

BIO BOOK | 2010-2011

**HARVARD BUSINESS SCHOOL
HEALTHCARE CLUB
STUDENT CLUBS OF HBS, INC.**

Healthcare at HBS	2
EC Club Members	3
RC Club Members	19

HEALTHCARE CLUB

Student Clubs of HBS, Inc.

This book was produced by the student Healthcare Club at Harvard Business School. For general Club inquiries or to participate in the Healthcare Club Conference on January 29, 2011, please contact Club co-Presidents Kimberly Barr or Karen Sein. For recruiting inquiries, please contact Club Vice Presidents of Careers Corey van der Wal or Lorryne Ward:

Kimberly Barr
Co-President
kbarr@mba2011.hbs.edu

Karen Sein
Co-President
ksein@mba2011.hbs.edu

Corey van der Wal
Vice President, Careers
cvanderwal@mba2011.hbs.edu

Lorryne Ward
Vice President, Careers
lward@mba2011.hbs.edu

HEALTHCARE AT HARVARD BUSINESS SCHOOL

FACULTY IN HEALTHCARE

Harvard Business School faculty members interested in healthcare include academics as well as leading industry executives. Collectively, they have made notable contributions to the body of research related to the business of healthcare and have been published in journals such as the *New England Journal of Medicine* and the *Journal of the American Medical Association*, as well as in the *Harvard Business Review* and *The Economist*.

Faculty Fast Facts

- Over 20% of HBS faculty conduct healthcare research
- There are over 600 HBS cases on healthcare

Student Fast Facts:

- The HBS Healthcare Club is one of the largest MBA clubs on campus
- There were more than 50 healthcare-related events for MBAs last year

STUDENTS IN HEALTHCARE

With close to 20% of MBA students interested in healthcare and a growing MD/MBA cohort, the School's general management program creates a unique environment that prepares students for the challenges of a career in the industry. Students choose from numerous courses and extracurricular activities to expand their healthcare knowledge.

ALUMNI IN HEALTHCARE

The nearly 3,500 alumni involved in healthcare help strengthen the healthcare community at HBS through networking events, conferences, and participation in the Student-Alumni Healthcare Mentor Program. Alumni are prominent in all sectors of the industry—from biotechnology, pharmaceuticals, medical devices, and diagnostics to healthcare delivery, insurance and global health.

Alumni Fast Facts:

- 20% of HBS alumni who serve on boards do so for health organizations
- 15% of Fortune 500 healthcare CEOs hold an HBS MBA



Richard Hamermesh
Prof. of Management Practice
Faculty Chair

HEALTHCARE RESOURCES AT HBS

Established in 2005, the HBS Healthcare Initiative (HCI) serves as a gateway for healthcare research, educational programs, and collaboration. Priority is placed on applying the best principles of management, entrepreneurship, and innovation to help reshape this complex industry. The HCI engages with faculty, students, alumni, Executive Education participants, and many other parts of Harvard University. Through this powerful alliance of key stakeholders, HBS aims to educate leaders who will make an immediate and lasting impact by developing business models that offer the hope of improved outcomes, reduced costs, and enhanced services. For more information about related activities at Harvard Business School, please visit www.hbs.edu/healthcare.

EC Club Members



Gilbert Addo Jr.
EC
gaddo@mba2011.hbs.edu

Healthcare Interests:

Biotech. Consulting. VC. Entrepreneurship.

Education:

Yale University, New Haven, CT, BS Biomedical Engineering and Economics, 2007

Extracurriculars:

Co-Chair, Healthcare Conference, Healthcare Club; VP of Speakers, VCPE Club, Co-President, Soccer Club



Will Bacic
EC
wbacic@mba2011.hbs.edu

Healthcare Interests:

Pharma. Services/Provider. Consulting.

Education:

Boston College, Chestnut Hill, MA, BA Political Science, 2007

Work Experience:

Deloitte Consulting, Summer Associate, Healthcare Project

Biography:

This past summer, Will worked on an exciting healthcare project at Deloitte Consulting. Will also spent a few weeks shadowing doctors in Brigham & Women's Psychiatry Department, helping them with process improvements. Prior to HBS, Will was a consultant at Concentric Energy Advisors, a management and financial advisory firm focused on the energy industry.

Extracurriculars:

Member of Healthcare Club, Soccer Club, and Volunteers Club



Kimberly Barr
EC
kbarr@mba2011.hbs.edu

Healthcare Interests:

Services/Provider. Payor/Insurance. Banking/Finance. Entrepreneurship.

Education:

University of Minnesota, Minneapolis, MN, BSB Accounting, 2005

Work Experience:

UnitedHealth Group, Summer Intern - Capital Markets and Balance Sheet Management; UnitedHealth Group, Director - Financial Reporting and Analytics - Employer and Individual Segment; UnitedHealth Group, Senior Associate - Corporate Development

Biography:

Kim spent the summer in UnitedHealth Group's Capital Markets and Balance Sheet Management group, which manages \$25 billion in investments and \$10 billion in debt. Prior to HBS, Kim spent 6 years at UnitedHealth. She first rose to Senior Associate in the Corporate Development group, which executed on 40 acquisitions representing \$20 billion during her tenure. She also worked alongside executive management on projects related to the organization's stock option backdating remediation, competitive intelligence, and other strategic initiatives. Kim then joined the \$40 billion Employer and Individual segment as Director of Financial Reporting and Analytics where she created a new standard for management reporting that has been extended to all segments of UnitedHealth.

Extracurriculars:

Co-President, Healthcare Club; VP of Career Fair, HBS Healthcare Conference 2010; Member, Finance Club; Mentor, Harvard Undergraduate Women in Business



Erin Barringer
EC
ebarringer@mba2011.hbs.edu

Healthcare Interests:

Biotech. Pharma. Consulting. VC. Public Health. Policy/Government

Education:

Harvard College, Cambridge, MA, BA, History of Science, 2005

Work Experience:

Healthcare Portfolio Associate, Acumen Fund; Senior Consultant, Dalberg Global Development Advisors; Consultant, IMS Consulting

Biography:

Erin spent the summer working as a portfolio associate on the Healthcare Portfolio at Acumen Fund, a social venture capital fund. She conducted due diligence on potential healthcare investments in India and East Africa. Prior to business school, Erin spent three years doing strategy consulting for pharmaceutical and biotech companies at IMS Consulting. She also spent a year focusing on global health consulting for companies, foundations, governments and NGOs at Dalberg Global Development Advisors.

Extracurriculars:

COO, Social Enterprise Club; Member: Healthcare Club, VCPE Club.



Jessica Bell
EC
jbell@mba2011.hbs.edu

Healthcare Interests:

Biotech. Services/Provider. Entrepreneurship. Public Health.

Education:

UNC Chapel Hill, Chapel Hill, NC, BS, Public Health

Work Experience:

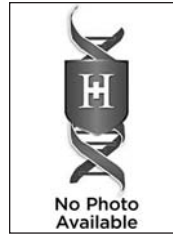
Genentech, Brand Management Intern; Arusha Project, Microfinance Extern; Deloitte Consulting LLP, Healthcare Consultant

Biography:

Prior to HBS, Jessica studied Health Policy and Administration at UNC Chapel Hill's School of Public Health. After undergrad, she joined Deloitte Consulting LLP, where she spent most of her time working with providers to improve their quality of care and overall performance through the application of process improvement techniques and clinical information systems. This summer she worked at Genentech completing an internship with one of their Brand Teams, where she developed materials and tools for physicians/prescribers and analyzed relevant brands that experienced safety concerns to ascertain best practices for the brand.

Extracurriculars:

Co-President of the Women's Student Association, Volunteers and Southern Students Clubs. Section Volunteer Coordinator.



Sean Biddick
EC
Sbiddick@mba2011.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. Consulting. Entrepreneurship.

Education:

College of the Holy Cross (BA-Econ), Worcester MA 2006

Work Experience:

Johnson & Johnson Pharmaceutical Business Development: MBA Intern

Biography:

Prior to business school, Sean spent three years at General Electric in a variety of corporate finance roles. Here he developed an analytical skill set in operational roles of increasing responsibility. During the summer of 2010, Sean spent the summer at Johnson & Johnson on the Pharmaceutical Business Development team. He concentrated on J&J's emerging market strategy through due diligence, market assessments, and financial modeling. Additionally, he assisted in emerging deals in the US & Europe.

Extracurriculars:

CFO of the Outdoors Club, VP of B-School Blades, RC career team leader, Member of the Healthcare and Management Consulting clubs



Jordan Bohnen
EC
jbohnen@mba2011.hbs.edu

Healthcare Interests:

Devices/Diagnostics. Services/Provider. Consulting. VC. IT. Entrepreneurship. Public Health. Policy/Government

Education:

Harvard College, Cambridge, MA, AB Health Care Policy, 2005; Harvard Medical School, Boston, MA, MD, 2011

Work Experience:

Healthcare Management Intern, Department of Surgery, Brigham and Women's Hospital; Harvard Medical School Student; Consultant to Chair in Health Management Strategies on development of Leadership Program, University of Toronto Faculty of Medicine.

Biography:

Jordan is an MD/MBA student at Harvard. Prior to HBS, he completed three years of medical school, including one year at Massachusetts General Hospital. He has worked as a healthcare management intern in Brigham and Women's Hospital's Surgery Department on strategic development and quality improvement. His research interests are healthcare quality improvement and patient safety, for which he has published academic papers. He has worked with the Institute for Healthcare Improvement, the Center for Surgery and Public Health, and the National Patient Safety Foundation in Cambridge and Boston, MA. He has launched 2 international healthcare quality improvement collaborations on medical education and surgical safety.

Extracurriculars:

Member Helathcare Club, Healthcare representative Section G 2011, Tennis and Squash Club



Jacob Bregman
EC
jbregman@mba2011.hbs.edu

Healthcare Interests:

Services/Provider. Payor/Insurance.

Education:

Princeton University, Princeton, N.J., AB History, 2006

Work Experience:

DaVita, summer associate; Advisory Board Company, relationship manager

Biography:

Jacob spent his summer at DaVita, a Fortune 500 kidney care company, where he focused on strategy and business development for in-hospital dialysis. Prior to HBS, Jacob worked at the Advisory Board Company in Washington, D.C., managing the firm's relationships with 115 hospitals and health systems overseas. In this role he consulted with hospital executives in 25 countries, educating them on U.S. best practices and collaborating on implementation strategies for local health systems. Jacob is trained as an EMT and served as Crew Chief for the Princeton First Aid and Rescue Squad, providing 9-1-1 ambulance response in Princeton, N.J.

Extracurriculars:

VP of Healthcare Club. VP of 2010 Healthcare Conference. Member of Human Capital Management and Canadian clubs.

**Ben Brinded**

EC
 bbrinded@mba2011.hbs.edu

Healthcare Interests:

Devices/Diagnostics. Services/Provider. VC. Entrepreneurship.

Education:

University of Cambridge, UK, Masters in Physics and Natural Sciences, 2003

Work Experience:

VitalMetrics Ltd, Co-Founder, a telemonitoring start-up focused on measuring the health of premature babies; SameDayDoctor Ltd, Operating Partner, a small private healthcare provider

Biography:

Ben has a background in entrepreneurship and business development. During his MBA studies, Ben co-founded Vital Metrics Ltd, a company developing smart textiles to monitor health and fitness. Ben also worked with a private-equity-owned healthcare provider to open a new clinic and improve management operations. Before coming to HBS, Ben worked in Mumbai for Lloyds Bank as Head of Business Development for India. In this role, Ben launched and led a new service proposition, rapidly scaling from concept to leading a 50-person team within 18 months. In the EC year, Ben is focusing his studies on healthcare and entrepreneurship.

Extracurriculars:

Co-Director of the New Venture Founders Club Fulbright Fellow: 2009-2010 Rock Fellow for Entrepreneurship: 2010 Member: Entrepreneurship Club and Healthcare Club

**Mauricio Camargo**

EC
 mcamargo@mba2011.hbs.edu

Healthcare Interests:

Biotech. Devices/Diagnostics. Consulting. VC. Entrepreneurship.

Education:

Brandeis University, Waltham, MA; BS Biophysics, BS Physics, BA Economics, 2007; Harvard-MIT Division of Health Sciences and Technology, SM 2012

Work Experience:

bioMérieux Group, Consulting/Business Development

Biography:

Mauricio worked this summer at the bioMérieux Group, within their microbiology Invitro Diagnostics practice in Latin America. He served as a strategy and finance consultant, advising senior management in issues ranging from market potential and strategy of specific microbiology segments and products, to potential M&A vs. early venture investment transactions. Prior to HBS, Mauricio was a Business Analyst for McKinsey and Co., where he was engaged in Strategy, Operations, and Sales/Marketing projects within the Banking, Oil&Gas, and Consumer Goods industries.

Extracurriculars:

Healthcare Club; VCPE Club; Entrepreneurship Club; Club Latinoamericano; Field Study/ Business Plan for a Harvard Technology Development Office patented invention; TF (teaching fellow) for Harvard College Introductory Economics course

**Elia Cameron**

EC
 ecameron@mba2011.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. Services/Provider. Consulting.

Education:

Hofstra University BBA Marketing, 2004

Work Experience:

Johnson & Johnson, Commercial Leadership Program, Marketing; Phadia, Clinical Sales Consultant; Sanofi-Aventis, Sales Professional

Biography:

Elia spent her summer with Ethicon Endo-Surgery, a division of Johnson & Johnson working with Sterrad, a capital equipment and consumables business used to sterilize medical devices. Elia built a revenue projection model, segmented surgical procedures and prioritized opportunities based on revenue potential, value proposition to the customer, and efficacy claims. Collaborating with R&D, marketing, and operations, Elia presented strategic recommendations to senior leadership. Prior to HBS, Elia was a successful Clinical Sales Consultant with Phadia and Sanofi-Aventis. She also served as a Field Sales Trainer and had the opportunity to lead and coach new employees. At Harvard, Elia co-authored a case, "U.S. Healthcare Reform: International Perspectives."

Extracurriculars:

Healthcare Club, Management Consulting Club, HBS Board Fellow, Wine & Cuisine.

**Joyce Chan**

EC
 jchan@mba2011.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. Services/Provider. Consulting. VC. Entrepreneurship.

Education:

University of California, Los Angeles, Los Angeles, CA, BA, Political Science and Classical Civilization, 2005

Work Experience:

Corning Incorporated, MBA Intern; California Cryobank, Corporate Development; Computer Sciences Corporation, Consultant

Biography:

Joyce spent this past summer with Corning Incorporated's Life Sciences Division. She designed marketing strategy for newly acquired brand of automated lab equipment consumable products. Her performed a through market analysis and identified an \$20 million in opportunity in a historically stagnant market. Prior to HBS, Joyce spent two years with California Cryobank (CCB), the world's preeminent sperm bank and recognized leader in cord blood banking based in Los Angeles, CA. While at CCB, Joyce served as a Business Analyst and was eventually promoted to General Manager of CCB's stem cell division, FamilyCord. In this role, she led team of 9 in a division restructuring effort that included crafting a new brand image, increasing market share, maximizing profitability and reducing the collections period in a rapidly growing industry. Prior to CCB, she spent two years working with national healthcare providers and life sciences industries as a Consultant with the Computer Sciences Corporation in El Segundo, CA.

Extracurriculars:

Chief Marketing Officer, Entrepreneurship Club



Ellen Chang
EC
echang@mba2011.hbs.edu

Healthcare Interests:

Pharma. Services/Provider. Public Health. Policy/Government

Education:

Stanford University, Stanford, CA, BS Computer Science, 2003

Work Experience:

Clinton Health Access Initiative, Manager of Malaria Drug Access; Novartis Pharma AG, Global Brand Marketing Intern; L.E.K. Consulting, Consultant

Biography:

Ellen recently returned to HBS after spending two years with the Clinton Health Access Initiative (CHAI), where she led the malaria initiatives within CHAI's global business development team. In that capacity, she collaborated with private and public sector stakeholders across Asia, Europe, and Africa to devise market-based approaches to increase access to antimalarial drugs in developing countries. Prior to CHAI, Ellen interned with Novartis in Switzerland where she worked on launch planning for a Phase 3 multiple sclerosis drug. She also spent four years before HBS as a strategy consultant with L.E.K. Consulting's biopharma practice in Los Angeles and Shanghai.

Extracurriculars:

Career Fair Organizer, Healthcare Conference; Panel Organizer, Asia Business Conference; Member, Social Enterprise Club



Stephen Chen
EC
schen@mba2011.hbs.edu

Healthcare Interests:

Devices/Diagnostics. VC. IT. Entrepreneurship.

Education:

University of Michigan, Ann Arbor, MI, BS Industrial and Operations Engineering, 2006

Work Experience:

Teco Diagnostics, Manager

Biography:

Stephen spent his summer working for Teco Diagnostics in Chongqing, China, helping them establish their R&D department and developing a new patent-pending mobile urine analyzer. Prior to HBS, Stephen spent three years serving as the Manager of Strategy and Business Operations for Teco Diagnostics. While at Teco Diagnostics, Stephen was responsible for developing the previously untapped domestic market, optimizing manufacturing process flows, and shaping the company's strategic focus through extensive market analysis and research. Stephen also currently serves as the President of the Learn To Be Foundation, a non-profit organization dedicated to providing free online tutoring for underprivileged children.

Extracurriculars:

Member: Healthcare, Social Enterprise, Entertainment and Media, TechMedia, Asian American Business Association, Outdoors, and Volleyball clubs.



Mariya Cherches
EC
mcherches@mba2011.hbs.edu

Healthcare Interests:

Services/Provider. Payor/Insurance. Consulting. Policy/Government

Education:

University of Pennsylvania (Wharton School), Philadelphia, PA, BS Economics, 2006

Work Experience:

Kaiser Permanente, Kaiser Foundation Hospitals (Moanalua Medical Center and Clinic), Hospital Administration Intern

Biography:

Prior to HBS, Mariya was a private equity analyst with Deutsche Bank in New York and London. She created financial models and performed due diligence for real estate and infrastructure acquisitions. Mariya spent the summer of 2010 as a hospital administration intern at Kaiser Permanente where she implemented business intelligence software by designing an interactive dashboard to relay key metrics in real-time to the hospital's senior management via the intranet site. Additionally, Mariya developed the first-ever annual hospital report to be published at the conclusion of FY2010, based on comprehensive research and interviews of department heads, clinicians, hospital staff, and patients.

Extracurriculars:

Women's Student Association



Ian Chiang
EC
ichiang@mba2011.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. Consulting. Banking/Finance. VC. Entrepreneurship.

Education:

Cornell University, BS Bioengineering, 2006

Work Experience:

McKinsey & Company, Pharmaceutical and Medical Device Practice

Biography:

Ian spent his summer working at GE Capital's Private Equity division, where he evaluated private and public equity investment opportunities in clean-tech and medical devices. Prior to HBS, Ian worked at McKinsey and Company's Greater China Office, where he advised numerous Fortune 500 pharmaceutical companies on M&A, growth strategy, R&D, and go-to-market strategy.

Extracurriculars:

Healthcare Club (Section Rep & Career Track), Venture Capital and Private Equity Club (2010 VCPE Conference - Panel Captain), Asian American Business Association



Drew Cronin-Fine
EC
dcroninfine@mba2011.hbs.edu

Healthcare Interests:

Biotech. Pharma. VC. Entrepreneurship.

