

MBA Elective Curriculum FALL '21 (9/4/21); *subject to change*

X SCHEDULE				
Room/ See Canvas	X 8:30 - 9:50AM	X 10:30 - 11:50AM	X 12:30 - 1:50PM	X 2:30 - 3:50 PM or X 2:30 - 4:30 PM 5 rooms for 120 minutes
Ald 207	Bldg. & Sust. Success. Ent. 1504-01 van Bever	Managing Service Ops. 2120-01 Buell	Managing Service Ops. 2120-02 Buell	Founders' Journey 1676-00 Ghosh
Ald 208	Inv. Mgt. & Capital Markets 1446-00 Viceira	Corporate Fin. Operations 1416-00 Foley		Law, Mgt. & Entrepreneurship 1540-00 Batter
Hawes 101	Q1 1445 Starting Inv Firm Lietz,White	Negotiation 2240-01 Mohan		
Hawes 102		Launching Tech Ventures 1757-01 Bussgang	Launching Tech Ventures 1757-02 Satchu	Q1 1125 Capitalism&the State Spar TU [25] Q2 GrChallengEntrp 1265 Khanna TU [25] 120m
Hawes 201	Authentic Leader Dev't [66] 2090-01 Snook TU plus PM	Authentic Leader Dev't [66] 2090-02 Snook TU plus PM	Public Entrepreneurship 1623-00 Weiss	Contemporary Dev'g Countries FAS campus 1266 Khanna at FAS M, W 3:00 - 4:15 PM
Ald 209	Transform. Educ. / Soc. Ent. 1602-00 Kim	Q1: Negotiation Intensive	2241 Zlatev	FC: Startup Operations 6673 -00 Austin [45] TU 120 minutes
Ald 210	Corporate Strategy 1230-01 Collis	Corporate Strategy 1230-02 Collis	Demystifying Family Business 2158-00 Wing	Purpose & Profit 1431-00 Kramer
Ald 211	Global and Emerging Mrkts. 1151-01 Fabbe	Global and Emerging Mrkts. 1151-02 Fabbe	FC: Entrepreneurial Marketing 6932-00 Wallace	US Healthcare Strategy 2157-00 Dafny TU plus W 9/1 and 9/8 120 min
Hawes 202		Negotiation 2240-04 Exley	Crafting Your Life 2077-01 Perlow TU plus PM	Crafting Your Life 2077-02 Perlow TU plus PM
Hawes 203	How to Price Anything 1959-01 Bertini	How to Price Anything 1959-02 Bertini	FC: Product Mgt. 101 6701-00 Perri	FC: HBS Impact Investing Fund TU; 2:30- 4:15 PM 6604 Jones, McComb, McGee,Riedl, Trelstad

