

MBA Elective Curriculum
9/13/2017 subject to change
FALL '17

Q1: Early Short Course, 1.5 cr. Begins 8/30 (X) or 8/31 (Y)	X-Schedule	Seminar
Q2: Late Short Course, 1.5 cr. Begins 10/16 (X) or 10/12 (Y)	Y-Schedule	Field Course (FC)
	January Option	HKS Joint Degree Only
		Noteworthy time block

Room/ Capacity	X 8:30 - 9:50	X 10:05 - 11:25	X 11:40 - 1:00	X 1:15 - 3:15
Ald 12 101 cap.		Supply Chain Mgt. 2108-00 Hammond	Q2: ROGME 1195 Weinzierl	
Ald 207 101 cap.		Bus./Entertain., Media & Sports 1914-01 Elberse	Bus./Entertain., Media & Sports 1914-02 Elberse	Law, Mgt. & Entrepreneurship 1540-00 Goldberg
Ald 208 101 cap.	Fin. Mgt. Sm. Firms 1452-01 Ruback, Yudkoff	Fin. Mgt. Sm. Firms 1452-02 Ruback, Yudkoff	Fin. Mgt. Sm. Firms 1452-03 Ruback, Yudkoff	Q1: Ldg. Soc Ent. 1505 Leonard Q1Q2: FC LSE 6518 Leonard
Hawes 101 92 cap.	Bldg. & Sust. Success. Ent. 1504-01 van Bever	Bldg. & Sust. Success. Ent. 1504-02 McDonald	Bldg. & Sust. Success. Ent. 1504-03 McDonald	
Hawes 102 92 cap.	Managing Human Capital 2060-01 McKinnon/Bernstein	Managing Human Capital 2060-02 McKinnon/Bernstein	Q1: CreatShValue1415 Kramer	
Hawes 201 92 cap.		Inv. Mgt. / Prof. & Pers. Invstrs 1446-01 Viceira	Inv. Mgt. / Prof. & Pers. Invstrs 1446-02 Sunderam	Q1: Mg w/ Data Science 1365 Datar, Croll
Ald 210 82 cap.	Authentic Leader Dev't [78] 2090-01 Snook TU plus PM	Authentic Leader Dev't [78] 2090-02 Snook TU plus PM	FC: Ent. Sales & Mktg. 6932-01 Cespedes	FC: Ent. Sales & Mktg. 6932-02 Roberge
Ald 211 82 cap.	Corporate Strategy 1230-01 Sadun [65]		Corporate Strategy 1230-02 Sadun [65]	
Hawes 202 68 cap.			Q1: Negotiation Intensive 2241 Sebenius	Q2: ArtsComm7315 McCarthy [40]
Hawes 203 68 cap.		Negotiation 2240-01 Mohan		Negotiation 2240-02 Mohan
Room/ Capacity	Y 8:30 - 9:50	Y 10:05 - 11:25	Y 11:40 - 1:00	Y 1:15 - 3:15
Ald 12 101 cap.	Real Property 1684-01 Wu	Real Property 1684-02 Wu/Charvel	Power & Influence 2056-00 Battilana	Founders' Journey 1676-02 Ghosh
Ald 207 101 cap.	Corporate Fin. Operations 1416-01 Foley	Corporate Fin. Operations 1416-02 Foley	Mg. Int'l Trade and Investment 1166-01 Roscini	Mg. Int'l Trade and Investment 1166-02 Roscini
Ald 208 101 cap.	Entrepreneurial Finance 1624-01 White	Entrepreneurial Finance 1624-02 Nanda	Entrepreneurial Finance 1624-03 Nanda	Public Entrepreneurship 1623-00 Weiss
Hawes 101 92 cap.	Q1: IntraTechSales 7175 Shipley	Bldg. & Sust. Success. Ent. 1504-04 Huber	Bldg. & Sust. Success. Ent. 1504-05 Huber	
Hawes 102 92 cap.	Vent. Cap. & Private Equity 1428-00 Lietz	Bus. BOP 1908-00 Rangan		
Hawes 201 92 cap.		Private Equity Finance 1440-01 Ivashina	Private Equity Finance 1440-02 Ivashina	
Ald 209 82 cap.		Strategy & Technology 1286-01 Yoffie (64)	Strategy & Technology 1286-02 Yoffie (64)	
Ald 210 82 cap.		Founders' Journey 1676-01 Ghosh		
Ald 211 82 cap.	Entre. & Global Capitalism 1130-01 Jones	Entre. & Global Capitalism 1130-02 Jones		
Hawes 202 68 cap.			21st Century Energy 1164-00 Reinhardt, Crawford, Lassite	FC: Transforming Hlth Care Delivery 6219-00 Huckman [40]
Hawes 203 68 cap.	Mastering Strategy Execution 1312-00 Simons	Negotiation [60] 2240-03 Wasynczuk	Mastering Strategy Execution 1312-02 Simons	The Moral Leader TH 1562-00 Badaracco

Late afternoon seminars/labs

FC: Design Thinking & Innov. 6348 Datar M 3:30 - 6 PM		Contemp. Dev Countries at FAS 1266 Khanna M,W 3:30-5
FC: Product Mgt. 101 APPLY 6701 Austin M 3:30- 5:30 PM	FC: Field X 6333 Cohen Tu 3:30-6	FC: HBS Neighborhood BP 6134 Mugford/Schlesinger W 3:30-5
Yr 3 Joint HKS/HBS Sem 5230 Leonard M 4:15-7:15 PM	ALD/Ldg. 01+02 TU 3:30-5:30 2090-01,02 Snook	
Time block: CDC		

January Term Offerings (3 credits) - see course descriptions for on-campus session timing

Immersive Field Courses

IFC: Israel; Start-Ups & VC 6048 Gompers [45]	IFC: Japan; Innovation 6062 Takeuchi/Bernstein [44]	IFC: Africa; Building Cities 6087 Macomber [40]
IFC: Los Angeles; Hollywood 6021 McGee [40]	IFC: UK; Behavioral Insights 6022 Luca [30]	IFC: NYC; Investg., PE & RE 6084 Segel [45]

Extended FC fall credit with January Tra

EFC: US; Behavioral Insights 6227 Bazerman [30]
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