Education:

Brown University, Providence, RI, BS Applied Math / Biology, 2006; Harvard-MIT Division of Health Sciences and Technology, MS (Biomedical Enterprise Program), 2012

Work Experience:

The Frankel Group, Summer Consultant; IMS Consulting, Consultant

Biography:

Prior to HBS, Drew spent three years as a consultant for the biotech/pharma industry with IMS Health's Pricing and Reimbursement group. Her project experiences involved a variety of product development issues, including pricing of new drugs, determining competitor contracting strategies, evaluating possible risk-sharing strategies, and analyzing clinical development plans. She has managed projects spanning numerous countries from U.S. to Japan with a range of international team members. This past summer she interned at The Frankel Group where she worked on two projects. One focused on leveraging EMR; the other on determining a development plan for a pre-clinical product.

Extracurriculars:

Member of Healthcare Club and Entrepreneurship Club



Benjamin F. Donohue
EC
bdonohue@mba2011.hbs.edu

Healthcare Interests:

Biotech. Pharma. Services/Provider. Payor/Insurance. Consulting. Banking/Finance. VC. Public Health. Policy/Government

Education:

Dartmouth College, Hanover, NH, AB Economics, 1999; Columbia University, New York, NY, MD, 2004

Work Experience:

Flagship Ventures, "Entrepreneurial Fellow,;" Tufts Medical Center, Orthopaedic Surgery resident; Coulter Pharmaceutical, lab technician

Biography:

Ben spent his summer as an Entrepreneurial Fellow at venture capital firm Flagship Ventures in Cambridge, MA and as the interim COO of start-up SliceLabs, an ice cream company. Prior to HBS, Ben completed a residency in orthopaedic surgery at the Tufts University Combined program.

Extracurriculars:

Healthcare Club, Finance Club, Management Consulting Club, Energy Club, Arts Society Club, Sailing Club, Outdoors Club, Wine & Cuisine Society



Alan Ginsberg
EC
aginsberg@mba2011.hbs.edu

Healthcare Interests:

Biotech. Pharma. Consulting. VC.

Education:

Harvard University, Cambridge, MA, BA Biochemical Sciences, 2004

Work Experience:

Genzyme, Business Development; L.E.K. Consulting, Consultant

Biography:

Alan spent his summer as a business development intern at Genzyme, where he designed the prioritization model for and managed a project prioritizing business unit development spend, built a DCF valuation model for a proposed deal, and facilitated negotiation strategy development for potential technology licenses. Prior to HBS, Alan spent 4.5 years in the life sciences practice at L.E.K. Consulting, where he earned accelerated promotion to a post-MBA position. In that role, he managed corporate strategy, due diligence and commercial planning projects. Alan also built financial models, conducted opportunity screening projects and led the development of a European commercialization strategy.

Extracurriculars:

Panel Manager, Pharma/Biotech, Harvard Business School 7th Annual Healthcare Conference; Section Representative, Healthcare Club; Member, Soccer Club



Fu Goto
EC
fgoto@mba2011.hbs.edu

Healthcare Interests:

Biotech. Pharma. Consulting. VC.

Education:

Carleton College, Northfield, MN, BS Economics, 2004

Work Experience:

Eli Lilly, Summer Marketing Intern Cymbalta Brand Team

Biography:

Fu spent her summer at Eli Lilly as an intern on the Cymbalta brand team, where she developed recommendations for Cymbalta's lifecycle strategy and subsequent indication launches in Japan. She forecasted drug revenues by indication, assessed competitor strategies and physician perceptions of competitor brands, evaluated new indications' synergies and compatibility with Lilly's current and future pipeline, and analyzed coverage data of the sales network in different medical specialties. Prior to HBS, Fu worked at UBS Investment Bank and International Finance Corporation (World Bank Group), where she worked on investments in the private sector of developing countries.

Extracurriculars:

VP of Strategic Planning for 2011 Healthcare Conference; Healthcare, Marketing, and Management Consulting Clubs.



Nathan Gross
EC
ngross@mba2011.hbs.edu

Healthcare Interests:

Services/Provider. VC. IT. Policy/Government

Education:

Claremont McKenna College, Claremont, CA, BA Government, 2006; Emory University School of Medicine, Atlanta, GA, MD, expected 2012

Work Experience:

Doximity, Software, Product & Business Development

Biography:

Nathan is currently a product manager at Doximity, a startup building a private professional network for physicians with mobile, HIPAA-compliant communications. Prior to HBS, Nathan was a fourth-year M.D. candidate at the Emory University School of Medicine and a researcher at the Andreas Gruentzig Cardiovascular Center, investigating efficacy and safety of percutaneous aortic valve replacement. During this time, he was the lead developer of the institution's web portal and facilitated several healthcare delivery projects in Haiti. Prior to medical school, he conducted research on economic and political barriers to implementation of electronic medical record systems.

Extracurriculars:

Director of Healthcare Panel, 2009, Cyberposium conference; Health IT Panel Manager, 2010, Healthcare Club; Technology Rep, Section G; Member, Entrepreneurship, Sales and TechMedia clubs.



Kouki Harasaki
EC
kharasaki@mba2011.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. Banking/Finance. VC. Entrepreneurship.

Education:

Cornell University, Ithaca, NY, BA Molecular/Cell Biology and Asian Studies, 2001; University of Cambridge, Cambridge, England, PhD Clinical Biochemistry, 2006.

Work Experience:

GlaxoSmithKline, Consultant; Genentech, Business Development summer associate; Sofinnova Ventures, Venture Capital, Consultant; FinTech Global Capital, Venture Capital, Consultant; Novartis Institutes for Biomedical Research, Investigator; Cambridge Institute for Medical Research, PhD Candidate; National Institutes of Health, Research Assistant; The Cleveland Clinic Foundation, Clinical Research Assistant

Biography:

Kouki is a PhD biomedical scientist with a breadth of experience in cellular biology, clinical research, R&D, corporate strategy, business development, and venture capital. After his PhD, he spent three years working as a senior R&D scientist at Novartis. He spent Summer 2009 working as a consultant to Sofinnova Ventures. He provided market and due-diligence analyses on drug programs seeking capital. He then spent Summer 2010 working in the Business Development group at Genentech. He was part of a team that closed a \$12M oncology drug development deal and led negotiations to pursue new indications for an existing biologic.



Jose Hartasanchez
EC
jhartasanchez@mba2011.hbs.edu

Healthcare Interests:

Biotech. Pharma. Consulting. VC.

Education:

Universidad Iberoamericana, Mexico City, Mexico, BA Chemical Engineering, 2005; University of Cambridge, Cambridge, UK, MPhil Bioscience Enterprise, 2006

Work Experience:

Genentech, Inc., Strategy Brand Management Intern; BIRMEX, Project Manager

Biography:

Jose spent this summer working for Genentech in one of their Brand Teams, where he recommended a marketing strategy for a new product launch. Prior to HBS, Jose worked at Birmex, a state-owned Mexican pharmaceutical company, as Project Manager of the Influenza vaccine. He coordinated the \$1.5Bn joint venture between Sanofi Pasteur and Birmex to produce the vaccine in Mexico. Previously, Jose worked at McKinsey & Company in several projects in the healthcare, banking, and telecommunications industries. While studying a Master's in Bioscience at the University of Cambridge, he co-founded CamStent, a biotechnology company focused on proprietary polymer coatings. He also interned at Atlas Ventures, a venture capital firm, focusing on European biotechnology companies.

Extracurriculars:

VP of Sponsors, HBS Healthcare Conference 2010; Section Representative Healthcare Club; Member: VCPE Club, Finance Club, Latin American Club.



Phoebe (Yu-Ting) Hung
EC
yhung@mba2011.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. Consulting.

Education:

National Taiwan University, Taiwan, 2006 International Business

Work Experience:

Codman

Biography:

Phoebe interned in Codman, a neurodevice company, past summer. During which, she developed a marketing plan for a Class III medical device product launch in US, estimated 400M market size, proposed communication plan to introduce the programmable infusion pump therapy to multiple stakeholders, and coordinated with clinical team to develop professional education materials and internal training tools that will impact 900 neurosurgeons and clinicians. Previously, she worked in Unilever for three years in customer marketing and brand management.

Extracurriculars:

Board member of Joint Committee of Diversity



Robert Jang
EC
rjang@mba2011.hbs.edu

Healthcare Interests:

Biotech. VC.

Education:

Columbia University, New York, NY, BA Economics-Political Science, 2005

Work Experience:

Genentech, Commercialization; The Carlyle Group, Investment Professional

Biography:

Robert spent his summer in Genentech's Market Analysis & Strategy group exploring the strategic implications of competitor Iniparib's potential launch on Avastin's breast cancer franchise. He managed a market research project and coordinated with cross functional groups (marketing, sales, clinical, regulatory) to devise Avastin positioning strategies given the evolving regulatory and competitive environment. Prior to HBS, Robert spent two years as a private equity associate for The Carlyle Group focused on the healthcare industry. While at Carlyle, he evaluated potential investments and worked extensively with a portfolio company on a variety of operating and financial initiatives. Prior to joining Carlyle, Robert spent two years as a financial analyst in Merrill Lynch's Mergers & Acquisitions group.

Extracurriculars:

VP of Speakers for 2009 Healthcare Conference, Healthcare Club; Board Fellow, Prize4Life; Member, Social



Jared Jensen
EC
jjensen@mba2011.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. VC.

Education:

Princeton University, Princeton, NJ, BSE Chemical Engineering 2003; Lehigh University, Bethlehem, PA, ME Chemical Engineering 2008

Work Experience:

Novartis AG, Summer Associate; Merck & Co., Senior Manufacturing Supervisor, Staff Engineer

Biography:

Prior to HBS, Jared worked in vaccine manufacturing for six years at Merck & Co., ensuring commercial readiness of a number of innovative vaccine products including Gardasil and Zostavax. In the pharmaceutical industry, Jared has contributed in a diverse set of roles including union supervision, process engineering, applied mathematics and computer science, and most recently business development. As a production supervisor he managed a vaccine operations shift of 25 biotechnicians during the startup phase of a new manufacturing facility. As a process engineer he worked with teams to ensure product quality during the technology transfer process from research to manufacturing.

Extracurriculars:

Member of the Healthcare Club, Volunteer Consulting Organization



Porter Jones, MD
EC
pjones@mba2011.hbs.edu

Healthcare Interests:

Biotech. Devices/Diagnostics. Services/Provider. VC.

Education:

Weber State University, Ogden, Utah, BS Chemistry, 2005; University of Utah School of Medicine, Salt Lake City, Utah, Doctor of Medicine, 2009

Work Experience:

Flagship Ventures, Entrepreneurial Fellow; Nora Eccles Cardiovascular Research and Training Institute.

Biography:

Porter spent his summer at Flagship Ventures, a health care venture capital firm as an Entrepreneurial Fellow where he developed and tested prototype business models in the global nutrition and health care sectors. Porter also worked in Tanzania where he started his own venture, Urban Water Partners, where he partnered with local water vendors to sell safe drinking water. During medical school, Porter worked as a Research Investigator at the Nora Eccles Cardiovascular Research and Training Institute, carrying out confocal imaging of strained cardiac tissue. Prior to HBS, Porter completed an internship at Michael T. Davis & Co., CPA, where he performed valuation modeling for prospective mergers and acquisitions.

Extracurriculars:

Won Harvard Business School 2010 Social Venture Track Business Plan Contest. Participant, Michael Porter Value-based Health Care Delivery Intensive Seminar 2010. Section Representative, Healthcare Club; Member, VC/PE Club; Member, Finance Club.



Andrew Kadar
EC
akadar@mba2011.hbs.edu

Healthcare Interests:

Services/Provider. Payor/Insurance. Banking/Finance. VC.

Education:

U.C. Berkeley, Berkeley, CA, BA Economics, 2006

Work Experience:

New Capital Partners; L.E.K. Consulting

Biography:

Prior to HBS, Andrew worked as an Associate Consultant with L.E.K. Consulting in San Francisco. While at L.E.K., Andrew specialized in the Healthcare Services Practice where he advised payor and private equity clients on M&A and business strategy. Andrew spent the summer working for New Capital Partners, a private equity firm that invests in healthcare, financial and business services.

Extracurriculars:

Social Chair for Section F; VP of Speakers, Health Care Club; Member: Venture Capital & Private Equity, Wine & Cuisine Clubs



Jason Katz
EC
jkatz@mba2011.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. Services/Provider. Entrepreneurship.

Education:

Georgetown University, BS International Economics

Work Experience:

The Isopure Company, a small company, aiming to disrupt Boost and Ensure in the meal replacement market

Biography:

Jason has extensive marketing and strategy experience growing top-tier companies in international markets. This summer he took his cross-function skills learned at Deloitte Consulting and Disney, to the Isopure Company, a small growing organization that hopes to disrupt Boost and Ensure in the meal replacement market. From developing a marketing growth plan in Russia which has thus far increased sales by \$1million thus far, to re-branding its existing product line, Jason made a large impact for a small company in a short amount of time. Going forward he hopes to work with other growing companies in the healthcare industry, enable his team members on a daily basis, and work for a company that provides unique and innovative products or services to all customers.

Extracurriculars:

Member Healthcare Club, Entrepreneurship Club, Marketing Club, Volleyball Club



Kathryn Kendall
EC
kkendall@mba2011.hbs.edu

Healthcare Interests:

Biotech. Devices/Diagnostics. Consulting. Entrepreneurship.

Education:

University of Virginia, Charlottesville, VA. BA Economics, Foreign Affairs, 2006

Work Experience:

WebMD, Inc, Strategic Development Intern; Analysis Group, Inc., Economic Consulting, Senior Analyst

Biography:

Kathryn spent her summer working in the Strategic Development group at WebMD, focusing on an internal startup for a new childhood obesity initiative. Prior to HBS, she worked for three years at Analysis Group, an economic consulting firm. Much of her casework focused on litigation in the device/diagnostics, biotech, pharma, and payer arenas.

Extracurriculars:

Healthcare Club; VP of Large Company Relations, TechMedia Club; Management Consulting Club



Liz Kwo
EC
ekwo@mba2011.hbs.edu

Healthcare Interests:

Devices/Diagnostics. Services/Provider. VC. Entrepreneurship.

Education:

Stanford University, Stanford, CA, BA Human Biology, 2004, Harvard Medical School, MD, 2011

Work Experience:

Biography:

Prior to HBS, Liz worked for Medtronic in Switzerland and Minneapolis in Cardiovascular for Product Development and Neurotechnology to establish marketing techniques and streamline their operations and supply chain. While at HBS, she worked for Third Rock Ventures as a business analysis and Freeslate to develop a business to develop biologics.



Andrew J. Lechleiter
EC
alechleiter@mba2011.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. Banking/Finance. VC. Entrepreneurship.

Education:

Georgetown University, Washington, D.C., BA Spanish, 2004

Work Experience:

Abbott Vascular, Marketing Intern; UBS Investment Bank, Healthcare Investment Banking Analyst; Eli Lilly and Company, Neuroscience Sales Rep

Biography:

Andrew spent the past summer interning for Abbott Vascular in a marketing role where he worked on a new product launch and commercialization strategy. Prior to HBS, Andrew spent two years as an analyst in the Healthcare Investment Banking Group at UBS Investment Bank in New York. Participating in and executing equity, debt, and M&A pitches and transactions, Andrew also helped organize and run the 2008 UBS Global Life Sciences Conference. Andrew previously worked for three years in specialty and primary care neuroscience sales with Eli Lilly in Washington, D.C. Andrew also spent two summers as an undergraduate interning for Eli Lilly in oncology R&D laboratories in Madrid, Spain, and Indianapolis, Indiana.

Extracurriculars:

Co-Chair (2011) and VP of Operations (2010), Healthcare Conference; Co-Leader (2011) and Student Project Leader (2010), New Orleans Service and Leadership Immersion Program; Member, Finance and Marketing & CPG Clubs.



Gayle Love
EC
glove@mba2011.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. Services/Provider. Consulting. Banking/Finance. VC.

Education:

Princeton University, Princeton, NJ, AB Ecology & Evolutionary Biology, 2006

Work Experience:

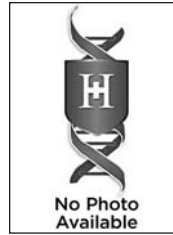
Amgen, Commercial Leadership Program Intern; Trinity Partners, Consultant

Biography:

Gayle spent her summer working at Amgen, where she led an internal strategy project. Her project was to assess the future landscape of biopharmaceutical commercial sales, focusing on the role of the sales rep, and recommend a future sales and marketing strategy for Amgen. Prior to HBS, Gayle spent three years working as a Consultant for Trinity Partners, a global life sciences consulting company. She led teams of 3-5 Associates working on projects including Brand Strategy, L&A Deals, Forecast Modeling and Market Research. Gayle was also extremely involved in organizational leadership, including business development, new-hire training and recruiting.

Extracurriculars:

President, Triathlon Club; Section Representative and 2010 Career Trek Lead, Healthcare Club.



Dave Luo
EC
dluo@mba2011.hbs.edu

Healthcare Interests:

Services/Provider. Entrepreneurship. Public Health. Policy/Government

Education:

Cornell University, BS, Biological Sciences, 2006; Mount Sinai School of Medicine, MD candidate 2012

Work Experience:

Healthpoint Services Global, MBA Social Enterprise Summer Fellow

Biography:

Dave spent his summer as a Social Enterprise Fellow working for Healthpoint Services Global, a start-up providing high quality, affordable primary health services for rural patients at the base of the pyramid. There, he implemented a pilot project testing the use of an industry-leading electronic medical records system, expanded performance metrics, assessed telemedicine operations, and created financial models for strategic planning. Prior to HBS, he was a medical student at Mount Sinai School of Medicine where he worked on global/public health projects and led student organizations focused on global health education and medical Chinese language training.

Extracurriculars:

VP Marketing of TAMTAM (Together Against Malaria), Social Enterprise Conference panel manager



Heather McCullough
EC
hmccullough@mba2011.hbs.edu

Healthcare Interests:

Biotech. Devices/Diagnostics. VC. Entrepreneurship.

Education:

University of California Berkeley, Berkeley, CA, BA Molecular and Cell Biology, 2002; Stanford University School of Medicine, Stanford, CA, PhD Genetics, 2009

Work Experience:

Roche Molecular Systems, Marketing Intern

Biography:

Heather spent the summer at Roche Molecular Systems as a Global Marketing Intern. Her primary project was to evaluate the microbiology molecular diagnostics competitive landscape to identify key strategic advantages. Prior to HBS, Heather earned a Ph.D. in Genetics from Stanford University and innovated a microarray-based genomic technique to identify novel molecular biomarkers for molecular diagnostics by detecting genes with aberrant protein levels. She also worked at the Lawrence Berkeley National Laboratory in the Department of Genome Biology.

Extracurriculars:

VP Community, Healthcare Club



James McLaughlin
EC
jmclaughlin@mba2011.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. VC. Entrepreneurship.

Education:

Colby College, BA 2006

Work Experience:

Advanced Technology Ventures, Summer Associate; Manager of Business Development, Ora Inc, Manager of Retina Science and Technology, Assistant Manager, Medical Communications, Ora Inc

Biography:

Most recently, James worked at Advanced Technology Ventures, evaluating life science investments and developing new business models in the neurodegenerative disease space. James also directed e-business development at ResearchGATE, an online network for scientists. Prior to HBS, James founded and led a new R&D division (Retina S&T) at Ora Inc, a specialty ophthalmic contract research organization. Also at Ora, James designed and managed clinical trials, interacted with the FDA and led cross-functional teams on early and mid-stage drug development projects.

Extracurriculars:

COO Entrepreneurship Club, Healthcare, VC/PE,Outdoors and Triathlon Clubs

**Pooja Mehta**

EC
pmehta@mba2011.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. Services/Provider. VC. IT. Entrepreneurship.

