



H A R V A R D | B U S I N E S S | S C H O O L

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Benjamin N. Roth
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EDUCATION

2017 Ph.D., Economics, MIT, Cambridge, MA
2012 B.A., Economics and Mathematics, Washington University in St. Louis, St. Louis, MO

HARVARD UNIVERSITY

Appointments

2017 - Assistant Professor of Entrepreneurial Management
 Harvard Business School

Current Teaching Assignment

2017 - The Entrepreneurial Manager, HBS MBA Required Curriculum

OTHER PROFESSIONAL AFFILIATIONS

Evidence for Poverty Action – Affiliate
Center for International Development – Affiliate

PUBLICATIONS

Journal Articles and Edited Volumes

“Debt Traps? Market Vendors and Moneylender Debt in India and the Philippines” (with Dean Karlan and Sendhil Mullainathan) – *American Economic Review: Insights*, 2019
“Market Design Under Weak Institutions” – *More Equal by Design: Economic Design Responses to Inequality* (eds. Scott Duke Kominers and Alex Teytelboym), Forthcoming

“Making it Safe to Use Centralized Marketplaces: Dominant Individual Rationality and Applications to Market Design” (with Ran Shorrer) – *Management Science*, Forthcoming

Working Papers

“Contractual Restrictions and Debt Traps.” (with Ernest Liu) – *Second round R&R at Review of Financial Studies*

“Targeting High Ability Entrepreneurs using Community Information: Mechanism Design in the Field” (with Reshma Hussam and Natalia Rigol) – 2020, *Submitted*

“Free Riding in Loan Approvals: Evidence From SME Lending in Peru” (with Irani Arraiz, Miriam Bruhn, Claudia Ruiz-Ortega and Rodolfo Stucchi) – 2020, *Submitted*

“A Theory of Financing Social Entrepreneurship” – 2019, *Submitted*

Work in Progress

“Are There Too Many Fruit Vendors in Delhi?” (with Matt Lowe)

“Loan Officer Compensation and the Impact of Microfinance” (with Natalia Rigol)

“More Capital Less Innovation? The Impact of Large Capital Inflows to the Venture Industry” (with Shai Bernstein, Tim McQuade, and Ramana Nanda)

Cases and Teaching Materials

Lassiter, Joe, Natalia Rigol, and Benjamin N. Roth “Husk Power: Scaling the Venture.”

Nicholas, Tom, Ramana Nanda, and Benjamin N. Roth “Mayoshi Son and the Vision Fund.”

Nanda, Ramana, Benjamin N. Roth, and Olivia Hull “Prime Coalition: Catalytic Capital for Climate Innovation.”

OTHER PROFESSIONAL SERVICE AND EXPERIENCE

Academic Presentations

2017 and Before: IGC Growth Week, NBER Market Design, NEUDC, World Congress of the Econometric Society, MATCH-UP, WUSTL Finance, Yale Economics, Stanford GSB, Michigan Economics

2018: NYU, Northwestern, MIT Sloan, NBER Productivity Development and Entrepreneurship, Beijing BEAT, Entrepreneurship and Private Enterprise Development Workshop

2019: Entrepreneurship and Private Enterprise Development Workshop, Northwestern University

Refereeing

American Economic Review, AEJ: Applied, Economic Development and Cultural Change, Econometrica, Economic Theory, Journal of Behavioral and Experimental Economics, Journal of Development Economics, Journal of Economic Theory, Transactions of Economics and Computation, Journal of the European Economics Association, Review of Economics and Statistics, Quarterly Journal of Economics, Journal of Finance, American Economic Review: Insights,

Grant Committees

Private Enterprise Development in Low Income Countries (DFID Initiative), USAID Development Impact Ventures