Vaccination Rates are Associated With Functional Proximity But Not Base Proximity of Vaccination Clinics

John Beshears, PhD,* James J. Choi, PhD,† David I. Laibson, PhD,‡ Brigitte C. Madrian, PhD,§ and Gwendolyn I. Reynolds, MTS∥

Background: Routine annual influenza vaccinations are recommended for persons 6 months of age and older, but less than half of US adults get vaccinated. Many employers offer employees free influenza vaccinations at workplace clinics, but even then take-up is low.

Objective: To determine whether employees are significantly more likely to get vaccinated if they have a higher probability of walking by the clinic for reasons other than vaccination.

Method: We obtained data from an employer with a free workplace influenza vaccination clinic. Using each employee’s building entry/exit swipe card data, we test whether functional proximity—the likelihood that the employee walks by the clinic for reasons other than vaccination—predicts whether the employee gets vaccinated at the clinic. We also test whether base proximity—the inverse of walking distance from the employee’s desk to the clinic—predicts vaccination probability.

Participants: A total of 1801 employees of a health benefits administrator that held a free workplace influenza vaccination clinic.

Results: A 2 SD increase in functional proximity is associated with a 6.4 percentage point increase in the probability of vaccination (total vaccination rate at company = 40%), even though the average employee’s desk is only 166 meters from the clinic. Base proximity does not predict vaccination probability.

Conclusions and Relevance: Minor changes in the environment can have substantial effects on the probability of vaccination. If these results generalize, health systems should emphasize functional proximity over base proximity when locating preventive health services.

Key Words: vaccination, clinics, workplace wellness, proximity, preventive care, influenza

(Med Care 2016;54: 578–583)
of walking distance between one’s desk and the clinic—and functional proximity—the likelihood of passing near the clinic during the course of a normal work day (ie, days when the clinic is not open).

METHODS

Study Design

We study the 2011 influenza vaccine uptake of employees at the headquarters of a health benefits administrator in the United States. These employees are generally not health care personnel. All of them have health insurance. Of the company’s total workforce (including those not based at the headquarters), 26% are African Americans and 37% are racial minorities.

There are 2 main buildings at the company headquarters. Building One houses 520 employees and is the site of the vaccination clinic; Building Two houses 1281 employees. The 2 buildings are 131 meters apart and connected by an enclosed passageway. The clinic was located near the cafeteria in Building One and adjacent to the passageway connecting the 2 buildings. The clinic was conducted from October 19 to 20, 2011, and it was advertised during the 3 weeks prior. Figure 1 shows a stylized diagram of the 2 buildings and the passageway, as well as the location of the clinic.

The company requires employees to swipe a personalized electronic badge to open the external doors of its buildings, which include the doors to the passageway between the buildings. The company provided us data on the date and time of each swipe in September and October 2011. If an employee swipes her badge and holds the door open for another employee, we do not observe that other employee. The badge swipe data are therefore an incomplete measure of all movements between the buildings. The company also gave us data on employee characteristics and vaccination uptake, scaled architectural plans of the buildings, and employee desk maps.

Predictive Variables and Hypotheses

We use the frequency of an employee’s badge swipes for entry into Building One at the end of the passageway from Building Two to create proxies for an employee’s “functional proximity” to the clinic. Recall that this door is adjacent to the clinic location, and employees in Building Two who did not walk outdoors had to use this door to reach the clinic. Therefore, we believe that the badge swipe data capture a high fraction of Building Two employees’ visits to the clinic location. In contrast, employees in Building One did not have to use this door to access the clinic, as the clinic was in Building One. Badge swipe data consequently capture a smaller fraction of Building One employees’ visits to the clinic location. In sum, badge swipes measure functional proximity to the clinic much more accurately for employees in Building Two than for employees in Building One. Hence, we expect attenuation bias from measurement error to affect our estimates of functional proximity’s effect on vaccination much more severely for Building One employees than for Building Two employees.

We would expect a mechanical relationship between the number of badge swipes on clinic days and vaccination, as most Building Two employees who were vaccinated swiped to get to the clinic. Therefore, we construct our functional proximity measures using the number of badge swipes during only the 59 nonclinic days in September and October—that is, excluding October 19–20. We do not use the months before September because the number of badge swipes during the summer is more likely to be affected by vacations, making them less reflective of routines while in the office. We exclude months after October to keep reverse causality from affecting our results; those who get vaccinated might have more badge swipes in subsequent months because they are not home sick with influenza. The last 10 days of October do not create such reverse causality concerns because it takes about 2 weeks after vaccination for immunity to develop.