Education:

Northwestern University, Evanston, IL, BS Electrical Engineering, 2006

Work Experience:

Amgen, Physician Relationship Marketing; McKinsey & Company, Healthcare Practice Business Analyst; Medtronic Cardiac Rhythm Management, Biomedical Research Associate

Biography:

Pooja spend her summer at Amgen Inc, in a new and innovative commercial excellence unit for Physician Relationship Marketing, where she executed an integrated, multichannel marketing campaign for Amgen's latest drug for post-menopausal osteoporosis - Prolia. Prior to HBS, Pooja was a business analyst at McKinsey & Company, where she developed strategic recommendations for clients in the provider, medical device, biotech and retail pharmacy industries. Her project experience includes advising two hospitals on service line growth strategies, developing marketing strategy for a medical device company, cost benchmarking generic pharmaceuticals to develop a global sourcing strategy for a drug retailer, and redesigning business processes for a medical diagnostics company to reduce working capital. At Northwestern University, she spent a year as a co-op at Medtronic's Cardiac Rhythm Management Research Group, developing novel applications and implantation methods for pacemakers.

Extracurriculars:

Healthcare Club (VP of Speakers and 2010 Conference panel manager), Women Student Association (VP of Social Media), Marketing and CPG Club member

**Manoj Patel**

EC
mpatel@mba2011.hbs.edu

Healthcare Interests:

Services/Provider. Consulting. VC. IT.

Education:

University of Auckland Medical School, New Zealand, MBChB (equivalent to M.D.)

Work Experience:

HLM Venture Partners, Intern; Healthrageous, Intern; Young Professionals Ltd (www.scrubs.co.nz, www.scriptz.co.nz, www.eyez.co.nz), Founder & Director; Orion Health, Clinical Consultant; Various hospitals, Resident Doctor

Biography:

Manoj is a qualified physician and has an interest in healthcare IT, services and entrepreneurship. Having worked as a resident doctor for three years, He joined a Health IT company (Orin Health) following a passion to utilize IT for the improvement of healthcare delivery. His role was as a Clinical Consultant and he worked on projects in the U.S., U.K., Spain, Australia and New Zealand. Manoj is the founder of an online startup venture supporting junior doctors (www.scrubs.co.nz). Over the recent summer he worked for a healthcare VC company (HLM Venture Partners) and a newly funded wellness startup that has spun out of Partners Healthcare (Healthrageous). In the EC year Manoj is focusing his courses and Field Studies on healthcare.

Extracurriculars:

Healthcare Club VP Alumni, Australia and New Zealand Club Co-President, Entrepreneurship Club, Global Business Club, Management Consulting Club, South Asian Business Club.

**Christian Planck**

EC
cplanck@mba2011.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. Services/Provider. VC. Entrepreneurship.

Education:

University of St.Gallen, St.Gallen, Switzerland, BA Business, 2006

Work Experience:

VitalMetrics, Medical Devices, Founder; Polymedics Innovations, Medical Devices, Advisor; Boston Consulting Group, Associate

Biography:

During his studies at HBS, Christian founded VitalMetrics, a company developing smart-shirts to monitor and measure health and fitness. Furthermore he helped a medical device start-up to develop a new vision and growth strategy. Prior to HBS, Christian spent two years with The Boston Consulting Group's Healthcare Division. As one of Germany's top performing Associates he supported 5 leading Pharmaceutical and Medical Device companies to develop new strategies and approaches in the areas of product portfolio, marketing, sales, customer service. Furthermore, Christian worked on two due diligence processes for Private Equity companies. Christian's work experience prior to BCG include Robert Bosch Hong Kong, Triumph International, Rieter Automotive and the German Embassy in Washington D.C.

Extracurriculars:

Co-Director of New Venture Founders Club, Co-Founder German Speaking Society, Active Member: Healthcare, Venture Capital & Private Equity, European and Boat Club.

**Brian Ranade**

EC
branade@mba2011.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. Consulting. VC. Public Health.

Education:

Cornell University, Ithaca, NY, BS Chemical Engineering

Work Experience:

The Boston Consulting Group (Healthcare Practice); Procter & Gamble (Beauty Care Global Business Unit)

Biography:

Brian worked at Procter & Gamble for 5 years prior to HBS, where he held R&D and marketing-related roles for 10 beauty care brands. He spent the summer working at The Boston Consulting Group (Los Angeles) analyzing and recommending strategic options (including M&A opportunities and investor messaging) for the Senior Executive Team of a Biotechnology client interested in improving its market valuation over the next 7 years.

Extracurriculars:

Vice-Chair of Academics and Admissions, Social Enterprise Club; Healthcare Club; Marketing & CPG Club; Sales Club



Siddarth Rathi
EC
srathi@mba2011.hbs.edu

Healthcare Interests:

Biotech. Devices/Diagnostics. Services/Provider. Payor/Insurance. Consulting. VC. IT. Entrepreneurship. Public Health.

Education:

Boston University School of Medicine

Work Experience:

Quantalife, molecular diagnostics

Biography:

Siddarth Rathi is completing his MD/MBA degrees at Boston University/Harvard Business School. Siddarth has a keen interest in entrepreneurship, personalized medicine and diagnostics. Siddarth spent his summer working at Quantalife, a venture backed startup where he developed the oncology diagnostics commercializing strategy for Quantalife's platform droplet digital Polymerase Chain Reaction technology. Prior to business school, Siddarth has had experience in investment management at Bay Harbour Management and in the electronic health records space at Polymorphic Inc.

Extracurriculars:

Healthcare Club.



Kareem Reda
EC
kreda@mba2011.hbs.edu

Healthcare Interests:

Biotech. Devices/Diagnostics. VC. Entrepreneurship.

Education:

Brown University, Providence, RI, ScB Chemical Engineering, 2007

Work Experience:

Business Development Consultant at Agios; Summer Intern Business Development Celgene; Formulation Scientist Vertex; Marketing Analysis Intern Amgen

Biography:

Kareem spent this summer in business development at Celgene, where he participated in the >\$3 billion acquisition of Abraxis Biosciences. In addition to building the financial model, and mapping the competitive landscape for Abraxane, Kareem did due diligence at two of Abraxis' manufacturing sites. Kareem also lead a due-diligence trip to a small early stage company for possible licensing opportunity. Prior to HBS, Kareem was a formulation scientist at Vertex Pharmaceuticals. He worked on innovative drug delivery systems for treatment of solid tumors. In addition to his formulation work Kareem lead an initiative in partnership with the united way to bring middle school students into the labs to learn how medicines are made and inspire careers in science.

Extracurriculars:

Member: Healthcare Club, Business of Sports Club, MENA club, co-chair for MENA conference entrepreneurship panel



Jennifer Rentas
EC
jrentas@mba2011.hbs.edu

Healthcare Interests:

Services/Provider. Payor/Insurance. Public Health. Policy/Government

Education:

Harvard College, Cambridge, MA, AB, Social Studies, 2003; Harvard Kennedy School, Cambridge, MA, Masters in Public Policy, 2011

Work Experience:

Blue Cross Blue Shield Massachusetts, Internal Consultant; NewYork-Presbyterian Hospital, Manager Special Projects, Office of the EVP & COO, Project Manager, Office of the CNO; Saint Barnabas Medical Center, Analyst to the Executive Team

Biography:

Prior to beginning a joint degree at the Harvard Kennedy School and Harvard Business School in 2009, Jennifer spent two and a half years with NewYork-Presbyterian Hospital, working first as the Project Manager for the Office of the CNO where she managed the development of a Master's level program in nursing leadership; and then as the Manager of Special Projects for the EVP & COO, leading a variety of patient safety and performance metrics initiatives. Prior to NYP Jennifer spent two and a half years as the Analyst to the Executive Team at Saint Barnabas Medical Center in Livingston, NJ.

Extracurriculars:

VP of Philanthropy, Healthcare Club; Member, Social Enterprise Club



Ruchira Saha
EC
rsaha@mba2011.hbs.edu

Healthcare Interests:

Biotech. Pharma. Public Health. Policy/Government

Education:

Harvard College, Cambridge, MA, AB Economics, 2006

Work Experience:

Healthcare consulting at McKinsey & Co., Summer Associate; Healthcare investment banking at Goldman Sachs, Analyst

Biography:

Ruchira spent the summer doing healthcare consulting at McKinsey & Co., working in their Payor / Provider practice. Prior to HBS, Ruchira spent three years in Investment Banking at Goldman, Sachs & Co. Most recently, she worked in the Healthcare group, advising biotech, pharmaceutical, medical device, and managed care companies on a range of strategic and financial issues. Prior to the healthcare group, Ruchira spent time evaluating and executing debt financing transactions in Goldman Sachs' debt capital markets group.



Karen Sein
EC
ksein@mba2011.hbs.edu

Healthcare Interests:

Services/Provider. VC. Entrepreneurship. Public Health.

Education:

University of California, Berkeley, Berkeley, CA, BA Public Health, 2006

Work Experience:

Regent Surgical Health, Business Development; Kaiser Permanente, Consulting/Operations

Biography:

Karen spent the summer at Regent Surgical Health, a developer of surgery centers and hospitals, conducting due diligence on investment prospects, applying managerial finance, and refining Regent's case costing model. Prior to HBS, she was as a Business Consultant for Kaiser Permanente's Northern California Regional offices, guiding front office operations across 21 medical centers. Karen's work included process improvement of emergency department operations and an analysis of health plan benefits and copayment waivers that recaptured \$5 million in missed revenue opportunities. As a Kaiser Medical Center Project Manager, Karen worked closely with senior leadership to execute strategic projects, such as the development of two new clinical departments.

Extracurriculars:

Co-President, Healthcare Club; VP of Marketing, 2010 Healthcare Conference; Member, Marketing and Social Enterprise Clubs.



Jonathan Sheffi
EC
jsheffi@mba2011.hbs.edu

Healthcare Interests:

Biotech. Devices/Diagnostics. Services/Provider. Payor/Insurance. Entrepreneurship.

Education:

MIT, Cambridge, MA, BS Computer Science and Engineering, 2003; MIT, Cambridge, MA, BS Mathematics; MIT, Cambridge, MA, MEng Electrical Engineering and Computer Science, 2008

Work Experience:

Life Technologies, Summer Associate, Office of CEO; U.S. Food and Drug Administration, Summer Intern, Office of Biotechnology Products; Amgen, Senior Biopharmaceutical Representative, Marketing Analysis Manager; Accenture, Business Analyst, Health and Life Sciences Strategy

Biography:

Jonathan spent his summer at Life Technologies, reporting to the CEO on the economics of oncologists' business practices. He also co-authored a deal proposal for a genomic medicine partnership, and designed a clinical trial protocol alongside the Chief Medical Officer. Before HBS, Jonathan interned in the FDA's Office of Biotechnology Products. He also worked at Amgen, excelling in both field sales and market research roles. Prior to Amgen, Jonathan consulted for a variety of healthcare companies as part of Accenture's Health and Life Sciences Strategy practice. His graduate research at the Broad Institute earned the David Adler Memorial Thesis Prize.

Extracurriculars:

VP of External Affairs, Healthcare Club; President, Heard on the Street (all-male a cappella)



Colt Stander
EC
cstander@mba2011.hbs.edu

Healthcare Interests:

Devices/Diagnostics. Services/Provider. Consulting. VC. Entrepreneurship.

Education:

Purdue University, Industrial (Product) Design, BFA 2007

Work Experience:

Stryker - Advanced Concepts Intern; MPE - Product Designer

Biography:

Colt spent two years in the fashion industry designing watches and eyeglasses for companies like Fossil and Nickelodeon. He then made a transition into the healthcare space designing mobile medical products for an OEM supplier for companies ranging from large conglomerates to startups. Here his day to day included ethnographic research, marketing, design, sales, sourcing, and engineering duties. In his summer between the first and second years of b-school, Colt worked with Stryker in Innovation, New Market Development, and Idea Development across several divisions.

Extracurriculars:

Luxury Goods Club, Entrepreneurship Club, Wine and Cuisine Club, Sales Club



Halle Tecco
EC
halle@mba2011.hbs.edu

Healthcare Interests:

VC. IT. Entrepreneurship. Public Health.

Education:

Case Western Reserve University, BA Economics & Management, Minor in Entrepreneurship

Work Experience:

Apple, Business Development, Health & Medical Apps; Yoga Bear - Founder & Executive Director; Columbia University Hospital, Business Development Intern

Biography:

Halle is passionate about health and technology, and spent last summer interning at Apple's App Store as a Business Development Manager for health, fitness, and medical apps. Prior to business school, she worked as a product manager for several startups in the Bay Area. She is also the Founder & Executive Director of the national non-profit Yoga Bear, providing yoga to cancer patients and survivors through 200+ partner studios and 8 hospitals.

Extracurriculars:

Healthcare Club, Tech/Media Club



Nathan A. Tuggle
EC
ntuggle@mba2011.hbs.edu

Healthcare Interests:

Biotech. Devices/Diagnostics.

Education:

Hampton University, Hampton, VA, BS, Business Management/Marketing, 2006

Work Experience:

Amgen, Inc, Commercial Leadership Program Summer Intern, Bone Health Business Unit; Johnson & Johnson Vision Care, Territory Business Manager, Sales Associate, Medical Devices & Diagnostics

Biography:

Nathan spent his summer working with Amgen, Inc. in Thousand Oaks, CA. Working alongside the Strategic Director of Planning and Operations, Nathan completed dual assignments focused on business development and marketing in the Bone Health Business Unit. In this role, he developed a screening tool targeted at identifying phase III and marketed assets across the industry for potential co-promotion. Before enrolling at Harvard Business School, Nathan was a medical device sales representative with Johnson & Johnson Vision Care in Boston, MA.

Extracurriculars:

Joint Committee on Diversity; VP of Marketing, African American Student Union; Member, Healthcare, Marketing & CPG, Social Enterprise Clubs



Corey van der Wal
EC
cvanderwal@mba2011.hbs.edu

Healthcare Interests:

Biotech. Pharma. VC. Entrepreneurship.

Education:

Pomona College, Claremont, CA, BA Economics, 2007

Work Experience:

APT Pharmaceuticals, Business Development; Lazard, Healthcare Investment Banking

Biography:

Corey spent his summer working at APT Pharmaceuticals in Burlingame, CA where he developed the 13 person startup biotech's business development strategy for the medium to long term. Corey's role included regular discussions with the CEO, various scientific officers and various board members (VC's). The project's conclusion was a 45 minute board presentation that led to board consensus on a new strategic direction. Previously, Corey worked in Lazard's healthcare practice advising biotech, pharma and specialty pharma companies on M&A, financing and pipeline development strategies out of the San Francisco office.

Extracurriculars:

VP of Careers, Healthcare Club; Head of Sponsorship, Healthcare Conference (2010); Member, West Coast Club



Liz Vrolyk
EC
evrolyk@mba2011.hbs.edu

Healthcare Interests:

Services/Provider. Consulting. Public Health. Policy/Government

Education:

Stanford University, Palo Alto, CA, MS Biology, 2006; Stanford University, Palo Alto, CA, BS Biology, 2006

Work Experience:

Project Healthy Children, Director of Small-Scale Fortification; McKinsey & Company, Business Analyst; Wyeth, Summer Intern

Biography:

Prior to HBS, Liz was a Business Analyst with McKinsey & Company's Silicon Valley Office. She served healthcare payors and providers, government healthcare agencies, and pharmaceutical and biotechnology companies on a range of strategic, operational, performance, and policy issues. She focused on operational improvement for public and private sector health systems. She has a strong interest in the application of this work to public health, global health, and policy. Liz spent the summer of 2010 on an externship from McKinsey & Company, working with the global health NGO Project Healthy Children in Nepal.

Extracurriculars:

Panel Manager for 2010 healthcare conference panel on Public Health and Policy, Healthcare Club; Member, Social Enterprise Club; Member, Business Industry and Government Club; Member, West Coast Club



Lorraine Ward
EC
lward@mba2011.hbs.edu

Healthcare Interests:

Services/Provider. Public Health. Policy/Government

Education:

Harvard College, Cambridge, MA, BA Social Studies, 2003; Harvard Kennedy School, Cambridge, MA, Masters in Public Policy, 2011

Work Experience:

University of California San Francisco Medical Center, summer administrative resident; Clinton Foundation Health Access Initiative, Malaria Program Manager; Global Fund to Fight AIDS, Tuberculosis and Malaria, Strategy Officer; McKinsey & Company, Business Analyst

Biography:

Lorraine is a Harvard MBA/MPP joint degree candidate. She spent last summer working at University of California San Francisco Medical Center, analyzing operational issues and designing a quality improvement project. Prior to HBS, Lorraine managed a program in Tanzania to make subsidized anti-malarial treatment available through rural drug stores for the Clinton Foundation. She also worked in strategy development for the Global Fund to Fight AIDS, Tuberculosis and Malaria, in Geneva, Switzerland, for two years. Lorraine previously was a consultant at McKinsey's New Jersey office, serving primarily pharmaceutical clients.

Extracurriculars:

VP of Careers, Healthcare Club



Carlton Weatherby
EC
cweatherby@mba2011.hbs.edu

Healthcare Interests:

Devices/Diagnostics. Services/Provider. VC. Entrepreneurship.

Education:

Stanford University, Stanford, CA; BA Human Biology, 2007

Work Experience:

Business Development Intern, Regent Surgical Health; Key Account Executive, Laboratory Corporation of America; Esoteric Sales Specialist, Stanford Hospital; Clinical Research Coordinator, Stanford Hospital

Biography:

Carlton spent the summer as a Business Development Intern at Regent Surgical Health in Chicago. He helped identify, evaluate, and execute investment opportunities in the healthcare services sub-segment of ambulatory surgery centers (ASC) and physician-owned, surgical hospitals, working closely with senior management in targeting new ventures and with existing portfolio entities to enhance profitability. Prior to HBS, Carlton spent the majority of his career working in the business development of clinical laboratory and pathology testing. Carlton worked as a Key Account Executive for Laboratory Corporation of America (LabCorp) and an Esoteric Sales Specialist for the Stanford Hospital.

Extracurriculars:

Member/Section Representative, Healthcare Club



Caroline Wilson
EC
cwilson@mba2011.hbs.edu

Healthcare Interests:

Services/Provider. Consulting. VC. Entrepreneurship.

Education:

Vanderbilt University, Nashville, TN, BA Economics, 2007

Work Experience:

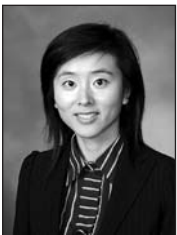
ConnectWell, MBA Intern; Community Health Systems, Financial Analyst; Healthways, Research Analyst

Biography:

Caroline spent the summer working for ConnectWell, a pre-revenue startup, where she assisted the founder in preparing for a Fall 2010 corporate wellness program launch. Prior to HBS, Caroline worked for Community Health Systems (CHS) in Business Development and Managed Care where she supported reimbursement negotiations between CHS hospitals and insurance companies. In addition, Caroline spent a year at Healthways where she served in internal-consulting and market research functions as part of the Market Intelligence team. Projects ranged from conducting a talent management study for the Human Resources department to studying the recession's impact on employer healthcare benefits spending.

Extracurriculars:

Panel Chair, 2010 Dynamic Women in Business Conference; Member, Healthcare Club; Member, CPG/Marketing Club; Member, Management Consulting Club



Jennifer Xu
EC
jxu@mba2011.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. Services/Provider. VC. IT. Entrepreneurship.

