



July 2023

**RESHMAAN HUSSAM**

Morgan Hall 297  
15 Harvard Way  
Boston, MA 02163

**EDUCATION**

- 2015            Ph.D., Economics, Massachusetts Institute of Technology (MIT), Cambridge, MA  
Dissertation: Essays in Health and Development Economics  
Committee: Abhijit Banerjee (thesis director)  
                 Esther Duflo (advisor)  
                 Benjamin Olken (third reader)
- 2009            S.B., Economics, Massachusetts Institute of Technology (MIT), Cambridge, MA

**RESEARCH AFFILIATIONS**

- 2022 – Present    Abdul Latif Jameel Poverty Action Lab (J-PAL), Faculty Affiliate  
2022 – Present    Bureau for Research and Economic Analysis of Development (BREAD),  
Faculty Affiliate  
2021 – Present    National Bureau of Economic Research (NBER), Faculty Research Fellow  
(Development)  
2018 – Present    Center for International Development (CID), Harvard University, Faculty  
Affiliate  
2018 – Present    Evidence for Policy Design (EPoD), Faculty Affiliate

**HARVARD UNIVERSITY**

**Appointments**

- 2017 – Present    Assistant Professor of Business Administration, Government and the International  
Economy, Harvard Business School

## **Assignments**

2017 – Present Business, Government and the International Economy, Required MBA Curriculum, Harvard Business School

## **TEACHING EXPERIENCE**

2017 – Present Assistant Professor, Harvard Business School, Boston, MA

## **WORK EXPERIENCE**

2015 – 2017 Postdoctoral Scholar, Economic Growth Center, Yale University, New Haven, CT  
2009 – 2010 Research Assistant for Professor Erica Field, Cambridge, MA

## **FELLOWSHIPS**

2021 – present Hellman Faculty Fellow  
2010 – 2013 National Science Foundation Graduate Research Fellowship  
2010 – 2012 Paul and Daisy Soros New American Fellowship

## **PUBLICATIONS**

### **JOURNAL ARTICLES**

Reshmaan Hussam, Erin Kelley, Greg Lane, and Fatima Zahra. “The Psychosocial Value of Employment: Evidence from a Refugee Camp.” *American Economic Review* 112, no. 11 (November 2022): 3694–3724.

Reshmaan Hussam, Natalia Rigol, and Benjamin Roth. “Targeting High Ability Entrepreneurs Using Microcredit Group Information: Mechanism Design in the Field.” *American Economic Review* 112, no. 3 (March 2022): 861–898.

Reshmaan Hussam, Atonu Rabbani, Giovanni Reggiani, and Natalia Rigol. “Rational Habit Formation: Experimental Evidence from Handwashing in India.” *American Economic Journal: Applied Economics* 14, no. 1 (January 2022): 1–41.

Jishnu Das, Abhijit Chowdhury, Reshmaan Hussam, and Abhijit Banerjee. “The Impact of Training Informal Healthcare Providers in India: A Randomized Controlled Trial.” *Science* 354, no. 6308 (October 7, 2016): 80–91.

Reshmaan Hussam, David Porter, and Vernon Smith. “‘Thar’ She Blows: Can Bubbles be Rekindled with Experienced Subjects?” *American Economic Review* 98, no. 3 (June 2008): 924–937.

## BOOK CHAPTERS

Muhammad H. Zaman, Reshmaan Hussam, and Hulya Kosematoglu “The South Asian Context,” *Migration and Health*, The University of Chicago Press (2022).

## COURSE MATERIALS

Reshmaan Hussam, Trevor Fetter, and Grace Liu, “Amazon and the Future of Organized Labor,” Harvard Business School case 723-030 (2023) [33].

Reshmaan Hussam, Trevor Fetter, and Grace Liu, “Amazon and the Future of Organized Labor,” Harvard Business School teaching note 732-049 (2023) [11].

Reshmaan Hussam, Nadia Ahmad, and Gracie Liu, “Labor Unions in the United States,” Harvard Business School note 723-031 (2023) [15].

Reshmaan Hussam, Nadia Ahmad, and Gracie Liu, “Indigenous Wisdom and the Climate Crisis,” Harvard Business School case 722-050 (2022, revised 2022) [34].

Reshmaan Hussam, Nadia Ahmad, and Gracie Liu, “Indigenous Wisdom and the Climate Crisis,” Harvard Business School teaching note 722-051 (2022) [8].

Reshmaan Hussam and Holly Fetter, “Race and Mass Incarceration in the United States,” Harvard Business School case 720-034 (2020, revised 2020) [45].

Reshmaan Hussam and Holly Fetter, “Race and Mass Incarceration in the United States,” Harvard Business School teaching note 721-034 (2021) [9].

