

MBA Elective Curriculum
8/14/2019 subject to change
SPRING '20

Q3:Early Short Course,1.5 cr. Begins 1/27 (X) or 1/28 (Y)	X-Schedule	Seminar
Q4:Late Short Course,1.5 cr. Begins 3/9 (X) or 3/11 (Y)	Y-Schedule	Field Course (FC)
	January Option	Noteworthy time block
		Bridges Program for all EC students

Courses full after EC assignment shown in bold

X 8:30 - 9:50	X 10:05 - 11:25	X 11:40 - 1:00	X 1:15 - 3:15
Q3:CS50 MBAs 7475, 7473 Malan	Business Analysis & Valuation 1306-01 Wang	Business Analysis & Valuation 1306-02 Heese	Deals (joint with HLS) 2267-00 Subramanian [40]
Sustainable Cities 1487-00 Macomber [80]	Corp. Fin.: Strategy & Finance 1416-00 Esty	Creating the Mod. Fin. Sys 1160-00 Moss	
	Q3: WarPeace 2295 Malhotra	Microecon of Competitiveness 1260-00 Alfaro	Q4: Beh. Econ. 2235 Bazerman, Small 1:55-3:15
Bldg. & Sust. Success. Ent. 1504-01 van Bever	Entrepreneurial Finance 1624-00 Gompers	Managing the Future of Work 1677-01 Kerr, Stanton	Managing the Future of Work 1677-02 Kerr, Stanton
Inst., Macro. & Global Econ. 1180-01 Di Tella	Inst., Macro. & Global Econ. 1180-02 Di Tella	Power & Influence 2056-01 Ramarajan	Power & Influence 2056-02 Ramarajan
	Scaling Tech Ventures 1788-01 Rayport	Scaling Tech Ventures 1788-02 Rayport	Food and Agribusiness 1911-00 Reinhardt
Becoming a General Mgr 1556-01 Fuller	Becoming a General Mgr 1556-02 Edmondson	Becoming a General Mgr 1556-03 Fuller	Innovating in Health Care 2180-00 Herzlinger
ReCap: Bus. & Big Problems 1524-01 Serafeim [80]	ReCap: Bus. & Big Problems 1524-02 Serafeim [80]	ReCap: Bus. & Big Problems 1524-03 Rouen [80]	Leading Difference <i>Once weekly M, T or W</i> 2022-00 Frei, Gino
Authentic Leader Dev't [78] 2090-01 Mayo TUES plus PM	Q3: Corp. Misconduct 1375 Soltes Q3Q4: FC Corp. Misconduct 6137	Q3: L&Happi.1885 Brooks,Schle Q4Talk Gooder2225 Brooks,AW	Q3: Doing Business in China 1575 Kirby Q4: Arts of Comm. 7515 Quartana [40]
	Negotiation 2240-01 Schwartzstein	Negotiation 2240-02 Schwartzstein	The Moral Leader TU 1562-00 Sucher
	Making Markets 1764-00 Kominers	Q4: Negotiation Intensive	2241-00 Wasynczuk
Y 8:30 - 9:50	Y 10:05 - 11:25	Y 11:40 - 1:00	Y 1:15 - 3:15
Bldg. & Sust. Success. Ent. 1504-02 Mnookin	Investment Strategies 1490-01 Greenwood, Hanson	Investment Strategies 1490-02 Greenwood, Hanson	FC: Entr'p. thru Acquisition APPLY 6452 Ruback, Yudkoff TH
Applied Business Analytics 2143-00 Grushka-Cockayne,	Parzen	Digital Innovation & Transfo 2134-00 Zhu	Reigniting Value through Frontier Technologies 1944-00 Lal
Real Estate Private Equity 1484-00 Lietz	Creat. Value thru Corp. Rest 1420-01 Mugford	Creat. Value thru Corp. Rest. 1420-02 Mugford	
	Authentic Leader Dev't [78] 2090-02 Ely THURS plus PM	Mg. Int'l Trade and Investment 1166-00 Rithmire	
Retailing 1952-00 Alvarez	Leadership Exec & Action Planning 2031-01 Raffaelli (85)	Leadership Exec & Action Planning 2031-02 Raffaelli (85)	Social Entrepreneurship and Innovation 1583-00 Trelstad
Bus. BOP 1908-00 Chu	Coming of Mgrl. Capitalism 1122-01 Nicholas	Coming of Mgrl. Capitalism 1122-02 Nicholas	Challenges/Ops Restaurant Industry 1564-00 Goldberg; Kaufman,M.
Q3:Good Strategies1275Luo	Leading People Analytics 2028-00 Polzer [80]		
	Motivation & Incentives 1816-01 Hall [60]	Motivation & Incentives 1816-02 Beshears [60]	
Q3: Cr.Br.Val. 1915-01 Santana Q4: E-Commerce1975-01 Israeli	Q3: Cr.Br.Val. 1915-02 Santana Q4 E-Commerce1975-02 Israeli	Manag. & Innov. In Fin. Svcs. 1509-00 Scharfstein	
Sales Mgt. & Strategy 1953-01 Chung	Sales Mgt. & Strategy 1953-02 Chung	Corporate Governance 2010-00 Paine	
	Negotiation 2240-03 Gino/Mohan and team	Investing-Risk, Return, Impact 1436-00 Cole, Gandhi	

Late afternoon seminars/labs

FC: Product Mgt. 102 APPLY 6702 Austin M 3:30 -5:30pm	FC: Field Y APPLY [70] 6334 Cohen TU 3:30-5:30	FC: Arts & Cultural Ent. W3:30-5:00p 6913 Deshpande, McGee [30]	FC: PE Projects & Ecosystem APPLY 6440 Dionne TH 3:30 PM - 5:30 PM
Joint SEAS/HBS Launch Lab II 5242 Eisenmann M 3:45-5:45 PM	ALD/Ldg. TU 3:30-5:30 2090-01 Mayo	FC: Social Innovation Field Project 6582 Kim W 3:30 - 5:30	ALD/Ldg. TH 3:30-5:30 2090-02 Ely
FC: Innovating in Health Care 6340-00 Herzlinger X 3:30-5		Negotiation& Diplomacy (@HKS) 2218 Sebenius, Mnookin, Burns	Managing Change and Transformation 2040 Kanter TH 3:30 PM- 5:30 PM

Q3: CS50 MBAs Lab 7473	3 cr. CS50 X 3:35-5:30	April 27-29, Bridges: all EC students Required 3 full academic days
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January Term Offerings (3 credits) - see course descriptions for on-campus session timing

Immersive Field Courses

IFC: Asia: China ALSO Fall Sess 6088 Rithmire, Shih [45]	IFC: Cuba 6026 Segel, Wu [30]	IFC: Japan; Innovation 6062 Takeuchi [45]	January 21-24, SIP's Offered Optional Short Intensive Programs
IFC: Israel; Startups & VC 6048 Gompers [45]	IFC: Los Angeles; Hollywood 6021 McGee [50]		Joint SEAS/HBS Launch Lab/Thesis I 5241 Jan 9-24 9 am - 9 pm, Meredith Room