Education:

Shanghai Jiao Tong University, Shanghai, China, BS Pharmacy, and Bachelor of Management, Public Administration, 2005

Work Experience:

Eli Lilly, New product planning - neuroscience

Biography:

Jennifer spent her summer at Eli Lilly in the neuroscience new product planning team. She assessed the strategies of a new antidepressant, evaluated the risks and provided recommendations. She also created a mock detail aid for the new antidepressant and got feedback from regulatory, legal and medical experts. Prior to HBS, Jennifer spent three years with the Corporate Strategy Group at Honeywell (China) Co. Ltd. While at Honeywell, Jennifer led the first technology licensing deal in China, licensing out a diagnostic medical device technology. Prior to Honeywell, Jennifer used to be an Associate Consultant at Bain & Company in Shanghai, China.

Extracurriculars:

co-chair of Venture club at HCSSA; VP of marketing (2010 HBS healthcare conference); active members at the Entrepreneur club, VCPE and Asian Business club



Alice Yang
EC
ayang@mba2011.hbs.edu

Healthcare Interests:

Services/Provider. Payor/Insurance. Public Health. Policy/Government

Education:

Harvard College, Cambridge, MA, AB Biological Anthropology, 2003; Harvard Kennedy School, Cambridge, MA, Masters in Public Policy 2011

Work Experience:

McKinsey & Company, Consultant; Partners In Health.

Biography:

This past summer, Alice worked on a public sector healthcare engagement as Summer Associate in McKinsey & Company's Washington, D.C. office. Last summer she interned at Millennium Challenge Corporation, where she assessed U.S. foreign aid investments (including health projects) promoting sustainable economic growth in emerging markets. She is a joint-degree candidate with the Harvard Kennedy School. Prior to graduate school, Alice worked for five years at the Harvard Medical School-affiliated nonprofit organization Partners In Health on a variety of medical and social services, research, training, and advocacy projects in the U.S., Haiti, and sub-Saharan Africa.

Extracurriculars:

Academics & Admissions Chair, Social Enterprise Club; Social Enterprise Conference; HBS Social Enterprise Initiative Student Advisory Group

RC Club Members



Igal Aciman
RC
iaciman@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. VC. Entrepreneurship.

Education:

Yale University, New Haven, CT, BA, Political Science, 2007

Work Experience:

AstraZeneca PLC, Business Development Executive; McKinsey & Company, Business Analyst

Biography:

Igal worked as a consultant at McKinsey for two years, where he served large clients in healthcare/ pharmaceuticals, private equity, and social sector. He coordinated strategy and implementation projects in three continents with significantly positive results. Then, he joined AstraZeneca as Business Development Executive, stationed in Istanbul, where he focused on developing business opportunities in emerging markets. He initiated organic growth initiatives in addition to scanning the markets for potential acquisitions, as well as structuring and negotiating comprehensive partnership deals.

Extracurriculars:

Member: Healthcare Club; Global Business Club. Will participate in the Healthcare Immersion program in India (Jan 2011)



Charles Anderson
RC
canderson@mba2012.hbs.edu

Healthcare Interests:

Services/Provider. Payor/Insurance. Banking/Finance. Policy/Government

Education:

Washington and Lee University, Lexington, VA. BA Economics

Work Experience:

Associate, Crestview Partners; JPMorgan Securities Investment Bank, Health Care Group Analyst

Biography:

Prior to HBS, Charles spent four years in New York working in finance with a focus on the health care industry. From 2008-2010, Charles worked at Crestview Partners, a private equity investment firm with \$4 billion under management. At Crestview, Charles analyzed potential investments in health care companies and worked with the management team of Symbion, Inc., a national operator of ambulatory surgery centers and a Crestview portfolio company. Charles assisted the CEO, CFO, and Chief Development Officer of Symbion in evaluating capital markets transactions and analyzing potential add-on acquisitions. Prior to working at Crestview Partners, from 2006-2008 Charles worked in the health care group in JPMorgan's investment bank in New York.

Extracurriculars:

Member of Healthcare and Private Equity & Venture Capital clubs



Kyle Armbrester
RC
karmbrester@mba2012.hbs.edu

Healthcare Interests:

Biotech. Consulting. VC. IT. Entrepreneurship.

Education:

Harvard College, Cambridge, MA, AB Government, 2007

Work Experience:

Independent Contractor, Exeter Group, Healthcare IT, Project Manager

Biography:

Prior to HBS, Kyle has spent the past three years planning and managing numerous Health Care IT projects while running his own independent technology consulting company. While at the Exeter Group, a Boston-based IT strategy consulting firm, he lead a project team at the American Red Cross National Headquarters in Washington D.C. that focused on re-designing and planning a new physical and IT system for nation-wide blood collection. Additionally, Kyle has co-authored a white paper with Dr. David Levy at PwC's Health Care Advisory practice that focused on pay for performance system design.

Extracurriculars:

Healthcare Club; Tech Media Club; Entrepreneurship Club; Sales Club



Romish Badani
RC
rbadani@mba2012.hbs.edu

Healthcare Interests:

Biotech. Devices/Diagnostics. Banking/Finance. Entrepreneurship.

Education:

University of California, Berkeley, Berkeley, CA, BS Business Administration, 2006

Work Experience:

TPG Capital, Associate; Goldman, Sachs & Co.,(biotechnology, pharmaceuticals, medical devices, and life sciences), Analyst

Biography:

Prior to HBS, Romish was an Associate in the North American Buyout Group at TPG Capital, a diversified private equity firm. At TPG he was responsible for evaluating, executing, and managing investments across a variety of industries including healthcare, real estate, media, and commodities. Previously, Romish was an Analyst in the Healthcare Investment Banking division at Goldman Sachs in San Francisco. In this role he advised biotechnology, pharmaceutical, medical device, and life sciences clients in a broad range of strategic activities including mergers & acquisitions and financing.

Extracurriculars:

Member: Healthcare Club, Entrepreneurship Club, and Business of Sports Club.



Richard Ballenger
RC
rballenger@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics.

Education:

University of Wisconsin, Madison, WI, BS Chemical Engineering, 2007

Work Experience:

Abbott Laboratories, Process Development Engineer; Merck & Co. Process Development Engineer

Biography:

Most recently Richard worked as a process development engineer at Abbott Laboratories providing long term process development for FDA approved active pharmaceutical ingredients. As a member of multi-national teams, he implemented improvements in overseas plants which resulted in annual cost savings in excess of \$1 million. Before joining Abbott, Richard worked at Merck & Co. and was the lead engineer for two compound intermediates.

Extracurriculars:

Member: Healthcare, General Management & Operations, and Enterpenuership Clubs



Stephanie Bartz
RC
sbartz@mba2012.hbs.edu

Healthcare Interests:

Biotech. Services/Provider. Payor/Insurance. Consulting.

Education:

Purdue University, West Lafayette, IN, BS Industrial Engineering, 2005

Work Experience:

Abbott Laboratories, Demand Manager

Biography:

Prior to HBS, Stephanie spent five years at Abbott Laboratories in a variety of supply chain and operations roles. She completed a two-year rotational program in the pharmaceutical and diagnostics divisions. Stephanie then joined the Diabetes Division (medical devices) where she established and managed a sales analytics program which focused on promotion planning and demand forecasting. In addition, she managed relationships with large retail customers to align goals and ensure exceptional customer service.

Extracurriculars:

Director of Careers, Healthcare Club; Leader in Entertainment and Media Club; Member of General Management Club and Wine and Cuisine Club



Matthew Berner
RC
mberner@mba2012.hbs.edu

Healthcare Interests:

VC. Entrepreneurship. Public Health. Policy/Government

Education:

Princeton University, Princeton, NJ, BA Public Policy, 2005

Work Experience:

Medical Equipment Solutions & Applications, Sagl (MESA), COO and Managing Officer

Biography:

Prior to HBS, Matt established and served as COO of MESA, Sagl, the Swiss subsidiary of Masterplan, a provider of outsourced repair and maintenance services for biomedical and diagnostic imaging equipment. Matt hired and supervised a 9-person team, with responsibilities for day-to-day operations, business development and contract negotiation, as well as the finance, HR, and IT functions. Prior to MESA, Matt worked for the private equity firm Berkshire Partners (Masterplan's owner), where he helped to diligence and execute the firm's investment in United Biosource, a company in the CRO space. Matt started his career in investment banking at Goldman Sachs.

Extracurriculars:

Co-Director of Panels, Social Enterprise Conference; Member, Investment Club, Heard on the Street a cappella



Nisha Bhalla
RC
nbhalla@mba2012.hbs.edu

Healthcare Interests:

Biotech. Devices/Diagnostics. Services/Provider. Payor/Insurance. Consulting. Entrepreneurship. Public Health. Policy/Government

Education:

New York University, BS Accounting and Finance, 2005

Work Experience:

New York Presbyterian Hospital, strategic sourcing specialist

Biography:

Prior to HBS, Nisha spent three years at New York Presbyterian Hospital working in the Strategic Sourcing Department where she analyzed spend and volume in the Interventional Cardiology and Interventional Radiology suites. She focused on ways to improve utilization and decrease costs through contract optimization. Additionally, she worked with various clients throughout the hospital to increase operational efficiencies by carefully analyzing the supply chain to understand where potential improvements could be made. She also sat on various hospital wide committees focused on reduction of nosocomial infections such as Central Line Associated Blood Stream Infections (CLASBI) as well as Ventilator Associated Pneumonia (VAP) committees. Prior to working at New York Presbyterian Hospital, she worked at Lehman Brothers as an Investment Banking Analyst for two years.

Extracurriculars:

Member of Healthcare Club, VP of Operations for the Healthcare Conference



Mehul Bhatt
RC
mbhatt@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. Services/Provider. VC.

Education:

University of Pennsylvania, Philadelphia, PA, BA, Biological Basis of Behavior, 2007; Harvard Medical School, Boston, MA, MD candidate 2012

Work Experience:

Clinical training, Beth Israel Hospital; Summer Associate, Department of Medicine, Brigham and Women's Hospital; Research, Center for Resuscitation Science, University of Pennsylvania School of Medicine; Research, Department of Sociology, University of Pennsylvania; Business Plan Developer, EMR Solutions Inc.

Biography:

Mehul is a Joint Degree MD/MBA candidate at Harvard. Prior to HBS, he worked with the Department of Medicine of Brigham and Women's Hospital executing a comprehensive analysis of cardiology transfer patients, and developing a strategy in order to improve efficiency, patient outcome, and net income of the hospital. In addition, he has worked with an electronic medical record company startup to develop their go-to-market strategy. Mehul has extensively studied and worked in international healthcare systems and settings. He has also spent years researching the molecular mechanisms of cell death, working to develop potential therapies in cases of strokes and cardiac arrest.

Extracurriculars:

Member of Healthcare Club, Social Enterprise Club; Healthcare for Homeless



Kurt Brumme
RC
kbrumme@mba2012.hbs.edu

Healthcare Interests:

Services/Provider. Payor/Insurance. Banking/Finance. Entrepreneurship.

Education:

Williams College, Williamstown, MA, BA Economics and Mathematics

Work Experience:

Grupo Qualicorp, Finance and Corporate Development Manager; General Atlantic, LLC, Associate, Americas Healthcare Investment Team; Morgan Stanley, Investment Banking Analyst, Financial Sponsors Group

Biography:

Prior to HBS, Kurt worked as a Finance and Corporate Development Manager at Grupo Qualicorp, a healthcare broker and benefits administrator in the Brazilian private insurance industry. Responsibilities included creation and execution of a proactive M&A strategy in line with the Board's growth initiatives and development of forecasting and operational simulation tools to enhance the budgeting process. Previously, Kurt spent two years at General Atlantic, a \$14B global growth private equity firm, where he focused exclusively on U.S. and Latin American healthcare services, including revenue and payment cycle management, payor/provider services and care delivery reform.

Extracurriculars:

Member, Healthcare, Entrepreneurship and Latin American Clubs of HBS



Jane Casey
RC
jcasey@mba2012.hbs.edu

Healthcare Interests:

Devices/Diagnostics. Services/Provider. Payor/Insurance. Consulting.

Education:

Brown University, Providence, RI, BS Biomedical Engineering, 2006; Brown University, Providence, RI, MS Biomedical Engineering 2007

Work Experience:

OmniGuide, Produce Manager; SDG Life Sciences a Unit of IMS Health, Healthcare Strategy Consulting Analyst

Biography:

Prior to HBS, Jane worked as a product manager of Laryngology & Pediatric ENT for OmniGuide, an early stage medical device company in Cambridge, MA. She managed surgeon relationships, initiated and wrote clinical study protocols, and supported OmniGuide's direct sales force. Jane also co-led market development efforts of the orthopaedic spine and urologic oncology specialties. For her undergraduate and master's theses at Brown University, Jane developed a method to better understand the biomechanics of the normal and injured wrist.

Extracurriculars:

Harvard Business School Life Sciences Fellow, Section Admissions Representative, Healthcare Club Section Representative



Kevin Chaka
RC
kchaka@mba2012.hbs.edu

Healthcare Interests:

Services/Provider. Consulting. Banking/Finance. Entrepreneurship.

Education:

Texas A&M University, College Station, TX, BS Industrial Engineering, 2006

Work Experience:

Gexpro Services

Biography:

Prior to HBS, Kevin spent the past three years working for a leading Supply Chain Services provider (Gexpro Services) catering to several different industries (Energy, Transportation, Consumer and Industrial, Aerospace and Defense, and Technology and Healthcare). Kevin started out in an Operations Specialist role focused on driving Lean process improvements in the flagship hub operations located in Irving, TX. After a year in this role, Kevin moved into a management position leading the implementation team responsible for planning and implementing new customer implementations of Vendor Management Inventory (VMI) programs.

Extracurriculars:

Member of Healthcare, Entrepreneurship, General Management & Operations, Texas, and Energy & Environment Club



Abigail Chambers
RC
achambers@mba2012.hbs.edu

Healthcare Interests:

Pharma. Devices/Diagnostics. VC. Entrepreneurship.

Education:

Princeton University, Princeton, NJ, BA Psychology, 2007

Work Experience:

McKinsey & Company, Business Analyst

Biography:

Abigail spent two years working at McKinsey with a focus on serving healthcare companies. Specifically her experience and interests lie in pharmaceuticals, medical devices and hospital financial performance

Extracurriculars:

Section Rep, Healthcare Club



Leo Chang
RC
lchang@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. VC.

Education:

University of Pennsylvania, Philadelphia, PA, B.A.S. Biomedical Science; Wharton School, B.S. Economics (Finance/Management Concentration), 2006

Biography:

Prior to HBS, Leo was an Associate at Audax Group Private Equity in Boston, where he was responsible for evaluating and executing transactions across multiple industries and monitoring portfolio companies in the retail and healthcare industries. Previously, Leo worked a Senior Associate at the Boston Consulting Group, where he advised global biotechnology, pharmaceutical, and diagnostic devices companies on strategic planning, clinical trials supply chain, global regulatory submission strategy, and post-merger integration. Leo is the co-author of a paper on novel assay to genetic mismatch detection published in Biotechniques.

Extracurriculars:

Healthcare Conference VC Panel Manager, Section E Admissions Representative; Member: VC/PE Club, Sales Club



Michael Chang
RC
mchang@mba2012.hbs.edu

Healthcare Interests:

Devices/Diagnostics. VC. Entrepreneurship. Policy/Government

Education:

Harvard College, Cambridge, MA, AB Economics, 2005

Work Experience:

Johnson & Johnson, senior strategic planning manager; Booz & Co., consultant; Fletcher Spaght Inc./Fletcher Spaght Ventures, healthcare practice analyst

Biography:

Prior to HBS, Michael helped establish the strategic planning department with Johnson & Johnson's medical device group in China. There, he developed and oversaw the implementation of growth strategies, helping to achieve, for example, 23+% growth in the US\$160M cardiovascular franchise (vs. 8% prior year) through initiatives including sales force effectiveness, distribution channel planning, new market models for China's "mass" market, and new product launches. Prior, Michael was a consultant at Booz & Co., where he advised clients including a government-sponsored technology incubator with healthcare interests, and Fletcher Spaght, a consulting and venture capital firm working primarily with healthcare start-ups.

Extracurriculars:

Healthcare Club conference panel manager; VC/PE and Asia Business Club member



Tai-Li Chang, MD
RC
tchang@mba2012.hbs.edu

Healthcare Interests:

Banking/Finance. VC. Entrepreneurship.

Education:

Stanford, Stanford, CA, BS Biological Sciences degree, 2002; The Johns Hopkins School of Medicine, Baltimore, MD, MD Degree, 2008

Work Experience:

The Hospital for Special Surgery, orthopedic surgery

Biography:

Prior to attending business school, Tai-Li trained in New York City at The Hospital for Special Surgery, the renowned specialty orthopedic hospital. In addition to over six years of clinical experiences, Tai-Li has also published eight peer-reviewed articles in pediatrics, spine surgery, and trauma. Prior to medical school, Tai-Li worked as a financial analyst in investment banking at Morgan Stanley and in the Principal Finance Group at Goldman Sachs.

Extracurriculars:

Investment Club/Alpha Club, VC & Private Equity Club, Texas Club



Howard Chen
RC
pchen@mba2012.hbs.edu

Healthcare Interests:

Devices/Diagnostics. Services/Provider. Consulting. IT.

Education:

Duke University, Durham, NC, BS Comp Sci & Biology; Harvard Medical School, Boston, MA, MD candidate

Biography:

Summer internship in Taiwan in a cancer center, developed a guideline-based method to analyze costs for colorectal cancer. Basic science research in computational genomics with multiple publications at Duke University and Dana Farber Cancer Institute.

Extracurriculars:

Health Care Club; Asian-American Business Association; authoring book and question bank for MedIQ Learning



Will Clayton
RC
wclayton@mba2012.hbs.edu

Healthcare Interests:

Biotech. Services/Provider. Entrepreneurship. Policy/Government

Education:

Franklin W. Olin College of Engineering, Needham, MA, BS Engineering, 2006

Work Experience:

athenahealth, Strategic Operations Manager

Biography:

Prior to HBS, Will spent four years at athenahealth, a Watertown, MA based provider of web-based business service solutions to doctors in the US. Most recently Will spent two years in Chennai, India where, as a Strategic Operations Manager, he managed and grew athena's offshore operations group from 5 to 12 staff and diversified the team from 1 to 4 distinct operational functions. Prior to Chennai, Will spent two years as a Denials Associate where he was responsible for supporting the development of strategic relationships with insurance companies, analyzing high-level performance metrics to understand what drove fluctuation in operating results, and developing software tools to improve his team's effectiveness.

Extracurriculars:

Section Social Co-Chair; Member: Healthcare Club, General Management & Operations Club, Energy & Environment Club, Entrepreneurship Club, Social Enterprise Club, and West Coast Club; Participant, 2010 Silicon Valley Cleantech Immersion Experience Program.



Lindsay Cole
RC
lcole@mba2012.hbs.edu

Healthcare Interests:

Services/Provider. Consulting. Public Health. Policy/Government

Education:

Princeton University, Princeton, NJ, AB Woodrow Wilson School of Public and International Affairs, 2006; MD/MBA Candidate Harvard Medical School/ Harvard Business School, Boston, MA, 2012.

Work Experience:

Clinical training, Massachusetts General Hospital; Intern, Center for Quality and Safety, Massachusetts General Hospital; Research Fellow, Reproductive Endocrine Unit, Massachusetts General Hospital; Intern, Center for Healthcare Strategies

Biography:

Lindsay is a Harvard MD/MBA candidate. Prior to medical school, she spent a summer at the Center for Healthcare Strategies in Princeton, where she researched the consequences of Medicare Part D for the dual eligibles. She also did one year of genetics research at Massachusetts General Hospital (MGH). Since beginning medical school, she spent a summer at the Center for Quality and Safety at MGH, where she participated in quality and safety initiatives and worked closely with senior administration. Research interests include healthcare reform; she is co-author of two papers (in progress) regarding physician practice attributes and pharmaceutical policy, respectively.