We create 3 measures: the number of badge swipes on all nonclinic days (including weekends, when the business was not officially open but the building was accessible to employees), the number of badge swipes on nonclinic weekdays from 9 AM to 2:30 PM (the hours that the clinic was open on clinic days), and the number of badge swipes on nonclinic weekdays before 9 AM and after 2:30 PM (the hours that the clinic was closed on clinic days).

We had 3 functional proximity hypotheses:

Hypothesis 1 (H1): For employees based in Building Two (where the clinic was not located), the number of badge swipes for the entry door to Building One on nonclinic days will be positively associated with vaccination.

Hypothesis 2 (H2): For employees based in Building Two, the number of badge swipes for the entry door to Building One on nonclinic days from 9 AM to 2:30 PM (clinic hours) will be more predictive of vaccination than the number of badge swipes for the entry door on nonclinic days before 9 AM and after 2:30 PM (nonclinic hours).

Hypothesis 3 (H3): For employees based in Building One (where the clinic was located), the number of badge swipes for the entry door to Building One on nonclinic days will not be associated with vaccination, regardless of the time of day. We also measure the minimum walking distance from each employee’s desk to the clinic using the architectural plans of Buildings One and Two. Vertical distance is excluded from this measure, although horizontal distance to any necessary stairs is included. We test whether “base proximity” (the reciprocal of minimum

FIGURE 1. Stylized building layout and clinic location.
walking distance in meters) is associated with flu shot uptake.

Hypothesis 4 (H4): For Building Two employees, base proximity will be a weaker predictor of vaccination than the number of badge swipes.

We use the reciprocal of walking distance to reduce the possible impact of outliers whose desk is very far away from the clinic. However, using walking distance as our measure of base proximity yields similar results.

Andersen's15 Behavioral Model of Health Services Use identifies 3 components that drive health service utilization: the predisposition to use services, factors that enable the use of services, and the need for services. Our study focuses on the location of health services, which is a key enabling factor, along 2 dimensions: functional proximity and base proximity. Predisposing characteristics that incline an individual to get an influenza vaccination that have been documented in the literature include age, sex, race, education, socioeconomic status, insurance status, prior experience with influenza vaccination, beliefs about the efficacy and side effects of vaccination, and predictions of the percentage of coworkers who will be vaccinated.16,17 Of these, our data allow us to control directly for age and sex, and we know that all employees in our sample have health insurance. We are also able to control for 12 binary variables indicating which of the company’s 12 job grades—that are related to job title and description—maps to the individual; 3 binary variables for if the worker is full-time, a regular hire (rather than temporary), or salaried (rather than hourly); and a binary variable for whether the employee has an office instead of a cubicle (indicating higher job status). Job characteristics will be correlated with the employee’s education, race, and socioeconomic status. If controlling for job characteristics causes the coefficients on functional proximity and base proximity to attenuate significantly, this would raise concern that the absence of direct education, race, etc. controls is responsible for any significant proximity effects that we find. The absence of other predisposing, enabling, and need characteristics in our data biases our study’s estimates of proximities effects only to the extent that these unobserved variables are correlated with functional or base proximity.

We additionally control for binary variables indicating on which building floor level the employee’s desk is located to correct for the exclusion of vertical distance from our base proximity measure. Age, sex, and job grade data are occasionally missing for an employee. We correct for this through 3 binary variables indicating whether age, sex, or job grade is missing. The age, sex, or job grade variable values are set to zero when the relevant data are missing.

**Statistical Analysis**

Our initial descriptive analysis of the main variables consists of computing their means and (where relevant) SDs. We also report P-values from tests of whether these variables’ means differ between Building One and Building Two.

In our main analysis, we run regressions separately by building to evaluate the impact of employees’ proximity to the clinic on their likelihood of receiving an influenza vaccination. For each building’s regressions, we standardize our 2 proximity measures to each have zero mean and unit variance within the building. To ease the interpretation of marginal effects from the regression coefficients, we use a linear probability model (ie, an ordinary least squares regression with a binary indicator for receiving a vaccination as the dependent variable), which provides the linear approximation to the conditional expectation function that minimizes the mean squared prediction error. Linear probability models do not rely upon the strong functional and distributional assumptions of logit and probit regressions, and are in this sense more robust.18 Our results are similar when estimated using logit regressions, as shown in Supplemental Digital Content Tables A1 (Supplemental Digital Content 1, http://links.lww.com/MLR/B130) and A2 (Supplemental Digital Content 2, http://links.lww.com/MLR/B131). All analyses were run using Stata version 13.1 (Stata Corporation, College Station, TX).

