

**MBA Elective Curriculum**  
**4/30/2018 subject to change**  
**FALL '18**

Q1: Early Short Course, 1.5 cr. Begins 9/5 (X) or 9/6 (Y)	X-Schedule	Seminar
Q2: Late Short Course, 1.5 cr. Begins 10/22 (X) or 10/18 (Y)	Y-Schedule	Field Course (FC)
	January Option	HKS Joint Degree Only
		Noteworthy time block

X 8:30 - 9:50	X 10:05 - 11:25	X 11:40 - 1:00	X 1:15 - 3:15
	Managing Service Ops. 2120-01 Buell	Managing Service Ops. 2120-02 Buell	Reigniting Value through Frontier Technologies 1944-00 Lal
Investing in the 21st Century 1436-00 Cole, Gandhi	Bus./Entertain., Media & Sport 1914-01 Elberse	Bus./Entertain., Media & Sport 1914-02 Elberse	Law, Mgt. & Entrepreneurship 1540-00 Goldberg, TBD
	Corporate Fin. Operations 1416-00 Foley		Q1: Leading Social Ent. 1505 Leonard Q1Q2: FC Ldg. Social Ent. 6518 Leonard
Bldg. & Sust. Success. Ent. 1504-01 van Bever	Bldg. & Sust. Success. Ent. 1504-02 McDonald	Bldg. & Sust. Success. Ent. 1504-03 McDonald	FC: Field X: Financial Focus 6333-01 Cohen TU 1:15 - 3:15 PM
Q1: IntraTechSales 7175 Shipley	Global and Emerging Mrkts. 1151-01 Reinert	Global and Emerging Mrkts. 1151-02 Reinert	FC: Transforming Health Care Delivery 6219 Huckman, Stern [45]
Leadership Exec & Action Plannin 2031-00 Fubini	Inv. Mgt. for Prof. & Pers. Invstrs 1446-01 Viceira	Inv. Mgt. for Prof. & Pers. Invstrs 1446-02 Sunderam	Q1: Mgt w/ Data Science 1365 Datar
	Managing Human Capital 2060-01 McKinnon	Managing Human Capital 2060-02 Bernstein	Founders' Journey 1676-01 Ghosh
Authentic Leader Dev't [78] 2090-01 Snook TU plus PM	Authentic Leader Dev't [78] 2090-02 Snook TU plus PM	FC: Entre. Sales & Marketing 6932-01 Cespedes	FC: Entre. Sales & Marketing 6932-02 Roberge
			Negotiation 2240-03 Malhotra
	Negotiation 2240-01 Mohan	Negotiation 2240-02 Coffman	Negotiation 2240-04 Mohan
			Q1: Arts of Comm. 7315 McCarthy [40] Q2: Negotiation Intensive 2241-00 Sebenius
Y 8:30 - 9:50	Y 10:05 - 11:25	Y 11:40 - 1:00	Y 1:15 - 3:15
Real Property 1684-01 Wu	Real Property 1684-02 Vallee	Mg. Int'l Trade and Investment 1166-01 Roscini	Mg. Int'l Trade and Investment 1166-02 Roscini
Entrepreneurial Finance 1624-01 White	Entrepreneurial Finance 1624-02 Nanda	Entrepreneurial Finance 1624-03 Nanda	US Healthcare Strategy 2157-00 Dafny TH plus FRI 10/26/18
Fin. Mgt. Smaller Firms 1452-01 Ruback, Yudkoff	Fin. Mgt. Smaller Firms 1452-02 Ruback, Yudkoff	Fin. Mgt. Smaller Firms 1452-03 Ruback, Yudkoff	
Bldg. & Sust. Success. Ent. 1504-04 Huber	Supply Chain Mgt. 2108-00 Hammond	Bldg. & Sust. Success. Ent. 1504-05 Huber	Bldg. & Sust. Success. Enterprises 1504-06 Kaufman
MOMV 1816-01 Wasynczuk	MOMV 1816-02 Wasynczuk	Power & Influence Joint HKS 2056-00 Battilana [60]	
Vent. Cap. & Private Equity 1428-00 Lietz	Private Equity Finance 1440-01 Ivashina	Private Equity Finance 1440-02 Ivashina	
	Q1: E-Commerce 1975-01 Teixeira	Q1: E-Commerce 1975-02 Teixeira	
Corporate Strategy 1230-01 Sadun [65]	Corporate Strategy 1230-02 Sadun [65]	Q1 CreatShrdVal 1415 Kramer Q1Q FC CreatShVal 6514 Kramer	
	Strategy & Technology 1286-01 Yoffie (64)	Strategy & Technology 1286-02 Yoffie (64)	
Entre. & Global Capitalism 1130-01 Jones	Entre. & Global Capitalism 1130-02 Jones	21st Century Energy 1164-00 Crawford	
Mastering Strategy Execution 1312-01 Simons		Mastering Strategy Execution 1312-02 Simons	The Moral Leader TH 1562-00 Badaracco

**Late afternoon seminars/labs**

Dev. Mindsets for Innov. Prob. Solvg. 1344 Datar M 3:30 - 6 PM	FC: Field X: Entrepreneurship 6333-02 Cohen TU 3:30-5:30	Contemp.Dev Countries at FAS 1266 Khanna M,W 3-4:15 pm
FC: Product Mgt. 101 APPLY 6701 Austin MW 3:30-5 PM	ALD/Ldg. 01+02 TU 3:30-5:30 2090-01,02 Snook	FC: Black Bus. Leaders & Ent. 6619-00 Rogers W3:30 - 6:30
Yr 3 Joint HKS/HBS Sem 5230 Leonard M 4:15-7:15 PM		FC: Product Mgt. 101 6701 Austin MW 3:30-5 PM
Founders' Journey 1676-02 Ghosh X-schedule days 3:30 - 5:45 PM		

**January Term Offerings (3 credits) - see descriptions for on-campus session timing in Fall term**

**Immersive Field Courses**

IFC: Israel; Startups & VC 6048 Gompers [45]	IFC: Japan; Innovation 6062 Takeuchi [45]		
IFC: Los Angeles; Hollywood 6021 McGee [40]	IFC: UK; Behavioral Insights 6022 Luca [25]	IFC: Boston; PE RE inv Devt 6084 Segel [45]	January 22-25, SIP's Offered Optional Short Intensive Programs