Hussam, Reshmaan, Sophus A. Reinert, and Jordan Naylor, "Native American Incarceration," Harvard Business School note 722-042 (2022) [3].

Reshmaan Hussam, “The Rohingya Refugee: Past, Genocide, and Future,” Harvard Business School case 719-068 (2019, revised 2021) [41].

Reshmaan Hussam, “The Rohingya Refugee: Past, Genocide, and Future,” Harvard Business School teaching note 722-025 (2021) [11].

Reshmaan Hussam, Mattias Fibiger, and Grace Liu, “Human Rights,” Harvard Business School note 719-036 (2018) [7].

Reshmaan Hussam and Grace Liu, “Colonialism and Imperialism,” Harvard Business School note 719-035 (2018) [8].

Reshmaan Hussam and Sophus Reinert, “Bangladesh: Into the Maelstrom” Harvard Business School case 719-008 (2018, revised 2023) [41].

Reshmaan Hussam, Sophus Reinert, and Jaya Wen, “Bangladesh: Into the Maelstrom,” Harvard Business School teaching note 723-050 (2023) [9p].

Alberto Cavallo, Kristin Fabbe, Mattias Fibiger, Jeremy Friedman, Reshmaan Hussam, Vincent Pons, and Matthew Weinzierl, “The BGIE Twenty (2022 version),” Harvard Business School note 718-032 (2017, revised 2022) [12].

## **WORKING PAPERS**

Reshmaan Hussam, Abu Shonchoy, Chikako Yamauchi, and Kailash Pandey. “Translating Information into Action: A Public Health Experiment in Bangladesh.” (*revision requested, American Economic Review*)

Reshmaan Hussam and Dayea Oh. “Negative Behavioral Transmission.”

Nina Buchmann, Erica Field, Rachel Glennerster, and Reshmaan Hussam. “The Lifesaving Benefits of Convenient Infrastructure: Quantifying the Mortality Impact of Abandoning Shallow Tubewells Contaminated by Arsenic in Bangladesh.”

Abhijit Banerjee, Jishnu Das, Jeffrey Hammer, Reshmaan Hussam, and Aakash Mohpal. “The Market for Healthcare in Low and Middle Income Countries.”

“Endogenous Sex Selection and the Marriage Market.”

## **RESEARCH IN PROGRESS**

Ali Akram, Gabriella Fleischman, Reshmaan Hussam, and Akib Khan. “Learning versus Habit Formation: Maximizing Persistence in Preventive Health Behaviors.”

Reshmaan Hussam, Erin Kelley, and Greg Lane. “Employment, Gender Identity, and Domestic Violence: A Field Experiment in a Refugee Camp.”

Reshmaan Hussam, Erin Kelley, Greg Lane, and Fatima Zahra. “Home: Experimental Evidence on Repatriation Preferences of Refugees.”

Sylvan Herskowitz, Reshmaan Hussam, Erin Kelley, and Greg Lane. “Flight Risk or Reward? Returns to Credit Between Refugees and Locals in Uganda.”

Reshmaan Hussam, Ameet Morjaria, and Deniz Sanin. “Consumption Smoothing and Domestic Violence: Experimental Evidence from Rwandan Coffee Mills.”

Reshmaan Hussam and Moritz Poll. “Worker Agency: Impending Automation in Low Wage Work.”

