

MBA Elective Curriculum
8/30/2019 subject to change
FALL '19

Q1:Early Short Course,1.5 cr. Begins 9/4 (X) or 9/5 (Y)	X-Schedule	Seminar
Q2:Late Short Course,1.5 cr. Begins 10/21 (X) or 10/24 (Y)	Y-Schedule	Field Course (FC)
	January Option	HKS Joint Degree Only
		Noteworthy time block

Courses full after EC assignment shown in bold

Room/ Capacity	X 8:30 - 9:50	X 10:05 - 11:25	X 11:40 - 1:00	X 1:15 - 3:15
Ald 12 101 cap.		Managing Service Ops. 2120-01 Buell	Managing Service Ops. 2120-02 Buell	
Ald 207 101 cap.		Bus./Entertain., Media & Spc 1914-01 Elberse	Bus./Entertain., Media & Spc 1914-02 Elberse	Law, Mgt. & Entrepreneurship 1540-00 Batter
Ald 208 101 cap.		Corporate Fin. Operations 1416-00 Foley	Global and Emerging Mrkts. 1151-00 Reinert	
Hawes 101 92 cap.	Bldg. & Sust. Success. Ent. 1504-01 McDonald	Bldg. & Sust. Success. Ent. 1504-02 McDonald	Q1: CS&SI 1415 Kramer	Q1: Strategic IQ 1291 Wells X 1:15 to 4 PM
Hawes 102 92 cap.	Transform. Educ. / Soc. Ent. 1602-00 Kim	Negotiation 2240-01 Mohan		Q2: MngTechVentures 1795 Rayport Rascoff TU
Hawes 201 92 cap.	Inv. Mgt. for Prof. & Pers.Invstrs 1446-00 Viceira		Public Entrepreneurship 1623-00 Weiss	Creating Brand Value 1916-00 Avery
Ald 209 82 cap.	Q1: Negotiation Intensive 2243 Exley (8:30 - 11:25)			
Ald 210 82 cap.	Authentic Leader Dev't [78] 2090-01 Snook TU plus PM	Authentic Leader Dev't [78] 2090-02 Snook TU plus PM	FC: Entre. Sales & Marketing 6932-00 Cespedes	US Healthcare Strategy 2157-00 Dafny TU plus WED 9/4, 10/16
Ald 211 82 cap.		Founders' Journey 1676-01 Ghosh	Demystifying Family Bus. 2158-00 Wing	Founders' Journey 1676-02 Ghosh
Hawes 202 68 cap.	Managing Human Capital 2060-01 Bernstein (64)	Managing Human Capital 2060-02 Bernstein (64)		
Hawes 203 68 cap.		Negotiation 2240-03 Zlatev	Q2: Negotiation Intensive 2244 Sebenius	
			Negotiation 2240-02 Zlatev	Q1: Arts of Comm. 7315 McCarthy [40] Q2: Arts of Comm. 7415 McCarthy [40]
Room/ Capacity	Y 8:30 - 9:50	Y 10:05 - 11:25	Y 11:40 - 1:00	Y 1:15 - 3:15
Ald 12 101 cap.	Real Property 1684-01 Wu	Real Property 1684-02 Vallee	Mg. Int'l Trade and Investment 1166-01 Roscini	Mg. Int'l Trade and Investment 1166-02 Roscini
Ald 207 101 cap.		Entrepreneurial Finance 1624-01 Bernstein,S & Matheson	Entrepreneurial Finance 1624-02 Bernstein S & Matheson	
Ald 208 101 cap.	Fin. Mgt. Smaller Firms 1452-01 Ruback, Yudkoff	Fin. Mgt. Smaller Firms 1452-02 Ruback, Yudkoff	Fin. Mgt. Smaller Firms 1452-03 Ruback, Yudkoff	
Hawes 101 92 cap.		Supply Chain Mgt. 2108-00 Hammond		Tech Sales 1932-00 Shipley, Roberge
Hawes 102 92 cap.	Bldg. & Sust. Success. Ent. 1504-03 Huber	Leadership Exec & Action Plannin 2031-00 Fubini (85)	Bldg. & Sust. Success. Ent. 1504-04 Huber	FC: Transforming Health Care Delivery 6219 Huckman, Stern [45]
Hawes 201 92 cap.	Vent. Cap. & Private Equity 1428-00 Lietz	Q1:Ent.Failure1745Eisenmann Q2: LTV 1755-01 Bussgang	Q2: LTV 1755-02 Clemens	Digital Innovation & Transformation 2134-00 Greenstein
Ald 209 82 cap.	Competing Globally 1279-00 Alcacer	Private Equity Finance 1440-01 Ivashina	Private Equity Finance 1440-02 Ivashina	
Ald 210 82 cap.				Crafting Your Life 2077-00 Perlow THURS + Fri., 9/20
Ald 211 82 cap.		Strategy & Technology 1286-01 Yoffie [65]	Q2: RoGME 1195 Weinzierl [80] Strategy & Technology 1286-02 Wu [65]	
Hawes 202 68 cap.	Entre. & Global Capitalism 1130-01 Jones	Entre. & Global Capitalism 1130-02 Jones	Mastering Strategy Execution 1312-02 Simons, Gallani [65]	IFC Asia: Fall sessions 6088 Rithmire, Shih
Hawes 203 68 cap.	Mastering Strategy Execution 1312-01 Simons, Gallani [65]	Cr.Value Acr.Mkts:Corp. Strat. 1230-00 Sadun, Sharer		The Moral Leader TH 64/67 1562-00 Badaracco

Late afternoon seminars/labs

FC: Product Mgt. 101 APPLY 6701 Austin MW 3:30-5 PM	FC: Field X 6333-00 Cohen TU 3:30-5:30	FC: Product Mgt. 101 6701 Austin MW 3:30-5 PM	Tech Ethics TH 3:45-5:45 PM Klarman 1558-00 Melton, Sandel
Yr 3 Joint HKS/HBS Seminar 5230 Leonard M 4:15-7:15 PM	ALD/Ldg. 01+02 TU 3:30-5:30 2090-01,02 Snook	Contemp.Dev Countries at FAS 1266 Khanna M,W 3-4:15 pm	FC: Lab to Market TH 3:30 - 6:30pm 6107 Lakhani, Barrett
MS/MBA Sem. MW 3:45-5:45 PM 5240 MacCormack, Altringer, Gajos		MS/MBA Sem. MW 3:45-5:45 PM 5240 MacCormack, Altringer, Gajos	
Q1: Strategic IQ	1291-00 Wells	X schedule days 1:15-4 PM	

January Term Offerings (3 credits) - see course descriptions for on-campus session timing

Immersive Field Courses

IFC: Asia: China ALSO Fall Sess 6088 Rithmire, Shih [45]	IFC: Cuba 6026 Segel, Wu [30]	IFC: Japan; Innovation 6062 Takeuchi [45]	January 21-24, SIP's Offered Optional Short Intensive Programs
IFC: Israel; Startups & VC 6048 Gompers [45]	IFC: Los Angeles; Hollywood 6021 McGee [50]		Joint SEAS/HBS Launch Lab/Thesis I 5241 Jan 9-24 9 am - 9 pm, Meredith Room