\tau$-year bond at time $t$ are denoted by $dP_t^{(\tau)}$ and $dp_t^{(\tau)}$, respectively. This differential accounts for the change in maturity—i.e., $dP_t^{(\tau)} = P_{t+dt}^{(\tau-dt)} - P_t^{(\tau)}$. Ito's lemma implies the following:

$$\frac{dP_t^{(\tau)}}{P_t^{(\tau)}} = dp_t^{(\tau)} + \frac{1}{2}\mathbb{V}\mathrm{ar}_t[dp_t^{(\tau)}]. \tag{54.}$$

Equation 54 is the continuous-time counterpart of Equation 3, but Equation 54 holds exactly, whereas Equation 3 is only an approximation.

Arbitrageurs choose a bond portfolio to trade off the mean and variance of the instantaneous changes in their wealth $W_t$. The continuous-time counterpart of the discrete-time budget constraint (Equation 5) is

$$dW_t = W_t r_t dt + \int_0^T X_t^{(\tau)} \left( \frac{dP_t^{(\tau)}}{P_t^{(\tau)}} - r_t dt \right) d\tau. \tag{55.}$$

Arbitrageurs choose their bond holdings $\{X_t^{(\tau)}\}_{\tau\in(0,T]}$ to maximize

$$\mathbb{E}_t[dW_t] - \frac{a}{2}\mathbb{V}\mathrm{ar}_t[dW_t]. \tag{56.}$$

### 3.2. Elastic and Random Supply

We assume that the supply coming from preferred-habitat agents both fluctuates randomly over time and responds elastically to bond prices. The supply of the $\tau$-year bond is

$$S_t^{(\tau)} = \zeta^{(\tau)} + \theta^{(\tau)} s_t + \eta^{(\tau)} p_t^{(\tau)} \tag{57.}$$

for functions $\zeta^{(\tau)}$, $\theta^{(\tau)}$, and $\eta^{(\tau)}$ that depend only on $\tau$. We assume that the supply factor $s_t$ follows the OU process:

$$ds_t = -\kappa_s s_t dt + \sigma_s dB_{s,t}, \tag{58.}$$

where $\kappa_s > 0$ and $\sigma_s > 0$ are constants and $B_{s,t}$ is a Brownian motion. For simplicity, we assume that $B_{s,t}$ is independent of $B_{r,t}$—i.e., supply shocks are independent of short-rate shocks—but this assumption can easily be relaxed.

We look for an equilibrium where bond yields are affine functions of the short rate and the supply factor—i.e., where the log price of the $\tau$-year bond at time $t$ takes the form of Equation 37 in Section 2.4.

**3.2.1. Deriving the equilibrium.** Applying Ito's lemma to $P_t^{(\tau)} = \exp(-[A_r^{(\tau)}(r_t - \bar{r}) + A_s^{(\tau)} s_t + C^{(\tau)}])$ and using the OU processes for the short rate and the supply factor, the instantaneous return of the $\tau$-period bond at time $t$ is

$$\frac{dP_t^{(\tau)}}{P_t^{(\tau)}} = \mu_t^{(\tau)} dt - A_r^{(\tau)} \sigma_r dB_{r,t} - A_s^{(\tau)} \sigma_s dB_{s,t}, \tag{59.}$$

where

$$\mu_t^{(\tau)} \equiv \frac{dA_r^{(\tau)}}{d\tau}(r_t - \bar{r}) + \frac{dA_s^{(\tau)}}{d\tau} s_t + \frac{dC^{(\tau)}}{d\tau} + A_r^{(\tau)} \kappa_r (r_t - \bar{r}) + A_s^{(\tau)} \kappa_s s_t + \frac{\sigma_r^2}{2}\left[A_r^{(\tau)}\right]^2 + \frac{\sigma_s^2}{2}\left[A_s^{(\tau)}\right]^2 \tag{60.}$$

denotes the instantaneous expected return. Equation 59 can also be derived from Equation 54 together with Equations 37, 53, and 58.

Substituting Equation 59 into the arbitrageurs' budget constraint (Equation 55) and using the independence between short-rate and supply shocks, we can write the arbitrageurs' objective (Equation 56) as

$$\int_0^T X_t^{(\tau)}(\mu_t^{(\tau)} - r_t) d\tau - \frac{a}{2}\left[\sigma_r^2 \left(\int_0^T X_t^{(\tau)} A_r^{(\tau)} d\tau\right)^2 + \sigma_s^2 \left(\int_0^T X_t^{(\tau)} A_s^{(\tau)} d\tau\right)^2\right]. \tag{61.}$$

Arbitrageurs maximize Equation 61 over their bond holdings $\{X_t^{(\tau)}\}_{\tau \in (0,T]}$. Their first-order condition for $X_t^{(\tau)}$ is

$$\mu_t^{(\tau)} - r_t = A_r^{(\tau)} \lambda_{r,t} + A_s^{(\tau)} \lambda_{s,t}, \tag{62.}$$

where the prices of factor risk are

$$\lambda_{f,t} \equiv a\sigma_f^2 \int_0^T X_t^{(\tau)} A_f^{(\tau)} d\tau \tag{63.}$$

for $f = r, s$. Using the market-clearing condition $X_t^{(\tau)} = S_t^{(\tau)} = \zeta^{(\tau)} + \theta^{(\tau)} s_t + \eta^{(\tau)} p_t^{(\tau)}$, we find that the equilibrium prices of factor risk are

$$\lambda_{f,t} = a\sigma_f^2 \int_0^T [\zeta^{(\tau)} + \theta^{(\tau)} s_t + \eta^{(\tau)} p_t^{(\tau)}] A_f^{(\tau)} d\tau = \lambda_{fr}(r_t - \bar{r}) + \lambda_{fs} s_t + \lambda_f, \tag{64.}$$

where

$$\lambda_{fr} \equiv -a\sigma_f^2 \int_0^T \eta^{(\tau)} A_r^{(\tau)} A_f^{(\tau)} d\tau, \tag{65.}$$

$$\lambda_{fs} \equiv a\sigma_f^2 \int_0^T \left[\theta^{(\tau)} - \eta^{(\tau)} A_s^{(\tau)}\right] A_f^{(\tau)} d\tau, \tag{66.}$$

$$\lambda_f \equiv a\sigma_f^2 \int_0^T \left[\zeta^{(\tau)} - \eta^{(\tau)} C^{(\tau)}\right] A_f^{(\tau)} d\tau. \tag{67.}$$

Substituting $\mu_t^{(\tau)}$ from Equation 60 and $\lambda_{f,t}$ from Equation 64 into Equation 62, we find an affine equation in $r_t$ and $s_t$. Identifying linear terms in $r_t - \bar{r}$, linear terms in $s_t$, and constant terms, we find

$$\frac{dA_r^{(\tau)}}{d\tau} + A_r^{(\tau)}(\kappa_r - \lambda_{rr}) - A_s^{(\tau)}\lambda_{sr} - 1 = 0, \tag{68.}$$

$$\frac{dA_s^{(\tau)}}{d\tau} + A_s^{(\tau)}(\kappa_s - \lambda_{ss}) - A_r^{(\tau)}\lambda_{rs} = 0, \tag{69.}$$

$$\frac{dC^{(\tau)}}{d\tau} - \bar{r} - A_r^{(\tau)}\lambda_r - A_s^{(\tau)}\lambda_s + \frac{\sigma_r^2}{2}\left[A_r^{(\tau)}\right]^2 + \frac{\sigma_s^2}{2}\left[A_s^{(\tau)}\right]^2 = 0, \tag{70.}$$

respectively. Equations 68–70 constitute a system of three ordinary differential equations (ODEs). They must be solved with the terminal conditions $A_r^{(\tau)} = A_s^{(\tau)} = C^{(\tau)} = 0$.

The system of Equations 68–70 reduces to solving one ODE at a time when supply is inelastic ($\eta^{(\tau)} = 0$) or nonrandom ($\sigma_s = 0$). In either case, $\lambda_{sr} = 0$, so the term in $A_s^{(\tau)}$ drops from Equation 68 and that ODE involves only $A_r^{(\tau)}$. Given its solution $A_r^{(\tau)}$, Equation 69 can be solved for $A_s^{(\tau)}$, and given the solutions $A_r^{(\tau)}$ and $A_s^{(\tau)}$, Equation 70 can be solved for $C^{(\tau)}$. Sections 2.2 to 2.4 use this recursive structure in discrete time. Specifically, when $\eta^{(\tau)} = 0$ or $\sigma_s = 0$, we have the following cases in continuous time, which map to Sections 2.2 to 2.4:

- When $\eta^{(\tau)} = 0$ and $\sigma_s = 0$, the solution for $A_r^{(\tau)}$ is

$$A_r^{(\tau)} = \underbrace{\int_0^\tau \exp(-\kappa_r j)dj}_{\frac{\partial}{\partial r_t}\left(\int_0^\tau \mathbb{E}_t[r_{t+j}]dj\right)} = \frac{1 - \exp(-\kappa_r \tau)}{\kappa_r}. \tag{71.}$$

  The reaction of bond yields to changes in the short rate conforms to the EH. Equation 71 is the precise continuous-time analog of Equation 22.