**RESULTS**

Table 1 shows summary statistics for employees in each building. In Building One, 38% of employees received an influenza vaccination, compared with 41% of employees in Building Two. The mean distance to the clinic for employees in Building One is 69.2 meters, compared with 205.1 meters for employees in Building Two. Building One employees swiped their badge 18.22 times on average during the 59 nonclinic days (ie, 0.31 times/d), of which 10.97 swipes occurred between 9 AM and 2:30 PM on nonclinic weekdays and 7.10 swipes occurred before 9 AM or after 2:30 PM on nonclinic weekdays. Building Two employees swiped 4.65 times on average during the nonclinic days, of which 2.84 occurred between 9 AM and 2:30 PM on nonclinic weekdays and 1.79 occurred before 9 AM or after 2:30 PM on nonclinic weekdays.

<table>
<thead>
<tr>
<th>TABLE 1. Summary Statistics</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Mean (SD)</strong></td>
</tr>
<tr>
<td>Building One</td>
</tr>
<tr>
<td>----------------</td>
</tr>
<tr>
<td>Vaccination rate (%)</td>
</tr>
<tr>
<td>Base distance to clinic</td>
</tr>
<tr>
<td>Badge use, September–October nonclinic days</td>
</tr>
<tr>
<td>Badge use, September–October nonclinic weekdays, clinic time window</td>
</tr>
<tr>
<td>Badge use, September–October nonclinic weekdays, not in clinic time window</td>
</tr>
</tbody>
</table>
Table 2 shows coefficients from regressions where the dependent variable is a binary indicator for getting vaccinated. Each column corresponds to a different regression on the same sample (all employees in Building Two), with SEs and $P$-values below each coefficient point estimate. The only control variable in column 1 is badge use on September to October nonclinic days. Column 2 controls instead for badge use at different times of day during September to October nonclinic days. Column 3 controls only for base proximity. Column 4 controls for both badge use on September to October nonclinic days and base proximity, in addition to which floor the employee’s desk is on, demographics, and job characteristics. Column 5 shows the effect of badge use at different times of day and base proximity with the additional controls. Table 3 shows analogous regression results for Building One employees, with the same column scheme.

This table shows OLS linear probability regression results. The dependent variable is an indicator for being vaccinated. Robust SEs are in parentheses. Additional control variables are building floor level, age, sex, possession of an office, full-time employee status, regular employee status, salaried employee status, job grade, and indicators for whether age, sex, and job grade are missing. Two of the 12 job grades are consolidated into a single dummy variable because there is only 1 Building Two employee in each. Two-tailed statistical significance at the 10%, 5%, and 1% level are indicated by *, **, and ***, respectively.

Table 3 contains the full set of regression coefficients using proximity variables that have not been standardized.

Consistent with H1, we find that a 1 SD increase in an employee’s badge use during nonclinic days in September and October increases the employee’s vaccination likelihood by 2.6 percentage points ($P=0.068$; Table 2, column 1). Supporting H2, when we limit badge swipes to only the hours during nonclinic weekdays when the influenza clinic would be offered on clinic days (9 AM–2:30 PM), the badge swipe effect increases in magnitude and is statistically significant ($P=0.045$; Table 2, column 2), whereas the effect of nonclinic weekday badge use outside of the clinic time window is much smaller and not statistically significant ($P=0.845$; Table 2, column 2).

In contrast, base proximity in Building Two is unrelated to the vaccination rate ($P=0.672$; Table 2, column 3), as hypothesized in H4. When controlling for both proximity measures simultaneously, as well as the floor the employee’s desk is on, demographic controls, and job characteristics, the...
The last column of Table 2 shows that even after controlling for base proximity and the other explanatory variables, the effect of nonclinic weekday badge swipes during the times when the influenza clinic would be offered \((9 \text{ AM}–2:30 \text{ PM})\) remains statistically significant \((P = 0.031\); Table 2, column 5\), whereas the effect of weekday badge use outside of the clinic time window remains statistically insignificant \((P = 0.904\); Table 2, column 5\).

