

MBA Elective Curriculum, FALL '20 (08/14/20); subject to change\*

LEGEND:

<b>X Day Schedule</b>	- Class counts towards X credit limit - Early offset time, later offset time (green)	<b>Joint Degree Only</b> - Enrollment only for HKS joint degree or MS/MBA students <b>Additional meetings for course</b> - Additional time blocks for courses to be noted
<b>Y Day Schedule</b>	- Class counts towards Y credit limit - Early offset time, later offset time (blue)	<b>Q1</b> - Early Short Course, 1.5 cr. 9/2-10/14 (X) or 9/3-10/16 (Y) <b>Q2</b> - Late Short Course, 1.5 cr. 10/19-12/1 (X) or 10/22 - 12/4(Y)
<b>Non X/Y Class</b>	- Does not count towards X and Y credit limit	<b>FC</b> - Field Course

Note: Schedule subject to change; offset timing as noted

X DAY SCHEDULE				
Teaching Mode	X 8:30 - 9:50 AM, or X 8:40 - 10 AM	X 10:30 - 11:50 AM, or X 10:40 - 12 PM	X 12:30 - 1:50 PM, or X 12:40 - 2 PM	X 2:40 - 4:00 PM, X 2:40 - 4:20 PM, X 2:20 - 4:20 PM or as noted
HYBRID IF POSSIBLE	Inv. Mgt. for Prof. & Pers. Invstrs 1446-01 Viceira	Inv. Mgt. for Prof. & Pers. Invstrs 1446-03 Viceira	Bldg. & Sust. Success. Ent. 1504-04 van Bever	Law, Mgt. & Entrepreneurship 1540-00 Batter 2:40 - 4:00/4:20 PM (5 ext. sessions)
		Corporate Fin. Operations 1416-01 Foley	Corporate Fin. Operations 1416-02 Foley	Q1 Road to WH 1705 White M,W [45] 2:40 - 4:20 PM
		Negotiation 2240-01 Wasynczuk	Negotiation 2240-02 Mohan	
			FC: Entrepreneurial Marketing 6932-01 Cespedes	
ZOOM ONLY	Bldg. & Sust. Success. Ent. 1504-01 McDonald	Managing Human Capital 2060-01 Bernstein, E	Managing Human Capital 2060-02 Bernstein, E	FC: Entrepreneurial Marketing 6932-02 Wallace 2:40 - 4:00 PM
	Global and Emerging Mkts. 1151-01 Fabbe	Global and Emerging Mkts. 1151-02 Fabbe	Transf Health Care Dlvry 2196-00 Huckman, Chandra	Launching Tech Ventures 2:20 - 4:20 PM 1757-02 Clemens, Satchu
	Authentic Leader Dev't 2090-01 Snook Tues plus PM	Authentic Leader Dev't 2090-02 Snook Tues plus PM	Public Entrepreneurship 1623-00 Weiss	Launching Tech Ventures 2:20 - 4:20 PM 1757-01 Bussgang, Levin
	Transform. Educ. / Soc. Ent. 1602-00 Kim	Founders' Journey 1676-00 Ghosh		FC: Using Mobile Phones Fight COVID EmgMkts 6544-00 Cole 2:20- 4:20 PM; 8 X dates TBD
		Managing Service Ops. 2120-01 Buell	Managing Service Ops. 2120-02 Buell	Q1: Negotiation Intensive 2241 Bazerman 3-6:30 PM Q2: Arts of Comm. 7415 McCarthy 2:20 - 4:20 PM
	Bus./Entertain., Media & Sports 1914-01 Elberse + Integrated Evening Sessions	Bus./Entertain., Media & Sports 1914-02 Elberse + Integrated Evening Sessions	Q1Q2 - FC: Purpose&Profit 6514 Kramer (also see 1415)	Q1: Seminar in PE & VC, 1425 Gompers (also 1424) Q1Q2: Seminar in PE & VC, 1424 (paper) Gompers T 2:20 - 4:20 pm
	Inv. Mgt. for Prof. & Pers. Invstrs 1446-02 Sirwardane		Q1: Purpose&Profit 1415 Kramer	Contemporary Dev'g Countries M, W 3:00 - 4:15 PM 1266 Khanna at FAS
	Q2: 1265 Grand Challenges Entrs Khanna			SEM: Readings Reflect Gender, Race, Workplace 2078-00 Ely; McGinn M only 2:20 - 4:20 PM
		Q1: Strategy for Entrepreneurs 1293 Wells 8:30AM - 12PM	Q2: Negotiation Intensive 2242 Sebenius Q2: Deals 2265 Subramanian (with HLS)	12:40-4 PM 12:40-2:40 PM