- When $\eta^{(\tau)} \neq 0$ and $\sigma_s = 0$, the solution for $A_r^{(\tau)}$ is

$$A_r^{(\tau)} = \frac{1 - \exp(-\kappa_r^* \tau)}{\kappa_r^*}, \tag{72.}$$

  where $\kappa_r^* \equiv \kappa_r - \lambda_{rr}$, the short rate's mean reversion parameter under the risk-neutral measure, satisfies the fixed-point condition

$$\kappa_r^* = \kappa_r + a\sigma_r^2 \int_0^T \eta^{(\tau)} \left(\frac{1 - \exp(-\kappa_r^* \tau)}{\kappa_r^*}\right)^2 d\tau. \tag{73.}$$

  Equation 73 implies $\kappa_r^* > \kappa_r$ when $\eta^{(\tau)} > 0$ (long-term yields underreact to the short rate relative to the EH) and $\kappa_r^* < \kappa_r$ when $\eta^{(\tau)} < 0$ (long-term yields overreact to the short rate relative to the EH). Equations 72 and 73 are the precise continuous-time analogs of Equations 32 and 33.

- When $\eta^{(\tau)} = 0$ and $\sigma_s > 0$, the solution for $A_r^{(\tau)}$ is Equation 71 and the solution for $A_s^{(\tau)}$ is

$$A_s^{(\tau)} = \lambda_{rs} \underbrace{\frac{1}{\kappa_r - \kappa_s^*}\left(\frac{1 - \exp(-\kappa_s^* \tau)}{\kappa_s^*} \frac{1 - \exp(-\kappa_r \tau)}{\kappa_r}\right)}_{\int_0^\tau \exp(-\kappa_s^* j) A_r^{(\tau - j)} dj}, \tag{74.}$$

  where $\lambda_{rs} = a\sigma_r^2 \int_0^T \theta^{(\tau)} A_r^{(\tau)} d\tau > 0$ and $\kappa_s^* \equiv \kappa_s - \lambda_{ss}$ satisfy the fixed-point condition

$$\kappa_s^* = \kappa_s - \lambda_{rs} a\sigma_s^2 \int_0^T \theta^{(\tau)} \frac{1}{\kappa_r - \kappa_s^*}\left(\frac{1 - \exp(-\kappa_s^* \tau)}{\kappa_s^*} \frac{1 - \exp(-\kappa_r \tau)}{\kappa_r}\right) d\tau. \tag{75.}$$

The function $A_s^{(\tau)}$ is always increasing in $\tau$ while the function $\tau^{-1}A_s^{(\tau)}$ is increasing in $\tau$ when $\kappa_s^* < 0$ and is hump shaped in $\tau$ when $\kappa_s^* > 0$. Equations 74 and 75 are the precise continuous-time analogs of Equations 48 and 49.

When supply is both random and elastic, $\lambda_{sr}$ is nonzero, and Equations 68 and 69 must be solved as a system. Given the solutions $A_r^{(\tau)}$ and $A_s^{(\tau)}$ of that system, Equation 70 can be solved for $C^{(\tau)}$. To solve the system of Equations 68 and 69, we write it in vector form:

$$\begin{bmatrix} \frac{dA_r^{(\tau)}}{d\tau} \\ \frac{dA_s^{(\tau)}}{d\tau} \end{bmatrix} + \mathbf{M}\begin{bmatrix} A_r^{(\tau)} \\ A_s^{(\tau)} \end{bmatrix} = \begin{bmatrix} 1 \\ 0 \end{bmatrix}, \tag{76.}$$

where

$$\mathbf{M} \equiv \begin{bmatrix} \kappa_r - \lambda_{rr} & -\lambda_{sr} \\ -\lambda_{rs} & \kappa_s - \lambda_{ss} \end{bmatrix} \equiv \begin{bmatrix} \kappa_r^* & -\lambda_{sr} \\ -\lambda_{rs} & \kappa_s^* \end{bmatrix}. \tag{77.}$$

The system involves a fixed-point problem analogous to that in Sections 2.3 and 2.4 because the matrix $\mathbf{M}$ depends on integrals involving $A_r^{(\tau)}$ and $A_s^{(\tau)}$. We can solve the fixed-point problem in two steps, as in Sections 2.3 and 2.4. The first step is to take $\mathbf{M}$ as given and solve Equations 68 and 69 as a linear ODE system with constant coefficients. The solutions are

$$A_r^{(\tau)} = \frac{1 - \exp(-\nu_r \tau)}{\nu_r} - \frac{\nu_s - \kappa_s^*}{\nu_r - \nu_s}\left(\frac{1 - \exp(-\nu_s \tau)}{\nu_s} - \frac{1 - \exp(-\nu_r \tau)}{\nu_r}\right), \tag{78.}$$

$$A_s^{(\tau)} = \lambda_{rs}\frac{1}{\nu_r - \nu_s}\left(\frac{1 - \exp(-\nu_s \tau)}{\nu_s} - \frac{1 - \exp(-\nu_r \tau)}{\nu_r}\right), \tag{79.}$$

where

$$\nu_r = \frac{\kappa_r^* + \kappa_s^* + \sqrt{(\kappa_r^* - \kappa_s^*)^2 + 4\lambda_{sr}\lambda_{rs}}}{2} \quad \text{and} \quad \nu_s = \frac{\kappa_r^* + \kappa_s^* - \sqrt{(\kappa_r^* - \kappa_s^*)^2 + 4\lambda_{sr}\lambda_{rs}}}{2} \tag{80.}$$

are the eigenvalues of $\mathbf{M}$. The second step is to compute the integrals in $\mathbf{M}$ (i.e., to compute $\lambda_{rr}$, $\lambda_{sr}$, $\lambda_{rs}$, and $\lambda_{ss}$) given the solutions $A_r^{(\tau)}$ and $A_s^{(\tau)}$ and require that they are consistent with the value of $\mathbf{M}$ used to compute $A_r^{(\tau)}$ and $A_s^{(\tau)}$. This problem amounts to solving a nonlinear system of four scalar equations in the four elements of $\mathbf{M}$. When supply is inelastic or nonrandom, only one nonlinear scalar equation needs to be solved—i.e., when $\lambda_{sr} = 0$, $\nu_r = \kappa_r^*$ and $\nu_s = \kappa_s^*$.[9]

**3.2.2. Results and intuitions.** We illustrate supply effects in a calibrated version of the model. We consider an unanticipated negative shock $\Delta\zeta^{(\tau)}$ to bond supply $S_t^{(\tau)}$. We allow the shock to be

[9]Two alternative approaches to solving this fixed-point problem have been proposed. One approach, developed by Hayashi (2018), uses the discrete-time version of the model and expresses the fixed-point problem as a system of $2T$ quadratic equations in the $2T$ unknowns $A_r^{(\tau)}$ and $A_s^{(\tau)}$ for $\tau = 1, .., T$. The unknowns are treated as functions of the arbitrageurs' risk aversion $a$, and an ODE in $a$ is derived by differentiating implicitly the system with respect to $a$. The initial condition for the ODE is for the value $a = 0$, for which the system can easily be solved in closed form.

Another approach, developed by Vayanos & Vila (2021), uses the continuous-time version of the model and assumes that $T$ is infinite and the functions $\theta^{(\tau)}$ and $\eta^{(\tau)}$ are exponentials or linear combinations of exponentials. The integrals in $\mathbf{M}$ then become Laplace transforms of the functions $A_r^{(\tau)}$ and $A_s^{(\tau)}$ and of their squares and product. Taking Laplace transforms of both sides of the ODE system (Equation 76) yields scalar equations in the Laplace transforms. These equations reduce to a nonlinear system of four scalar equations. Relative to the approach of diagonalizing $\mathbf{M}$, the advantage of the Laplace transforms approach is that the fixed-point problem can be formulated and solved without needing to distinguish cases depending on whether the eigenvalues of $\mathbf{M}$ are real or complex.

