

VINCENT PONS

Harvard Business School
Morgan Hall 289
Soldiers Field
Boston, MA 02163

+1.617.899.7593
vpons@hbs.edu

ACADEMIC APPOINTMENTS	Harvard Business School, BGIE unit (Business, Government, and the International Economy) Assistant Professor	July 2015-
	University of Chicago Booth School of Business Visiting Scholar	Fall 2019
	Stanford Graduate School of Business Visiting Scholar	Spring 2020
EDUCATION	Massachusetts Institute of Technology PhD, Economics	June 2014
	Ecole Normale Supérieure (Paris) Master, Economics, joint with PSE and ENSAE	June 2006
	Master's degree, Political philosophy, joint with Paris 1 University (Panthéon-Sorbonne)	June 2005
	Sciences Po Master, Economics of International Relations	June 2006
AFFILIATIONS	NBER - National Bureau of Economic Research Faculty Research Fellow (Political Economy, Development)	May 2018-
	The Abdul Latif Jameel Poverty Action Lab (J-PAL) Faculty Affiliate	September 2016-
	EGAP (Evidence in Governance and Politics) Member	January 2018-
	Center for European Studies, Harvard University Local Affiliate	April 2017-
PUBLICATIONS	“Expressive Voting and its Cost: Evidence from Runoffs with Two or Three Candidates” (with Clémence Tricaud), <i>Econometrica</i> 86(5), pp. 1621-1649, September 2018	
	“Will a Five-Minute Discussion Change Your Mind? A Countrywide Experiment on Voter Choice in France” , <i>American Economic Review</i> 108(6), pp. 1322-1363, June 2018	
	“Increasing the Electoral Participation of Immigrants. Experimental Evidence from France” (with Guillaume Liegey), <i>The Economic Journal</i> 129(617), pp. 481-508, January 2019	

“Voter Registration Costs and Disenfranchisement: Experimental Evidence from France” (with Céline Braconnier and Jean-Yves Dormagen), *American Political Science Review* 111(3), pp. 584-604, August 2017

2019 Susan and Paul M. Sniderman Best Experimental Paper in Europe Award

“Happiness on Tap: Piped Water Adoption in Urban Morocco” (with Florencia Devoto, Pascaline Dupas, Esther Duflo and William Pariente), *American Economic Journal: Economic Policy* 4(4), pp. 68-99, November 2012

**WORKING
PAPERS**

“Do Interactions with Candidates Increase Voter Support and Participation? Experimental Evidence from Italy” (with Enrico Cantoni), Revise and resubmit requested, *Economics & Politics*

“The Perils of Voter Mobilization” (with Benjamin Marx and Tavneet Suri), NBER Working Paper 23946, Under review

“Diversity and Team Performance in a Kenyan Organization” (with Benjamin Marx and Tavneet Suri), Under review

“Strict ID Laws Don't Stop Voters: Evidence from a U.S. Nationwide Panel, 2008–2016” (with Enrico Cantoni), NBER Working Paper 25552, Under review

“Does Context Trump Individual Drivers of Voting Behavior? Evidence from U.S. Movers” (with Enrico Cantoni)

“Rankings Matter Even When they Shouldn't: Bandwagon Effects in Two-round Elections” (with Clémence Tricaud)

“Can Biometric Tracking Improve Healthcare Provision and Data Quality? Experimental Evidence from Tuberculosis Control in India” (with Thomas Bossuroy and Clara Delavallade)

**ONGOING
PROJECTS**

“The Impact of Campaign Financing Rules on Candidates' Selection and Electoral Outcomes: Evidence from France” (with Nikolaj Broberg and Clémence Tricaud)

“Effects of Winner Identity on Policy Choices and Economic and Social Outcomes” (with Benjamin Marx)

“Vote choice formation and the minimal effects of TV debates: Evidence from 61 elections in 9 OECD countries” (with Caroline Le Pennec)

“Enhanced Access to Local Services through Doorstep Discussions” (with Christophe Misner and Clémence Tricaud)

“Fighting Tuberculosis through Community-Level Service Delivery and Performance-Based Incentives: Evidence from a Randomized Experiment in Northern India” (with Thomas Bossuroy and Clara Delavallade)

“Evaluation of the Liberian Performance Management System policy and Complementary Incentives and Training's Impact on Civil Servants”

Performance and Motivation” (with Erika Deserranno, Jennifer Ljungqvist, and Daniel Rogger)

“Can a Website Bring Unemployment Down? Effects of an Online Platform on Job Search Efficiency” (with Aicha Ben Dhia, Bruno Crépon, Esther Mbih, and Louise Paul-Delvaux)

**COURSE
MATERIALS**

“Liberté, égalité, fragilité: The Rise of Populism in France.” Harvard Business School Case 717-052, April 2017.

“Liberté, égalité, fragilité: The Rise of Populism in France (B).” Harvard Business School Supplement 719-075, April 2019.

