PROJECT LEADER – Value Management in Health Care (VMHC)

Position Available
HBS seeks a Project Leader to work with Professors Robert Kaplan and Michael Porter on their Value Management in Health Care (VMHC) team. The VMHC team leads costing and reimbursement projects in health care facilities that are implementing Value Based Health Care, as described in Professor Porter’s 2006 book, Redefining Health Care (http://www.hbs.edu/rhc/index.html), and Kaplan-Porter’s September 2011 HBR article, “How to Solve the Cost Crisis in Health Care.”

The Project Leader will help introduce Time-Driven Activity-Based Costing (TDABC) and associated cost improvement and reimbursement initiatives at partner organizations, which today include Brigham & Women’s Hospital, Boston Children’s Hospital, MD Anderson Cancer Center, Mayo Clinic, Cleveland Clinic and Schön Klinik in Germany. This work uses innovative cost and outcome measurements to transform the economics of delivering health care through focused process improvements, cost reductions, and new payment methods that align the incentives of providers to deliver higher value care. The Project Leader will also conduct research, contribute to publications, develop teaching case studies, and support HBS health care executive programs.

Potential Outcomes: The position will provide the successful candidate with the opportunity to become an expert and thought leader in the health care delivery field. It involves exposure to and the development of deep relationships with senior leaders in health care delivery organizations. The experience involves invaluable training for a management position in health care delivery, including hospital and health system leadership and consulting.

Qualifications: An MBA, MD, MPH, or related graduate degree along with proven strong project leadership/management skills and experience in health care delivery are required. The successful candidate will be a self-starter and able to operate independently, have strong relationship management skills; demonstrated ability to lead teams driven to success; ability to work with senior leadership; strong conceptual ability; the ability to actively listen and quickly process new concepts and ideas; excellent writing skills; the ability to work productively under time pressure; willingness to travel (the travel expected is moderate); interest in and ability to apply innovative cost measurement and management practices. Experience in a top-tier management or health care consulting firm, and in the practice of medicine is desirable, but not required. Computer skills including fluency with PowerPoint and making presentations, and comfort working in an academic environment are also important. Fluency in written and spoken English is required.

Additional Information: This is a full-time appointment. HBS prefers a candidate who is willing to make a two-year commitment given the time required to build successful relationships with partner organizations, make an impact, and conduct research as part of the Porter-Kaplan Value Based Health Care initiative.

Contact: If you are interested in the position, please send your CV, cover letter, transcripts, and a writing sample that you have authored on your own to Laura Kelley (lkelley@hbs.edu). Please do not submit materials directly to Professors Kaplan and Porter.

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