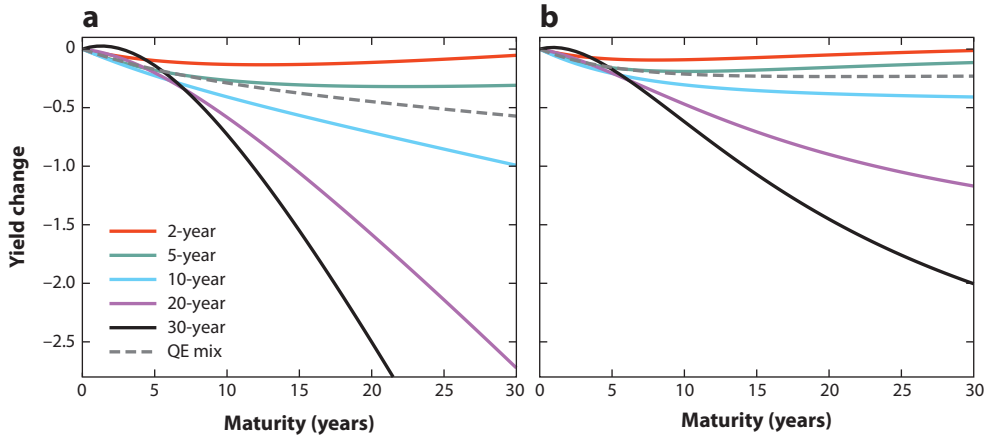


**Figure 2**

Effects of quantitative easing (QE) for the main calibration in Vayanos & Vila (2021). The figure plots the effects of an unanticipated negative shock to bond supply on the term structure of yields. Panel *a* assumes that the shock is permanent. Panel *b* assumes that the shock reverts deterministically to zero at the rate $\kappa_\zeta = 0.15$, implying a half-life of 4.62 years. In each panel, the red, green, blue, purple, and black solid lines assume that the shock exclusively alters the supply of 2-, 5-, 10-, 20-, and 30-year bonds, respectively. The gray dashed line assumes that the shock alters the supply of a basket of Treasury maturities whose composition matches the maturities purchased by the Fed during the first round of QE from March 2009 to March 2010—i.e., QE1—as reported by D'Amico & King (2013). Yield changes in the y-axis are in percent points (e.g., 2% is 200 basis points). Figure adapted with permission from Vayanos & Vila (2021).

permanent or transitory, to illustrate the effect of the shock's persistence. All calibrated parameters except for the shock's persistence are as in figure 3 of Vayanos & Vila (2021). The decrease in supply corresponds to QE purchases worth 12% of GDP.

**Figure 2** shows that supply effects exhibit some localization. Consistent with the dollar-duration intuition described in Section 2.2, a decrease in the supply of bonds with longer maturities generates a larger downward shift in the yield curve. For example, there is a larger downward shift when the negative supply shock is concentrated in 30-year bonds than when it is concentrated in 2-year bonds. That downward shift, however, is not larger for all maturities: Yields on 1- to 3-year bonds are more sensitive to a decrease in supply of 2-year bonds than of 30-year bonds.

**Figure 2** further shows that even permanent supply shocks can have hump-shaped effects on the yield curve. For example, a permanent decrease in the supply of 2-year bonds has its maximum effect on 10-year yields. Permanent shocks can have hump-shaped effects only when the supply coming from preferred-habitat agents is both random and elastic. Indeed, with a nonrandom or an inelastic supply, the effects are always increasing in maturity, as shown in Sections 2.2 and 2.4, respectively. The intuition for the hump shape is that because arbitrageurs sell bonds at the given maturity to accommodate the decrease in supply, they become more willing to buy bonds at other maturities to keep a similar risk profile. With elastic supply, the prices of those other bonds move only to the extent that arbitrageurs actually buy them. With two (or more) risk factors, bond returns are not perfectly correlated across maturities, so arbitrageurs are not willing to substitute as aggressively across maturities because doing so exposes them to additional risk. As a result, supply effects are partially concentrated around the maturities where the supply shocks land. Hump-shaped effects become more pronounced when supply is more elastic. They also become more pronounced when supply shocks are transitory, as can be seen by comparing **Figure 2*b*** with **Figure 2*a***.

## 4. PERPETUITIES

For some applications, particularly in macroeconomics, the researcher may want to model the effects of supply and demand on long-term interest rates without modeling the entire yield curve. In this section, we replace the ladder of zero-coupon bonds with a single long-term bond, namely a coupon-bearing perpetual bond. Because coupons introduce nonlinearities, we linearize the perpetuity's return following the work by Campbell & Shiller (1988). The resulting model is highly tractable and captures many of the insights in the previous sections. Simplified Vayanos & Vila (2009, 2021) models of this type have been used by Greenwood, Hanson & Liao (2018), Hanson, Lucca & Wright (2021), Greenwood et al. (2023), and Hanson, Malkhozov & Venter (2023). This simple model is not a suitable framework for numerical calibration.

There are only two assets. The first is a 1-period bond. We refer to its yield, $r_t$, as the short rate and assume it follows the exogenous AR(1) process (Equation 2). The second asset is a perpetuity that has a face value of one and pays a coupon of $K > 0$ in each period. We denote the perpetuity's price and log price at time $t$ by $P_t^{(L)}$ and $p_t^{(L)}$, respectively. We denote the perpetuity's return and log gross return between times $t$ and $t+1$ by $R_{t+1}^{(L)} = (K + P_{t+1}^{(L)})/P_t^{(L)} - 1$ and $r_{t+1}^{(L)}$, respectively.

As in Section 2, we approximate the perpetuity's return between times $t$ and $t+1$ by

$$R_{t+1}^{(L)} \approx r_{t+1}^{(L)} + \frac{1}{2}\mathbb{V}\mathrm{ar}_t[r_{t+1}^{(L)}]. \tag{81.}$$

Following Campbell & Shiller (1988), we further approximate the perpetuity's log return as a linear function of its continuously compounded yield $y_t^{(L)}$. We carry out this approximation around the point where the perpetuity is trading at par—i.e., at a price equal to its face value of one. Specifically, we approximate the log return on the perpetuity from $t$ to $t+1$ as

$$r_{t+1}^{(L)} \approx \frac{1}{1-\delta}y_t^{(L)} - \frac{\delta}{1-\delta}y_{t+1}^{(L)} = y_t^{(L)} - \frac{\delta}{1-\delta}(y_{t+1}^{(L)} - y_t^{(L)}), \tag{82.}$$

where $\delta \equiv 1/(1+K) \in (0,1)$ is a constant of the linearization. The perpetuity's return is the sum of a carry component, $y_t$, which investors earn if yields do not change, and a capital gain component, $-[\delta/(1-\delta)](y_{t+1} - y_t)$, due to changes in yields.[10]

Bond arbitrageurs choose portfolios consisting of 1-period bonds and perpetuities. They have mean-variance preferences over wealth 1 period ahead, with risk aversion $a$. Denoting by $X_t^{(L)}$ the market value of arbitrageurs' holdings of the perpetuity at time $t$, arbitrageur wealth evolves according to

$$W_{t+1} = (W_t - X_t^{(L)})(1 + R_t) + X_t^{(L)}(1 + R_{t+1}^{(L)}). \tag{83.}$$

[10]This log linear approximation dates back to Shiller, Campbell & Schoenholtz (1983) and is discussed in Campbell (2018). To derive it, recall that the gross return on the perpetuity from $t$ to $t+1$ is $1 + R_{t+1}^{(L)} = (K + P_{t+1}^{(L)})/P_t^{(L)}$. Letting $Y_t^{(L)} \equiv \exp(y_{t+1}^{(L)}) - 1$ denote the perpetuity's ordinary yield, the price of the perpetuity is $P_t^{(L)} = K/Y_t^{(L)} = K/(\exp(y_t^{(L)}) - 1)$. Thus, the log return on the perpetuity from $t$ to $t+1$ is $r_{t+1}^{(L)} = \log\left(\frac{K+P_{t+1}^{(L)}}{P_t^{(L)}}\right) = \log\left(K + \frac{K}{\exp(y_{t+1}^{(L)})-1}\right) - \log\left(\frac{K}{\exp(y_t^{(L)})-1}\right)$. Linearizing this equation about the point where the perpetuity is trading at par at times $t$ and $t+1$—i.e., about the point where $y_{t+1}^{(L)} = y_t^{(L)} = \log(1+K)$—we find $r_{t+1}^{(L)} \approx y_{t+1}^{(L)} - \frac{1+K}{K}\left(y_{t+1}^{(L)} - \log(1+K)\right) + \frac{1+K}{K}\left(y_t^{(L)} - \log(1+K)\right) = \frac{1+K}{K}y_t^{(L)} - \frac{1}{K}y_{t+1}^{(L)}$, which coincides with Equation 82. Equation 82 can be generalized to allow the perpetuity to be self-amortizing, enabling a modeler to control the value of $\delta$. In each period, a self-amortizing perpetuity pays the coupon $K$ and a fraction $1-\lambda$ of its face value and leaves the owner with $\lambda$ units of the same perpetuity, where $\lambda \in [0,1]$. (The standard perpetuity corresponds to $\lambda = 1$.) The linearization constant for a self-amortizing perpetuity is $\delta = \lambda/(1+K)$. For the generalization to self-amortizing perpetuities, see Greenwood et al. (2023).

Using the approximation Equation 3 for the return of the 1-period bond, and Equation 81 for the return of the perpetuity, we can approximate the evolution of arbitrageurs' wealth by

$$W_{t+1} \approx \hat{W}_{t+1} \equiv W_t(1 + r_t) + X_t^{(L)}(r_{t+1}^{(L)} + \frac{1}{2}\mathbb{V}\mathrm{ar}_t[r_{t+1}^{(L)}] - r_t). \tag{84.}$$

Arbitrageurs choose their holdings of the perpetuity $X_t^{(L)}$ to maximize Equation 6. Defining $\mu_t^{(L)} \equiv \mathbb{E}_t[r_{t+1}^{(L)}] + \frac{1}{2}\mathbb{V}\mathrm{ar}_t[r_{t+1}^{(L)}]$, this is equivalent to maximizing

$$(\mu_t^{(L)} - r_t)X_t^L - \frac{a}{2}\mathbb{V}\mathrm{ar}_t[r_{t+1}^{(L)}](X_t^{(L)})^2. \tag{85.}$$

The arbitrageurs' first-order condition for $X_t^{(L)}$ is

$$\mu_t^{(L)} - r_t = a\mathbb{V}\mathrm{ar}_t[r_{t+1}^{(L)}]X_t^{(L)}. \tag{86.}$$

We assume that the supply of the perpetuity coming from preferred-habitat agents is

$$S_t^{(L)} = \zeta + s_t - \eta y_t^{(L)}, \tag{87.}$$

where $\zeta$ and $\eta$ are constants, and $s_t$ follows the AR(1) process in Equation 35.

