



Susan Decker

HBS Rock Center 310
617-496-6274; sudecker@hbs.edu

Biography

Sue Decker is currently serving as Entrepreneur-in-Residence (EIR) at HBS. In this role, she is involved in case development activities, works with students, and helps develop and deliver portions of the January 2010 Silicon Valley Immersion Program for HBS students. Decker also currently serves on the boards of directors of Berkshire Hathaway, Intel Corporation and Costco Wholesale.

Prior to her role at HBS, Decker was the President of Yahoo! Inc. from June 2007 to April 2009. In this role, she was a key participant in determining Yahoo!'s business strategy and vision and was responsible for all of the global business operations of Yahoo!, including sales, product marketing, product, and distribution across the three major customer groups of audience, advertisers and publishers. Prior to becoming President, from December 2006 – June 2007, Decker served as the head of one of Yahoo!'s two major business units, the Advertiser and Publisher Group (APG). Before that, Decker was executive vice president and chief financial officer from June 2000 – June 2007, managing all aspects of the company's financial and administrative direction within key functional areas, including finance, facilities, investor relations (and human resources and legal through December 2006).

Prior to joining Yahoo! in June 2000, Decker was with Donaldson, Lufkin & Jenrette (DLJ) for 14 years. Most recently, she served as the global director of equity research, a \$300 million operation, where, among other things, she was responsible for building and staffing a non-U.S. research product based on global sector teams. Before she assumed these responsibilities, Decker spent 12 years as an equity research analyst, providing coverage to institutional investors on more than 30 media, publishing, and advertising stocks. In this capacity, she received recognition by Institutional Investor magazine as a top rated analyst for ten consecutive years.

Decker holds a B.S. degree from Tufts University, with a double major in computer science and economics, and an M.B.A. from H.B.S. She also received the designation of Chartered Financial Analyst in 1989 and served on the Financial Accounting Standards Advisory Council (FASAC) for a four-year term, from 2000 to 2004. Decker served on the board of directors of Pixar Animation Studios from June 2004 to May 2006, until its sale to Disney, and on the board of The Stanford Institute for Economic Policy Research (SIEPR) from March 2005 to May 2007.