

MBA Elective Curriculum
1/22/2019 subject to change
SPRING '19

Q3: Early Short Course, 1.5 cr. Begins 1/28 (X) or 1/29 (Y)	X-Schedule	Seminar
	Y-Schedule	Field Course (FC)
Q4: Late Short Course, 1.5 cr. Begins 3/11 (X) or 3/14 (Y)	January Option	Noteworthy time block
		Bridges Program for all EC students

Courses that were full in September Add/Drop are shown in bold

Room/ Capacity	X 8:30 - 9:50	X 10:05 - 11:25	X 11:40 - 1:00	X 1:15 - 3:15
Ald 12 101 cap.	Q3:CS50 MBAs Malan + PM	Creating Brand Value 1916-01 Avery	Creating Brand Value 1916-02 Santana	Deals (joint with HLS) 2267-00 Subramanian [40]
Ald 207 101 cap.	Sustainable Cities 1487-00 Macomber	Business Analysis & Valuat 1306-00 Wang	Creating the Mod. Fin. Sys 1160-00 Moss	Q3: LTV 1755-02 Bussgang
Ald 208 101 cap.	ReCap: Bus.& Big Problems 1524-01 Serafeim	ReCap: Bus.& Big Problems 1524-02 Serafeim	ReCap: Bus.& Big Problems 1524-03 Henderson	ReCap: Bus.& Big Problems 1524-04 Henderson
Hawes 101 92 cap.		Making Markets 1764-00 Kominers	Power & Influence 2056-00 Ramarajan	Q3: Doing Bus in Africa 1435 Macomber
Hawes 102 92 cap.	Inst., Macro. & Global Econ. 1180-01 Di Tella	Inst., Macro. & Global Econ. 1180-02 Di Tella	Q3: LTV 1755-01 Clemens	Q3: ETIE 1525-00 Kim Q3Q4: FC ETIE 6526-00 Kim
Hawes 201 92 cap.		Scaling Tech Ventures 1788-01 Rayport	Scaling Tech Ventures 1788-02 Rayport	Managing the Future of Work 1677-00 Kerr
Ald 209 82 cap.	Becoming a General Mgr 1556-01 Fuller	Becoming a General Mgr 1556-02 Edmondson	Becoming a General Mgr 1556-03 Fuller	
Ald 210 82 cap.	Food and Agribusiness 1911-00 Reinhardt	Q3: Dig.Innov. 2145 Greenstein	Q3: Negotiation Intensive	2241-00 Gino and Team (11:40 - 3:15)
Ald 211 82 cap.	Authentic Leader Dev't [78] 2090-01 Mayo TU plus PM	Authentic Leader Dev't [78] 2090-02 Mayo TU plus PM	Q3: Strategic IQ Intensive 1291-00 (11:40 - 3) Wells	
Hawes 202 68 cap.	Negotiation 2240-01 Whillans	Negotiation 2240-02 Whillans		The Moral Leader TU 1562-00 Sucher
Hawes 203 68 cap.		Negotiation 2240-03 Zlatev	Q4: Entr'l/Intra'l IQ Intensive	Q3: Arts of Comm. 7415 McCarthy [40] 1292-00 (11:40 - 3) Wells
Room/ Capacity	Y 8:30 - 9:50	Y 10:05 - 11:25	Y 11:40 - 1:00	Y 1:15 - 3:15
Ald 12 101 cap.	Bus. BOP 1908-00 Chu	Investment Strategies 1490-01 Greenwood, Hanso	Investment Strategies 1490-02 Greenwood, Hanso	FC: Entr'p. thru Acquisition APPLY 6452 Ruback, Yudkoff TH
Ald 207 101 cap.	Real Estate Private Equity 1484-00 Lietz	Leadership Exec & Action Plan 2031-00 Raffaelli	Public Entrepreneurship 1623-00 Weiss	
Ald 208 101 cap.	Retailing 1952-00 Alvarez	Creat. Value thru Corp. Rest 1420-01 Mugford	Creat. Value thru Corp. Rest. 1420-02 Mugford	
Hawes 101 92 cap.		Q3: Manag. Growth 2165 Pisano Q4: FrDatatoDecisions 2205 Luca	Q3: CorpGovBOD 2015 Paine	Q3Q4: Social Entrepreneurship and Innovation 1585 Trelstad 1.5 cr. TH only
Hawes 102 92 cap.	Bldg. & Sust. Success. Ent. 1504-00 Shih		Mg. Int'l Trade and Investment 1166-00 Rithmire	Perspectives in Health Care Mgt 2199-00 Huckman and various faculty
Hawes 201 92 cap.		Coming of Mgrl. Capitalism 1122-01 Nicholas	Coming of Mgrl. Capitalism 1122-02 Nicholas	
Ald 209 82 cap.		Q3: PersnSellg.1935-01 Chung Q4: E-Commerce 1975 Ngwe	Q3: PersonalSelling.1935-02 Chung	
Ald 210 82 cap.				
Ald 211 82 cap.	Q3: Good Strategies 1275 Luo	Q3: FCDigMktW 6955 Deighton	Manag. & Innov. In Fin. Svcs. 1509-00 Scharfstein	
Hawes 202 68 cap.	Mastering Strategy Executic 1312-00 Sandino	People Analytics:Ldg/Data-Drive 2028-01 Polzer	People Analytics:Ldg/Data-D 2028-02 Polzer	Q4: Investing Emerging Markets 1405 Yog
Hawes 203 68 cap.	Negotiation 2240-05 John	Negotiation 2240-04 John		

Late afternoon seminars/labs

FC: Product Mgt. 102 APPLY 6702 Austin M 3:30-5pm	FC: Field Y [70] 6334 Cohen TU 3:30-5:30	FC: Chall/Ops Rest. Industry 6540 Goldberg W 3:30 - 5:30	FC: PE Projects & Ecosystem APPLY 6440 Dionne TH 3:30 -5:30
	ALD/Ldg. TU 3:30-5:30 2090-00 Mayo	FC: Arts & Cultural Ent. W 3:30- 6913 Deshpande, McGee [40]	FC: Projects in Investing APPLY 6454 Fleiss TH 3:30 -5:30
	CS50 MBAs Lab 7475 Sec 01 TU/W 3:35-5:30 Sec 02,03 TU/W 5:35-7:00 PM	FC: Lab to Market W 3:30 - 6pm 6107 Lakhani, Barrett, Afeyan	FC: Social Innovation Lab 6582 Kim, Trelstad TH 3:30-5:30
		CS50 MBAs Lab 7475 Sec 01 TU/W 3:35-5:30 Sec 02,03 TU/W 5:35-7:00 PM	

Q4: Neg. Int. 2242-00 Bazerman (X days 3:30-6:15)

January Term Offerings (3 credits) - see course descriptions for details

Immersive Field Courses

IFC: Israel; Startups & VC 6048 Gompers [45]	IFC: Japan; Innovation 6062 Takeuchi [45]		April 29-May 1, Bridges: all EC students Required 3 full academic days
IFC: Los Angeles; Hollywood 6021 McGee [42]	IFC: UK; Behavioral Insights 6022 Luca [30]	IFC: Boston; PE RE inv Dev 6084 Segel [45]	January 22-25, SIP's Offered Optional Short Intensive Programs