As noted earlier, badge swipe data for Building One employees is a poor proxy for functional proximity to the clinic. Accordingly, total badge swipes for employees in Building One do not significantly predict vaccinations \((P = 0.489\) without additional controls, \(P = 0.812\) with additional controls; Table 3, columns 1 and 4\). Vaccination is not predicted by swipes during clinic times on nonclinic weekdays \((P = 0.213\) without additional controls, \(P = 0.193\) with additional controls; Table 3, columns 2 and 5\) or swipes outside of clinic times on nonclinic weekdays \((P = 0.490\) without additional controls, \(P = 0.254\) with additional controls; Table 3, columns 2 and 5\). Therefore, H3 is confirmed. As in Building Two, base proximity in Building One is unrelated to the probability of vaccination \((P = 0.308\); Table 3, column 3\), and remains so after adding additional control variables \((P = 0.751\); Table 3, column 4\).

**DISCUSSION**

Close proximity of health care facilities to individuals’ “activity spaces,” the set of locations regularly visited during the course of daily living, has been hypothesized to be an enabling resource—in the sense of Andersen\(^{15}\)—for receiving health services. Cromley and Shannon\(^{19}\) hypothesize that health care facilities’ proximity to activity spaces—that is, functional proximity—is even more important for facilitating health care access than their proximity to individuals’ homes. However, empirical evidence on this hypothesis is limited, in large part due to difficulties with identifying and measuring proximity to activity spaces. Nemet and Bailey\(^{20}\) find that health care utilization is higher among the rural elderly if their primary health care provider is located within their activity space. However, they cannot rule out the possibility that this positive correlation arises due to reverse causality—the individual’s activity space encompasses the physician’s location because the individual visits the physician frequently. In addition, they measure activity space through respondent self-reports, which are subject to reporting and recall bias. A number of studies have found that offering influenza vaccinations at the workplace, either at fixed locations or using mobile vaccination carts, is effective at increasing vaccination rates.\(^{21–28}\) But because functional and base proximity to the vaccination facilities were not separately measured, the importance of each factor cannot be separately identified.

Our study uses objective measures of activity space and base proximity, and we can rule out reverse causality because our functional proximity measure excludes days on which the vaccination clinic was operating. We find that functional proximity to the clinic is associated with increased vaccination rates. An employee in Building Two who traveled through the door adjacent to the clinic 2 SDs more often during nonclinic days in September and October was 6.4 percentage points more likely to be vaccinated. In contrast, base proximity to the vaccination clinic (the inverse of the distance from one’s desk) is not associated with a higher likelihood of vaccination. When thinking about the enabling factors in Andersen’s Behavioral Model of Health Service Use, our results suggest that functional proximity has more impact on increasing health care use than base proximity.

Our study has some limitations. Worker base proximity and functional proximity to the clinic were not randomly assigned, so we cannot completely rule out the possibility that omitted variables that affect vaccination probability (such as race, education, beliefs about vaccination efficacy, etc.) are also correlated with our proximity measures, thus biasing the estimated relationships between proximity and vaccination probability. Future research could measure other predisposing, enabling, and need factors in the studied population so that these characteristics can be directly controlled for when estimating the enabling effect of proximity. In addition, our data come from a single company during a single flu vaccination campaign. Therefore, our results may not generalize to other populations or to other years where there is a different amount of public attention placed on the risks of influenza.

**SUMMARY AND CONCLUSIONS**

Using objective measures of functional and base proximity to a workplace influenza vaccination clinic, we find that the probability of an employee getting vaccinated increases with functional proximity (the likelihood that the employee walks by the clinic for reasons other than vaccination) but not with base proximity (the inverse of walking distance from the employee’s desk to the clinic). A 2 SD increase in functional proximity is associated with a 6.4 percentage point increase in the probability of vaccination, even though the average employee’s desk is only 166 meters from the clinic.

Employers currently administer 20% of influenza vaccinations for adults between the ages of 18 and 64.\(^4\) The results of our study suggest that 1 way to assess the structural quality of a workplace preventive care clinic is its functional proximity to employees. Clinics should be placed in a location that workers frequently walk past, which is not necessarily the location that is physically closest to workers’ base locations.
ACKNOWLEDGMENTS

The authors thank Express Scripts for conducting the field experiment and providing the data. The authors acknowledge individual and collective financial support from National Institutes of Health grants P30-AG-034532, and P01-AG-005842.

REFERENCES


