

Christopher W. Poliquin

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Education

Expected May 2018 Harvard Business School
Candidate for Doctor of Business Administration

2005 – 2009 University of Pennsylvania
B.A. Philosophy, Politics, and Economics

Job Market Paper

The Effect of the Internet on Wages

Who benefits from technology adoption in the workplace? I combine worker-level data with data on broadband adoption by Brazilian firms and find that wages increase following adoption. Consistent with skill-biased technological change, wages increase the most for workers engaged in non-routine cognitive tasks. Additionally, I find that within-firm inequality increases post-adoption. The paper provides the first direct evidence connecting use of advanced information technology to a widening pay gap within firms.

Publications

- Handgun Waiting Periods Reduce Gun Deaths (with Michael Luca and Deepak Malhotra)
Proceedings of the National Academy of Sciences (PNAS). 114, no. 46: 12162–12165.
- What Makes the Bonding Stick? A Natural Experiment Testing the Legal Bonding Hypothesis (with Amir Licht, Jordan Siegel, and Xi Li)
Forthcoming at Journal of Financial Economics
- Citizens' Perceptions and the Disconnect Between Economics and Regulatory Policy (with Jonathan Baron and William T. McEnroe)
In Regulatory Breakdown: The Crisis of Confidence in U.S. Regulation. Ed. Cary Coglianese. Philadelphia, PA: University of Pennsylvania Press, 2012.

Work in Progress

- The Impact of Mass Shootings on Gun Policy (with Michael Luca and Deepak Malhotra)
Revise and Resubmit at Journal of Public Economics
- How and When Does Hierarchy Emerge in Firms? (with Megan Lawrence)
Under Review
- Occupational Licensing and Service Quality
Data Analysis

Teaching

Spring 2015 Harvard John F. Kennedy School of Government
Teaching Fellow, Economic Analysis of Public Policy

Summer 2016, 2017 Harvard Business School
Case study sessions, Program for Research in Markets & Organizations

Conferences and Consortia

- 2017 American Society of Criminology Annual Meeting
The Impact of Mass Shootings on Gun Policy
- 2017 Conference on Empirical Legal Studies
Cornell Law School
The Impact of Mass Shootings on Gun Policy
- 2017 TIM Doctoral Consortium
Academy of Management Annual Meeting
- 2017 Consortium for Cooperation and Competition
Wharton, University of Pennsylvania
The Effect of the Internet on Wages
- 2017 Economics Experiments in the Tech Industry
Stanford Institute for Economic Policy Research
The Effect of the Internet on Wages (poster session)
- 2016 International Association for Conflict Management Annual Meeting
The Impact of Mass Shootings on Gun Policy
- 2014 EDEN Doctoral Seminar on Advanced Strategic Management
IESE Business School, Barcelona
- 2014 Strategic Research Initiative PhD Bootcamp
IESE Business School, New York

Work Experience

- 2010 – 2012 Harvard Business School, Boston, MA
Research Associate for Jordan Siegel
- 2009 – 2010 Guaruma: Jóvenes Hondureños por el Desarrollo Educativo, Honduras
Assistant Director
- 2009 University of Pennsylvania, Philadelphia, PA
Research Assistant for Jonathan Baron

References

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