We look for an equilibrium where the yield of the perpetuity is an affine function of the short rate $r_t$ and the supply factor $s_t$. The yield takes the form

$$y_t^{(L)} = B_r(r_t - \bar{r}) + B_s s_t + B \tag{88.}$$

for constants $B_r$, $B_s$, and $B$. This conjecture and the approximation in Equation 82 imply that the conditional variance of 1-period perpetuity returns is constant over time and given by

$$\mathbb{V}\mathrm{ar}_t[r_{t+1}^{(L)}] = \mathbb{V}\mathrm{ar}^{(L)} \equiv \left(\frac{\delta}{1-\delta}\right)^2 \left(B_r^2\sigma_r^2 + B_s^2\sigma_s^2\right) > 0. \tag{89.}$$

To solve the model, we substitute $X_t^{(L)}$ from the market-clearing condition $X_t^{(L)} = S_t^{(L)}$ into the arbitrageurs' first-order condition (Equation 86). Using the definition of $\mu_t^{(L)}$, the approximations from Equations 81 and 82, the conjectured form of yields from Equation 88, and the AR(1) dynamics for the short rate and the supply factor, we find the following equation:

$$\overbrace{\frac{1-\delta\rho_r}{1-\delta}B_r(r_t - \bar{r}) + \frac{1-\delta\rho_s}{1-\delta}B_s s_t + B + \frac{1}{2}\mathbb{V}\mathrm{ar}^{(L)} - r_t}^{\mu_t^{(L)} - r_t}$$
$$= a\mathbb{V}\mathrm{ar}^{(L)}\left(\zeta + s_t - \eta\left[B_r(r_t - \bar{r}) + B_s s_t + B\right]\right), \tag{90.}$$

which is affine in $r_t - \bar{r}$ and $s_t$. Identifying linear terms in $r_t - \bar{r}$, linear terms in $s_t$, and constant terms, we find

$$B_r = \frac{\frac{1-\delta}{1-\delta\rho_r}}{1 + \frac{1-\delta}{1-\delta\rho_r}\eta a\mathbb{V}\mathrm{ar}^{(L)}} > 0, \tag{91.}$$

$$B_s = \frac{\frac{1-\delta}{1-\delta\rho_s}a\mathbb{V}\mathrm{ar}^{(L)}}{1 + \frac{1-\delta}{1-\delta\rho_s}\eta a\mathbb{V}\mathrm{ar}^{(L)}} > 0, \tag{92.}$$

$$B = \bar{r} + \frac{a\mathbb{V}\mathrm{ar}^{(L)}(\zeta - \eta(\bar{r} - \frac{1}{2}\mathbb{V}\mathrm{ar}^{(L)}))}{1 + \eta a\mathbb{V}\mathrm{ar}^{(L)}} - \frac{1}{2}\mathbb{V}\mathrm{ar}^{(L)}, \tag{93.}$$

respectively. Equations 91–93 are the counterparts of the difference and differential equations for $A_r^{(\tau)}$, $A_s^{(\tau)}$, and $C^{(\tau)}$ derived in Sections 2 and 3. They are scalar equations, which makes the perpetuity model simpler to solve.

Because $B_r$ and $B_s$ depend on $\mathbb{V}\text{ar}^{(L)}$, and $\mathbb{V}\text{ar}^{(L)}$ depends on $B_r$ and $B_s$, a fixed-point problem analogous to that in Sections 2 and 3 arises. We can reduce the fixed-point problem to a scalar equation in $\mathbb{V}\text{ar}^{(L)}$, as can be seen by combining Equations 89, 91, and 92:

$$\mathbb{V}\text{ar}^{(L)} = \left(\frac{\delta}{1-\delta}\right)^2 \left( \left( \frac{\frac{1-\delta}{1-\delta\rho_r}}{1+\frac{1-\delta}{1-\delta\rho_r}\eta a \mathbb{V}\text{ar}^{(L)}} \right)^2 \sigma_r^2 + \left( \frac{\frac{1-\delta}{1-\delta\rho_s} a \mathbb{V}\text{ar}^{(L)}}{1+\frac{1-\delta}{1-\delta\rho_s}\eta a \mathbb{V}\text{ar}^{(L)}} \right)^2 \sigma_s^2 \right).$$

When supply is constant and inelastic ($\sigma_s^2 = \eta = 0$), the fixed-point problem is degenerate and there is a unique equilibrium. When, instead, $\sigma_s^2 > 0$ or $\eta \neq 0$, the fixed-point problem is nondegenerate because the risk of holding perpetuities depends on how their prices react to shocks, and vice versa. Furthermore, when $\sigma_s^2 > 0$ or $\eta < 0$, the fixed-point problem can have multiple solutions. Researchers typically focus on the unique equilibrium that is stable and does not explode in the limit where $\sigma_s^2$ and $\eta$ go to zero.

Many—but not all—of the qualitative implications of the Vayanos & Vila (2009, 2021) model can be illustrated in the perpetuity model. For example, as in Section 2.3 above, the sign of $\eta$ determines how changes in the short rate impact bond risk premia and, thus, whether long-term yields under- or overreact to the short rate relative to the EH. When $\eta = 0$, the reaction of long-term yields to changes in the short rate conforms to the EH—i.e., $\partial(\mu_t^{(L)} - r_t)/\partial r_t = 0$ and bond risk premia do not depend on short rates, so

$$B_r = \frac{\partial}{\partial r_t}(1-\delta)\sum_{j=0}^{\infty}\delta^j \mathbb{E}_t[r_{t+j}] = \frac{1-\delta}{1-\delta\rho_r}.$$

When $\eta > 0$, long-term yields underreact to movements in the short rate relative to the EH because $\partial(\mu_t^{(L)} - r_t)/\partial r_t < 0$ and $B_r < (1-\delta)/(1-\delta\rho_r)$. Long-term yields instead overreact to movements in the short rate relative to the EH when $\eta < 0$. Similarly, as in Section 2.4, when $\eta = 0$, the impact of random supply shocks on long-term yields is greater when $\rho_s$ is larger and supply shocks are more persistent.

## 5. EMPIRICAL APPLICATIONS OF THE VAYANOS & VILA (2009, 2021) FRAMEWORK

Empirical applications of the Vayanos & Vila (2009, 2021) framework have sought to either isolate shocks to the supply or demand for long-term bonds or construct empirical proxies for arbitrageurs' holdings of long-term bonds and risk aversion. Several papers have further argued that some agents in bond markets trade in a rate-amplifying fashion in the short run, causing long rates to overreact to movements in the short rate relative to the EH at high frequencies (Hanson, Lucca & Wright 2021). Our goal in this section is not to provide an exhaustive treatment of the empirical literature on supply and demand effects in the term structure. Instead, we seek to connect some of the main findings in this growing empirical literature to concepts emphasized in the Vayanos & Vila (2009, 2021) model.

### 5.1. Variation in Bond Supply

Garbade & Rutherford (2007) and Greenwood & Vayanos (2010) study the effects of a significant shift in the supply of long-term bonds: the US Treasury's 2000–2001 debt buyback program. In early 2000, the US Treasury, which at the time was running budget surpluses, announced that it would begin repurchasing long-term bonds. Between March 2000 and December 2001, the Treasury repurchased a significant fraction of outstanding debt maturing in more than 10 years. Consistent with the idea of preferred-habitat agents, Garbade & Rutherford (2007)

and Greenwood & Vayanos (2010) find that the announcement of these debt repurchases was associated with a large drop in 30-year yields relative to 10-year yields.

Greenwood & Vayanos (2014) conduct a more systematic historical examination of how the supply and maturity structure of government debt impacts long-term yields in the United States. To do so, they compute the maturity-weighted debt-to-GDP ratio, which is roughly the product of the debt-to-GDP ratio times the weighted-average maturity of government debt, analogous to the dollar duration concept in Equation 18. Greenwood & Vayanos (2014) then regress long-term yields and the future excess returns on long-term bonds on this duration supply variable, controlling for the level of short rates. They find that duration supply is positively related to current yield spreads relative to the short rate and predicts future excess returns on long-term bonds.

Many papers have studied the impact of central bank QE policies on bond yields. Gagnon et al. (2011) report that the combined impact of US QE announcement events between 2008 and 2010 was to reduce 10-year US Treasury yields by 91 basis points and 10-year agency yields by 156 basis points. Similar effects have been documented in other countries, including the United Kingdom and the eurozone (Joyce et al. 2011; Fratzscher, Lo Duca & Straub 2018). Although most studies focus on the overall steepening of the yield curve, D'Amico & King (2013) document local effects in the spirit of the version of the model discussed in Section 3. Bhattarai & Neely (2022) provide a comprehensive review of the empirical literature on unconventional monetary policy.