Extracurriculars:

Co-director, Improvehealthcare.org. Senior Clinician and member of Fundraising Committee for Crimson Care Collaborative, Harvard Medical School's first student-run primary care clinic. Panel Manager for Annual Conference, Healthcare Club. Member: Healthcare Club, Social Enterprise Club.



Sebastien D'Incau
RC
sdincau@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. Consulting. Banking/Finance. VC. Entrepreneurship.

Education:

BBA in Finance HEC Montreal (Canada), 3 Year in the Pure and Applied Mathematics Masters Program at the Swiss Federal Institute of Technology

Work Experience:

Biography:

Prior to HBS, Sebastien spent 2 years at Procter & Gamble in Toronto (Canada). He worked in Market Strategy & Planning managing personal product brands (\$70MM in yearly revenues). He defined and deployed brand commercial strategies to grow share and volume achieving +3% Market Share growth. He also spent time in customer business development for P&G - working with key Canadian drug retailers to grow their revenues and improve their market share. He has a double citizenship French & Canadian and is fluent in French.

Extracurriculars:

Section J President. Marketing Club, Management Consulting Club, Club des Francophones, Canadian Club



Carolyn Daly
RC
cdaly@mba2012.hbs.edu

Healthcare Interests:

Services/Provider. Payor/Insurance. Consulting. IT.

Education:

Harvard College, Cambridge MA, AB History and Science

Work Experience:

Health Care Research Associate, Institute for Strategy and Competitiveness, Harvard Business School; Traditional Medicine Research Fellow, Morocco, Michael C. Rockefeller Fellowship

Biography:

Carolyn spent the two years prior to beginning her MBA working with Professor Michael Porter at the Institute for Strategy and Competitiveness furthering research on Value-Based Health Care Delivery. She has authored numerous field cases which detailing how health care industry stake holders can unlock value for the system by organizing around patient needs. She worked with leading health care providers to develop new systems for tracking condition specific health outcomes and aggregating actual costs at the patient and medical condition level. Before joining the ISC, Carolyn spent two years in Morocco working with traditional heaters in the rural south.

Extracurriculars:

Member, HealthCare Club, VP, Wine and Cuisine Society, Director of Student Arts, Art Society, Member African Business Club, Hospitality Industry and Travel Club, Boating Club, Outdoors Club, Section Social Committee Member



Meghan Demchuk Oliver
RC
mdemchuk@mba2012.hbs.edu

Healthcare Interests:

Services/Provider. Payor/Insurance. Consulting. Public Health. Policy/Government

Education:

University of Utah, Salt Lake City, UT, BS Buisness Marketing and Management, 2007

Work Experience:

Leucadia National Corporation (Salt Lake City, UT) engaged in a wide variety of operations including medical product development.

Biography:

Prior to HBS, Meghan spent three years working for Leucadia National Corporation, starting as an a research analyst in the Chairman's office for two years followed by one year working with the company's Asset Management Group. Functional experience includes company valuation modeling, investment analysis and reporting, and marco-economic and industry research. Meghan was a Division one swimmer as an undergrad and led the team to a conference championship her senior year. She broke multiple school records over her career and recently competed in the Boston Marathon.

Extracurriculars:

Healthcare Club, Canada Club, WSA member.



Shay Dvir
RC
sdvir@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. Consulting.

Education:

Tel-Aviv University, Israel, Economics and Management, 2009

Work Experience:

Teva, Biogenics division, business analyst

Biography:

Prior to HBS, Shay worked at Teva Global BioGenerics division in Israel. As the first business analyst, shay worked closely with senior management and was responsible for all qualitative and quantitative cross-functional analysis including: pipeline management, business development, marketing and operations. Prior to that, Shay worked as a business analyst at Shaldor, Israel top-three management consulting firm. Shay is a distinguished military officer, graduated as a lieutenant, commanding and managing 100 soldiers and junior officers.

Extracurriculars:

Healthcare club, general management club, consulting club



Andrew ElBardissi
RC
aelbardissi@mba2012.hbs.edu

Healthcare Interests:

Biotech. Devices/Diagnostics. Services/Provider. Consulting. Banking/Finance. VC. Entrepreneurship. Public Health.

Education:

Penn State, University Park, PA, BS, 2003, Mayo Clinic, Rochester, MN, MD, 2008, Harvard School of Public Health, Boston, MA, MPH, 2008

Work Experience:

Brigham and Women's Hospital, Harvard Medical School, Surgical Resident; Harvard School of Public Health, Research Fellow

Biography:

Prior to HBS, Andrew was a surgical resident in the combined general and cardiac surgery program at Brigham and Women's Hospital in Boston, MA. In addition to focusing on the clinical and leadership aspects of his surgical training, Andrew applied his academic interest in improving communication and patient safety in surgery by developing and implementing communication protocols that have proven to have a significant impact in the reduction of patient morbidity.

Extracurriculars:

Member: Entrepreneurship Club, Healthcare Club, VC/PE Club.



Michael Elbogen
RC
melbogen@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. VC.

Education:

UCLA, Los Angeles, CA, BS Mechanical Engineering

Work Experience:

Abbott Vascular, Quality Engineer

Biography:

Michael worked as a Quality Engineer at Abbott Vascular in California, focusing on new product development for next generation drug eluting stent products. He led various teams in execution of large scale process validations and risk analyses. He was also the key quality representative involved in the transfer and scale up of several new products from the R&D Lab to the production facility.

Extracurriculars:

Member: Healthcare Club, General Management and Operations Club; Rwanda Immersion Experience Program (Jan 2011)



Shereef Elnahal
RC
selnahal@mba2012.hbs.edu

Healthcare Interests:

Biotech. Services/Provider. VC. Policy/Government

Education:

Johns Hopkins University, Baltimore, MD, BA Biophysics, 2007; Harvard Medical School, MD Candidate, 2012

Work Experience:

Center for Health Policy and Management, Harvard School of Public Health; The Brookings Institution, Engelberg Center for Health Care Reform; Institute for Global Tobacco Control

Biography:

Shereef Elnahal is a dual-degree MD/MBA candidate at Harvard. He has published research on the effect electronic health record (EHR) adoption on health care quality, as well as on clinical oncology practice. He was co-founder and President of The Triple Helix at Johns Hopkins, a branch of an international non-profit which releases periodic publications on technological innovations in health care. Policy experience includes work at the Brookings Institution recommending implementation strategies for performance-based physician reimbursement and lobby experience at the Institute for Global Tobacco Control. He has founded several volunteer organizations around service and mentorship in health.

Extracurriculars:

Co-chair, Improve Health Care Organization; Founder, Al Noor Academy Mentorship Program in Health; Co-Founder, Society for Innovation in Medicine at HMS; Treasurer, Oncology Interest Group at HMS; Member, Health Care Club



Brett Flodder
RC
bflodder@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics.

Education:

Texas Christian University, Fort Worth, TX, BBA Finance, 2008

Work Experience:

Eli Lilly & Company, Corporate Finance Intern

Biography:

Brett was a consultant with FTI Consulting where he worked with creditors to evaluate the health of distressed portfolio companies and assist the lending committee during negotiations in the restructuring process. Major activities included the creation of effective working relationships in a highly charged and contentious atmosphere with senior company leadership to aid analysis of company's health and in depth analysis of operational and financial forecasts. Prior to FTI, Brett worked as a corporate finance intern with Eli Lilly & Company. During the internship, Brett analyzed the >\$300mm chargeback process and identified critical metrics, leading to efficiency gains and greater process control.

Extracurriculars:

Member: Healthcare Club, General Management and Operations Club, and Turnaround and Restructuring Club



Harrison Frist
RC
wfrist@mba2012.hbs.edu

Healthcare Interests:

Services/Provider. Banking/Finance. Public Health. Policy/Government

Education:

Princeton University, Princeton, NJ, BA, 2006

Work Experience:

The Carlyle Group, Associate; Goldman, Sachs & Co., Analyst, Investment Banking Division

Biography:

Prior to coming to HBS, Harrison worked for Goldman Sachs in their Investment Banking Division as well as for The Carlyle Group where he helped launch a new fund focused on the distressed financial services industry. Outside of his professional career, Harrison has spent time throughout Africa working with non-profits in establishing clinics in undeveloped areas and spreading access to healthcare. Harrison will be traveling to India in January to visit hospitals across the country and meeting with doctors, investors and entrepreneurs.

Extracurriculars:

Pilot, Venture Capital Private Equity Club



Ellen Galezewski
RC
egalezewski@mba2012.hbs.edu

Healthcare Interests:

Biotech. Devices/Diagnostics. Services/Provider. Entrepreneurship. Public Health.

Education:

University of Notre Dame, Notre Dame, IN, BBA, Finance and International Business

Work Experience:

General Electric Healthcare: Home Health Finance Manager, Healthcare Systems Global Financial Planning and Analysis, Clinical Systems Cost and Treasury Analyst, Financial Management Program

Biography:

Ellen spent the last two years at GE Healthcare as finance manager of the new Home Health business, creating/ acquiring independent living solutions for both the aging population and chronic disease patients. In this role, she led the finance due diligence of target companies and led the finance integration of the recently announced JV with Intel's Digital Health Group. In addition to Home Health, Ellen supported the \$12B Healthcare Systems global finance planning and analysis team, running operating reviews and planning cycles. Prior to these roles, Ellen held various finance positions over three years throughout GE's Clinical Systems business and Financial Management Program.

Extracurriculars:

Healthcare Club, Marketing and CPG Club, Section Student Association Social Rep, Midwest Students Club, Business of Sports Club, Women's Student Association



Tulika Garg
RC
tgarg@mba2012.hbs.edu

Healthcare Interests:

Pharma. Consulting. Banking/Finance. IT.

Education:

Indian Institute of Technology, Roorkee, India. Electronics & Communications Engineering, 2007

Work Experience:

Abbott Healthcare, Program Office Manager; McKinsey & Company, Business Analyst

Biography:

Prior to HBS, Tulika worked directly with the CEO of Abbott Nutrition in India to implement an acceleration plan to become India's leading nutrition company by 2012 (8x growth). Major activities included merger management for an acquisition Abbott India was undertaking, creating new incentive structures for growing salesforce and assisting in creation of a consumer trade channel in India. Before that, Tulika consulted several healthcare providers at McKinsey & Company in India on a range of strategic and operational issues including purchase and supply chain, and national roll-out strategies. Finally, she analyzed the market for IT in healthcare for a McKinsey report on 2020 Outlook for the IT Industry in 2009.

Extracurriculars:

VP of Marketing, 2012, South Asian Business Association. Active member: Healthcare, Management Consulting, Venture Capital and Private Equity, and South Asia clubs.



Daniel Gebremedhin, MD
RC
dgebremedhin@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. Banking/Finance. VC. IT. Entrepreneurship.

Education:

Massachusetts General Hospital Internal Medicine Residency, 2010; Morehouse School of Medicine, MD, 2007; University of California, San Diego, BS, 2003

Work Experience:

Massachusetts General Hospital, Staff Physician; Harvard Medical School, instructor of Medicine; Implement HIT, President; Students of Medicine, President; Clinton Foundation, consultant

Biography:

Dan is currently a practicing physician on Faculty at the Massachusetts General Hospital and Harvard Medical School. He splits his time between clinical activities and Business School. Most recently, he served as President of the Software Start-up Implement HIT; a firm that creates training software teaching physicians and hospital staff how to use the Electronic Health Record (EHR). Dan helped grow the organization to \$700,000 in US sales in year 1 and begin fundraising for Series A. He is also the acting President of the non-profit organization, Students of Medicine: An organization that creates online education for markets with demonstrated need in inner city high schools and medical schools. He is the creator of the Step One Method preparatory program: An innovative program that has helped thousands of Medical Students prepare for the Medical Board examination. He has worked as a Health Care consultant for the Clinton Foundation; providing guidance to the Ethiopian Health Ministry in developing health care infrastructure. He is a sought after public speaker and travels regularly across the country giving instructional and motivational seminars on topics ranging from Medical Exam preparation to challenges facing the Health Care Industry.

Extracurriculars:

Member, African American Student Union. Member, Health Care Club.



Greg Geronemus
RC
ggeronemus@mba2012.hbs.edu

Healthcare Interests:

Devices/Diagnostics. Services/Provider. Payor/Insurance. Entrepreneurship.

Education:

Harvard College, Cambridge, MA, BA Economics, 2008

Work Experience:

Laser & Skin Surgery Center of New York, Strategic Advisor

Biography:

Prior to HBS, Greg spent two years as an Analyst in a private equity arm of Goldman Sachs, which manages \$33 billion in assets, At Goldman Sachs, Greg evaluated and executed direct company and secondary market private equity transactions, performing industry due diligence, management evaluations, and valuation analyses. Additionally, Greg served as a strategic advisor to the Laser & Skin Surgery Center of New York, a state-of-the-art cosmetic surgery center with over 100 employees (including 9 physicians) across two locations. Greg's accomplishments include designing a "hub-and-spoke" model for the business and advising on a successful monetization strategy.

Extracurriculars:

Member, Healthcare Club; Member, General Management and Operations Club; Member, Entrepreneurship Club; Member, Jewish Students Association



Amit Ghorawat
RC
aghorawat@mba2012.hbs.edu

Healthcare Interests:

Devices/Diagnostics. Services/Provider. VC. Entrepreneurship.

Education:

Indian Institute of Technology, Bombay, India, Masters Communication & Signal Processing, BA Electrical Engineering, 2006

Work Experience:

Medical devices startup, business strategy; Global top 5 pharma company, merger integration; India's top 3 public sector health insurance company, consultant

Biography:

Before HBS, Amit worked at The Boston Consulting Group (BCG) across their New York and Mumbai offices and as Director - Business Development and Strategy at MN Globex (chemicals trading arm of family-owned business), India. While at BCG, Amit worked across industries on operations, growth strategy and turnaround projects, including a major pharmaceutical integration and health insurance turnaround. *Consistently rated top 10% performer at BCG. Two promotions in 36 months. *1 of 2 Associates from India (out of 7) to be offered New York transfer based on performance. *Received 'BCG India Award' for two years for service above and beyond.

Extracurriculars:

Member: Entrepreneurship Club, VC/PC Club & Healthcare Club. One of 33 participants in the 'Healthcare delivery in India' immersion program. VP of Healthcare Panel & Sponsorships, HBS India Conference 2011.



Martin Grasse
RC
mgrasse@mba2012.hbs.edu

Healthcare Interests:

Devices/Diagnostics. Consulting. VC. Entrepreneurship.

Education:

University of Wisconsin, Madison, WI, BS Biomedical Engineering, 2007

Work Experience:

St. Jude Medical, Design Engineer II; Bridgepoint Medical, R&D Engineer

Biography:

Marty spent the year before HBS as a R&D engineer and project manager at Bridgepoint Medical, a VC-backed startup medical device firm. At Bridgepoint, Marty led development efforts of a next-generation device used to facilitate crossing coronary chronic total occlusions. Marty also designed adaptations of Bridgepoint's existing technology for use in peripheral arteries. Marty spent two years at St. Jude Medical as a design engineer developing diagnostic and therapeutic catheter devices to treat atrial fibrillation. Marty collaborated with the marketing group at St. Jude to solicit physician feedback on prototypes. Marty is a named inventor on three published patent applications.

Extracurriculars:

Entrepreneurship Panel Manager, Healthcare Conference; Section Representative, Healthcare Club; Member, VC/PE Club; Member, Entrepreneurship Club



Whitney Gretz
RC
wgretz@mba2012.hbs.edu

Healthcare Interests:

Services/Provider. Payor/Insurance. Consulting. Public Health.

Education:

Northwestern University, Evanston, IL, BA Economics and Sociology, 2007

Work Experience:

McKinsey & Company, Business Analyst

Biography:

Prior to HBS, Whitney was a Business Analyst with McKinsey and Company's Chicago office. Her work focused on lean transformations at both non-profit payors and providers. Provider projects included decreasing turnaround time in the Operating Room and decreasing length of stay in the Emergency Room. Payor projects included decreasing cost per member claim and increasing member satisfaction in the Customer Service department.

Extracurriculars:

Women's Student Association; Social Enterprise Club; Squash and Tennis Club; Midwest Student's Association



Nina Haldipur
RC
nhaldipur@mba2012.hbs.edu

Healthcare Interests:

Biotech. Consulting. Banking/Finance. VC.

Education:

Johns Hopkins University, Baltimore, MD, BS Biomedical Engineering, 2005

Work Experience:

Sandoz International GmbH, Global Portfolio Manager; Novartis Institutes for Biomedical Research Inc., Portfolio Analyst

Biography:

Before HBS, Nina spent five years in different roles across Novartis Group. Most recently, she was a Global Portfolio Manager for Sandoz (generics) in Germany. In this role, she managed the oncology and anti-infectives pipeline and selected new products for development. She also worked with Global Strategic Planning on major initiatives, including a comprehensive five-year strategy for Global Product Development. Before Sandoz, she worked in the Program Office of the Novartis Institutes for Biomedical Research, analyzing divisional performance. Her undergraduate experience includes independent research in medical imaging, nanobiotechnology, and neuroscience.

Extracurriculars:

Section Representative: Healthcare Club and Harbus. Member: VCPE Club, Consulting Club, South Asian Business Association, Wine and Cuisine Society



Brooke Heim
RC
bheim@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. Services/Provider. Payor/Insurance.

Education:

University of North Carolina, BSBA, 2006

Work Experience:

Centerbridge Partners, purchase of American Renal Associates, a high-growth dialysis services business.

Biography:

Prior to HBS, Brooke spent two years at Centerbridge Partners, an \$11Bn multi-strategy investment firm focused on private equity and distressed debt investing. While there, she managed the full investment process and successful \$450MM purchase of a dialysis services company. Specifically, she analyzed the operational performance of its 85 dialysis centers and identified product and geographic growth opportunities that helped shape the high-growth corporate strategy. Before joining Centerbridge Partners, Brooke worked at Morgan Stanley in its Investment Banking division.

Extracurriculars:

Section I Career Rep, Healthcare Club, Marketing & CPG Club



Christian Heim
RC
cheim@mba2012.hbs.edu

Healthcare Interests:

Consulting. VC. Entrepreneurship.

Education:

Duke University, Durham, NC, BS Economics, 2006

Work Experience:

Greenbriar Equity Group, Associate; UBS Investment Bank, Analyst

Biography:

Prior to HBS, Christian spent two years as an Associate at Greenbriar Equity Group, a \$1.5 billion private equity fund focused on the global transportation sector. In this position, Christian worked in all aspects of private equity investing, including deal execution, origination, portfolio company management, and voting in investment committees. Christian also worked at UBS as an Investment Banking Analyst in the Global Industrial Group, specializing on capital goods and transportation clients, for 2 years. In this role, Christian advised clients in a broad range of strategic activities, including mergers & acquisitions, debt and equity financing and capital structure planning.

Extracurriculars:

Healthcare Club, Venture Capital & Private Equity Club, Business, Industry and Government Club, Section Senator (Student Association)



Michael Hencke
RC
mhencke@mba2012.hbs.edu

Healthcare Interests:

Biotech. Devices/Diagnostics. Consulting. VC.

Education:

Massachusetts Institute of Technology, Cambridge, MA, SB Chemical Engineering, 2006.