“Liberté, égalité, fragilité: The Rise of Populism in France.” Harvard Business School Teaching Note 719-049, March 2019.

“Climate change: Paris, and the road ahead.” (with Amram Migdal and Mike Lynch), Harvard Business School Case 718-038, March 2018.

“Climate Change: Paris, and the Road Ahead.” Harvard Business School Teaching Note 719-050, March 2019.

“Goodbye IMF Conditions, Hello Chinese Capital: Zambia’s Copper Industry and Africa’s Break with Its Colonial Past.” (with Rafael Di Tella, Sarah Mehta, and David Lane), Harvard Business School Case 717-034, April 2017.

“Goodbye IMF Conditions, Hello Chinese Capital: Zambia’s Copper Industry and Africa’s Break with Its Colonial Past.” (with Rafael Di Tella, Sarah Mehta, and David Lane), Harvard Business School Teaching Note 717-055, June 2017.

“Populism in Bolivia.” (with Rafael Di Tella and Annelena Lobb), Harvard Business School Case 719-056, March 2019.

“Populism in Bolivia.” (with Rafael Di Tella and Annelena Lobb), Harvard Business School Teaching Note 719-057, March 2019.

“Democracy: Exit, Voice and Representation.” Harvard Business School Technical Note 719-037, November 2018.

“Populism.” Harvard Business School Technical Note 719-037, November 2018.

“Multilateralism.” Harvard Business School Technical Note 719-037, November 2018.

**OTHER
PUBLICATIONS**

“Expressive Voting and Its Costs” (with Clémence Tricaud and Vestal McIntyre), IPP Policy Brief 40, May 2019

“Door-to-door: How to reconquer democracy on the field” (Porte à porte: Reconquérir la démocratie sur le terrain) (with Guillaume Liegey and Arthur Muller)
Book prefaced by Alan Gerber: April 2013, Paris: Calmann-Lévy, 360 p. In French.

“Knowledge about Tuberculosis and Infection Prevention Behavior: a Nine City Longitudinal Study from India” (with Sophie Huddart, Thomas Bossuroy, Siddhartha Baral, Madhukar Pai, and Clara Delavallade), *PLoS ONE*, 13(10)

“Has Social Science Taken Over Electoral Campaigns and Should We Regret It?”, *French Politics, Culture and Society* 34(1), pp. 34–47, Spring 2016

“Comment mobiliser les exclus du jeu politique?”, *Regards croisés sur l'économie* 18, pp. 213–226, 2016

“L'abstention n'est pas une fatalité” (with Guillaume Liegey and Arthur Muller), *Esprit*, pp. 77-88, March-April 2011

“Les rouages de la démocratie en panne : quel rôle pour les partis politiques ?” (with Guillaume Liegey and Arthur Muller) in **Pour changer de civilisation**, Martine Aubry avec 50 chercheurs et citoyens, éd. Odile Jacob, Paris, February 2011

“How Should the Graduate Economics Core be Changed?” (with Jose Miguel Abito, Katarina Borovickova, Hays Golden, Jacob Goldin, Matthew A. Masten, Miguel Morin, Alexandre Poirier, Israel Romem, Tyler Williams, and Chamna Yoon), *The Journal of Economic Education* 42(4), pp. 414-417, 2011

**PROFESSIONAL
ACTIVITIES**

Referee for

American Economic Review, Quarterly Journal of Economics, Econometrica, Journal of Political Economy, Review of Economic Studies, American Economic Review: Insights, Science, American Political Science Review, American Journal of Political Science, Journal of Politics, American Economic Journal: Applied Economics, Review of Economics and Statistics, Journal of the European Economic Association, Journal of Public Economics, British Journal of Political Science, Journal of Comparative Economics, Electoral Studies, Organizational Behavior and Human Decision Processes, Political Behavior, Journal of Conflict Resolution, Oxford Research Encyclopedia of Politics, Polish Political Science Yearbook

Editorial board member, *Journal of Political Institutions and Political Economy* August 2019-

Co-chair of APSA-French Politics Group August 2017-

PRESENTATIONS

Hebrew University of Jerusalem, Tel Aviv University, University of British Columbia, Stanford GSB, Princeton University 2020

NBER Political Economy Summer Institute, Galatina Summer Meetings, New York University, Political Institutions and Political Economy Conference, University of Houston, Université libre de Bruxelles, Harvard Political Economy Seminar, Barcelona-Gothenburg-Bergen Workshop on Experimental Political Science, IEB Workshop on Political Economy, Workshop in honor of Michel Balinski 2019