Moving beyond government bonds, Hanson (2014) and Malkhozov et al. (2016) argue that mortgage refinancing waves in the United States are associated with significant shifts in the effective supply of long-term bonds that must be held by arbitrageurs. Most home mortgages in the United States are 30-year fixed-rate loans with a no-penalty prepayment option. When long-term interest rates decline, more households are expected to refinance their mortgages in the near term, so the ensuing refinancing waves cause the effective maturity of outstanding mortgages to shrink. As a result, mortgage refinancing waves lead to large shifts in the total dollar quantity of interest rate risk that US fixed-income investors must bear in equilibrium. Both papers build models in the style of the Vayanos & Vila (2009, 2021) model that feature endogenous mortgage refinancing waves. In reduced form, both models are similar in assuming that $\eta < 0$—i.e., that the net supply of long-term bonds is downward sloping and thus increasing in the level of long-term yields.

Empirically, Hanson (2014) and Malkhozov et al. (2016) show that the effective or option-adjusted duration of outstanding mortgage-backed securities is a strong and positive predictor of the future excess returns on long-term bonds and this effect is increasing in bond maturity. Furthermore, they find that increases in effective mortgage duration are short-lived in nature and that, consistent with the intuition on the effects of transitory supply shocks developed in Section 2.4, a rise in effective mortgage duration has a hump-shaped effect on the yield curve, with its maximum impact being felt on intermediate maturities.

## 5.2. Variation in Bond Demand

Greenwood & Vayanos (2010) study a large shock to the demand for long-term bonds stemming from the 2004 reforms to pension regulation in the United Kingdom. These reforms increased the incentives of pension funds to hold long-term UK government bonds, especially long-term inflation-protected securities. Consistent with the Vayanos & Vila (2009, 2021) framework, this increase in demand for long-term bonds was associated with an inversion of the yield curve and an especially large effect on the long end: Long-term UK yields (e.g., 30-year yields) declined significantly relative to intermediate-term yields (10-year yields). Because of these local effects,

the empirical results are best understood in the context of the version of the model with elastic and random supply.

Greenwood & Vissing-Jørgensen (2018) conduct a more systematic cross-country examination of how the demand for long-term bonds from pension funds and insurance companies affects the long end of the yield curve. Specifically, using data from 26 countries, they find that the spread between 30-year and 10-year government bond yields is negatively related to the ratio of pension and life insurance assets to GDP. This finding suggests that preferred-habitat demand from pensions and insurers for long-term bonds plays an important role in shaping the long end of the yield curve. Exploiting regulatory changes in several European countries from 2008 and 2013, Greenwood & Vissing-Jørgensen (2018) provide event-study evidence on the effect, further supporting the idea that pension and insurance demand impacted the long end of the yield curve. In particular, they argue that pension and insurance demand is partially driven by hedging linked to the regulatory discount curves. When regulators reduce the dependence of the regulatory discount curve on a particular security, pension and insurance demand for the security falls and its yield increases. Similar to Greenwood & Vayanos (2010), Greenwood & Vissing-Jørgensen (2018) provide several examples whereby demand shocks have local effects. In this way, they are best interpreted as an illustration of the Vayanos & Vila (2009, 2021) model with elastic and random supply.

Ray, Droste & Gorodnichenko (2024) use news about demand revealed during Treasury auctions to measure how shocks transmit through the term structure. Their empirical strategy is based on the idea that all supply information is known before the close of each auction. Therefore, they argue, the release of the auction results reveals unexpected shifts in demand. By utilizing high-frequency changes in Treasury yields around the close of Treasury auctions, they document that demand shocks are large and persistent, with effects on yields that last for many weeks following the auction. They extrapolate their findings to understand the impact of QE.

Domanski, Shin & Sushko (2017) point to a rate-amplification (or convexity-driven) mechanism stemming from the desire of pensions and insurers to dynamically match the duration of their assets and liabilities. Specifically, since the convexity of their liabilities exceeds that of their assets, pensions and insurers tend to purchase additional long-term bonds when long-term interest rates fall, to dynamically manage their interest-rate exposure. Empirically, Domanski, Shin & Sushko (2017) examine the portfolio-rebalancing behavior of German insurers and argue that their convexity-driven portfolio rebalancing contributed to the large decline in long-term interest rates in the eurozone in late 2014. As above, these findings could be explained in a Vayanos & Vila (2009, 2021)–style model where $\eta < 0$.

Hanson & Stein (2015) provide further empirical evidence for a negative $\eta$ in the Vayanos & Vila (2009, 2021) model. They show that long-term real yields on US Treasury bonds are surprisingly sensitive to unexpected movements in short-term nominal interest rates driven by central bank policy announcements. They also propose a different institutional explanation for why $\eta$ might be negative. The idea is that some investors care about the current yield on their portfolio as opposed to the portfolio's expected return. When short-term yields decline, EH logic implies that long-term yields decline by less, causing the term structure to steepen. This boosts the demand for long-term bonds from yield-seeking investors—i.e., these investors "reach for yield" and buy more long-term bonds when rates drop, pushing down the risk premium component of long-term yields.

### 5.3. Variation in Arbitrageur Risk Tolerance

Although the Vayanos & Vila (2009, 2021) model specifies the first-order condition of arbitrageurs, it is silent on who the relevant arbitrageurs are. Haddad & Sraer (2020) suggest that

banks are marginal investors in fixed-income markets (through lending decisions, willingness to hold Treasury and agency bonds, and so on) and that, therefore, the amount of interest-rate risk that banks are holding should determine bond risk premia and future excess returns. Haddad & Sraer (2020) measure bond risk premia through banks' average income gap, computed as bank assets that reprice within 1 year minus liabilities that mature or reprice within 1 year. The lower the income gap, the higher the interest-rate risk that banks must bear. Haddad & Sraer (2020) show that the income gap forecasts excess bond returns over the next 4 quarters, with increasing magnitudes for bonds of longer maturities.



## 6. EXTENSIONS TO MODELS OF DEFAULT-FREE GOVERNMENT BONDS

In this section, we discuss extensions to the baseline Vayanos & Vila (2009, 2021) model that have been developed in the context of default-free bonds. We sketch the key formal elements of each extension and its relationship to the analysis in Sections 2 and 3.

### 6.1. Multiple Supply Factors

In Sections 2 and 3, random supply arises from a single supply factor. In practice, however, a variety of supply factors may operate at different maturities. For example, a factor reflecting the demand of mutual fund managers may shift the (net) supply of short-term bonds, and a factor reflecting the demand of pension funds and insurance companies may shift the (net) supply of long-term bonds.

We can generalize the model for $K > 1$ supply factors by assuming that the supply of $\tau$-period bonds at time $t$ is

$$S_t^{(\tau)} = \zeta^{(\tau)} + \sum_{k=1}^{K} \theta_k^{(\tau)} s_{k,t} \qquad 94.$$

for functions $\zeta^{(\tau)}$ and $\{\theta_k^{(\tau)}\}_{k=1}^K$ that depend only on $\tau$, and for supply factors $\{s_{k,t}\}_{k=1}^K$. Each supply factor follows an AR(1) process of the form in Equation 36 in discrete time, or an OU process of the form in Equation 58 in continuous time. In either case, equilibrium bond yields are affine functions of the short rate and the $K$ supply factors.

The model can be solved following the steps outlined in Sections 2 and 3. First, we compute $\mu_t^{(\tau)}$ using the conjectured bond yields, short-rate dynamics, and supply-factor dynamics. Second, we derive the arbitrageurs' first-order condition for $X_t^{(\tau)}$. For example, assuming that time is discrete and the short rate and the $K$ supply factors are all mutually independent, we find

$$\mu_t^{(\tau)} - r_t = A_r^{(\tau-1)} \lambda_{r,t} + \sum_{k=1}^{K} A_{s_k}^{(\tau-1)} \lambda_{s_k,t}, \qquad 95.$$

where the prices of risk are $\lambda_{f,t} \equiv a\sigma_f^2 \sum_{\tau=2}^{T} X_t^{(\tau)} A_f^{(\tau-1)}$ for $f = r$ and $\{s_k\}_{k=1}^K$, and $A_{s_k}^{(\tau)}$ is the sensitivity of bond prices to supply factor $s_k$. Third, we determine the equilibrium prices of risk by imposing market clearing, $X_t^{(\tau)} = S_t^{(\tau)}$, where $S_t^{(\tau)}$ is given by Equation 94. This yields an affine equation in the short rate and the supply factors that we use to construct a system of difference equations in discrete time or a system of ODEs in continuous time. As in Sections 2 and 3, that system can be solved by first treating it as a system with constant coefficients and then requiring that (some of) these coefficients satisfy a fixed-point condition.

With multiple supply factors, the effects of supply shocks are more localized than with a single supply factor. Intuitively, supply effects become more localized because the arbitrage trades

required to spread and smooth their effects globally are risky for arbitrageurs and hence are not undertaken aggressively in equilibrium. A model with multiple supply factors, including a supply factor that acts primarily on longer-term bonds, helps one further understand the finding from Greenwood & Vayanos (2010) and Greenwood & Vissing-Jørgensen (2018) that shifts in the demand for long-term bonds from pensions and insurers can drive down 30-year yields relative to 10-year yields.