Work Experience:

Semprus BioSciences, Co-Founder and Business Development & Marketing Manager; Health Advances, Analyst

Biography:

Prior to HBS, Michael was a Co-Founder and Business Development & Marketing Manager at Semprus BioSciences. A spin-out from MIT's Langer Lab, Semprus won the 2006 MIT 100K Entrepreneurial Competition and has since scaled to 25 employees with over \$10M in venture funding. Michael worked directly for the CEO in diverse areas including product and market strategy, fundraising, business development, and strategic planning. Michael was also previously an Analyst at Health Advances, a boutique strategy consulting firm for healthcare firms, where he worked on projects ranging from M&A due diligence to market analysis and product strategy.

Extracurriculars:

2011 Healthcare Conference Panel Co-Manager, Medical Devices and Diagnostics; Member, Venture Capital/Private Equity Club.



Sarah R Hoopfer
RC
shoopfer@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. Consulting.

Education:

University of Michigan, Ann Arbor, MI, Ross School of Business, BBA 2005

Work Experience:

Eli Lilly and Company, Manager - Accounts Payable, Financial Analyst - Europe, Financial Analyst - Manufacturing

Biography:

Sarah spent 5 years before business school in the Finance function at Eli Lilly and Company. During my first role as a financial analyst, I supported a manufacturing site for all financial reporting, controlling, and analysis. In my next role, I supported European markets financial consolidation, business planning and regional business development. In my last year before business school, I moved into an operational role and supervisor position working in Accounts Payable. Day-to-day I was managing my team, operational issues and a portion of our process that was outsourced to a service provider. In addition, I completed process improvement projects.

Extracurriculars:

Section Volunteer Coordinator; Member Healthcare Club; Member Marketing Club; Volunteer tutor at local elementary



Christopher Johnson
RC
cbjohnson@mba2012.hbs.edu

Healthcare Interests:

Biotech. Devices/Diagnostics. Consulting. VC. Entrepreneurship.

Education:

Harvard College, Cambridge MA, AB Economics

Work Experience:

Innosight LLC, boutique innovation strategy consulting, Senior Associate

Biography:

Chris was a Senior Associate at Innosight LLC where he worked with healthcare clients on strategic innovation initiatives and business model innovation implementation. He has deep experience in the medical device and health insurance industries and has worked on projects in the developed markets (US, Europe) as well as developing markets (India).

Extracurriculars:

Venture Capital Panel Manager, HBS Healthcare Conference 2011. Member of Entrepreneurship, Social Enterprise, Outdoor and HBS Boat Clubs



Peter Jurczynski
RC
pjurczynski@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. Consulting. VC. Entrepreneurship.

Education:

Tufts University, Medford, MA BS Mechanical Engineering, 2004; Stanford University, Stanford, CA, MS Mechanical Engineering, 2006

Work Experience:

Johnson & Johnson Vision Care Project Engineer; Ethicon Endo Surgery Manufacturing Facilitator; Global Pharmaceutical Supply Group Packaging Engineer; Johnson & Johnson Vision Care Reliability Engineer

Biography:

Prior to HBS, Pete spent over four years working for Johnson & Johnson, starting as a Global Operations Leadership Development associate with rotations in medical devices (Vistakon & Ethicon Endo Surgery), and pharmaceuticals (Global Pharmaceutical Supply Group), and most recently as a Project Engineer with Johnson & Johnson Vision Care. Functional experience includes operations management, package engineering, manufacturing engineering, device design, operations optimization, project management and R&D commercialization

Extracurriculars:

Healthcare Club, General Management and Operations Club, Triathlon Club



Alden Karr
RC
akarr@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. Consulting. VC.

Education:

Bowdoin College, Brunswick, ME, BA Physics, 2007

Work Experience:

BioCryst Pharmaceuticals, Operations Intern; Deloitte Consulting, Consultant

Biography:

Alden spent 3 years with Deloitte Consulting in the Strategy & Operations group, focusing on serving biopharma clients across the value chain. He concentrated on advising clients on strategic issues related to sales & marketing operations, supply chain & manufacturing strategy and research & development strategy. Alden completed an internship in the Operations group of BioCryst pharmaceuticals, a publicly-traded, research-based biopharmaceutical company. He worked to define organizational structure and processes for the new Operations group and to prepare the organization for commercialization of its first product, an influenza antiviral.

Extracurriculars:

Healthcare Club Section Representative, General Management and Operations Club, Golf Club, Heard on the Street



Allison Kean
RC
akean@mba2012.hbs.edu

Healthcare Interests:

Services/Provider. Consulting. Public Health. Policy/Government

Education:

University of Chicago, Chicago, IL, BA Sociology, 2006

Work Experience:

University of Chicago, Financial Strategist; Katzenbach Partners, Senior Associate

Biography:

Prior to HBS, Allison worked in the Office of the President at the University of Chicago, where she reported directly to the Vice President for Financial Strategy and Budget. In that role she developed new operating and capital budgeting processes for the University and designed and implemented new project and performance management practices to improve deliverables in her department. From 2006-08, Allison worked as a management consultant for Katzenbach Partners in New York City, where she focused on organizational development and strategy.

Extracurriculars:

Member, Social Enterprise Club, Healthcare club, Business and Government Club, Democrats Club



Jeremiah Keehn
RC
jkeehn@mba2012.hbs.edu

Healthcare Interests:

Biotech. Devices/Diagnostics. Consulting.

Education:

University of Minnesota, Minneapolis, MN, BS Finance, Entrepreneurial Management, 2005

Work Experience:

Smith & Nephew plc, a large medical device firm focused on endoscopy, orthopedics, and wound care. Strategy & Business Development Associate, Endoscopy business unit.

Biography:

Jeremiah was an Associate in Smith & Nephew Endoscopy's Strategy & Business Development group. At Smith & Nephew, he performed financial modeling for all transactions including strategic acquisitions, venture investments, and joint development agreements. In addition, he helped manage the annual divisional strategic planning process and led ad-hoc internal consulting studies. Completed transactions include the acquisition of Healicoil, a venture-backed company with a novel ligament fixation device.

Extracurriculars:

VP Marketing, Management Consulting Club. Member, Healthcare Club, Volunteer Consulting Organization.



Melissa Kennedy
RC
mkennedy@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. Banking/Finance.

Education:

University of California, Berkeley, Berkeley, CA, BA Economics, 2005

Work Experience:

Biography:

Prior to HBS, Melissa was an Associate at private equity firm GTCR Golder Rauner in Chicago. At GTCR, she was responsible for evaluating potential investments in the Pharmaceuticals & Medical Device sectors, developing executive relationships in the industry, executing transactions, and working with the firm's healthcare portfolio companies. Previously, Melissa was an Analyst in the Healthcare Investment Banking division at Goldman Sachs in San Francisco. At Goldman, she focused on advising Biotechnology, Pharmaceutical, and Medical Device companies.



Zahra Khan
RC
zkhan@mba2012.hbs.edu

Healthcare Interests:

Consulting. Public Health. Policy/Government

Education:

University of Cambridge, Cambridge, UK, BA honors Natural Sciences 2007; Harvard School of Public Health, Cambridge, MA, MS Global Health and Population, 2010

Work Experience:

Strategic Information Analyst, Management Sciences for Health; Health Officer, UNICEF; Consultant, Rural Health Department, Punjab Rural Support Program; Research Assistant and Field Team Leader, Aga Khan University, Community Health Sciences Department

Biography:

Zahra worked for Management Sciences for Health, in Spring of 2010, in their Business and Resource Development Department where she managed funding and local partner acquisition for their Afghanistan and Pakistan portfolios. She spent the summer of 2009 working with UNICEF coordinating the health strategy for the relief efforts for the return of 2.6 million displaced people to their homes in Peshawar, Pakistan. She also worked that summer for the Punjab Rural Support Program as a consultant evaluating their TB DOTS implementation in Rural Districts. She has worked at the Aga Khan University (2007-2008) in their Community Health Sciences Department in Karachi, Pakistan as a Field Team Leader, Research Assistant and Communication Specialist.

Extracurriculars:

VP of Public Health, Social Entrepreneurship Club; Member: South Asia Business Association, Healthcare Club.



Koichi Kibata, M.D.
RC
kkibata@mba2012.hbs.edu

Healthcare Interests:

Pharma. Services/Provider. VC. Public Health.

Education:

University of Tokyo, Tokyo, Japan, MD, 2006

Work Experience:

McKinsey & Company (Tokyo), Business Analyst; Showa General Hospital (Tokyo), Emergency Medicine resident.

Biography:

Prior to HBS, Koichi spent two years as an emergency medicine resident in Showa General Hospital in Japan, and two years in McKinsey Tokyo office as a business analyst. At McKinsey, Koichi worked in projects for several pharmaceutical companies about sales & marketing, R&D optimization and corporate strategy.

Extracurriculars:

Member of the Healthcare, Social Enterprise, Asia Business Clubs



Matthew Klitus
RC
mklitus@mba2012.hbs.edu

Healthcare Interests:

Pharma. Services/Provider. VC. Entrepreneurship.

Education:

Princeton University, Princeton, NJ, BA Chemistry, 2006

Work Experience:

McKinsey & Company, Business Analyst; Bain Capital, Associate

Biography:

Prior to HBS, Matt spent two years as an Associate in Bain Capital's Private Equity group where he performed diligence on potential healthcare investments and worked closely with the management of CRC Health Group, a leading US provider of substance abuse rehabilitation services. Previously, Matt worked at McKinsey & Company, where he consulted with pharmaceutical and medical device clients on strategic and operational decisions.

Extracurriculars:

Member, Venture Capital & Private Equity Club; Member, Investment Club



Emily Kloeblen
RC
ekloeblen@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. Services/Provider.

Education:

Duke University, Durham, NC, BS Biomedical Engineering, 2004

Work Experience:

GE Healthcare, Diagnostic Imaging, Academic Account Manager; GE Healthcare, Diagnostic Imaging, Commercial Leadership Program; Medtronic, Cardiac Rhythm Management, Clinical Specialist

Biography:

Prior to HBS, Emily spent three years managing strategic client relationships for GE Healthcare's Diagnostic Imaging business to achieve annual revenue targets of \$10-13M. Emily successfully guided an account team of service, commercial and research staff to establish collaborative partnerships and negotiate profitable commercial agreements. Emily entered GE through its Commercial Leadership Program, where she completed a variety of short term rotational assignments with field sales and headquarters marketing teams. Prior to GE, Emily supported a Medtronic Cardiac Rhythm Management sales team in growing territory revenue 200% over two years as a Clinical Specialist. She provided technical assistance to cardiac surgeons and EPs during device implantation in the OR.

Extracurriculars:

Healthcare Club; VP of Marketing Healthcare Conference; Social Enterprise Club; Marketing and Consumer Goods Club; Volunteer Consulting Organization



Om Lala
RC
olala@mba2012.hbs.edu

Healthcare Interests:

Services/Provider. Consulting. IT. Entrepreneurship. Public Health. Policy/Government

Education:

Harvard College, Cambridge, MA, AB Government, Certificate in Health Policy, 2006; University of Cambridge, England, M.P.H., 2007; Harvard Medical School, Boston, MA, M.D. expected with MBA 2012

Work Experience:

Harvard School of Public Health, Public Health, Research Associate to Department Chair Professor David Bloom; Office of Senator Edward Kennedy, Help Committee, Legislative Intern; Office of Former U.S. Assistant Surgeon General; Special Assistant to the Asst. Surgeon General

Biography:

Om is an MD/MBA Candidate at Harvard Medical School & Business School. As Research Associate at Harvard School of Public Health, he conducted research and data analysis for peer-reviewed journals and major reports by the World Bank, World Economic Forum and National Bureau of Economic Research. As Legislative Intern to Senator Kennedy, Om conducted research for legislation on pharmaceutical drug re-importation, stem cell research, health IT, and FDA regulation. Also in D.C., as Special Assistant to the Asst. Surgeon General, Om led research efforts for national initiatives in women's health, telemedicine, autism, disaster preparedness, obesity, and pandemic flu.

Extracurriculars:

VP of Speaker Relations, HBS Democrats; Section Representative, Healthcare Club; Member, Entrepreneurship Club; Member, Social Enterprise Club



Karl Laskowski
RC
KLaskowski@mba2012.hbs.edu

Healthcare Interests:

Pharma. Services/Provider. Consulting. Policy/Government

Education:

Yale University, New Haven, CT, BA History of Science/History of Medicine, 2003; Yale University School of Medicine, New Haven, CT, MD, MHS, 2008.

Work Experience:

Brigham and Women's Hospital/Harvard Medical School, Medical Resident/Clinical Fellow in Medicine; Yale University School of Medicine, Division of Cardiology, NIH/NHLBI and James G. Hirsch Research Fellow; Yale University School of Medicine, Human Investigations Committee, Voting Member/Protocol Reviewer

Biography:

Karl is completing his Medical Residency at Brigham and Women's Hospital concurrently with his MBA studies as the John McArthur Fellow in Medical Management. As a Junior and subsequently Senior Medical Resident, he was responsible for the supervision of teams of medical interns, providing care for 15-20 hospitalized patients on the general medical, cardiology and oncology services. Additionally, he took an active role in advising the hospital administration by serving on the Residency Review Committee in 2008-2009, the BWH Emergency Response Committee from 2008 to the present, and the SECURE task force, charged with redesigning the residency program to comply with upcoming radical changes to the ACGME work-hour rules. Prior experience has included a year of full time basic science cardiology research studying the role of AMP activated kinase in the regulation of uncoupling proteins, as well as extracurricular health services research regarding how brain death is reported in the popular media.

Extracurriculars:

Member: Healthcare Club



Ross Leimberg
RC
rleimberg@mba2012.hbs.edu

Healthcare Interests:

Biotech. Services/Provider. Payor/Insurance. VC. Entrepreneurship.

Education:

University of Pennsylvania, Wharton and Engineering, Philadelphia, PA. BS in econ & finance concentration, BAS in bioengineering, 2006.

Work Experience:

Pfizer Business Development and Pfizer Commercial Development, Senior Analyst; ZS Associates, Associate

Biography:

Ross spent three years prior to business school working at Pfizer in NYC. After leading the valuation of over thirty licenses and acquisitions across multiple therapeutic areas, he specialized in neuroscience early commercial planning where he managed teams to originate and implement methodologies to revise short- and long-term strategic plans. Following, he consulted directly for the Specialty President Chief of Staff on post-merger integration needs following the \$68B acquisition of Wyeth Pharmaceuticals. Prior to Pfizer, Ross worked as a consultant at ZS Associates where he advised top tier pharmaceutical companies on salesforce size and structure issues.

Extracurriculars:

Member, VCPE Club, Wellness Club, and LGBT Student Association.



Jenny F. Lesser
RC
jlesser@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. VC. Entrepreneurship.

Education:

Amherst College, Amherst, MA, BA Biology, 2007; University of Cambridge, Cambridge, England, MPhil Bioscience Enterprise, 2010.

Work Experience:

Essex Woodlands Health Ventures, Intern; Close Concerns, Associate

Biography:

Prior to HBS, Jen completed a Master's in Bioscience Enterprise at the University of Cambridge. While at Cambridge, Jen interned at Essex Woodlands Health Ventures, a healthcare venture capital firm with \$2.5 billion assets under management. At Essex, Jen performed strategic analyses of an antibody portfolio company's options to advance its platform toward clinical development and recommended a strategy to maximize Essex's return on investment. Prior to Cambridge, Jen was an Associate at Close Concerns, a consulting firm serving pharmaceutical, medical device, and biotechnology clients in the diabetes and obesity markets. At Close Concerns she developed and implemented a new marketing strategy, including creating a partnership with the Juvenile Diabetes Research Foundation, which resulted in a 50% increase in patient newsletter circulation and improved patient health outcomes. Prior to Close Concerns, Jen spent two years in equity research at Barclays Capital (Lehman Brothers).

Extracurriculars:

Director of Speakers, Healthcare Club. Elected Section Alumni Representative. Venture Capital & Private Equity Club, Entrepreneurship Club, and Boat Club.



Jeremy Lieberman
RC
jlieberman@mba2012.hbs.edu

Healthcare Interests:

Biotech. Public Health. Policy/Government

Education:

Columbia University, New York, NY, BA, History

Biography:

Startup consulting company in Argentina, working on livestock projects. Then worked for an agriculture company in Malawi and Brazil.



Ethan Liebermann
RC
eliebermann@mba2012.hbs.edu

Healthcare Interests:

Services/Provider. Payor/Insurance. VC. IT. Entrepreneurship.

Education:

University of Pennsylvania, Philadelphia, PA, BA Biology and Economics, 2004

Work Experience:

TA Associates, Associate; Banc of America Securities, Analyst

Biography:

Prior to HBS, Ethan spent three years as an Associate in the healthcare group at TA Associates, a \$16 billion private equity fund. In this position, Ethan worked in all aspects of private equity investing, including deal execution, sourcing and origination, developing relationships with management teams, portfolio company management and investment committees. While at TA, he developed personal relationships with CEO's and CFO's and sourced over 100 investment prospects. Ethan also worked at Banc of America Securities as an Investment Banking Analyst in the Global Healthcare Group for 2.5 years. In this role, Ethan advised clients in a broad range of strategic activities, including mergers & acquisitions, debt and equity financing and capital structure planning.

Extracurriculars:

Member: Healthcare, VC/PE, General Management and Operations, TechMedia, Entrepreneurship clubs. Section G Leadership & Values Rep.



Yongqing Lin
RC
yolin@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. Banking/Finance. VC.

Education:

Judge Business School, University of Cambridge, Cambridge, UK, MPhil Management, 2008;
University of Warwick, Coventry, UK, BSc Biomedical Chemistry, 2007.

Work Experience:

McKinsey & Company, Business Analyst in the Healthcare Practice; Dresdner Kleinwort, Summer Analyst in Healthcare Team; AstraZeneca, Analytical Chemist

Biography:

Prior to HBS, Yongqing spent two years with McKinsey & Company Greater China Office. As a business analyst affiliated with Healthcare Practice, he conducted research on China/Asian pharma markets, performed quantitative analyses and forecast modeling, and presented recommendations to clients. Yongqing served three global top 10 and one global top 20 pharmaceutical companies and one pan-Asian pharmaceutical commercial company. Prior to McKinsey, Yongqing interned in the Healthcare Advisory Team of Dresdner Kleinwort (London), a European investment bank. He also took a one-year full-time industrial placement in AstraZeneca and worked as an analytical chemist in an R&D lab based in UK, supporting development of 10 candidate drugs.

Extracurriculars:

Member: Healthcare, Asian Business, Venture Capital & Private Equity and Soccer Clubs



Zihan Lin
RC
zlin@mba2012.hbs.edu

Healthcare Interests:

Devices/Diagnostics. Consulting. VC. Entrepreneurship.

Education:

Stanford University, Stanford, CA, MSME (focuses: Design Methodology and Biomedical Device Design) and BSE:Biomechanical Engineering

Work Experience:

Heal Medical, Co-Founder; CIRTEC Medical Systems, Mechanical Engineer; ForSight Labs, R&D Engineer; FoxHollow Technologies (now Covidien), R&D Intern

Biography:

Zihan spent the last two years working at CIRTEC Medical Systems (formerly Circle Medical Devices), a fast-paced medical device R&D consultancy focused on cardiovascular and laparoscopic surgical devices. As a Mechanical Engineer, he had the opportunity to work on a variety of different projects from Abbott Vascular, St. Jude Medical, Ethicon-EndoSurgery, Cardinal Health, and EBR Systems. At the same time, Zihan has developed a technology in the medical aesthetics space with two fellow engineering classmates from Stanford and a cosmetic surgeon, and it is currently in the process of being exclusively licensed to a medical plastics manufacturing firm.