## PRESENTATIONS

- “The Market for Healthcare in Low Income Countries,” NBER Summer Institute (Development Economics and Health Economics), Cambridge, MA (2023).
- “Negative Behavioral Transmission,” Stanford University, Stanford, CA (2022).
- “The Psychosocial Value of Employment,” Boston University, Boston, MA (2022).
- “The Psychosocial Value of Employment,” New York University, New York, NY (2022).
- “Negative Behavioral Transmission,” Advances in Field Experiments (University of Chicago), Chicago, IL (2022).
- “The Psychosocial Value of Employment,” Massachusetts Institute of Technology, Cambridge, MA (2021).
- “The Psychosocial Value of Employment,” Oxford University, Oxford, UK (2021).
- “The Psychosocial Value of Employment,” Stanford University, Stanford, CA (2021).
- “The Psychosocial Value of Employment,” Columbia University, New York, NY (2021).
- “The Psychosocial Value of Employment,” University of Chicago, Chicago, IL (2021).
- “The Psychosocial Value of Employment,” Northwestern University, Evanston, IL (2021).
- “The Psychosocial Value of Employment,” University of British Columbia, Vancouver, BC (2021).
- “Translating Information into Action,” North East Universities Development Consortium (NEUDC) (Yale), New Haven, CT (2021).
- “The Psychosocial Value of Employment,” NBER Summer Institute (2021).
- “The Psychosocial Value of Employment,” International Conference in Migration and Development, Lisbon, Portugal (2021).
- “The Psychosocial Value of Employment,” International Labour Organization (ILO), Washington D.C. (2021).
- “Financial Inclusion: Targeting Entrepreneurs in Low Income Countries,” Fung Global Symposium, Lagos, Nigeria (2019).
- “The Market for Healthcare in Low Income Countries,” University of California at Berkeley, Berkeley, CA (2019).
- “The Market for Healthcare in Low Income Countries,” University of Southern California, Los Angeles, CA (2019).
- “The Market for Healthcare in Low Income Countries,” Harvard School of Public Health, Boston, MA (2019).
- “The Market for Healthcare in Low Income Countries,” Harvard Kennedy School, Cambridge, MA (2019).
- “The Rohingya Refugee,” Bangladesh Development Initiative (Yale School of Management), New Haven, CT (2019).
- “Sex Selection and the Indian Marriage Market,” IFPRI, Washington D.C. (2018).
- “Translating Information into Action,” Advances in Field Experiments (Boston University), Boston, MA (2018).
- “Habit Formation and Rational Addiction: A Field Experiment in Handwashing,” IGC Conference (Dhaka), Dhaka, Bangladesh (2018).
- “Sex Selection and the Indian Marriage Market,” Tufts University, Medford, MA (2018).
- “Sex Selection and the Indian Marriage Market,” University of Delaware, Newark, DE (2018).
- “Translating Information into Action,” International Health Economics Association (iHEA), Basel, Switzerland (2018).

“Habit Formation and Rational Addiction: A Field Experiment in Handwashing,” Harvard Business School (BGIE Unit), Boston, MA (2017).

“Habit Formation and Rational Addiction: A Field Experiment in Handwashing,” Harvard Business School (NOM Unit), Boston, MA (2017).

“Habit Formation and Rational Addiction: A Field Experiment in Handwashing,” Columbia University (SIPA), New York, NY (2017).

“Habit Formation and Rational Addiction: A Field Experiment in Handwashing,” University of Michigan, Ann Arbor, MI (2017).

“Habit Formation and Rational Addiction: A Field Experiment in Handwashing,” University of California San Diego, San Diego, CA (2017).

“Habit Formation and Rational Addiction: A Field Experiment in Handwashing,” Georgetown University (SFS), Washington, DC (2016).

“Habit Formation and Rational Addiction: A Field Experiment in Handwashing,” Advances in Field Experiments (University of Chicago), Chicago, IL (2016).

“Habit Formation and Rational Addiction: A Field Experiment in Handwashing,” Behavioral Economics and Global Health (CEGA – UC Berkeley), Berkeley, CA (2016).

“Habit Formation and Rational Addiction: A Field Experiment in Handwashing,” North East Universities Development Consortium (NEUDC) (Yale), New Haven, CT (2016).

“Training Rural Healthcare Providers in India,” International Health Economics Association (iHEA), Milan (2015).

## PROFESSIONAL ACTIVITIES

**Referee for:** *American Economic Review, Quarterly Journal of Economics, Journal of Political Economy, Review of Economic Studies, American Economic Journal: Applied Economics, Review of Economics and Statistics, Science, PNAS, Journal of Development Economics, Journal of Health Economics, Journal of Human Resources*

## AWARDS AND GRANTS

For project “Learning versus Habit Formation: Maximizing Persistence in Preventive Health Behaviors”

2023      USAID Development Innovation Venture (DIV) (200K)

For project “Employment, Gender Identity, and Domestic Violence: A Field Experiment in a Refugee Camp”

2023      International Growth Centre (120K)  
 2022      JPAL Crime and Violence Initiative (90K)  
 2022      JPAL Social Protection Initiative (78K)  
 2022      World Bank (100K)

For project “The Psychosocial Value of Employment: Evidence from a Refugee Camp”

2019      World Bank (100K)

2018 Weiss Fund (75K)  
2018 JPAL Peace and Recovery Grant (140K)

For project “Translating Information into Action: A Public Health Experiment in Bangladesh”

2017 GRIPS Tokyo (37K)

For project “Rational Habit Formation: Experimental Evidence from Handwashing in India”

2014 Urban Services Initiative, JPAL (88K)

2014 USAID (20K)

2014 Weiss Fund (40K)

2013 Schultz Fund (5K)

## **OTHER**

### **Languages**

English (Native), Bengali (Fluent)

### **Community Service**

2017 – Present Recruiting Committee, Business, Government and the International Economy,  
Harvard Business School

2018 – 2019 Co-Organizer of the BGIE Unit Seminar Series

2018 – 2019 Co-Organizer of Harvard-MIT’s Development Economics Seminar Series