## 6.2. Forward Guidance

In Sections 2 and 3, expectations about future short rates and bond supply change only when the current values of these variables change. This is because the variables follow AR(1) or OU processes. In practice, however, expectations about future short rates and bond supply can change even when the current values of these variables do not change. For example, central banks engage in forward guidance, conveying their intentions about the future path of short rates, without necessarily moving current short rates. Likewise, central banks have typically conducted QE by announcing a future path of bond purchases rather than by changing bond supply upon announcement.

We can introduce shocks to expected future short rates and bond supply by allowing the short rate and the supply factor to revert to a time-varying mean. For example, in discrete time, we can assume that factor $f$ for $f = r, s$ evolves according to

$$f_{t+1} = \overline{f}_t + \rho_f(f_t - \overline{f}_t) + \varepsilon_{f,t+1}, \tag{96.}$$

where the time-varying mean $\overline{f}_t$ evolves according to

$$\overline{f}_{t+1} = \overline{f} + \rho_{\overline{f}}(\overline{f}_t - \overline{f}) + \varepsilon_{\overline{f},t+1}. \tag{97.}$$

A natural assumption under this specification is that shocks to a factor's time-varying mean are more persistent than shocks to the factor's current value ($0 < \rho_f < \rho_{\overline{f}} < 1$).

Greenwood, Hanson & Vayanos (2016) model forward guidance on short rates and bond supply using the specification from Equations 96 and 97. Equilibrium bond yields are affine functions of the short rate, the supply factor, and their time-varying means.

Shocks to expected future short rates have a hump-shaped effect on the yield curve because investors expect the shocks to be temporary. The location of the hump depends on the shocks' persistence. For example and in line with the EH, if investors expect short rates to rise and reach their maximum value in 5 years, then the hump will be located at a longer maturity than if investors expect short rates to reach their maximum in 3 years.

Shocks to expected future supply have a hump-shaped or an increasing effect on the yield curve. Moreover, the hump is located at a longer maturity compared to shocks to expected future short rates with the same persistence ($\rho_{\overline{r}} = \rho_{\overline{s}}$). This is because shocks to expected future supply affect bond yields through expected future bond risk premia, and risk premia primarily affect longer-term bonds.

## 6.3. Effective Lower Bound

Under the AR(1) and OU processes in Sections 2 and 3, the short rate can take arbitrarily low negative values. King (2019) incorporates an effective lower bound (ELB) on the short rate into the Vayanos & Vila (2009, 2021) framework. The short rate is assumed to be $r_t = \max[b, \hat{r}_t]$, where $\hat{r}_t$ is a "shadow" short rate that follows an OU process and $b$ is a lower bound, which can be set to zero.

In the presence of an ELB, equilibrium bond yields become nonlinear functions of the short rate and bond supply, and the model must be solved numerically. The nonlinearities give rise to

three key insights concerning behavior close to the ELB. First, forward guidance that future short rates will be kept low—i.e., news that $\hat{r}_t$ has fallen—lowers uncertainty about future short rates and bond yields. This is because future short rates will be close to the ELB and thus will exhibit little variation. Second, forward guidance that future short rates will be low reduces bond risk premia, holding bond supply fixed, because of the lower uncertainty. Third, QE purchases have a smaller effect on bond yields close to the ELB. This is because short-rate volatility is low close to the ELB, so arbitrageurs do not bear as much short-rate risk per unit of supply as they would have to bear away from the ELB.

### 6.4. Slow-Moving Capital

Greenwood, Hanson & Liao (2018) and Hanson, Lucca & Wright (2021) add a slow-moving arbitrage response to the Vayanos & Vila (2009, 2021) model. Specifically, following Duffie (2010), these papers assume that some fraction of arbitrageurs are slow-moving and only periodically rebalance their portfolios. This assumption implies that arbitrageurs' short-run demand curve is less price elastic than their long-run demand curve. Hence, the short-run effect of supply shocks on bond yields exceeds the shocks' long-run effect.

These models generate a distinction between stock and flow effects. In the baseline Vayanos & Vila (2009, 2021) model, there is no distinction because (*a*) flows are simply changes in stocks and (*b*) the slope of arbitrageurs' demand curve is not horizon-dependent. As a result, the current stock of supply fully characterizes bond risk premia. However, once the slopes of arbitrageurs' short- and long-run demand curves differ, the path of supply shocks matters: A jump in supply has a larger (temporary) effect on bond yields than a gradual increase in supply of the same cumulative magnitude.

### 6.5. Wealth Effects and Balance Sheet Constraints

The risk aversion of arbitrageurs in the baseline Vayanos & Vila (2009, 2021) model can be viewed as a reduced form that arises from contracting frictions between specialized bond arbitrageurs and the highly diversified investors who ultimately provide these arbitrageurs with capital. Specifically, due to moral hazard problems, specialized bond arbitrageurs can only raise capital from more diversified investors if arbitrageurs' compensation is tightly linked to the returns on their bond portfolios. Arbitrageur risk aversion can also be viewed as a reduced form for the constraints that regulators impose on arbitrageurs. Researchers have extended the Vayanos & Vila (2009, 2021) model in two directions to account more explicitly for how contracting frictions and regulatory constraints affect arbitrageurs' demand and the term structure.

Kekre, Lenel & Mainardi (2023) assume that the risk aversion of arbitrageurs is inversely proportional to their wealth, instead of being a constant as in the Vayanos & Vila (2009, 2021) model. Risk aversion that decreases in wealth can be a better reduced form for contracting frictions than constant risk aversion because it captures the notion that arbitrageurs become more constrained following losses. Risk aversion that is inversely proportional to wealth also results from intertemporal optimization of arbitrageurs who have log utility over their consumption.

With wealth-dependent risk aversion, the model can be solved analytically only in discrete time and with 1- and 2-period bonds. Otherwise, arbitrageur wealth becomes a state variable and only numerical solutions are possible. A key insight is that when arbitrageurs hold bond portfolios with positive duration, an unexpected drop in the short rate revalues wealth in their favor, lowering bond risk premia and causing long rates to overreact relative to the EH. Wealth effects thus provide an alternative explanation to a downward-sloping supply curve (Section 2.3) for the overreaction of long rates to the short rate.

He, Nagel & Song (2022) , Hanson, Malkhozov & Venter (2023), and Greenwood et al. (2023) maintain the assumption by Vayanos & Vila (2009, 2021) that arbitrageur risk aversion is constant but introduce balance-sheet costs, which further limit arbitrageurs' willingness to absorb supply shocks. These costs often stem from regulations and, importantly, can apply even to completely riskless trades. For example, since the 2008 global financial crisis, large dealer banks have been subject to a non-risk-based equity capital requirement called the supplemental leverage ratio (SLR). When the SLR binds, banks are required to finance even riskless trades using some amount of equity capital, which banks perceive as being costly.

In He, Nagel & Song (2022), shocks to bond supply can be absorbed by two types of arbitrageurs: dealer banks, which are subject to non-risk-based equity capital requirements, and hedge funds, which are not. However, hedge funds must finance their bond positions by borrowing from banks on a short-term, collateralized basis in the repo market. Banks' balance-sheet costs limit banks' willingness to hold bonds and to lend to hedge funds in the repo market. In the presence of balance-sheet costs, shocks to bond supply push the spread between long and short rates and the spread between Treasury and overnight index swap (OIS) yields—a failure of the law of one price that reflects bank balance-sheet costs—in the same direction. Balance-sheet costs also steepen the aggregate demand curve for short-rate risk, amplifying the impact of bond supply shocks on bond risk premia and yields. He, Nagel & Song (2022) use the model to explain the sharp rise in long rates and the rise in Treasury yields relative to OIS yields during the COVID-19–induced dash for cash in March 2020.

A simple way to introduce balance-sheet costs in the model of Sections 2 and 3, and capture the key insights in He, Nagel & Song (2022), is to assume that arbitrageurs are homogeneous and that balance-sheet costs enter directly into their objective function. Suppose that the arbitrageurs' objective function is

$$\mathbb{E}_t[\hat{W}_{t+1}] - \frac{a}{2}\mathbb{V}\mathrm{ar}_t[\hat{W}_{t+1}] - \frac{\psi}{2}(E_t)^2, \qquad 98.$$

where $E_t$ is equity capital and $\psi > 0$ is a constant that captures the notion that equity capital is costly for banks. Suppose additionally that arbitrageurs are subject to a binding equity capital requirement of the form

$$E_t = k\sum_{\tau=2}^{T}|X_t^{(\tau)}|, \qquad 99.$$

where $k > 0$ is a constant. The constraint (Equation 99) requires that arbitrageurs hold equity capital against their bond positions for maturities 2 to $T$. We are excluding maturity 1 from the constraint (Equation 99), interpreting the 1-period interest rate as a swap rate. Under current regulatory capital rules, interest-rate swaps indeed barely impact the amount of required equity capital. The absolute value in Equation 99 captures the notion that banks are required to hold the same amount of equity capital against long and short positions in bonds. The constant $k$ is approximately equal to 6% for US banks.