Bryan Logan
RC
blogan@mba2012.hbs.edu

Healthcare Interests:

Devices/Diagnostics. Services/Provider. Entrepreneurship. Public Health.

Education:

University of Notre Dame, BA Economics, 2005

Work Experience:

McKinsey & Company

Biography:

Prior to HBS, Bryan spent two years at McKinsey, serving clients across a range of industries and functions. Specifically, he has conducted in-depth analysis on the effectiveness of epilepsy research, and helped develop a growth strategy for a nonprofit medical research foundation. In addition, Bryan has experience with operations improvements in both the public and private sectors.

Extracurriculars:

Member of Healthcare, Hospitality, and Business of Sports Clubs



Jason Lorentzen
RC
jlorentzen@mba2012.hbs.edu

Healthcare Interests:

Biotech. Devices/Diagnostics. VC. Entrepreneurship.

Education:

Northwestern University, Evanston, IL, BS Industrial Engineering, Major in Economics, 2004

Biography:

Prior to HBS, Jason was Executive Vice President and Chief Administrative Officer of WRSCompass, an environmental services firm, where he oversaw the firm's finance and resource management operations. Prior to WRSCompass, Jason spent 2 years with Equity Group Investments, LLC, a Chicago-based private equity firm evaluating diversified private investment opportunities. Here, he supported Equity Group's investment in Rules Based Medicine, a provider of protein biomarker products and services. Previously, Jason worked at Merrill Lynch & Co. as an analyst in their Investment Banking Group.

Extracurriculars:

Member of Healthcare Club, Entrepreneurship Club, Sales Club and Outdoors Club



Brian T. Luong
RC
bluong@mba2012.hbs.edu

Healthcare Interests:

Biotech. Devices/Diagnostics. Services/Provider. Entrepreneurship.

Education:

University of California, Irvine, BS Biological Sciences, 2007

Work Experience:

Harvard AIDS Initiative, researcher, conducted research on efficacy of antiretroviral therapy (ART) in pediatric patients in Vietnam.

Biography:

Brian is a dual DMD MBA candidate with the Harvard School of Dental Medicine. Prior to HBS, Brian has spent significant time on nonprofit and community service projects related to oral health, HIV and AIDS, and non profit collaborations. Brian has numerous international experiences, specifically working in Vietnam where he's been involved on multiple medical missions, hospital administration, and research projects.

Extracurriculars:

Healthcare Club, Asian American Business Association, Entrepreneurship Club



Melvin Makhni
RC
melvin_makhni@hms.harvard.edu

Healthcare Interests:

Biotech. Consulting. VC. Entrepreneurship.

Education:

MIT, BS, 2007. Harvard Medical School, Candidate MD, 2012

Work Experience:

Internal Medicine Private Practice, consultant; Lawnwood Regional Medical Center, Administrative Intern & Research (office of CEO); Beth Israel Deaconess Medical Center Hand Research Group, Research Lab Manager

Biography:

Melvin is a Joint Degree MD/MBA Candidate at Harvard. He is currently the Executive Director of a start-up effort designed to promote sustainable improvements in global healthcare delivery, and was also Director of Development for a non-profit that seeks to improve procedural safety in the medical office-based setting. Melvin has designed and executed prospective and retrospective clinical trials, directly managing multiple student researchers in the process. He has also spent years performing basic science research designing a hybrid biomaterial and neural stem cell vehicle to promote spinal cord regeneration after injury.



Vinay Mascarenhas
RC
vmascarenhas@mba2012.hbs.edu

Healthcare Interests:

Services/Provider. Payor/Insurance. Consulting. IT.

Education:

Stanford University, Stanford, CA, BA, Political Science, 2007

Work Experience:

A.T. Kearney, Associate

Biography:

Prior to HBS, Vinay worked for three years at A.T. Kearney, a global management consulting firm, where he left as an Associate. While at A.T. Kearney, Vinay consulted for clients in pharmaceuticals, biotechnology, healthcare and retail pharmacy on a range of critical strategic, operational and performance issues. Highlighted projects include defining the future vision of pharmacy operations for a leading national drugstore chain and devising a growth strategy for the consumer healthcare arm of a multinational pharmaceutical company.

Extracurriculars:

Payor/Provider Panel Manager, HBS Healthcare Conference 2011. Section Representative, Healthcare Club.



Melissa Matarese
RC
mmatarese@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. Banking/Finance. VC. Entrepreneurship.

Education:

Johns Hopkins University, Baltimore, MD, BA, Neuroscience, 2007; University of Cambridge, Cambridge, England, MPhil Bioscience Enterprise, 2008

Work Experience:

BeFree! LLC, Co-Founder/President; Stryker Orthopedics, Regulatory Affairs Associate; Bionest Partners, Consultant

Biography:

Prior to HBS, Melissa worked at Stryker Orthopedics where she was a Regulatory Affairs Associate. She supported the business unit by providing regulatory expertise during product development, launch, and due diligence activities. She has authored ten 510(k) submissions. Previously, Melissa was a Consultant at Bionest Partners, a bio-pharma, strategy consulting firm. At Bionest, Melissa spent time working with a leading vaccine company to develop its influenza franchise strategy by proposing investment and acquisition recommendations. Melissa is Co-founder and President of BeFree! LLC, a company developing a mucosal, drug delivery system. She is also a Robert S. Kaplan Life Science Fellow.

Extracurriculars:

Healthcare Club, VCPE Club, Entrepreneurship Club, Finance Club, Wine & Cuisine Society, Squash & Tennis Club



Aaron Meng
RC
ameng@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. VC.

Education:

Yale University, New Haven, CT, BS Molecular Biophysics & Biochemistry and Biomedical Engineering, 2008

Work Experience:

Genentech, Process Development Intern

Biography:

Prior to HBS, Aaron spent one summer working at Genentech where he evaluated the robustness of a drug (Avastin) purification process using liquid chromatography and presented his results to the Senior VP of Process Research and Development. After graduation, he led projects in market research, customer segmentation, pricing, and risk management as part of Novantas, a financial services consulting firm. In a product development role, he identified unique behavioral customer segments by linking market surveys with client customer data, quantified segment preferences with choice modeling experiments, and constructed pro forma financial models to assess product profitability.

Extracurriculars:

General Management and Operations, Health Care, Asian American Business Association



Mariana Mihalusova, PhD
RC
mmihalusova@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. VC.

Education:

Brown University, Providence, RI, Sc.B. Biochemistry, 2004; Harvard University, Cambridge, MA, PhD Biochemistry, 2010

Work Experience:

Graduate Research Assistant, Dept. of Molecular and Cellular Biology, Harvard University.

Biography:

Prior to HBS, Mariana developed a novel method for labeling long RNA molecules that became widely adopted in her research field and opened new avenues to studying individual molecular assemblies implicated in aging, cancer and HIV virulence. She developed and managed her own research project with an annual budget of \$25k. Additionally, she oversaw scheduling and logistics of weekly group and visitor meetings as the lab grew from five to 25 members, introducing transparency and accountability into the scheduling process. She mentored and coached extensively researchers in the lab and students in numerous courses at Harvard and Brown.

Extracurriculars:

Section Representative: Healthcare Club; Member: Venture Capital and Private Equity Club, General Management and Operations Club; Participant, 2010 Silicon Valley Cleantech Immersion Experience Program.



Avaleigh Milne
RC
amilne@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. VC.

Education:

Harvard College, Cambridge, MA, AB, Environmental Science and Public Policy, 2004; University of Cambridge, Cambridge, UK, Master's in Bioscience Enterprise, 2007

Work Experience:

Atlas Venture - Life Sciences Analyst; Bain & Company - Senior Associate Consultant focused on the healthcare sector

Biography:

Avaleigh spent the past two years as the Life Sciences Analyst at Atlas Venture, an international early stage venture capital firm. She conducted financial, commercial and technical diligence on prospective investments, and was actively involved in managing portfolio companies at the board level, and through projects for senior management teams. Prior to Atlas, Avaleigh was a Senior Associate Consultant at Bain & Company, where she advised pharmaceutical and medical device companies on product launches, market opportunity assessments, R&D process design and corporate strategy.

Extracurriculars:

Manager of VC and Finance panel for Healthcare Conference; Member of VC/PE, Entrepreneurship and Healthcare Clubs.



Katrina Moseley Journey
RC
kjourney@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. Services/Provider. Policy/Government

Education:

University of Colorado, Boulder, CO, BS Chemical Engineering 2005

Work Experience:

Eli Lilly and Company, Process engineer, Operations Team Leader

Biography:

Directly from her undergraduate program Katrina practiced as a Process Engineer at Eli Lilly and Company for 3 years working on Diabetes care products in Active Pharmaceutical Ingredient (API) Manufacturing. During this time she was responsible for troubleshooting equipment and process improvements. In March 2009 Katrina transitioned to the Operations Team Leader for the beginning of the insulin manufacturing process and managed a team of 18 operations supervisors and staff in daily operations and business planning. In this role she also managed a cross functional team of engineers, quality control, and technical service representatives, leading efforts for Fermentation productivity improvements.

Extracurriculars:

Member, Healthcare Club; Member, African American Student Union (AASU); Member, General Management and Operations Club; Member (GMOC), Latin American Student Organization(LASO)



Matthew Naunheim
RC
mnaunheim@mba2012.hbs.edu

Healthcare Interests:

Devices/Diagnostics. Services/Provider. Consulting. VC.

Education:

Harvard College, Cambridge, MA, AB History of Science, 2007; Harvard Medical School, Boston, MA, MD, 2012

Work Experience:

Brigham and Women's Hospital, Student and Researcher; Massachusetts General Hospital, Healthcare Management Intern; Washington University in St. Louis, Clinical Researcher

Biography:

Matt has been an MD/MBA candidate since 2007. After a summer spent segmenting the retail banking market for First Manhattan Consulting Group (New York, NY), he began Harvard Medical School. He began work in central administration at Massachusetts General Hospital (Boston, MA) in 2008, working to improve surgical outcomes and restructure physician reimbursement. Matt has served on the State of Massachusetts Committee for the Quality of Medical Practice for two years, and represented Harvard at national meetings of the American Medical Association. He continues to research the cost-effectiveness of facial reconstruction modalities at Brigham and Women's Hospital (Boston, MA).

Extracurriculars:

Member of Healthcare Club and Wine & Culture Society; sexual health educator; premedical tutor for Harvard College; research in otolaryngology (ENT), neurosurgery, and cost-effectiveness of facial plastic surgery



Svetlana Ni
RC
sni@mba2012.hbs.edu

Healthcare Interests:

Biotech. Devices/Diagnostics. Consulting. Banking/Finance. VC. Entrepreneurship. Public Health.

Education:

University of Pennsylvania, The Wharton School, BS, Finance and Accounting, 2006

Work Experience:

Westbrook Partners - Real Estate Private Equity, Vice President; The Blackstone Group - Blackstone Alternative Asset Management, Analyst

Biography:

Prior to HBS, Svetlana was a vice president with Westbrook Partners, a real estate private equity firm (\$12B+ in AUM), in New York. She worked with the COO in a diverse set of functions, including portfolio management, capital raising and investor relations, and acquisitions and asset management. Svetlana also spent a year as an analyst with The Blackstone Group in their Alternative Asset Management group focusing on fund performance analysis.

Extracurriculars:

Section Representative: Healthcare Club; Section Social Chair; Member: Venture Capital and Private Equity Club, Entrepreneurship Club, Finance Club and the Social Enterprise Club. Finance Committee of the Graduate Board of CityStep.



Ioana Niculcea
RC
iniculcea@mba2012.hbs.edu

Healthcare Interests:

Pharma. Devices/Diagnostics. Consulting. Public Health.

Education:

University of Virginia, Charlottesville, VA, BA Economics, 2006

Work Experience:

No formal healthcare role. Previous consulting experience on pharmaceuticals cases, with Cornerstone Research. At the IMF, I assessed the macroeconomic framework underlying progress towards Millennium Development Goals, as including child and maternal health.

Biography:

Prior to HBS, Ioana spent three years working at the International Monetary Fund. She covered varied macroeconomic issues across 100+ developing and low-income countries. Specifically, she assessed trade and capital flows, balance of payments problems and fiscal strategies to formulate policy recommendations at both national and regional levels. Previously, she was an Analyst with Cornerstone Research, where she consulted on pharmaceuticals, securities, energy and valuation cases.

Extracurriculars:

Panel Co-Manager for 2011 Healthcare Conference Panel on Global Public Health, Healthcare Club; VP of Careers, Management Consulting Club; Member: Social Enterprise, and VCPE Clubs.



Anura Patil
RC
apatil@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. Consulting. VC.

Education:

Tufts University, Medford, MA, BS Chemical Engineering and Biological Engineering, 2006

Work Experience:

Johnson & Johnson - Cordis Corporation, Senior Engineer; Johnson & Johnson - Global Biologics Supply Chain, Engineer; Johnson & Johnson - Alza, Global Pharmaceutical Supply Group, Process Engineer

Biography:

Prior to HBS, Anura was a Sr Engineer at Conor Medsystems/Cordis Corporation, Johnson & Johnson working on the process development, product development, and tech transfer of a novel drug-eluting stent. She also managed relationships with seven key raw material suppliers and worked on internal management teams to solve technical, managerial, and inter-site communication problems. Previous to this, she was in the Global Operations Leadership Development program in Johnson & Johnson with rotations in process engineering, quality, and operations in the pharmaceutical, biologic, and medical device sectors. During the program she gained experience in early R&D, product launch, and base business - in corporate and manufacturing settings.

Extracurriculars:

VP of speakers, Women's Student Association; Member: VCPE Club, Social Entrepreneurship Club



Lauren PflEPSen
RC
lpflEPSen@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. VC. Entrepreneurship.

Education:

Princeton University, Princeton, NJ, BA Psychology and Certificate in Neuroscience, 2007

Work Experience:

Leerink Swann, Associate; Le Centre Medical de Forcilles, Hospital, Summer Intern; Microlset, Biotechnology, Summer Business Analyst

Biography:

From 2007-2010, Lauren worked in the Strategic Advisory Group at Leerink Swann, a premier healthcare investment bank coupled with a strategic consulting group (Promoted from Analyst to Associate in August, 2009). There, she devised business development, commercial, and R&D growth strategies for a range of biopharma companies through quantitative modeling, primary physician research, scientific secondary research, and benchmarking analysis. Prior to Leerink, Lauren held internships at Le Centre Medical de Forcilles, a hospital in France, and Microlset, a diabetes-focused biotechnology company.

Extracurriculars:

Panel Manager for 2011 HBS Healthcare Conference, Healthcare Club; Member, General Management and Operations Club; Member, Venture Capital and Private Equity Club.



Elle Pishny
RC
epishny@mba2012.hbs.edu

Healthcare Interests:

Biotech. Devices/Diagnostics. VC. Entrepreneurship.

Education:

Duke University, Durham, NC, BA Public Policy, 2007

Work Experience:

Liquidia Technologies, Business Development

Biography:

Prior to HBS Elle spent three years as a Business Development Associate at Liquidia Technologies, a bionanotechnology company focused on developing particle-based vaccines and therapeutics. At Liquidia she performed comprehensive market, financing, and competitive research for vaccines, nanoparticle drug delivery, interventional oncology, and diagnostic market segments. She also cultivated and maintained relationships with strategic partners to advance commercialization of nano-patterned films for various applications.

Extracurriculars:

Panel manager for 2011 HBS Healthcare Conference. Member of Healthcare, General Management & Operations, and VC/PE Clubs.



Will Porteous
RC
wporteous@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. Services/Provider. VC. Entrepreneurship.

Education:

Emory University, Atlanta, GA, BBA Organizational Behavior

Work Experience:

Selected Consulting Engagements: Drug formulary strategy for a large mental health hospital organization; Pharmacy operational improvement strategy for a large state prison system; pharmacy fulfillment strategy for a large retail pharmacy organization

Biography:

Prior to HBS, Will spent four years as a management consultant with A.T. Kearney where he left as an associate. While at A.T. Kearney, Will worked in a variety of industries and functions predominately focusing on marketing strategy, acquisitions, and operational design for top companies in Healthcare, Chemicals, and Consumer Packaged Goods industries. His main responsibilities were presenting recommendations to client C-level management, interviewing key client stakeholders, performing detailed analysis on large data sets, developing complex financial models, and analyzing industry and competitor information

Extracurriculars:

Member, Healthcare Club; Member LGBT Student Association; Member Wine & Cuisine; Member Southern Students Association



Meredith E. Pyne
RC
MPyne@MBA2012.hbs.edu

Healthcare Interests:

Consulting. Banking/Finance. Public Health. Policy/Government

Education:

BA University of Virginia, Economics and Psychology 2006

Biography:

2006-2010: Head of Manager Monitoring for Octane Fund Management, a Swiss based, independent, alternative fund of hedge funds manager. AUM in excess of \$800 million. Primary relationship manager for eight global underlying portfolios on behalf of 20 person Octane firm. Promoted after 2.5 years to become a voting member of Octane's five person Investment Committee and to assist in launch of Octane's Luxembourg office.



John Richardson
RC
jrichardson@mba2012.hbs.edu

Healthcare Interests:

Services/Provider. Banking/Finance. VC. Entrepreneurship.

Education:

Vanderbilt University, Nashville, TN, BE Biomedical Engineering, 2006

Work Experience:

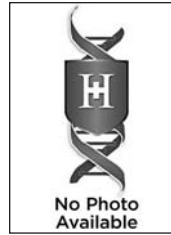
Cressey & Company, Associate; Merrill Lynch, Global Healthcare Investment Banking Group, Analyst

Biography:

Prior to HBS, John worked at Cressey & Company from 2008-2010 in Chicago, a leading healthcare-focused middle-market private equity firm managing over \$1B of capital. At Cressey, John executed investment and acquisition opportunities, managed cross-functional diligence teams, and led investment origination efforts by identifying attractive investment sub-sectors and formulating and evaluating investment theses. John also performed due diligence on acquisition opportunities and led implementation of operating improvement initiatives and recapitalizations in tandem with portfolio companies' senior executives. Prior to Cressey & Company, from 2006-2008 John worked in the Global Healthcare Group in Merrill Lynch's investment bank in New York.

Extracurriculars:

Member: Healthcare, Finance, Private Equity, and Investment (Alpha Fund) clubs. Leading Boston Trek for Investment Club. Co-Founder of Healthcare Investing Group.



Sarah Rose
RC
srose@mba2012.hbs.edu

Healthcare Interests:

Pharma. VC. Entrepreneurship.

Education:

Brown University, Providence, RI, BS Neuroscience 2006, MS Biotechnology, 2007

Work Experience:

Bain & Company, Senior Associate Consultant

Biography:

Prior to HBS, Sarah worked for Bain & Company in Boston, MA and Sydney, Australia. While at Bain, Sarah led financial, operational and strategic analyses as part of small teams working closely with senior clients at a number of corporations across a diverse set of industries. Sarah spent several months in Bain's Private Equity Group, advising on the value of six deals within CPG, construction, professional services, and media. She also designed, executed, and analyzed a 40,000 respondent consumer survey for a global medical device company in order to identify best practices across 50 business units in 15 geographies.

Extracurriculars:

Member of Healthcare Club, Social Enterprise Club, Entrepreneurship Club, and Running Club



Andrew J. Rosenthal
RC
arosenthal@mba2012.hbs.edu

Healthcare Interests:

VC. Entrepreneurship.

Education:

University of Pennsylvania, BA Health and Societies, 2006

Work Experience:

happier.com, co-founder, online wellness (consumers and limited B2B). Startup company with angel investor funding of approximately \$4MM. Concurrently worked in research administration at University of Pennsylvania and served on the high-risk human subjects Institutional Research Board as a reviewer.

