

MBA Elective Curriculum
9/7/16 subject to change
FALL '16

Q1:Early Short Course,1.5 cr. Begins 8/31 (X) or 9/1 (Y)	X-Schedule	Seminar
Q2:Late Short Course,1.5 cr. Begins 10/17 (X) or 10/14 (Y)	Y-Schedule	Field Course (FC)
	January Option	HKS Joint Degree Only
		Noteworthy time block

Room/ Capacity	X 8:30 - 9:50	X 10:05 - 11:25	X 11:40 - 1:00	X 1:15 - 3:15
Ald 12 101 cap.		Global and Emerging Mrkts. 1151-01 Reinert	Global and Emerging Mrkts. 1151-02 Reinert	Law, Mgt. & Entrepreneurship 1540-00 Goldberg
Ald 207 101 cap.	Corporate Strategy 1230-01 Sadun/Sharer	Strat. Mktg. in Creative Inds. 1914-01 Elberse	Strat. Mktg. in Creative Inds. 1914-02 Elberse	Q1:CreatSharedValue 1415 Cole, Kramer
Ald 208 101 cap.	Corporate Fin. Operations 1416-01 Foley	Corporate Fin. Operations 1416-02 Foley	Q1: ESM 1695-01 Cespedes Q2: ROGME 1195 Weinzierl	Q1: ESM 1695-02 Roberge Q2: Pub. Entr. 1595 Weiss
Hawes 101 92 cap.	Bldg. & Sust. Success. Ent. 1504-01 van Bever	Authentic Leader Dev't [78] 2090-01 Snook TU plus PM	Authentic Leader Dev't [78] 2090-02 Snook TU plus PM	
Hawes 102 92 cap.	Managing Human Capital 2060-01 McKinnon	Managing Human Capital 2060-02 McKinnon	Bldg. & Sust. Success. Ent. 1504-02 van Bever	
Hawes 201 92 cap.		Managing Service Ops. 2120-01 Buell	Managing Service Ops. 2120-02 Buell	
Ald 209 82 cap.		Investment Management 1446-01 Viceira	Investment Management 1446-02 Sunderam	Founders' Dilemmas 1676-00 Ghosh
Ald 210 82 cap.		Business Analysis & Valuation 1306-00 Gow	Corporate Strategy 1230-02 Sadun/Sharer	Q1: TransHCD 2195 Huckman, Chandra Q1Q2:FC TransHCD 6219 Huckman, Chandra
Ald 211 82 cap.			Negotiation Intensive in Q2 2241 Bazerman [60]	
Hawes 202 68 cap.		Negotiation [60] 2240-01 Mohan	Q1Q2:FC ESM 6932-01 Cespedes	Q1: Disruptive Strategy 1535 Kaufman Q1Q2:FC ESM 6932-02 Roberge
Hawes 203 68 cap.		Negotiation [60] 2240-02 Schwartzstein	Negotiation [60] 2240-03 Schwartzstein	Negotiation [60] 2240-04 Mohan
Capacity	Y 8:30 - 9:50	Y 10:05 - 11:25	Y 11:40 - 1:00	Y 1:15 - 3:15
Ald 12 101 cap.	Real Property 1684-01 Segel	Real Property 1684-02 Wu	Power & Influence 2056-00 Battilana	Board of Directors 2010-00 Lorsch, Coates
Ald 207 101 cap.		Private Equity Finance 1440-01 Ivashina	Private Equity Finance 1440-02 Ivashina	
Ald 208 101 cap.	Entrepreneurial Finance 1624-01 White	Entrepreneurial Finance 1624-02 Nanda	Entrepreneurial Finance 1624-03 Nanda	
Hawes 101 92 cap.	Bldg. & Sust. Success. Ent. 1504-03 Huber	Digital Marketing Strategy 1990-00 Teixeira	Bldg. & Sust. Success. Ent. 1504-04 Huber	
Hawes 102 92 cap.	Vent. Cap. & Private Equity 1428-00 Lietz		Mg. Int'l Trade and Investment 1166-01 Roscini	Mg. Int'l Trade and Investment 1166-02 Roscini
Hawes 201 92 cap.	Fin. Mgt. Sm. Firms 1452-01 Ruback/Yudkoff	Fin. Mgt. Sm. Firms 1452-02 Ruback/Yudkoff	Fin. Mgt. Sm. Firms 1452-03 Ruback/Yudkoff	Q2: BigDataCrThink 1365 Datar, Finger
Ald 209 82 cap.	Bus. BOP 1908-00 Rangan	Strategy & Technology 1286-01 Yoffie	Strategy & Technology 1286-02 Yoffie	
Ald 210 82 cap.	Q1: IntrTechSales 7175 Shipley	Authentic Leader Dev't [78] 2090-03 DeLong TH plus PM	Innovating in Energy 1164-00 Reinhardt and team	Q1: Ldg. Soc Ent. 1505 Leonard Q1Q2: FC: Ldg. Soc Ent. 6518 Leonard
Hawes 202 68 cap.	Entre. & Global Capitalism 1130-01 Jones	Entre. & Global Capitalism 1130-02 Jones		
Hawes 203 68 cap.		Negotiation [60] 2240-05 Wasynczuk	Negotiation [60] 2240-06 Wheeler	The Moral Leader 1562-00 Badaracco TH

Late afternoon seminars

FC: Design Thinking & Innov. [60] 6348 Datar M 3:30 - 6 PM	Authentic Leader Dev't TU 3:30-5: 2090-01.02 Snook	FC: Commecrg Science [50] 6107 Sato/Pisano W 3:30-6	Authentic Leader Dev't TH 3:30-5:30 2090-03 DeLong
SupplyChainMgt M 3:30- 5PM Sn 2125 for 1.5 cr. or FC SCM 6218 for 3	FIELD X- Extend Your Business 6333 Cohen; Montgomery Tu 3:30-6	Contemp.Dev Countries at FAS 1266 Khanna M,W 3:30-5	
FC: Product Mgt. 101 [45] 6701 Austin M 3:30- 5:30 PM		FC: HBS Neighborhood BP [30] 6134 Mugford/Schlesinger W 3:30-5	
Behavioral Econ Orgs [40] 1820 Bohnet M 4:15 - 7 PM	Also note: January Term Offerings (3 credits) - see course descriptions for on-campus session timing		
Yr 3 Joint HKS/HBS Sem 5230 Leonard M 4:15-7:15 PM	Immersive Field Courses		
Time block: CDC	IFC: Africa; Building Cities 6087 Macomber [40]	IFC: China; Global Supply Chains 6054 Shih [45]	
	IFC: UK; Behavioral Insights 6022 Bazerman [30]	IFC: Japan; Tohoku/Authentic Entrepren. 6062 Takeuchi [45]	
	IFC: Los Angeles; Hollywood 6021 McGee [40]	IFC: London PE & RE 6084 Segel [45]	