



H A R V A R D | B U S I N E S S | S C H O O L

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Benjamin N. Roth
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EDUCATION

2017 Ph.D., Economics, MIT, Cambridge, MA
2012 B.A., Economics and Mathematics, Washington University in St. Louis, St. Louis, MO

HARVARD UNIVERSITY

Appointments

2017 - Assistant Professor of Entrepreneurial Management
 Harvard Business School

Current Teaching Assignment

2017 - The Entrepreneurial Manager, HBS MBA Required Curriculum

OTHER PROFESSIONAL AFFILIATIONS

Evidence for Poverty Action – Affiliate
Center for International Development – Affiliate
Jameel Poverty Action Lab – Affiliate

PUBLICATIONS

Journal Articles and Edited Volumes

“Debt Traps? Market Vendors and Moneylender Debt in India and the Philippines” (with Dean Karlan and Sendhil Mullainathan) – *American Economic Review: Insights*, 2019
“Market Design Under Weak Institutions” – *More Equal by Design: Economic Design Responses to Inequality* (eds. Scott Duke Kominers and Alex Teytelboym), Forthcoming

“Making it Safe to Use Centralized Marketplaces: Dominant Individual Rationality and Applications to Market Design” (with Ran Shorrer) – *Management Science*, Accepted

“Contractual Restrictions and Debt Traps.” (with Ernest Liu) – *Review of Financial Studies*, Accepted

“Targeting High Ability Entrepreneurs using Community Information: Mechanism Design in the Field” (with Reshma Hussam and Natalia Rigol) – *American Economic Review*, Conditionally Accepted

Working Papers

“Borrower Leakage from Costly Screening: Evidence From SME Lending in Peru” (with Irani Arraiz, Miriam Bruhn, Claudia Ruiz-Ortega and Rodolfo Stucchi) – *R&R, Journal of Development Economics*

“India’s Food Supply Chain During the Pandemic” (with Matthew Lowe and G.V. Nadhanael) – *R&R, Food Policy*

“A Theory of Financing Social Entrepreneurship” – *Submitted*

“The Allocation of Socially Responsible Capital” (with Daniel Green)

“Loan Officer Incentives and Graduation from Microfinance: Evidence from Chile” (with Natalia Rigol)

Work in Progress

“Are There Too Many Fruit Vendors in Delhi?” (with Matt Lowe)

“More Capital Less Innovation? The Impact of Large Capital Inflows to the Venture Industry” (with Shai Bernstein, Tim McQuade, and Ramana Nanda)

“Small Business Credit During the Economic Shutdown: Evidence from Chile” (With Natalia Rigol)

“Cash and Compliance with Social Distancing: Experimental Evidence from Ghana” (with Robert Darko-Osei, Dean Karlan, Matt Lowe, Isaac Osei-Akoto, and Chis Udry)

Cases and Teaching Materials

Lassiter, Joe, Natalia Rigol, and Benjamin N. Roth “Husk Power: Scaling the Venture.”

Nicholas, Tom, Ramana Nanda, and Benjamin N. Roth “Mayoshi Son and the Vision Fund.”

Nanda, Ramana, Benjamin N. Roth, and Olivia Hull “Prime Coalition: Catalytic Capital for Climate Innovation.”

Khanna, Tarun, Ramana Nanda, Benjamin N. Roth, and Brian Trelstad “Growth Capital for Scaling Social Enterprises”

OTHER PROFESSIONAL SERVICE AND EXPERIENCE

Refereeing

American Economic Review, AEJ: Applied, Economic Development and Cultural Change, Econometrica, Economic Theory, Journal of Behavioral and Experimental Economics, Journal of Development Economics, Journal of Economic Theory, Transactions of Economics and Computation, Journal of the European Economics Association, Review of Economics and Statistics, Quarterly Journal of Economics, Journal of Finance, American Economic Review: Insights,

Grant Committees

Private Enterprise Development in Low Income Countries (DFID Initiative), USAID Development Impact Ventures