Biography:

Prior to HBS, Andrew launched an online wellness company for consumers, called happier.com. The company partnered with leading psychologists to license and develop online interventions for reducing depression and anxiety and improving positive indicators of health and wellness. The company received national media attention (CNN, New York Times, Boston Globe, etc) and expanded rapidly, growing revenues approximately 20% monthly. He managed marketing and business development and co-managed product development. Andrew has a background in health care policy and bioethics and has been an invited lecturer at the University of Pennsylvania on the ethics of medical research on human subjects.

Extracurriculars:

Organizer, HBS Startup Tribes; Healthcare Club



Meaghan Ryan
RC
mryan@mba2012.hbs.edu

Healthcare Interests:

Biotech. Devices/Diagnostics. Services/Provider. Banking/Finance.

Education:

Cornell University, Ithaca, NY, BA Economics, 2006

Work Experience:

HSBC, Healthcare (Life Sciences) Investment Banking, Analyst; American Enterprise Institute, Research Intern

Biography:

Prior to HBS, Meaghan worked for four years in investment banking at HSBC. Most recently, she was an associate in leveraged finance, focused on the origination, structuring and execution of leveraged loan and high yield transactions. Prior to her time in leveraged finance, she was an analyst in the healthcare group, advising life sciences companies on merger, acquisition, partnership and financing opportunities. As an undergraduate, Meaghan interned as a research assistant to three economists focused on health policy at the American Enterprise Institute.

Extracurriculars:

Panel Manager, Women in Business Conference. Participant, India Healthcare IXP. Member: Healthcare, Finance, VC/PE, Marketing & CPG and Social Enterprise Clubs



Patrick Ryan
RC
pryan@mba2012.hbs.edu

Healthcare Interests:

Devices/Diagnostics. Payor/Insurance. Entrepreneurship.

Education:

University of Massachusetts - Amherst, Amherst, MA, BS Mechanical Engineering, 2007

Work Experience:

Cambridge Consultants Inc, Sr. Engineer and Technical Lead of Business Development

Biography:

Prior to HBS, Patrick spent three years working at Cambridge Consultants Inc, a world class product development and technology consulting firm that specializes in medical devices. After leading concept development and mechanical redesign of various injection devices, he managed a \$2.7 million dollar technical development. In this role, he managed a team of eight and moderated all major client meetings including multi-day design reviews and week-long risk assessments. Patrick also served as Technical Lead for Drug Delivery business development, where he prepared and presents project proposals up to \$4.5 million, defined the marketing strategy, and attended dozens of sales calls.

Extracurriculars:

Member: Entrepreneurship Club, Healthcare Club, Sales Club, Public Speaking Club



Naiyya Saggi
RC
nsaggi@mba2012.hbs.edu

Healthcare Interests:

Consulting. Entrepreneurship. Public Health. Policy/Government

Education:

National Law School of India University, Bangalore, India, BA.LLB (Hons), 2007.

Work Experience:

Public Health Foundation of India (Delhi), Executive Aide; McKinsey & Company (Mumbai), Business Analyst

Biography:

Prior to HBS, Naiyya was selected for a secondment for a year at the Public Health Foundation of India (PHFI). Naiyya worked as the executive aide to the President and was the team lead for donor relationships. She helped frame the long term strategy for the organization and lead the reorganization initiative. Before PHFI, Naiyya was at McKinsey & Co. where she led the creation of the national nutrition strategy for a major foundation. She also worked on scaling up the services of a public-private emergency medical services provider which is now present in >10 states in India. This engagement was recognized as the highest impact client engagement in India and one of the highest impact engagements in Asia at an annual McKinsey competition. While at McKinsey, she co-authored 2 healthcare practice documents, on nutrition and on emergency medical services.

Extracurriculars:

Member: Business Industry and Government Club, Social Enterprise Club, Healthcare Club.



Alexander Saltzman
RC
asaltzman@mba2012.hbs.edu

Healthcare Interests:

Services/Provider. Banking/Finance. VC.

Education:

Williams College, Williamstown, MA, BA Political Economy, 2005

Work Experience:

CHL Medical Partners (early-stage healthcare venture capital firm; Lazard Freres & Co. (Healthcare Mergers & Acquisitions group and Corporate Finance group)

Biography:

Prior to HBS, Alex spent two years as an Associate at CHL Medical Partners, an early-stage healthcare venture capital firm that partners with entrepreneurs and inventors to create and finance innovative biotechnology, molecular diagnostic, healthcare service and medical device companies. Alex also worked at Lazard Frères & Co. as an Associate and Financial Analyst in the firm's Healthcare Mergers & Acquisitions group and Corporate Finance group for 3 years. In these roles, Alex advised healthcare companies in M&A processes, financing alternatives and licensing opportunities.

Extracurriculars:

Member of the Healthcare Club and Venture Capital & Private Equity Club



Hirsh Sandesara
RC
hsandesara@mba2012.hbs.edu

Healthcare Interests:

Pharma. Devices/Diagnostics. Services/Provider. Payor/Insurance. Consulting. VC. Entrepreneurship. Public Health. Policy/Government

Education:

Duke University, Durham, NC, BS Chemistry, BA Public Policy (health policy concentration), 2006; Duke University School of Medicine, Durham, NC, MD, expected 2013.

Work Experience:

McKinsey & Company, Business Analyst; Alliance for Health Reform, intern; Office of Representative Sherrod Brown, intern

Biography:

Hirsh is an MD/MBA student. Prior to HBS, he completed two years at Duke University School of Medicine, including one clinical year. Before that, he worked for two years with McKinsey & Company, where he focused on strategy and operations for pharmaceutical and medical device companies, hospitals, and venture capital firms. He served clients on engagements in the US, UK, India, and China. He previously interned with the Alliance for Health Reform, organizing presentations to Congressional staff and interest groups. He also interned in the office of Rep. Sherrod Brown, where he authored healthcare policy memos, floor statements, and press releases.

Extracurriculars:

Member of Healthcare Club. Panel Manager, Health Care Conference.



Jonathan Sass
RC
jsass@mba2012.hbs.edu

Healthcare Interests:

Consulting. Banking/Finance. VC. IT.

Education:

Bethel University, St. Paul, MN, BS Applied Physics

Work Experience:

TripleTree LLC, Analyst

Biography:

Prior to HBS, Jonathan spent two years as an Analyst at TripleTree, LLC, a middle-market investment bank focused on serving healthcare and technology companies. While at TripleTree, he conducted primary and secondary research, identifying and assessing disruptive industry trends and opportunities predominantly in the areas of mobile and wireless health, SaaS, Cloud Computing and compliance. Jonathan also was instrumental in launching and coordinating TripleTree's I Award program, which recognizes leading wireless and mobile health companies.

Extracurriculars:

Member of Venture Capital & Private Equity, Finance, Healthcare, Outdoors and Midwest Clubs.



Shira Simon
RC
ssimon@mba2012.hbs.edu

Healthcare Interests:

Services/Provider. VC. Entrepreneurship. Public Health.

Education:

Harvard College, Cambridge, MA, BS Sociology, 2004; Harvard Medical School, Boston, MA, 2012

Work Experience:

Brigham and Women's Hospital and Beth Israel Hospital, clinical training; U.S. Surgeon General, Department of Health and Human Services, Intern; McKinsey & Company, Business Analyst and Community Fellow

Biography:

Shira is a joint Harvard MD/MBA candidate. Prior to business school, she worked at McKinsey and Company for three years. In her first two years, she was a Business Analyst specializing in the healthcare practice, focusing primarily on pharmaceutical and medical products studies, as well as payor/provider clients. Her third year was spent as a McKinsey Community Fellow, exclusively serving non-profit clients, focusing on the Global Public Health Sector. She is now at Harvard Medical School, so all of her summers except the first are spent in clinical rotations at the hospital. During her one free summer in medical school, she interned with the U.S. Surgeon General at the Department of Health and Human Services in Washington, D.C.

Extracurriculars:

Member: Healthcare Club, Jewish Students Association. Resident Pre-medical and Pre-business advisor for Harvard undergraduates



Manny Simons, PhD
RC
esimons@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. VC. Entrepreneurship. Policy/Government

Education:

Harvard College, Cambridge, MA, BA Neuroscience & Music, 2004; Massachusetts Institute of Technology, Cambridge, MA, PhD, Biomedical Engineering, 2008

Work Experience:

Flagship Ventures, Entrepreneurial Fellow; Massachusetts Institute of Technology, Research Associate; Mount Sinai Medical Center, Licensing Associate.

Biography:

Independent biomedical research in the laboratory of Robert Langer at MIT; technical and diligence consulting experience with several seed-stage life science startups; two years academic business development experience as licensing associate at Mount Sinai Medical Center in NYC; Entrepreneurial Fellow at Flagship Ventures during summer 2010

Extracurriculars:

Member of Entrepreneurship Club, Healthcare Club



Raj Singh
RC
rsingh@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. Services/Provider. Payor/Insurance. VC.

Education:

University of Pennsylvania, The Wharton School, BS in Finance and Management, 2006

Work Experience:

GTCR Golder Rauner, Associate; Morgan Stanley (health insurance, payor/provider focus), Analyst

Biography:

Prior to HBS, Raj was an Associate at GTCR Golder Rauner, a private equity firm in Chicago. At GTCR, Raj was responsible for evaluating and executing deals across multiple sectors (including health insurance brokerage) and working closely with portfolio companies. Previously, Raj was an Analyst in the Investment Banking division at Morgan Stanley in New York, where he focused on advising health insurance companies on capital raising, M&A and other strategic initiatives.

Extracurriculars:

Healthcare Club, General Management and Operations Club, VC and Private Equity Club, Midwest Students Association



Steven Spiehler
RC
wspiehler@mba2012.hbs.edu

Healthcare Interests:

Biotech. Consulting. VC. IT.

Education:

University of Alabama, Tuscaloosa, AL, BS Healthcare Management, 2008

Work Experience:

Blue Cross and Blue Shield of Alabama, Business Consultant; The Heritage Foundation, Center for Health Policy Studies Intern

Biography:

Steven developed Blue Cross and Blue Shield of Alabama's corporate HIT strategy and implemented projects in response to emerging ARRA regulations and health care reforms. He directed efforts to comply with new health information privacy and security regulations and identified security process weaknesses. Steven served as corporate liaison to a state-level health information exchange finance team where he identified potential revenue sources and directed a cost-benefit analysis for all stakeholders. Finally, he has experience analyzing legislation for government relations purposes and writing policy reports for a Washington-based health policy think-tank.

Extracurriculars:

VP of Operations, 2011 Healthcare Conference; Healthcare, Management Consulting, Marketing & CPG, and Venture Capital & Private Equity Clubs; HBS Impact Initiative.



Anna Stetsovskaya
RC
astetsovskaya@mba2012.hbs.edu

Healthcare Interests:

Services/Provider. Consulting. Entrepreneurship. Public Health.

Education:

University of Pennsylvania (Wharton School), Philadelphia, PA, BS Economics, 2007

Work Experience:

Boston Consulting Group - Healthcare Practice; ZS Associates - Pharmaceutical Sales and Marketing Consulting

Biography:

Prior to HBS, Anna worked as a Consultant with Boston Consulting Group in the Healthcare Practice. At BCG, Anna developed and implemented strategic initiatives for a variety of leading healthcare organizations spanning providers, pharmacies, pharmaceutical firms, and public health players. Specific experience included redesigning transfer patient admissions process at academic medical center, helping four medical divisions to reorganize as single cardiovascular service line, and identifying root causes of a drop in prescription drugs sold caused by new information systems in nationwide retail pharmacy. Anna also spent time at ZS Associates evaluating a large pharmaceutical company's underperforming oncology drug.

Extracurriculars:

Healthcare Club, Tech/Media Club, Art Society



Victor Stone M.D.
RC
vstone@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. Services/Provider. Payor/Insurance. Banking/Finance. Policy/Government

Education:

Columbia University, New York, NY, B.A. Biology 1999; Jefferson Medical College, Philadelphia, PA, M.D. 2004

Work Experience:

C.R. Bard, Corporate Business Development Summer Associate; United States Navy, General Manager of Branch Medical Clinic New River; Transitional Intern Physician, Naval Medical Center Portsmouth

Biography:

This past summer, Victor worked as a Corporate Business Development Associate at C.R. Bard where he worked middle-market mergers, acquisitions, and minority equity investments in the vascular medical technologies space. In his former career, Victor served as a Naval Flight Surgeon in the Marine Corps where he served with distinction in combat, humanitarian, and presidential escort missions in Iraq, Afghanistan, Africa, and Israel. He is a Six Sigma Black Belt with significant experience in health care delivery as a general manager of a 15 physician primary care practice with full electronic health record integration.

Extracurriculars:

Leadership and Values Representative – Section I; Social VP – HBS Armed Forces Alumni Association;



Amit Thaper, MBMS
RC
athaper@mba2012.hbs.edu

Healthcare Interests:

Devices/Diagnostics. Banking/Finance. VC. Entrepreneurship.

Education:

University of Nottingham Medical School, Nottingham, UK BMedSci BMBS

Work Experience:

Trauma Surgeon, U.K. National Health Service

Biography:

Amit is a trained surgeon, and began his career working in the UK medical system as a trauma surgeon in Europe's busiest hospital. After 3 years of surgery, Amit moved into Management Consulting at Bain & Company in London where he worked with a number of global clients in a variety of industries.

Extracurriculars:

Section E Healthcare rep



Lilla Theus
RC
LTheus@mba2012.hbs.edu

Healthcare Interests:

Services/Provider. Consulting. Banking/Finance. VC.

Education:

Washington and Lee University, Lexington, VA, BS Mathematics and Physics, 2008

Work Experience:

In Credit Analyst, worked with a number of medical practices and hospital systems, both in a financial analysis role and in an advisory role.

Biography:

Prior to HBS, Lilla spent two years in the financial services industry. First, in a Consumer Risk Management position at Wachovia, she analyzed historical data to determine the most reliable indicators of future loan default. Using the results of this analysis, she developed and implemented strategies to improve the results of consumer collections efforts. Lilla then served as a Commercial Credit Analyst at First Citizens Bank. In this role, she primarily assessed and monitored repayment risk through financial and qualitative analysis of commercial borrowers, but she also served in an advisory role to Commercial Relationship Managers and to borrowing entities.

Extracurriculars:

VP of Philanthropy and Section Representative, Healthcare Club. Member: Management Consulting Club, Finance Club, Venture Capital & Private Equity Club, Southeastern Club.



Anita Venkiteswaran
RC
avenkiteswaran@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. Devices/Diagnostics. Entrepreneurship.

Education:

Indian Institute of Technology, Kharagpur, West Bengal, India, BA Biotechnology & Biochemical Engineering, 2006

Biography:

Anita spent two years as a Business Analyst with McKinsey & Company in their Mumbai office working on various engagements including healthcare operations, and strategy across various industries and sectors - media, non-profit, wealth management and downstream refining. Anita then spent two years as a senior analyst with Audax Private Equity, a mid-market PE firm based out of Boston looking at various new deals and portfolio companies across sectors - education, manufacturing, media and others.

Extracurriculars:

Entrepreneurship Club, VCPE Club, Investment Club, Wine & Cuisine Club, Dance Club



Joel Vidal-Phillips
RC
jvidalphillips@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. VC. Entrepreneurship.

Education:

University of North Carolina, Chapel Hill, MA, BS Business Administration, 2005

Work Experience:

Cowen Healthcare Royalty Partners, Associate; Credit Suisse, Investment Banking, Analyst

Biography:

Prior to HBS, Joel was an Associate at Cowen Healthcare Royalty Partners, an \$800 million fund, investing in commercial-stage healthcare companies and products by monetizing passive royalties, creating Synthetic Royalties® and participating in structured debt and equity issuances. His primary responsibilities involved structuring the investments, performing due diligence and screening new opportunities. Prior to Cowen Royalty, Joel spent three years in the Healthcare Investment Banking Group at Credit Suisse as analyst. Working with companies across all verticals within healthcare, Joel prepared complex operating and financial models used for valuation, merger analysis and financing considerations.

Extracurriculars:

Member: Healthcare, Entrepreneurship, Sports & Business and Social Enterprise Clubs.



Dina Wang
RC
dwang@mba2012.hbs.edu

Healthcare Interests:

Pharma. Services/Provider. Banking/Finance. Public Health.

Education:

Harvard University, Cambridge, MA, BA Chemistry, 2006

Work Experience:

McKinsey & Company

Biography:

Prior to HBS, Dina spent four years in McKinsey New York's healthcare practice, where she was promoted directly from Business Analyst to Engagement Manager. Her functional expertise includes corporate strategy, sales & marketing, and corporate social responsibility. She has extensive knowledge of Emerging markets healthcare, generics, and M&A strategy. In particular, Dina is passionate about the role of private sector in addressing global healthcare needs—an interest sparked after working with the Tanzanian Ministry of Health. At McKinsey, Dina helped launch a new generics sourcing client service line and has authored many knowledge documents, including research on patient adherence, Canadian payor dynamics, and growth in Emerging markets.

Extracurriculars:

Member of the Healthcare, Social Enterprise, Global Business Clubs



Jadelind Wong
RC
jnwong@mba2012.hbs.edu

Healthcare Interests:

Biotech. Consulting. Banking/Finance. VC.

Education:

University of California, Los Angeles, BS Microbiology, Immunology, and Molecular Genetics, 2006.

Work Experience:

PrimeGen Biotech, LLC, a biotechnology start-up focused on adult stem cell therapy technologies for fertility and regenerative medicine applications. Business Development and Marketing Manager; Research Associate.

Biography:

Prior to HBS, Jadelind spent four years working at a biotech start-up, PrimeGen Biotech, in business development, as well as R&D roles, where she developed adult stem cell therapy technologies for applications in the field of regenerative medicine and fertility. She was instrumental in leading the company's effort to develop a patent for one of their core technologies in cellular preservation. She also collaborated with physicians to identify and implement strategies to enter clinical trials and commercialize the technology.

Extracurriculars:

Director of Community, Healthcare Club; Member, Finance, Management Consulting, Venture Capital & Private Equity, Investment Club.



Olivia Yin
RC
jyin@mba2012.hbs.edu

Healthcare Interests:

Biotech. Pharma. VC. Entrepreneurship. Policy/Government

Education:

Zhejiang University, Hangzhou, China, BBA & Honors Certificate in Biology, 2008

Work Experience:

Henderson Global Investors, Private Equity Analyst; Mars Incorporated, Assistant Marketing Manager; Procter & Gamble, Key Account Manager

Biography:

Olivia took an internship during spring/summer 2010 at a private equity firm focused in healthcare and consumer industries in China, during the internship she helped manage a portfolio pharmaceutical company. Before the internship, Olivia worked in consumers goods industry in China as a sales/marketing professional, she also worked as a part-time consultant for a local vaccine company for 2 years.

This book was produced by the Healthcare Club.

HEALTHCARE CLUB

Student Clubs of HBS, Inc.

THE MISSION of the Healthcare Club is to provide a forum for students to learn about the business of healthcare, to interact with other students who are interested in healthcare, and to meet with leaders and key decision makers across the healthcare industry. The goal is to promote HBS as a school with a strong focus in every sector of the healthcare universe.

CREDITS

Design and Layout: Jay Faircloth (jay.faircloth@gmail.com)

Cover Photo: Jorge Salcedo/Shutterstock.com

Production Assistance: Lorryne Ward (HBS EC) and Corey van der Wal (HBS EC)