Y SCHEDULE				
Room/ Capacity	Y 8:30 - 9:50AM	Y 10:30 - 11:50AM	Y 12:30 - 1:50PM	Y 2:30 - 3:50 PM or Y 2:30 - 4:30 PM 5 rooms for 120 minutes
Ald 207	Fin. Mgt. Smaller Firms 1452-01 Ruback, Yudkoff	Fin. Mgt. Smaller Firms 1452-02 Ruback, Yudkoff	Entrepreneurial Sales [60] 1932-01 Shipley, Roberge	Entrepreneurial Sales [60] 1932-02 Shipley, Roberge
Ald 208	Real Property 1684-01 Vallee	Real Property 1684-02 Vallee	Creating Brand Value 1916-00 Avery	
Hawes 101	Bldg. & Sust. Success. Ent. 1504-02 Huber	Q1 1585 SocEnt Innov Trelstad Q2 1685 EntrpISolWP Sahlman	Bldg. & Sust. Success. Ent. 1504-03 Huber	Contemporary Dev'g Countries FAS campus 1266 Khanna M, W 3:00 - 4:15 PM
Hawes 102	Entre. & Global Capitalism 1130-01 Jones	Entre. & Global Capitalism 1130-02 Jones	Entrepreneurial Finance 1624-00 Matheson	Q1:1455 FinCptism Coval, Ruback TH [50] Q2 1625 Entr'l Finance 1.5 Bernstein, S.
Hawes 201	Q1 1955 Innov&Renovatn Dolan	Vent. Cap. & Private Equity 1428-01 Tango	Vent. Cap. & Private Equity 1428-02 Tango	FC: Lab to Market TH 120 minutes 6107 Lakhani, Barrett Joint BIO
Ald 209	Retailing 1952-00 Alvarez	Q1:DrvrPrftGrowth 2165 Pisano	From Data to Decisions 2231-00 Luca	
Ald 210	Q1 2115-01 DSM1 1.5 Bojinov Q2 2125-00 DSM2 1.5 Parzen	Private Equity Finance 1440-01 Ivashina & Berk	Private Equity Finance 1440-02 Ivashina & Berk	Q1 2115-02 DSM1 1.5 Parzen
Ald 211	Bus. BOP 1908-00 Chu	Strategy & Technology 1286-01 Yoffie [65]	Strategy & Technology 1286-02 Nagle [65]	The Moral Leader TH plus W 9/15 and 11/10 1562-00 Badaracco 120 minutes
Hawes 202	*Q1 1285 CrtgSustCompA Van den Steen	Leadership Exec & Action Planning 2031-01 Raffaelli	Leadership Exec & Action Planning 2031-02 Raffaelli	
Hawes 203	Global Energy in Transition 1142-00 Weiss [45]	Negotiation 2240-02 Wasynczuk	Negotiation 2240-03 Goldenberg	

ADDITIONAL OFFERINGS AND NON X/Y SCHEDULING				
DAY	CLASS	TIMING	ROOM	IFC TIME CONFLICT NOTE
Mon	Yr 3 Joint HKS/HBS Seminar 5230 Leonard	Monday 4:30-7:30 PM	Haw 202	Athens, Casablanca, Italy, UK, Santiago, Seoul, Silicon Valley
Tues	ALD/LDG 01+02 2090-01,02 Snook	Tuesday 4:30-6:30 PM	SBR	
Tues	FC: Field X 6333-00 Cohen	Tuesday 4:30-6:30 PM	Haw 101	
Tues	Crafting Your Life LAB/ Plenary 2077-01,02 all combined Perlow	Tuesday 4:30-6:30 PM	Ald 207	
Wed	Risks Oppts Invest Climate Change 1324-00 Serafeim (ROICC)	Wednesday 4:30-6:30 PM	Haw 203	Israel, Japan, Hollywood
W+2F	Q2 6625EF StartupLab Bernstein, Matheson	Wed 4:30-6:30 PM plus 2 F	Ald 207	Israel, Japan, Hollywood

Courses shown in bold filled as of EC Preregistration processing

KEY	Joint Program Only offering
	Noteworthy time block for students
	Weekly Seminar
	Meetings are held on FAS Campus

(*subject to change*)

NOTES FC - FIELD Course

Notable times:

Times shown in bold denote lesson durations that may overlap with some courses in later slots

* 8 AM start time

Q1 -Early Short Course, 1.5 cr. 9/1 - 10/13 (X) or 9/2 - 10/21 (Y)

Q2 - Late Short Course, 1.5 cr. 10/18 - 11/30 (X) or 10/22 - 12/3 (Y)

Intensive - course meets 2X daily on 14 days of Q, so across two time slots

Rooms - See Canvas or Course Schedule Viewer for details; some sessions may take place in another location

IFC Fall sessions			
DAY	CLASS	TIMING	ROOM
Mon	IFC: Athens Design Thinking 6031-00 White	Monday 5:15-7:15 PM plus full day November 3	Haw 101
Mon	IFC: Casablanca Design Thinking 6034-00 Fuller	Monday 5:15-7:15 PM plus full day November 3	Ald 211