For simplicity, we focus on the case of random and inelastic supply. We assume additionally that supply is always positive—i.e., $X_t^{(\tau)} = S_t^{(\tau)} > 0$ for all $t$ and $\tau$. This assumption ensures that arbitrageurs hold always long positions in all bonds in equilibrium and that the absolute-value constraint in Equation 99 becomes linear.[11] We finally parameterize the function $\theta^{(\tau)}$ so an increase in the supply factor $s_t$ raises aggregate bond supply for maturities 2 to $T$—i.e., $\sum_{\tau=2}^{T}\theta^{(\tau)} > 0$.

[11] Supply is always positive if the shocks $\varepsilon_{s,t}$ to the supply factor $s_t$ are drawn from a distribution with bounded support and the function $\zeta^{(\tau)}$ is sufficiently positive.

Arbitrageurs' first-order condition for $\tau$-period bonds is

$$\mu_t^{(\tau)} - r_t = c_t + A_r^{(\tau-1)}\lambda_{r,t} + A_s^{(\tau-1)}\lambda_{s,t}, \qquad 100.$$

where $c_t$ is the marginal cost of equity capital, given by $c_t = \psi k^2 \sum_{\tau=2}^{T}(\zeta^{(\tau)} + \theta^{(\tau)} s_t)$, and $\lambda_{f,t}$ for $f = r, s$ are the prices of factor risk, given by Equation 42. Equation 100 shows that in the presence of balance-sheet costs, expected excess bond returns reflect not only a compensation for risk but also a time-varying cost of equity capital $c_t$ for arbitrageurs. An increase in $c_t$ raises the expected returns on all bonds by the same amount irrespective of their maturity and, hence, of their risk.

Supply shocks have larger effects on bond yields in the presence of balance-sheet costs. This is because the shocks raise the marginal cost $c_t$ of equity capital, thus raising expected bond returns and yields. Because the effect of supply shocks on bond yields is larger in the presence of balance-sheet costs, supply risk is also larger, and so is the persistence $\rho_s^*$ of the supply factor under the risk-neutral measure. As a result, the effect of supply shocks in the presence of balance-sheet costs may be more pronounced for longer-term bonds. Countering this effect is the fact that, not being risk-based, shifts in balance-sheet costs can have large effects on short-term bonds. As a result, the effects of supply shocks on short-term yields can be more pronounced than those on long-term yields when supply shocks are transient.

The simple model presented above can also capture the effect of supply shocks on the spread between bond yields and swap rates. We treat swaps as if they require zero equity capital, which is a good approximation of current regulatory capital rules. While swaps do not entail balance-sheet costs, they still expose arbitrageurs to interest-rate risk. If arbitrageurs hold no swaps in equilibrium, then the equilibrium swap curve can be obtained by recomputing the equilibrium with $c_t = 0$. Thus, the model predicts that swap yields will be below government bond yields with the same maturity—i.e., swap spreads will be negative. Moreover, if dealers are required to absorb a large supply shock, as they arguably were during the March 2020 dash for cash, then the model predicts that both swap and Treasury yields will rise but that Treasury yields will rise more.

Jappelli, Pelizzon & Subrahmanyam (2023) further extend the Vayanos & Vila (2009, 2021) model by introducing frictions in the repo market. They show that supply shocks affect bond yields through a direct quantity channel as in the Vayanos & Vila (2009, 2021) model—i.e., by altering the prices of factor risk—and through an indirect channel that works through repo rates. The two effects reinforce each other. For example, QE purchases reduce bond yields through the direct effect and this effect is amplified because QE purchases reduce repo rates—i.e., there is a rise in repo specialness—which further reduces bond yields.

Hanson, Malkhozov & Venter (2023) build a supply and demand–driven model of swap spreads in the Vayanos & Vila (2009, 2021) tradition where there are separate shocks to arbitrageurs' capital and to the supply of interest rate swaps that arbitrageurs must hold in equilibrium. The baseline model in that paper is affine, but the authors show how the theory can be extended to deal with the nonlinearities that stem from balance-sheet constraints that bind only occasionally and from arbitrageur swap positions that switch sign over time.

Using transaction-level data on interest rate swaps, Khetan et al. (2023) find that pension funds and insurers use these derivative contracts to add duration—i.e., to synthetically buy long-term bonds—whereas banks and corporations use swaps to reduce duration. Consistent with preferred-habitat logic, they also find that these demands manifest themselves at different maturities and are intermediated by dealers and hedge funds, who correspond to the arbitrageurs in the Vayanos & Vila (2009, 2021) model. Calibrating a Vayanos & Vila (2009, 2021)–style model of the interest-rate swap market, Khetan et al. (2023) find that demand imbalances play a more important role in driving swap spreads than fluctuations in arbitrageurs' funding costs.

## 6.6. Convenience Yields

Starting with Krishnamurthy & Vissing-Jørgensen (2012), a large literature over the past decade has shown that US government bonds and other safe securities may command a non-risk-based convenience yield. Convenience yields are straightforward to incorporate into the Vayanos & Vila (2009, 2021) framework by adding nonpecuniary benefits of holding safe securities to the objective function of arbitrageurs. Suppose that the arbitrageurs' objective function is

$$\mathbb{E}_t[\hat{W}_{t+1}] - \frac{a}{2}\mathbb{V}\mathrm{ar}_t[\hat{W}_{t+1}] + m(X_t), \qquad 101.$$

where $m(X_t)$ is a convenience benefit from holding an aggregate value $X_t \equiv \sum_{\tau=2}^{T} X_t^{(\tau)}$ of government bonds with maturities 2 to $T$. We interpret the 1-period interest rate as a swap rate, as in Section 6.5, and assume that swaps carry no convenience benefits. We assume that the function $m(X_t)$ is increasing and concave. For simplicity, we adopt the quadratic specification $m(X_t) = \alpha_m X_t - (\beta_m/2)X_t^2$.

As in Section 6.5, we focus on the case of random and inelastic supply. We assume that the aggregate supply $S_t \equiv \sum_{\tau=2}^{T} S_t^{(\tau)}$ for maturities 2 to $T$ is always smaller than $\alpha_m/\beta_m$, so that the marginal convenience benefit $m'(X_t) = m'(S_t) > 0$ is always positive in equilibrium. Arbitrageurs' first-order condition for $\tau$-period bonds is

$$\mu_t^{(\tau)} - r_t = -m_t + A_r^{(\tau-1)}\lambda_{r,t} + A_s^{(\tau-1)}\lambda_{s,t}, \qquad 102.$$

where $m_t$ is the marginal convenience benefit, given by $m_t = \alpha_m - \beta_m \sum_{\tau=2}^{T}(\zeta^{(\tau)} + \theta^{(\tau)} s_t)$, and $\lambda_{f,t}$ for $f = r, s$ are the prices of factor risk, given by Equation 42.

Convenience benefits and balance-sheet costs have opposite implications for the average level of yields but identical implications for the response of yields to supply shocks. Convenience benefits push bond yields down, while balance-sheet costs push yields up. However, both convenience benefits and balance-sheet costs lead supply shocks to have larger effects on bond yields than they otherwise would. Additionally, both lead bond supply shocks to have larger effects on bond yields than on like-maturity swap rates. In the presence of balance sheet costs, this is because supply shocks raise the marginal cost $c_t$ of equity capital. In the presence of convenience benefits, this is because supply shocks lower the marginal convenience benefit $m_t$. Formally, the function $A_s^{(\tau)}$ is the same in Sections 6.5 and 6.6 when $\psi k^2 = \beta_m$—i.e., when supply shocks raise $c_t$ by the same amount as they lower $m_t$. However, convenience benefits and balance-sheet costs have opposite effects on the function $C^{(\tau)}$.

## 6.7. Real Versus Nominal Yields

Many developed countries issue both nominal and inflation-indexed bonds. Greenwood et al. (2023) show how the Vayanos & Vila (2009, 2021) framework can be extended to model both nominal and real yield curves. Specifically, one would assume that there are separate, but potentially correlated, exogenous processes for the short-term real interest rate and for inflation. The process for the real rate can be correlated with the process for inflation, following a standard Taylor rule. The model is closed by adding separate but potentially correlated shocks to the net supply of nominal and real bonds.

In such a model, the so-called break-even inflation rate—i.e., the difference between the yield on duration-matched nominal and real bonds—reflects both expected future inflation and the difference in risk premia between nominal and real bonds—i.e., an inflation risk premium. The inflation risk premium responds to differential net supply shocks between nominal and real bonds. For instance, holding expected inflation fixed, if the net supply of real bonds increases relative to the net supply of nominal bonds, this increases long-term real yields relative to nominal yields,

pushing down break-even inflation. Such a model might prove useful in understanding the disruptions to the market for Treasury Inflation-Protected Securities (TIPS) that often seem to occur during periods of significant macrofinancial distress such as the fall of 2008 and March 2020 (see Campbell, Shiller & Viceira 2009). In both periods, long-term real yields rose dramatically relative to long-term nominal yields, leading the break-even inflation rate to plummet. Practitioner accounts suggest that these dynamics were driven by acute supply–demand imbalances in the TIPS market rather than by a collapse in expected future inflation.

