HBS Executive Education ~ 160 programs in FY11

Comprehensive Leadership Programs
- Advanced Management Program (8 weeks continuous)
- General Management Program (7 weeks modular)
- Program for Leadership Development (4 weeks modular)
- Owner President Management (9 weeks over 3 years)

Focused Programs
- 77+ (87 iterations)
  - Focused Open Enrollment Programs
    (generally 1 week in length; small percentage are 3 days)

Custom Programs
- 60+ (68 iterations)
  - Programs Designed for Individual Companies
    (generally 1 week in length; average number of participants ~ 50)

Harvard Business School
Tata Hall
William Rawn Associates
TATA HALL: SITE
TATA HALL: SITE

[Image of a site map with a blue dashed line outlining the Tata Hall area]
TATA HALL: PROGRAM

• 180 Beds

• 2 Tiered Classrooms

• 2 Major Gathering Spaces
  • Main Lounge
  • Atrium

• Executive Education Offices

• Tunnel Connection
TATA HALL: SITE

Tata Hall
William Rawn Associates
TATA HALL: AERIAL

Offering Exciting Possibilities for This Prominent Site

Harvard Business School  Tata Hall  William Rawn Associates
1. Welcoming to the City
2. Open Spaces Facing City
3. In Scale with HBS Campus Context
4. Highly Transparent
   - Visible Activity
   - Views to and From HBS Campus
BUILDING SHAPE: Welcoming to the City

Harvard Business School

Tata Hall

William Rawn Associates
OPEN SPACE FACING THE CITY

Offering Exciting Possibilities for This Prominent Site
CREATING THRESHOLD BETWEEN CITY & CAMPUS

Harvard Business School

Tata Hall

William Rawn Associates
TATA HALL CREATES 3 OPEN SPACES
EXECUTIVE EDUCATION QUAD

• Scaled to HBS Open Spaces
• Extend Pattern of Campus Open Spaces
CREATING APPROPRIATE SETBACK FROM SOLDIERS FIELD ROAD
CAMPUS SPINE (HARVARD WAY) LOCKS BUILDING INTO SITE
TRANSPARENCY

• FROM CITY TO CAMPUS
• FROM CAMPUS TO CITY
TATA HALL: AERIAL

Offering Exciting Possibilities for This Prominent Site

Harvard Business School
Tata Hall
William Rawn Associates
Tata Hall

<table>
<thead>
<tr>
<th>2010</th>
<th>2011</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>N</td>
<td>D</td>
<td>J</td>
</tr>
<tr>
<td>N</td>
<td>D</td>
<td>J</td>
</tr>
<tr>
<td>Conceptual Design</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Schematic Design</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Design Development</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Construction Documents</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Prepare PNF/IMPNF</td>
<td></td>
<td></td>
</tr>
<tr>
<td>PNF Comment Period &amp; Scoping</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Prepare DPIR / IMP Amendment</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Comment Period BRA Decision</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Boston Zoning Commission</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Foundation Permit</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Foundation Construction</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Building Construction</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*= Donor Presentation

18 Months Oct. 2013