

HANNE K. COLLINS

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EDUCATION

Harvard Business School

Doctoral Student, Organizational Behavior (2019—)

University of British Columbia

B.A., Honors in Psychology, Class 1 Standing (2012-2017)

JOURNAL PUBLICATIONS

Collins, Hanne K., Ashley V. Whillans, and Leslie K. John. Joy and Rigor in Behavioral Science. *Organizational Behavior and Human Decision Processes*, in press.

Yeomans, M., Minson, J., **Collins, H.K.**, Chen, F. & Gino, F. (2020). Conversational Receptiveness: Improving engagement with opposing views. *Organizational Behavior and Human Decision Processes*, 160, 131-148.

Hofer, M. K., **Collins, H. K.**, Mishra, G. D., & Schaller, M. (2019). Do post-menopausal women provide more care to their kin? Evidence of grandparental caregiving from two large-scale national surveys. *Evolution and Human Behavior*, 40(4), 355-364.

Ward-Griffin, E., Klaiber, P., **Collins, H. K.**, Owens, R. L., Coren, S. & Chen, F. S. (2018) Petting away pre-exam stress: The effect of therapy dog sessions on student well-being. *Stress and Health*, 34, 468-473.

Hofer, M. K., **Collins, H. K.**, Whillans, A. V. & Chen, F. S. (2018). Olfactory cues from romantic partner and strangers influence women's responses to stress. *Journal of Personality and Social Psychology*, (1)114, 1-9.

WORK IN PROGRESS

Collins, H. K., Minson, J. A., Kristal, A, Brooks, A.W. Perceptions of conversational listening are inaccurate.

Flynn, F. J., **Collins, H. K.**, Zlatev, J. J. Are you listening to me? The negative link between extraversion and perceived listening.

Collins, H. K., Dorison, C. A., Gino, F., & Minson, J. A. Why won't you learn about me? Self-other differences in conversational goals.

Ward, G., **Collins, H. K.**, Norton, M. I., & Whillans, A. V. Work norms, time stress and well-being.

Collins, H. K., Hagerty, S., Quoidbach, J., Brooks., A. W., & Norton, M. I. Convodiversity in everyday life.

AWARDS

Students Scholarships in Arts, UBC, 2017

Dr. Jack Diamond Scholarship, UBC, 2017

Quinn Travel Award for Undergraduates, UBC, 2016

Undergraduate Student Research Award, Natural Sciences and Engineering Research Council, UBC, 2016

Dean's List, UBC, 2015-2018

Trek Excellence Scholarship, UBC, 2015-2017

Best Poster Award, Psychology Undergraduate Research Conference, UBC, 2016

Elias and Elizabeth Healman Memorial Scholarship, UBC, 2015

Quinn Research Assistantship Award, UBC, 2015

Chancellor's Scholar Designation, UBC, 2012

CONFERENCE PRESENTATIONS

Collins, H. K., Dorison, C. A., Gino, F., & Minson, J. A. *Why won't you learn about me? Self-other differences in conversational goals.*

- International Association for Conflict Management Conference (Presentation), July, 2020
- Society for Judgement and Decision-Making Conference (Presentation), December, 2020
- Society for Personality and Social Psychology Conference (Presentation), February, 2021

Collins, H. K., Minson, J. A., Brooks, A.W., & Kristal, A. *Neglect neglect: People can't tell the difference between real and fake listening during conversation.*

- Boston Judgment & Decision-Making Day (Presentation), October, 2019
- Society for Personality and Social Psychology Conference (Presentation), February 2019

Collins, H. K., Yeomans, M. H., Minson, J. A., Chen, F. S. & Gino, F. *Are you hearing me? Receptiveness to opposing views in social interaction.*

- Society for Personality and Social Psychology Conference (Presentation), February 2019

Collins, H. K., Hofer, M. K., Whillans, A.V., & Chen, F.S. *Olfactory cues from romantic partners and strangers influence women's responses to stress.*

- Society for Personality and Social Psychology (Presentation and Poster), February 2018

PROFESSIONAL AFFILIATIONS

Program on Negotiation, Harvard University

Psi Chi Honours Psychology Society

Society for Personality and Social Psychology

Society for Judgement and Decision-Making