## 7. OTHER APPLICATIONS

In this section, we describe a number of further extensions that apply the Vayanos & Vila (2009, 2021) framework beyond the domain of default-free bonds.

### 7.1. Foreign Exchange

To study FX rates, Gourinchas, Ray & Vayanos (2022) and Greenwood et al. (2023) both extend the Vayanos & Vila (2009, 2021) framework to a two-country setting—say, the United States and the eurozone. There are short- and longer-term bonds in both countries as well as an exchange rate between the two countries' currencies. The short rate in each country follows an exogenous AR(1) process and the two short rates can be correlated. As in the Vayanos & Vila (2009, 2021) model, specialized bond arbitrageurs must absorb random shocks to the supply of long-term bonds in each country as well as random shocks to the supply of FX. Gourinchas, Ray & Vayanos (2022) work in continuous time and consider a continuum of long-term bonds in each country. Greenwood et al. (2023) work in discrete time and consider a single class of perpetual long-term bonds in each country. However, the underlying economics is similar.

These models predict that shifts in the supply of long-term bonds impact not only bond term premia but also the expected returns on the FX trade that borrows in dollars and lends in euros. For example, an increase in the supply of long-term US bonds raises both the expected excess return on long-term US bonds and the expected return on the FX trade, leading to a depreciation of the euro versus the dollar. Conversely, reductions in the supply of long-term US bonds, such as those that result from QE, will lead the dollar to depreciate against the euro, matching recent evidence from Bauer & Neely (2014), Neely (2015), Swanson (2016), and Bhattarai & Neely (2022).

The intuition for this result is that long-term US bonds and the borrow-in-dollar lend-in-euro FX trade have similar exposures to US short-rate risk. Specifically, when the US short rate rises unexpectedly, (*a*) EH logic implies that yields on long-term US bonds rise and their prices fall and (*b*) uncovered-interest-rate-parity logic implies that the euro depreciates against the dollar so the borrow-in-dollar lend-in-euro FX trade also suffers losses.

Consider now the effect of an increase in the net supply of long-term US bonds. Following this supply shift, bond arbitrageurs become more exposed to future shocks to the US short rate. As a result, the price of bearing US short-rate risk rises. Since long-term US bonds are exposed to US short-rate risk, this leads to a rise in the risk-premium component of long-term US yields. It also leads to a rise in the risk premium on the borrow-in-dollar lend-in-euro FX trade, which is similarly exposed to US short-rate risk. As a result, the euro depreciates against the dollar and is expected to appreciate going forward.

These models make several additional predictions. First, bond supply shocks should have a larger impact on the bilateral exchange rate when the correlation between the two countries' short rates is lower. For example, the JPY-USD exchange rate should be more responsive to US QE than the EUR-USD exchange rate because Japanese short rates are less correlated with US short rates

than are euro short rates. Second, these models match the otherwise puzzling finding by Lustig, Stathopoulos & Verdelhan (2019) that the return to the FX trade declines if one borrows long-term in one currency to lend long-term in the other. This pattern arises because the long-term FX trade has offsetting exposures to short-rate shocks, making it less risky for arbitrageurs than the standard FX trade involving short-term bonds. Third, if one assumes that the supply of bonds and the supply of FX are increasing in their price, these models offer a unified explanation that links the predictability of FX returns documented by Fama (1984)—i.e., a larger short-rate differential predicts higher FX returns—with the predictability of long-term bond returns documented by Fama & Bliss (1987) and Campbell & Shiller (1991)—i.e., a steeper yield curve predicts higher bond excess returns.

### 7.2. Credit Risk

There are several ways to introduce credit risk into Vayanos & Vila (2009, 2021)–style models. Greenwood, Hanson & Liao (2018) develop an approach that is appropriate for modeling a diversified portfolio of defaultable bonds where it is reasonable to assume that portfolio-level default losses follow an AR(1) process in discrete time or an OU process in continuous time. However, their approach is not appropriate for modeling the term structure of yields for an individual corporate or sovereign borrower where default is a binary event. Costain, Nuño & Thomas (2022) outline an approach that is appropriate for individual borrowers where a binary default event arrives at some hazard rate. Focusing on the eurozone, they model the term structures of two sovereigns that are subject to the same movements in riskless short rates—i.e., from the European Central Bank. However, the term structure for one sovereign is free of default risk, while the term structure for the other is subject to the arrival of Poisson default events.[12] In both frameworks, both default-free and defaultable bonds are exposed to short-rate shocks, but only defaultable bonds are exposed to default losses. Thus, shocks to the supply of either default-free or defaultable bonds will shift the market price of short-rate risk. However, only shocks to the supply of defaultable bonds will shift the market price of default risk. Gilchrist et al. (2021) study the impact of the Federal Reserve's purchases of corporate bonds.

### 7.3. Further Market Segmentation

There is segmentation in the Vayanos & Vila (2009, 2021) model in the sense that the marginal investors in bonds are specialized bond arbitrageurs. However, further segmentation is possible—particularly segmentation across different asset classes within fixed-income markets—which has implications for how supply shocks impact prices. Segmentation of this sort is explored by Greenwood, Hanson & Liao (2018) and Greenwood et al. (2023).

Suppose there are two classes of long-term bonds—say, government bonds that are free of default risk and corporate bonds that are exposed to default risk. Suppose that not all bond arbitrageurs are able and willing to substitute between all assets. Specifically, a fraction $\pi$ of bond arbitrageurs are highly specialized. Of these specialists, a fraction $\phi$ specialize in government bonds and only substitute between short-term and longer-term government bonds, and a fraction $1 - \phi$ specialize in corporate bonds and only substitute between short-term government bonds and longer-term corporate bonds. A fraction $1 - \pi$ of bond arbitrageurs are generalists who substitute between short-term government bonds and both types of long-term bonds.

[12]The default hazard rate can evolve deterministically over time. It cannot evolve stochastically if the model is to remain affine.

When $\pi = 1$, the government and corporate bond markets are completely segmented; when $\pi = 0$, they are fully integrated; and when $\pi \in (0, 1)$, they are partially segmented. In this setting, one can show that own-market price impact—i.e., the impact of a shock to the supply of an asset class on prices of that asset class—is greatest when markets are highly segmented (approaching $\pi = 1$) and declines as markets become more highly integrated (approaching $\pi = 0$). Cross-market spillovers of supply shocks—e.g., the way that corporate bonds react to shocks to the supply of government bonds—depend on two key factors: first, on the degree of fundamental substitutability between the two asset classes as captured by their covariance, and second, on the degree of segmentation between the two markets. Specifically, spillovers are greatest when the markets are tightly integrated and all arbitrageurs are able and willing to substitute between the two asset classes (approaching $\pi = 0$). Spillovers decline if some arbitrageurs do not substitute between the two asset classes (increasing $\pi$).

## 8. CONCLUSION

In this review, we develop a model of the term structure based on supply and demand. After laying out the main results and intuitions, we show that the model can help explain a number of empirical findings. In addition, the model can be adapted to handle a number of extensions, including forward guidance, wealth effects, convenience yields, exchange rates, and credit risk. Our hope is that this presentation can help researchers adapt the Vayanos & Vila (2009, 2021) model, or ones similar to it, in other settings.

While the Vayanos & Vila (2009, 2021) approach has been widely adopted in finance settings, it has made more limited inroads into macroeconomics. Consider the question of how QE affects the real economy, as noted by Woodford (2016). The Vayanos & Vila (2009, 2021) approach can rationalize why a reduction in net bond supply held by the public leads to a flattening of the yield curve. But it is another step to go from the impact on long-term bond yields to an account of how QE impacts firm investment, household consumption, and the broader real economy. Similarly, consider the case of QE by the European Central Bank leading to depreciation of the euro relative to the dollar, as noted by Gourinchas, Ray & Vayanos (2022) and Greenwood et al. (2023). What are the corresponding implications for exports and total output, and what are the feedback loops into bond prices? Ray (2019) and Ray, Droste & Gorodnichenko (2024) make progress on some of these questions by embedding a Vayanos & Vila (2009, 2021) segmented bond markets block into a New Keynesian model. Macroeconomic models with bond market segmentation also include those by Andres, Lopez-Salido & Nelson (2004) and Sims, Wu & Zhang (2023). Much more remains to be done, both in characterizing how financial shocks affect the macroeconomy when capital markets are segmented, and in deriving optimal monetary and fiscal policy in these settings.

## DISCLOSURE STATEMENT

The authors are not aware of any affiliations, memberships, funding, or financial holdings that might be perceived as affecting the objectivity of this review. R.G. keeps an up-to-date list of his outside activities here: **https://www.hbs.edu/ris/Profile%20Files/Outside%20Activities%20RG_ed358270-4d82-4c9e-8b46-f1f847ab381a.pdf**. S.H. keeps an up-to-date list of his outside activities here: **https://www.hbs.edu/ris/Profile%20Files/Disclosure_statement_SH_7e9e328e-b9da-4a7c-8a24-38085616fa9f.pdf**.

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