	Columbia Political Economy Conference, Toulouse School of Economics, NBER Political Economy spring meeting, Stanford, Barcelona GSE Summer Forum, University of Bologna, Paris School of Economics, USC Marshall School of Business, UC San Diego School of Global Policy and Strategy, Kellogg MEDS, Université Laval, American Political Association Annual Meeting	2018
	Bocconi, University of Maryland, RIDGE/LACEA-PEG Workshop on Political Economy, Brussels Political Economy Conference, Polytechnique, Warwick Political Economy of Development Conference, Toronto Political Behaviour Workshop, Sciences Po Quanti	2017
	Harvard Political Economy Seminar, World Bank, American Political Association Annual Meeting, Fourth Annual Formal Theory and Comparative Politics Conference (Harvard), NEUDC, WGAP meeting (DC), North American Winter Meeting of the Econometric Society	2016
	University of Chicago (Harris), CREST, Polytechnique, NOVA School of Business and Economics (Novafrica), EGAP Berlin meeting, University Pompeu Fabra (IPEG), Sciences Po Quanti	2015
	Harvard Business School (BGIE group), Stanford GSB (Political Economy group), UCSD Econ, Kellogg MEDS, Kellogg Management & Strategy, Bocconi, Stockholm IIES, INSEAD, Massachusetts Institute of Technology, Toulouse School of Economics, CREST, Sciences Po Econ, American Political Science Association Annual Meeting, London School of Economics, Warwick University, CREST, Université Catholique de Louvain, Yale University	2014
	Sciences Po Political Science, NEUDC Conference, American Political Science Association Annual Meeting, Yale University CSAP Summer Conference, New York University CESS Annual Experimental Political Science Conference, Annual Conference of the European Political Science Association, Western Political Science Association Meeting	2013
	American Political Association Annual Meeting (conference call), Analyst Institute	2012
	Paris School of Economics	2011
TEACHING EXPERIENCE	Business, Government, and the International Economy, Required MBA Curriculum, Harvard Business School	2016-19
	Political Economy and Economic Development (MIT 14.75), Teaching Assistant to Benjamin Olken	2012, 13
	Capitalism and its Critics (MIT 14.72), Teaching Assistant to Michael Piore	2010, 11, 12
	International Trade (MIT 14.54), Teaching Assistant to Oded Galor	2011
	Principles of Microeconomics (MIT 14.01), Teaching Assistant to Jeffrey Harris	2010

	Teaching Assistant at JPAL’s Executive Courses in France and India	2008, 09
	French lecturer and Teaching Assistant at the University of Chicago	2006, 07
OTHER RELEVANT POSITIONS	Co-founder, LiegeyMullerPons, France	2013-17
	Data science on local public opinion to improve business and political strategy	
	Post-doc, CREST	2014-15
	National coordinator of François Hollande’s field campaign for president of France	2012
	Research Assistant for Abhijit Banerjee and Rohini Pande, India	2009
	Research Assistant for Esther Duflo, France	2009
	Research Assistant for Esther Duflo, Morocco	2007-08
FELLOWSHIPS AND GRANTS	Grants received for project “Does Context Trump Individual Drivers of Voting Behavior? Evidence from U.S. Movers” The Eric M. Mindich Research Fund for the Foundations of Human Behavior (40K)	2018
	Grants received for project “Can a Website Bring Unemployment Down? Effects of an Online Platform on Job Search Efficiency” Grant from the French government (105K)	2017
	Grants received for project “Facilitating Civil Service Reform in Liberia”	
	World Bank i2i grant (50K)	2017
	IGC small grant (24K)	2017
	World Bank i2i grant (50K)	2016
	World Bank PSMP (100K)	2016
	EDI travel grant from CEGA (8K)	2016
	Grants received for project “Do Interactions with Candidates Increase Voter Support and Participation? Experimental Evidence from Italy” George and Obie Shultz Fund (6K)	2014
	Grants received for project “Door-to-door Information Provision on Local Services – A Field Experiment in France” Chaire Hospinnomics (PSE – APHP) (10K)	2014
	ACSE (30K)	2014
	Grants received for project “The Perils of Voter Mobilization” MIT Sloan School of Management Grant (100K)	2013
	JPAL Governance Initiative (89K)	2013
	Grants received for project “Fighting Tuberculosis Through Community-Level Service Delivery and Performance-Based Incentives: Evidence from a Randomized Experiment in Northern India”	
	AusAID Grant (646K)	2013
	USAID Grant (275K)	2012
	Gates Foundation Grant (190K)	2011
	3ie Grant (314K)	2010

Grants received for project “Voter Registration Costs and Disenfranchisement: Experimental Evidence from France”	
Tobin Project Grant (4K)	2012
MIT France Grant (8K)	2011
Russell Sage Foundation, Small Grants Program in Behavioral Economics (8K)	2011
Grants received for project “Increasing the Electoral Participation of Immigrants. Experimental Evidence from France”	
MIT France Grant (5K)	2010
George and Obie Shultz Fund (2K)	2009
J-PAL Fellowship	2012-13
MIT Presidential Fellowship	2008-09
Ecole Normale Supérieure Fellowship	2003-06