Y DAY SCHEDULE				
Teaching Mode	Y 8:30 - 9:50 AM, or Y 8:40 - 10AM	Y 10:30 - 11:50 AM, or Y 10:40 - 12 PM	Y 12:30 - 1:50 PM, or Y 12:40 - 2 PM	Y 2:40 - 4 PM, Y 2:40 - 4:20 PM, Y 2:20 - 4:20 PM, or TH 2:40 PM - 4:40 PM as noted
HYBRID IF POSSIBLE	Entre. & Global Capitalism 1130-01 Jones	Entre. & Global Capitalism 1130-02 Jones	Entrepreneurial Sales 1932-01 Shipley, Roberge	Entrepreneurial Sales 1932-02 Shipley, Roberge 2:40 - 4:00 PM
		Private Equity Finance 1440-01 Ivashina	Private Equity Finance 1440-02 Ivashina	Q1: 1585 SocEnt System Change Trelstad 2:40 - 4 PM Q2: 1125 Capitalism&the State Spar TH 2:40 - 4:40 PM
	Executing Strategy 1312-01 Simons	Executing Strategy 1312-02 Gallani	Bldg. & Sust. Success. Ent. 1504-02 Huber	
ZOOM ONLY	Vent. Cap. & Private Equity 1428-01 Lietz	Vent. Cap. & Private Equity 1428-02 Tango	Mg. Int'l Trade and Investment 1166-01 Roscini	Mg. Int'l Trade and Investment 1166-02 Roscini 2:40 - 4:00 PM
	Fin. Mgt. Smaller Firms 1452-01 Ruback, Yudkoff	Fin. Mgt. Smaller Firms 1452-02 Ruback, Yudkoff	Fin. Mgt. Smaller Firms 1452-03 Ruback, Yudkoff	FC: Lab to Market TH only 2:20 - 4:20 PM 6107 Lakhani, Barrett, Afeyan
	Real Property 1684-01 Di Maggio	Real Property 1684-02 Vallee		Contemporary Dev'g Countries M, W 3:00 - 4:15 PM 1266 Khanna at FAS
	Macro Risk Econ & Mkts 1184-00 Pill [45]	Entrepreneurial Finance 1624-01 Bernstein, S; Matheson	Entrepreneurial Finance 1624-02 Bernstein, S; Matheson	The Moral Leader TH only 2:20- 4:20 PM 1562-00 Badaracco
	Retailing 1952-00 Alvarez	Applied Business Analytics 2143-01 Parzen	Applied Business Analytics 2143-02 Parzen	Q2: 1685 Ent.Sol. World Problems Sahlman 2:40 - 4PM
	Bus. BOP 1908-00 Chu	Strategy & Technology 1286-01 Yoffie	Strategy & Technology 1286-02 Yoffie	AI in Marketing AIM [45] 1929-00 Narayandas 2:40 - 4:20 PM (sessions 2-9)
		Negotiation 2240-03 Goldenberg	Crafting Your Life 2077-00 Perlow	TH only 1:00-3:00 PM; optional 3:15-4:15 PM; + Wed, 11/18 PM

Additional Offerings (Non X or Y)		
Teaching Mode	Class	Timing
ZOOM ONLY	FC: Product Mgt. 101 (Application only) 6701-00 Perri	Mondays 4:30-6PM and Wednesdays 4:30-5:25PM (7 class days)
	FC: Field X 6333-00 Cohen	Tuesday 4:30-6:30 PM
	SEM: How Star Women Succeed 2065-00 Groyberg	Meets on 2.5 Intensive Wednesdays 9:00 am - 4:30 PM; details in description
	FC: Scaling Minority Business APPLY 6614-00 Jones, Bussgang, McGee [30]	Tuesday 4:30-6:30 PM
	Conversations Leaderp 2005 Webinar, Discussions in RC sections	Webinars: Wednesday 5:30-6:30 PM Discussions: Thursday 5:30-6:30 PM
	MS/MBA Integrated Design 5240 Verganti, Altringer	Monday and Tuesday 4:30-6:30 PM
	Yr 3 Joint HKS/HBS Seminar 5230 Leonard	Monday 4:30-7:30 PM
	ALD/LDG 01+02 2090-01,02 Snook	Tuesday 4:30-6:30 PM
	BEMS Integrated Evening Session 1914-01,02 Elberse	Tuesday 6:30-8:00 PM 5 dates in term; see course description
	Contemporary Dev'g Countries 1266-00, Khanna at FAS	The course follows FAS academic calendar, so meets on 5 Intensive Wednesdays
	Fin. Mgt. Smaller Firms Protagonist Time 1452- 01,02,03 Ruback, Yudkoff	Wednesday 6:30-7:30 PM (optional prep) Thursday 6:30-7:30 PM (protagonist time) and Friday 6:30-7:30 PM (protagonist time)